

ENTERPRISE, INVESTMENT AND TRADE, AND SPORT

Hearing: Thursday 1 September 2022

PRESENT

The Hon. Alister Henskens SC MP

Minister for Enterprise, Investment and Trade

Minister for Sport

Minister for Skills and Training

Minister for Science, Innovation and Technology

QUESTIONS ON NOTICE

I am advised the following answers to Questions on Notice:

<p>p. 3</p>	<p>The Hon. PENNY SHARPE: Is it going to continue to have a CEO?</p> <p>Mr ALISTER HENSKENS: At the moment it has an acting CEO, which is Katie Knight.</p> <p>The Hon. PENNY SHARPE: Yes, but that wasn't my question, Minister. Given it's a division within the department, is it going to continue to have a CEO?</p> <p>Mr ALISTER HENSKENS: I'll need to take advice as to the legal requirements for it to have a CEO. I believe the legislation which created it may require it to have a CEO, but I'll need to take advice on that matter.</p>
	<p>ANSWER: The Investment NSW Chief Executive Officer leads the Investment NSW group within the Department of Enterprise, Investment and Trade. This aligns with the Create NSW and Hospitality and Racing groups which are also led by Chief Executive Officers.</p>
<p>p. 4</p>	<p>The Hon. DANIEL MOOKHEY: How much did we spend to create Investment NSW before we spent \$14.6 million to create the department?</p> <p>Mr ALISTER HENSKENS: The recent change in Investment NSW, which I think was your original question, in terms of its abolition, was at zero cost to the taxpayer.</p> <p>The Hon. DANIEL MOOKHEY: Except for the \$14.6 million to establish the department.</p> <p>Mr ALISTER HENSKENS: Well, hang on. The creation of the department was \$14.6 million.</p> <p>The Hon. DANIEL MOOKHEY: But I'm asking you from last year.</p> <p>Mr ALISTER HENSKENS: The abolition of Investment NSW was at no cost to the taxpayer to roll it in as a division of the department.</p> <p>The Hon. DANIEL MOOKHEY: If it cost us money to unwind it, I would be a little more shocked. But I'm still after how much we spent to create it in the first place.</p> <p>Mr ALISTER HENSKENS: I would need to get advice on that or take it on notice.</p>
	<p>ANSWER: No additional funding was provided to establish Investment NSW, which brought together groups from the Department of Premier and Cabinet, NSW Treasury and the former Department of Planning, Industry and Environment.</p> <p>Relevant consultant engagements relating to these matters were reported in Investment NSW's 2020-21 annual report.</p>

p. 11	<p>The Hon. DANIEL MOOKHEY: Mr Cartwright has been in situ in London since February, correct?</p> <p>Mr ALISTER HENSKENS: Yes.</p> <p>The Hon. DANIEL MOOKHEY: How much has he claimed? Does Ms Braid know, or Ms Bell?</p> <p>LISA BRAID: We have his expenses up to 30 June 2022.</p> <p>The Hon. DANIEL MOOKHEY: What are they?</p> <p>LISA BRAID: I'd have to take that question on notice to get a more up-to-date figure.</p>
	<p>ANSWER: Mr Stephen Cartwright commenced at Investment NSW on 26 July 2021. He relocated to London on 31 January 2022.</p> <p>Since he commenced in the role in July 2021 through to 30 June 2022, Mr Stephen Cartwright has incurred \$85,076 in operating expenses, however these include relocation costs as per contract, office costs and other staff costs for the NSW Government's UK Trade and Investment Office.</p>
p. 12	<p>The Hon. DANIEL MOOKHEY: Pray tell, what about the other STICs positions? How much are they claiming per month?</p> <p>Mr ALISTER HENSKENS: I'd need to pass to the department officer.</p> <p>The Hon. DANIEL MOOKHEY: Let's talk. How much on a monthly basis is being claimed by our person in Singapore?</p> <p>LISA BRAID: I don't have that information to hand.</p> <p>The Hon. DANIEL MOOKHEY: Is it comparable?</p> <p>LISA BRAID: It would vary depending on the individual and the office.</p> <p>The Hon. DANIEL MOOKHEY: Is it comparable? Is there any other STIC office that is racking up as many?</p> <p>LISA BRAID: We'll take that on notice.</p>
	<p>ANSWER:</p> <p>Relevant information regarding STICs operating expenses will be included in in the financial statements in the 2021-22 annual reports for the Department of Enterprise, Investment and Trade and Investment NSW. The presentation of financial information is in accordance with generally accepted accounting standards which are subject to audit by the Audit Office of NSW.</p>
p. 13	<p>KYLIE BELL: Ms Braid might like to talk to this, but we, of course, have a program of personal</p>

	<p>development for all of our leaders within the New South Wales government and within the public service, and it's reasonably common for us to support the training and development of our staff.</p> <p>The Hon. DANIEL MOOKHEY: And you support that, Minister?</p> <p>Mr ALISTER HENSKENS: I certainly support any professional training that will enhance the service that our public servants can provide. I understand that it's routine, for example, for members of the public service to do the masters of public administration at the University of Sydney and that there is subsidy of those courses.</p> <p>The Hon. DANIEL MOOKHEY: How many other people's courses have we subsidised upon their commencement in any of these STIC offices?</p> <p>Mr ALISTER HENSKENS: I'd need to go to Ms Braid on that, or Ms Bell.</p> <p>KYLIE BELL: I'd need to take it on notice around the investment that we've made in inducting and training our new staff.</p>
	<p>ANSWER: The Department of Enterprise, Investment and Trade values the learning and development of staff, including those in our international teams. The Department provides access to a wide range of programs to enhance professional development including capability courses, internships, participation in formal study and external courses relevant to individuals' duties, coaching, mentoring programs, and secondments. These are determined on a case-by-case arrangement, informed by the needs of the Department, individuals and team capability.</p>
p. 14	<p>KYLIE BELL: Yes. Mr Cartwright has a band 3 salary: a base salary of, if we're talking specific figures, \$487,050. When he first joined the New South Wales Government, he negotiated a cost-of-living allowance based on the additional costs associated with living in London — that amount was \$112,950 — and, of course, the one-off relocation allowance for temporary accommodation and airfares to get someone to country. Earlier in the year, the cost-of-living allowance was converted to providing direct rental payment of the value of \$101,000.</p> <p>The Hon. PENNY SHARPE: And, as a result of that, there are tax implications for New South Wales, aren't there?</p> <p>KYLIE BELL: Yes. When the rent is paid for that person, that is considered a benefit. And so, the Government will incur some additional — what I would call in Australian terms, but not UK terms, fringe benefits tax.</p> <p>The Hon. PENNY SHARPE: Yes, that's right. I understand it's called something different. Can you tell me how much that extra amount is costing New South Wales taxpayers?</p> <p>KYLIE BELL: In all honesty, we'll only know the full and accurate amount next April, when the UK tax year comes to a conclusion, because the tax is paid in the UK, not in Australia. The estimates we received from KPMG</p>

	<p>put a top end — because it's still an estimate at this point in time. The absolute maximum would be \$107,000 in Australian dollars, but KPMG's advice was that it was likely to be less.</p> <p>The Hon. PENNY SHARPE: Minister, are you aware that there are any other STICs that are on this arrangement?</p> <p>Mr ALISTER HENSKENS: I would need to defer to Ms Bell on that.</p> <p>The Hon. PENNY SHARPE: Ms Bell?</p> <p>KYLIE BELL: That arrangement is unique, but there is some unique support that we provide each different STIC. The only person that is currently having his rent paid in exchange for no cost-of-living allowance is Mr Cartwright.</p> <p>The Hon. PENNY SHARPE: I'd also like to know, are there any others that we're paying tax as a result of — I understand that they're different from country to country. I know it's complicated. But is there any similar —</p> <p>KYLIE BELL: I would have to take it on notice because each of our STICs pay tax in the country of origin, so we have five different tax regimes that we're working with. But because Stephen is the only one that we are paying his rent directly for at this point in time, he would be the only one that we are incurring that fringe benefits tax for.</p>
	<p>ANSWER: The Department of Enterprise, Investment and Trade is not paying or incurring taxes for the other Senior Trade and Investment Commissioners.</p>
p. 18	<p>The Hon. DANIEL MOOKHEY: Ms Braid, have you met with Mr Cartwright recently?</p> <p>LISA BRAID: I have met with Mr Cartwright once and that was on his commencement with Investment NSW last year.</p> <p>The Hon. DANIEL MOOKHEY: Ms Knight, have you, in the last few weeks, met with him?</p> <p>KATIE KNIGHT: Yes. I met with him on a Teams call with all of the STICs together to introduce myself.</p> <p>The Hon. DANIEL MOOKHEY: Ms Bell, I presume you remain in weekly contact with him?</p> <p>KYLIE BELL: Stephen and I meet weekly, yes.</p> <p>The Hon. DANIEL MOOKHEY: Has he been complaining about the evidence that Investment NSW has been giving to parliamentary inquiries?</p> <p>KYLIE BELL: I'll take that on notice.</p>
	<p>ANSWER:</p>

	<p>Any complaints and concerns raised by any staff member within the Department are private and confidential as is normal practice.</p>
<p>p. 25</p>	<p>The Hon. JOHN GRAHAM: Just to give you a break from my colleague Mr Mookhey, although he will contribute here. I want to turn first to the Penrith Stadium project. The budget allocates \$48 million to this project. What is the total cost of the Penrith Stadium?</p> <p>Mr ALISTER HENSKENS: I may be wrong on this, so I will seek to be corrected by Ms Jones, but I believe that the budget allocation is \$309 million over the forward estimates.</p> <p>KAREN JONES: That's right.</p> <p>The Hon. JOHN GRAHAM: Ms Jones is nodding there; I indicate for Hansard. Minister, what is the cost of land acquisition as part of the stadium redevelopment that's part of that budget?</p> <p>Mr ALISTER HENSKENS: The position with regard to the Penrith Stadium is that a final decision has not yet been made as to how we are going to deliver a sustainable, multi-use venue in Penrith. We are currently making a decision as to location and scope of the project, and that will be announced in the future. Questions of land cost and the like are premature until those matters are finalised.</p> <p>The Hon. JOHN GRAHAM: Given that you are still deciding the scope of this stadium, this is very much an initial budget allocation — \$48 million in the short term, \$309 million in the budget in the forwards — but it could vary from that, is really what you are telling us, if the scope of the project is yet to be decided?</p> <p>Mr ALISTER HENSKENS: That would be a decision for Government, for Cabinet, as to any changes to that budget allocation of \$309 million, and that's not a decision that has been made.</p> <p>The Hon. JOHN GRAHAM: The original budget of \$309 million, though, has a scope and that did go to Cabinet. Do you agree with those statements?</p> <p>Mr ALISTER HENSKENS: Given that this predates me in this new role, I can't tell you about the granular detail. What I do understand is that there is a decision which is reflected in the budget for an expense of \$309 million.</p> <p>The Hon. JOHN GRAHAM: Ms Jones, do you want to contribute at this point?</p> <p>KAREN JONES: Yes. The Minister is correct in that the decision that was made by Government at the end of last year was for a \$309 million project.</p> <p>The Hon. JOHN GRAHAM: With a defined scope. Although, the Minister is making the sensible point that that scope could vary. Is that correct?</p>

	<p>KAREN JONES: It was based on a business case that did have a number of options presented in it, which had different scopes for each option.</p> <p>The Hon. JOHN GRAHAM: And allocated now for \$309 million. In that \$309 million, though, you must have budgeted for a certain amount for land acquisition. That's not to make any commercial commitment to any individual operator here. What is the budget within that \$309 million for land acquisition?</p> <p>Mr ALISTER HENSKENS: I don't accept the premise of the question. When business cases are presented then there are indicative amounts for particular components. Whether there was an amount of a component for land acquisition, I can't say. And that's an assumption that there was.</p> <p>The Hon. DANIEL MOOKHEY: Minister, I'll take you at your word that it doesn't include the—</p> <p>Mr ALISTER HENSKENS: I didn't say that. I said that "If it does" is an assumption. It may or may not; I don't know</p> <p>The Hon. DANIEL MOOKHEY: Let me ask you, to be quite clear — and to Ms Jones as well — does the \$309 million include any component in the budget for land acquisition?</p> <p>KAREN JONES: I'll have to take that on notice, specifically because the \$309 million was made up of various components. I don't have the information in front of me so I'll take it on notice.</p>
	<p>ANSWER: This information is Cabinet in Confidence.</p>
p. 26	<p>The Hon. JOHN GRAHAM: Mr Draper, from your point of view, why was this letter issued, given that the Minister is saying that no decision has been made?</p> <p>SIMON DRAPER: It was issued because we were given a project authorisation order under our Act, which means we become a delivery agency for that project. One of the requests from the Government was to explore the two sites that have been referred to, the existing stadium site and the adjacent site on the Paceway. The only way to really explore the Paceway site is to enter into negotiations with the current landowners and to determine whether it's feasible to acquire the site, desirable to do so and what it would cost, so that's why we issued that notice and there's been a meeting. Just to answer your question earlier, it was 4 July we issued that letter.</p> <p>The Hon. JOHN GRAHAM: Yes, 4 July this year?</p> <p>SIMON DRAPER: I don't have a hard copy of the letter with me, but I will make sure it's available.</p>
	<p>ANSWER: Letter was tabled for the committee later in the session.</p>
p. 30	<p>KAREN JONES: Thank you, Minister. I think this is on the public record that government actually did decide to do strategic business cases for</p>

	<p>three stadia. That includes Jubilee Oval — so down in Kogarah — Brookvale Oval and Penrith Stadium. Final business cases were prepared for Brookvale Oval and also Penrith Stadium, and government has made the decision to proceed with Penrith Stadium.</p> <p>The Hon. DANIEL MOOKHEY: But not Jubilee.</p> <p>KAREN JONES: No.</p> <p>The Hon. DANIEL MOOKHEY: Why wasn't the Jubilee Oval business case completed?</p> <p>KAREN JONES: I will have to take that on notice, but it did not proceed to final business case.</p>
	<p>ANSWER: I refer you to the answer given to p.25.</p>
p. 31	<p>The Hon. DANIEL MOOKHEY: In respect to the Penrith business case, have we reached the final business case stage on that one or not?</p> <p>KAREN JONES: You can pass it over to me, if that's all right.</p> <p>The Hon. DANIEL MOOKHEY: Is that all right, Ms Jones?</p> <p>KAREN JONES: The Penrith stadia, there was a final business case prepared towards the end of last year, which is what government based its \$309 million decision on. Then subsequent to that, there was further work done on the business case and, particularly, re-prosecuting the Paceway site.</p> <p>The Hon. JOHN GRAHAM: So it became not final at that point. When did the final business case —</p> <p>KAREN JONES: No, no, no, it has been final. We're currently preparing a business case addendum.</p> <p>The Hon. DANIEL MOOKHEY: An addendum?</p> <p>KAREN JONES: An addendum.</p> <p>The Hon. JOHN GRAHAM: When were you asked to produce a business case addendum?</p> <p>KAREN JONES: Government made that decision in June this year.</p> <p>The Hon. JOHN GRAHAM: When in June?</p> <p>KAREN JONES: I would have to get the date for you specifically.</p> <p>The Hon. DANIEL MOOKHEY: Was that before the budget or after the budget?</p> <p>The Hon. JOHN GRAHAM: Which was 21 June.</p>

	KAREN JONES: I will come back to you with that date.
	ANSWER: I refer you to the answer given to p.25.
p. 32	<p>KAREN JONES: We were challenged, and particularly through the Treasury gateway process we were challenged on some of the findings within the business case, and we're now looking at those in more extensive detail.</p> <p>The Hon. DANIEL MOOKHEY: Was that because the benefit-cost ratio is negative?</p> <p>KAREN JONES: No, it's not. No, it is not.</p> <p>The Hon. DANIEL MOOKHEY: What is the benefit-cost ratio?</p> <p>KAREN JONES: Again, I don't have that detail in front of me. I'm happy to take it on notice.</p> <p>The Hon. DANIEL MOOKHEY: I want to be very clear here to you, Minister, and through you to Ms Jones, if possible. It's up to you, really; if you want to take the question, you're welcome to. Was the benefit-cost ratio for acquiring the Paceway site negative?</p> <p>Mr ALISTER HENSKENS: I don't know the answer to that question.</p> <p>The Hon. DANIEL MOOKHEY: Does Ms Jones?</p> <p>KAREN JONES: No, it was not negative.</p> <p>The Hon. DANIEL MOOKHEY: Well, what was it?</p> <p>KAREN JONES: I don't know the exact figure, but I can tell you it wasn't negative.</p> <p>The Hon. DANIEL MOOKHEY: Well, was the option of — what was the total —</p> <p>Mr ALISTER HENSKENS: Sorry, are you asking whether it would be a detriment to outer western Sydney to go ahead with the stadium?</p> <p>The Hon. DANIEL MOOKHEY: No, I'm asking you —</p> <p>Mr ALISTER HENSKENS: Is that what you're asking?</p> <p>The Hon. DANIEL MOOKHEY: I'm asking you what the BCR is. I'm telling you — how much benefit?</p> <p>The Hon. JOHN GRAHAM: And you don't appear to know.</p> <p>Mr ALISTER HENSKENS: Ms Jones has just said it's positive.</p> <p>The Hon. DANIEL MOOKHEY: Well, what is it?</p>

	<p>Mr ALISTER HENSKENS: I'm surprised — she has said she needs to take that on notice. I don't know the answer</p>
	<p>ANSWER: I refer you to the answer given to p.25.</p>
p. 35	<p>The Hon. JOHN GRAHAM: Minister, I want to take you back to the detail of Penrith Stadium, which you have committed to. I just want to ask this: If the Paceway did have to move, given your comments to date that that decision hasn't been made and we're not sure if that will be required, I take it the \$309 million does not include money for relocating them at the moment. Is that your understanding?</p> <p>Mr ALISTER HENSKENS: I would need to pass to Ms Jones on that matter.</p> <p>KAREN JONES: I've already taken that question on notice in terms of what that \$309 million includes and does not include.</p> <p>The Hon. JOHN GRAHAM: This is slightly separate to the question of whether it includes land acquisition. This is the significant support that might be required to move that infrastructure. So that might include a new Paceway track, training facilities, stewards' facilities, drug testing stables, a clubhouse and grandstand seating. If the Government was to commit to that site and was to commit to moving them — you haven't made either of those commitments for reasons you've explained, Minister — that's a significant amount of funding, though. We're not clear at the moment as to whether that's in the business case or not in the business case. Is that correct?</p> <p>Mr ALISTER HENSKENS: Ms Jones has said she would need to look at the business case to look at the constituent components, and she has taken that on notice. I've been in this role too short a period of time to have even looked at the business case, so I can't answer that question. We've taken it on notice.</p> <p>The Hon. JOHN GRAHAM: I accept you've taken that on notice.</p>
	<p>ANSWER: I refer you to the answer given to p.25.</p>
pp35-36	<p>The Hon. JOHN GRAHAM: And we just don't know whether that has been factored in or not.</p> <p>Mr ALISTER HENSKENS: And we don't know whether that will be necessary or not. But, obviously, governments need to act reasonably in these matters.</p> <p>The Hon. JOHN GRAHAM: You're putting the position that we don't know whether it will be necessary, but Ms Jones is putting the position that we just don't know, sitting here today. We'll have to take on notice whether it's even in the business case.</p> <p>Mr ALISTER HENSKENS: Well, she has to investigate that.</p> <p>The Hon. JOHN GRAHAM: This could be an \$80 million commitment to rebuild elsewhere and maybe \$20 million for the land. That's one-third of the \$300 million already, and we can't even say today if it's in</p>

	<p>the business case. I am a bit surprised by that, Minister.</p> <p>Mr ALISTER HENSKENS: Well, Mr Graham, I think Ms Jones is being appropriately careful about the matter. She's taken it on notice.</p> <p>The Hon. JOHN GRAHAM: Perhaps too careful.</p> <p>Mr ALISTER HENSKENS: You will get your answer. Whether the numbers that you are putting to us are correct or not will be revealed in the fullness of time.</p> <p>The Hon. JOHN GRAHAM: Just a couple more questions, Minister. It's not just the Paceway. It's the showground, the Paceway, the weekly markets and the cafe that operates year round. You're clear on that, aren't you? This is not just the trots being impacted here.</p> <p>Mr ALISTER HENSKENS: Yes, Mr Graham. And I understand what you're putting to me. My position has not changed as to us being required to take that on notice</p>
	<p>ANSWER: I refer you to the answer given to p.25.</p>
p. 44	<p>The Hon. JOHN GRAHAM: I want to turn to one specific measure: the recent measure announced by the Government to use the special entertainment precincts that were driven into the law by the Parliament and now adopted by the Government. One of those has been announced: quite a good proposal on Enmore Road. It appears to be just a trial, though, for a limited amount of time. Can you give us some background on that?</p> <p>Mr ALISTER HENSKENS: I'd need to kick to Ms Braid or the appropriate public servant to answer that.</p> <p>LISA BRAID: We'd need to take that on notice.</p>
	<p>ANSWER: As this matter is the responsibility of Minister Anderson, the question should be referred to him.</p>
p. 47	<p>The Hon. PENNY SHARPE: Yes, sure. I appreciate that. My understanding is that just under \$300 million of the original 2021-22 budget for the Office of Sport's expenses was not spent. Is that correct?</p> <p>KAREN JONES: What you are referring to there is money that has been allocated particularly for infrastructure grant programs. What we do at the Office of Sport is we actually forecast the spend on infrastructure. As you can appreciate, when we receive applications through our grant programs, particularly for infrastructure projects, those projects do take a number of years to actually be completed.</p> <p>The Hon. PENNY SHARPE: That is obviously capital expenditure, but I'm talking about other grants and subsidies to sporting teams separate to that.</p> <p>KAREN JONES: No. They are not just all capital. That is basically through our grant programs. What we do with those infrastructure grants is, as I</p>

	<p>said before, we do try to forecast the spend over future years but, as you can appreciate, particularly the last financial year, there were some significant environmental events as well as cost escalations in the construction sector that saw a number of those projects delayed.</p> <p>The Hon. PENNY SHARPE: But just to confirm, though, in terms of the amount allocated, less than 3 per cent was actually spent. Is that accurate?</p> <p>KAREN JONES: I will take that on notice. I am not across the actual percentage, but I am happy to take that on notice.</p>
	<p>ANSWER: Any underspends are managed in the normal course of the Budget Process.</p>
p. 48	<p>The Hon. PENNY SHARPE: I wanted to ask about the CBD revitalisation grants. Who do I ask that to?</p> <p>LISA BRAID: I have some information on that.</p> <p>The Hon. PENNY SHARPE: Great. Thank you, Ms Braid. My understanding from the website is that there is a list of the successful projects, but we don't actually understand the dollar amounts that were allocated to those projects. Are you able to give me some detail about that?</p> <p>LISA BRAID: I think Stewart has some details on those grants.</p> <p>STEWART WEBSTER: Yes. We've got figures on all those. Just give me a second. Some \$49.26 million has been approved.</p> <p>The Hon. PENNY SHARPE: Yes, that's good, but I'm wanting the breakdown project by project.</p> <p>KATIE KNIGHT: We don't have that information. We'll have to provide that on notice.</p>
	<p>ANSWER: Successful projects can be found on the Investment NSW website.</p>
p.48	<p>STEWART WEBSTER: The \$49 million is across all three rounds. The first round was run out of Treasury before Investment NSW existed and the remainder is rounds two and three.</p> <p>The Hon. PENNY SHARPE: Where are we up to with rounds two and three?</p> <p>STEWART WEBSTER: Round three is being rolled out. The events are being held out until 31 October.</p> <p>The Hon. PENNY SHARPE: You may not be able to give this to me, but will you on notice give me the breakdown of the three rounds, i.e. how many projects and how much money was allocated to them?</p> <p>STEWART WEBSTER: Yes</p>
	<p>ANSWER: This information can be found on the Investment NSW website.</p>

	<p>The Hon. PENNY SHARPE: What evaluation of the projects is built into this program?</p> <p>STEWART WEBSTER: There is an evaluation plan, which includes process and outcomes evaluation as per New South Wales Government guidelines. From recollection, the process evaluation is almost complete. The outcomes evaluation, of course, won't be able to be undertaken until after the projects are completed.</p> <p>The Hon. PENNY SHARPE: What are you measuring within the plan?</p> <p>STEWART WEBSTER: I don't have the plan in front of me. We could provide it.</p>
	<p>ANSWER: The Program provides support for events to attract people back to CBDs, to increase their connectedness and engagement with these locations and to accelerate the economic and social recovery of CBD's across Greater Sydney, Newcastle and Wollongong post COVID-19.</p> <p>Evaluation of projects built into this Program includes a post event participant survey capturing perspectives of attendees and spend habits, plus actual and intended future visitation.</p>
pp. 50-51	<p>The Hon. PENNY SHARPE: That's fine. Are you able to give me information on how much investment has been attracted by each of the STICs?</p> <p>KYLIE BELL: I would say in the last 12 months the focus has been very much on exports. With borders closed, attracting international investment has been quite difficult so we have been focused on working with multinationals and companies that are based already in Australia and New South Wales to grow. Last year, we supported 30 companies to expand or set up new operations in New South Wales. I would have to take on notice the breakdown of those that were multinationals based overseas versus companies that were already here and set up new projects with us.</p> <p>The Hon. PENNY SHARPE: If you could give us a breakdown of that. I'm interested in how you allocate that decision-making to individual performance indicators for the Senior Trade and Investment Commissioner. For example, Mr Cartwright, how much investment has come to New South Wales that you've attached to his work to date?</p>
	<p>ANSWER: As at 30 June 2022, a combined effort of NSW's international network with its domestic trade and investment teams has contributed to the following outcomes:</p> <ul style="list-style-type: none"> • 211 NSW businesses assisted via the Going Global program to access new export markets and international customers. • 89 NSW businesses reported export sales valued at more than \$135 million as a direct result of the assistance provided by Investment NSW.

	<ul style="list-style-type: none"> Secured more than 30 investment projects, predominantly through the Jobs Plus program, contributing \$2.175 billion to the NSW economy creating 3,243 direct jobs and 12,382 indirect jobs. More than 575 new leads from foreign businesses seeking to set up or grow in NSW.
p. 51	<p>The Hon. PENNY SHARPE: Would you be able to give me the breakdown of the other STICs? I'm very interested in the investment identified that they've brought to New South Wales.</p> <p>KYLIE BELL: Sure, would you like me to take that on notice?</p> <p>The Hon. PENNY SHARPE: If you can give it to me now, that would be great. If you can't, I am happy for you to take it on notice.</p> <p>KYLIE BELL: I might take that on notice. There's lot of facts and figures.</p>
	<p>ANSWER: See answer to previous question.</p>
p. 52	<p>The Hon. PENNY SHARPE: Are you able to break down more figures in terms of Investment NSW?</p> <p>LISA BRAID: So Investment NSW budget for 2022-23?</p> <p>The Hon. PENNY SHARPE: Yes.</p> <p>LISA BRAID: In 2022-23, \$696 million is the total expense budget.</p> <p>The Hon. PENNY SHARPE: What I'm trying to understand is with the creation — I mean, this is an agency that, with much fanfare, has only existed for 17 months or whatever it is, and it has been abolished, even though I accept that it exists within the structure. You can probably do this on notice because I'm not sure that you will have it with you. What were the costs of establishing Investment NSW?</p> <p>LISA BRAID: There was no cost to establishing Investment NSW. It was brought about as a result of a machinery of government change that brought together groups from the Department of Premier and Cabinet, NSW Treasury and the then Department of Planning, Industry and Environment.</p> <p>The Hon. PENNY SHARPE: So there was no cost in terms of whether there were any redundancies, short-term staff appointments, recruitment costs, salary increases? I know some of the staff got salary bumps in relation to this. Are you saying that there was no cost involved in the establishment of Investment NSW?</p> <p>LISA BRAID: There were costs involved, but it was within the budget envelope that existed within the groups that came together to form the agency.</p> <p>The Hon. PENNY SHARPE: That's okay, but it's not quite the question. I'm wanting to understand exactly how much it cost to set up Investment</p>

NSW, given that it's now sort of being disbanded. Similarly, what the costs are to make the changes in relation to that, whether they are changes in staffing and those kinds of things. I'm okay if you take those on notice.

LISA BRAID: I will take that on notice.

ANSWER:
Refer to p4 answer.

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The Hon. PENNY SHARPE: As you know, the Opposition has had a lot of interest in the costs of the trades offices and we've sought, in a variety of ways, to get information in relation to this. I understand that the budgeting for the trades office is carried out by region rather than individual offices. Is that the case?

KYLIE BELL: That is our structure, just like we would have a group on shore. The world has been divided into six regions, each led by a STIC, and the main office — for example, London or Shanghai — and then we have the spoke. The budget is typically held where the STIC is located, but it is allocated for the region. That's correct.

The Hon. PENNY SHARPE: Are you able to give me a breakdown of the budget for the six regions, then?

KYLIE BELL: I can give you costs for last year, and the budget for this year is just being finalised because of the recent changes of Investment NSW being standalone and moving into the department. Last year, for the Americas region the cost was \$1.96 million. I can take it on notice, if you like. But if you don't mind me reading them out to you —

The Hon. PENNY SHARPE: No, I'm happy for you to take me through them today. That is fine. As you can see, I'm the only one asking questions this afternoon, so we have plenty of time.

KYLIE BELL: I feel like I will keep you busy. The ASEAN cost was 1.26 million; Greater China was 2.08; India and the Middle East was 2.42; North Asia was 2.91; and the UK, Europe and Israel was 2.23 million. Those costs include three line items. The first is all of our staffing costs. The second is all of our operating costs, including everything from rent to our business development activities, like participation in trade shows, and it included the capex costs last year — which were typically one-off — for us to set up the office. So that included —

The Hon. PENNY SHARPE: For example, the New York one, which has been the subject of some discussion and cost almost \$1 million to set that up, so that 1.96 would be there.

ANSWER:
Expenditure per region for the last 2021/22 Financial year is as follows.

Region	TOTAL
Americas	\$1.96M
ASEAN	\$1.26M
Greater China	\$2.08M
India & ME	\$2.42M
North Asia	\$2.91M

UK, Europe & Israel	\$2.23M
TOTAL	\$12.8M

This information is based on management reporting and is unaudited.

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The Hon. PENNY SHARPE: I just want to take you to the budget. The 2021-22 budget, as I understand it, included \$5.2 million or \$21.4 million over four years to support the institute.

KEVIN THOMPSON: That's correct.

The Hon. PENNY SHARPE: There's no equivalent figure in the 2022-23 budget paper — I've been advised. Can someone explain that to me?

KAREN JONES: I'm happy to take that question on notice, Ms Sharpe. I think you'll find that the budget allocation comes through the Office of Sport.

The Hon. PENNY SHARPE: So it's just not identified in this year's papers, is that the issue?

KAREN JONES: I will have to check that for you.

The Hon. PENNY SHARPE: Could you just check? Because we haven't been able to find it.

KATE FOY: I'm fairly certain of that to be the case — that they're aggregate, even though each of the chief executives has the accountability for their own budget, as far as the budget is concerned. That is our understanding, but we'll certainly confirm that with you should that be different.

ANSWER:

The \$5.2 million per annum additional funding was approved as ongoing in 2021-22 and forward years. The new baseline budget for NSWIS is \$17.3 million in 2022-23 escalated in forward years.

p. 55-56

The Hon. PENNY SHARPE: Thank you. I just wanted to ask you a bit about your budget and the number of staff. How many FTE have you currently got?

SARAH HILL: We speak in terms of headcount.

The Hon. PENNY SHARPE: Has that been a change? Normally things are reported as FTE in annual reports.

SARAH HILL: In short, our FTE is very similar to our headcount, in terms of the nature of that. But in terms of the actual permanent employees, we have 92 permanent employees. As to the extent of how that relates to FTE, I can take that on notice. But most of the headcount generally aligns well with FTE — I'm advised by our head of people and culture.

The Hon. PENNY SHARPE: Maybe this is a question to you, Ms Foy. Using headcount rather than FTE — most departments use FTE, don't they? This

	<p>is the first time I've actually — I mean, we often talk about the interplay between the two. I'm just trying to understand —</p> <p>SARAH HILL: I'm happy to take that on notice, but I have asked the question myself and I understand it correlates very closely — headcount with FTE — in our organisation because of the nature of the work that we do.</p>
	<p>ANSWER: As at 30 June 2022, the Western Parkland City Authority (WPCA) had a headcount of 92 employees (including ongoing and temporary employees of the WPCA), and a total headcount of 131 staff. This equates to a Full Time Equivalent (FTE) of 90.4 employees and 128.2 staff.</p> <p>Headcount has been reported in prior WPCA Annual Reports. For example, see page 69 of the WPCA's 2020-21 Annual Report, which is available at: https://www.wpca.sydney/assets/Documents/Publications/Western-Parkland-City-Authority-Annual-Report-20_21.pdf</p>
p.56	<p>The Hon. PENNY SHARPE: My understanding from the budget papers is that your 2021-22 budget was about \$17.6 million, but it was revised down to \$14.21 million. Why is that?</p> <p>SARAH HILL: If you could just give me a moment, I'll go into —</p> <p>The Hon. PENNY SHARPE: I assume that was forecast versus actual.</p> <p>SARAH HILL: So you're looking at the employee-related expenses?</p> <p>The Hon. PENNY SHARPE: Yes.</p> <p>SARAH HILL: The budget for 2021-22 was \$14 million, and you're comparing that to —</p> <p>The Hon. PENNY SHARPE: My understanding is that it was forecast to be \$17.6 million, but it ended up being \$14 million.</p> <p>SARAH HILL: Yes. That may be as a result of the MOG changes that occurred at the time and some of those functions not being passed over in time for that financial year, but let me just take that on notice for the avoidance of doubt.</p>
	<p>ANSWER: The difference between budget and revised 'Employee Related' expenses in 2021-22 was driven by the reclassification of some expenditure to 'Other Operating Expenses' and by the approval to carry forward some expenditure into future financial years.</p>
p. 57	<p>The Hon. PENNY SHARPE: For example, a forklift driver's licence would be a micro-credential. Is that what we're talking about when we're talking about these?</p> <p>SARAH HILL: It could be, but in our case we have a strong focus around advanced manufacturing. It could be anything to do with — I'll give you</p>

	<p>some examples. Additive manufacturing was one of our first courses that we're running. Basic programming and use of collaborative robots is another example. An introduction to technical drawings, or semiconductor business processes, or CNC training, or G-code programming – various technical elements related to advanced manufacturing.</p> <p>The Hon. PENNY SHARPE: How many people have enrolled in these courses to date?</p> <p>SARAH HILL: We have had our first cohort and understand that we have some numbers that are coming through at the moment, because it's undertaken by a range of education providers, universities, TAFE and others. I'm happy to take that on notice just to ensure the accuracy of that answer.</p>
	<p>ANSWER: Detail about the New Education and Training Model (NETM), including the course catalogue, an overview of industry and learner opportunities, and detail of the NETM Education and Training Providers Panel, is available at online.</p> <p>The NETM is a four-year pilot which will see industry and education partners work together to co-design, co-develop and co-deliver at least 100 micro-credentials.</p> <p>Delivery has commenced for the first micro-credential. As of 1 September 2022, there were 59 learners enrolled.</p>
p. 57	<p>The Hon. PENNY SHARPE: So are you tracking people who've done the courses about their employment outcomes?</p> <p>SARAH HILL: We certainly are, and we're certainly undertaking surveys of those who have been through courses and understanding the implications of those courses to their future employment.</p> <p>The Hon. PENNY SHARPE: Would you then, on notice, be able to tell us how many people are undertaking them and what any of the employment outcomes have been in relation to that?</p> <p>SARAH HILL: I'm very happy to. But, just to manage your expectations, it only started this year given we received the funding last year. The courses have just started.</p>
	<p>ANSWER: Delivery has commenced for the first New Education and Training Model (NETM) micro-credential. As of 1 September 2022, there were 59 learners enrolled.</p> <p>The NETM will be subject to a comprehensive evaluation which will include engagement with learners, employers, education providers and industry partners to understand outcomes for all parties.</p>
p. 57	<p>The Hon. PENNY SHARPE: And how long do the courses go for?</p>

	<p>SARAH HILL: Good question. I think it varies depending on nature of the course, but they are short-term courses, generally of 40-hour duration. How that's structured over time — it may be weeks or months, depending on the nature of the course.</p> <p>The Hon. PENNY SHARPE: Okay, thanks for that. We'll get the numbers on notice in relation to that.</p> <p>SARAH HILL: Sure.</p>
	<p>ANSWER: A micro-credential is a short, targeted training course of about 40 hours. This duration was informed by industry advice that this volume of learning would deliver a material skill-uplift to participants.</p> <p>The pattern of delivery will vary according to the nature of the micro-credential and be informed by the industry partners and education provider.</p>
p. 57	<p>The Hon. PENNY SHARPE: And are you able to tell me what the relocation costs are from Parramatta to Penrith?</p> <p>SARAH HILL: Relocation I would have to take on notice. We're just working through that at the moment and, as we haven't relocated yet, it would be only a projection, as distinct to an actual.</p>
	<p>ANSWER: Relocation costs are not known as planning is still underway. Relocation is anticipated for early 2023.</p>
p. 58	<p>The Hon. PENNY SHARPE: Yes, in order to finalise that. What's the difference in the monthly rent of the premises between Parramatta and Penrith?</p> <p>SARAH HILL: I don't have that answer here with me but, again, I'm very happy to take that on notice.</p>
	<p>ANSWER: This question is more appropriately referred to Property and Development NSW which is responsible for the management of the NSW Government's property portfolio.</p>
p. 58	<p>The Hon. PENNY SHARPE: Thank you. And what is the difference in the size of the office space?</p> <p>SARAH HILL: I can check on the actual floor space; I believe it'd be in the order of 500 to 600 square metres. But the main difference is that we have a ground-floor area for members of the public to come and learn about the city and to learn about the work that's happening in the Western Parkland City. So there is a modest increase in floor space but, again, I'm happy to take those details on notice.</p>
	<p>ANSWER: The estimated difference between the WPCA's current Parramatta office and future Penrith office is around 940 square meters. This additional</p>

	<p>space at the Penrith office includes space accessible to the public to learn about the Western Parkland City.</p>
p. 61	<p>The Hon. PENNY SHARPE: Can you give me an update? My understanding is that there were rapid bus services as part of that arrangement. Can you tell me where they are up to?</p> <p>SARAH HILL: That certainly is a key deliverable of Transport for NSW. I understand they have been undertaking a business case in relation to that. Other than that, I am afraid I would either have to take it on notice or to discuss it with Transport.</p> <p>The Hon. PENNY SHARPE: The reason I am asking is that I am told that the business case was completed in the first quarter of 2020, or was due to be completed. Are you able to tell me whether it has been completed at all?</p> <p>SARAH HILL: No. I am afraid I would have to ask my colleagues in Transport for NSW for further detail around that.</p>
	<p>ANSWER: For information on the status of commitments under the Western Sydney City Deal, please refer to the <i>Western Sydney City Deal Annual Progress Report 2021</i>, available online.</p> <p>For further information on this deliverable, please refer to Transport for NSW.</p>
pp. 61-62	<p>The Hon. PENNY SHARPE: So why can't you tell me about the rapid bus business case?</p> <p>SARAH HILL: I can't tell you about the business case. Rapid bus, the status is ongoing. As to the detail of delivery of the rapid bus service, I would have to refer to Transport for NSW, or take the question on notice.</p> <p>The Hon. PENNY SHARPE: Just to be clear, can you tell me whether the business case has been completed for those? You are saying no, you can't.</p> <p>SARAH HILL: I can't give you a definitive answer on that. I would have to take it on notice.</p> <p>The Hon. PENNY SHARPE: If you take it on notice, that's good. My concern is that I understand it was supposed to be done by Q1 of 2020. It is now Q3 of 2022, so we are a fair way behind.</p> <p>SARAH HILL: So commitment C2 is the responsibility — or the lead agency is Transport for NSW, so I am happy to take that on notice.</p>
	<p>ANSWER: I refer to my previous answer.</p>
p. 62	<p>The Hon. PENNY SHARPE: I have one last lot of questions, which is about the Modern Manufacturing Commissioner. Has the commissioner been appointed?</p>

	<p>LISA BRAID: An announcement hasn't been made about the successful candidate.</p> <p>The Hon. PENNY SHARPE: There is someone whose got the job, but it hasn't been announced yet; is that right?</p> <p>LISA BRAID: That's right.</p> <p>The Hon. PENNY SHARPE: When do you think it's going to be announced?</p> <p>LISA BRAID: There are processes that need to play out before the announcement can be made. I don't have a date.</p> <p>The Hon. PENNY SHARPE: It will be a decision, presumably, of the Minister is it, in terms of when the announcement is made?</p> <p>LISA BRAID: That is my understanding.</p> <p>The Hon. PENNY SHARPE: The announcement was made in December. The creation of the role, do you think it is a month? Do you think it is before the end of the year?</p> <p>LISA BRAID: I do think it is within the month.</p> <p>The Hon. PENNY SHARPE: The recruitment for that position, how was that undertaken?</p> <p>LISA BRAID: It was undertaken via a merit selection process.</p> <p>The Hon. PENNY SHARPE: Did you have an agency assisting you with that?</p> <p>LISA BRAID: The role was advertised on I Work for NSW on 7 July and it was managed internally.</p> <p>The Hon. PENNY SHARPE: So there is no recruitment agency involved; is that right?</p> <p>LISA BRAID: There wasn't in that process, no.</p> <p>The Hon. PENNY SHARPE: Who's on the selection panel for that role?</p> <p>LISA BRAID: I don't have that information. I'll take that on notice.</p>
	<p>ANSWER: The panel included the Secretary, a Band 3 Senior Executive, and the Department of Enterprise, Investment and Trade People & Culture Director.</p>
p. 62	<p>The Hon. PENNY SHARPE: Can you take us through what the KPIs are for that position?</p> <p>LISA BRAID: I don't have that information. I will take that on notice.</p>
	<p>ANSWER:</p>

	<p>A Performance and Development Plan for the Commissioner will be established after the candidate commences in the role, as is standard practice for all staff.</p>
p. 63	<p>The Hon. JOHN GRAHAM: I might just deal with one Sport issue up-front. Ms Jones, it is a question about the Regional Sport Facility Fund and round two of that grant process. I understand that grant applications closed on 8 October 2021?</p> <p>KAREN JONES: I can confirm those details for you. I will take that on notice, but I'm assuming that you're right there.</p>
	<p>ANSWER: The Regional Sport Facility Fund (round two) closed on 8 October 2021.</p>
p. 66	<p>The Hon. JOHN GRAHAM: That seems fair. Ms Jones, I might come back to you, if you've got some details on that project?</p> <p>KAREN JONES: Yes, I do. It was a Regional Sport Facility Fund project. The funding recipient is St John's Junior Rugby League Football Club. The update I have on my spreadsheet here is that construction commencement is due in the middle of this year, so around about now.</p> <p>The Hon. JOHN GRAHAM: Great. In the middle of this year?</p> <p>KAREN JONES: Yes.</p> <p>The Hon. JOHN GRAHAM: I think we agreed the grant amount was for \$999,999?</p> <p>KAREN JONES: Yes, that's correct.</p> <p>The Hon. JOHN GRAHAM: What was the grant purpose?</p> <p>KAREN JONES: The actual project itself or the project name that I have here on the spreadsheet is Growing Sports Facilities for a Growing Dubbo, but the details of it will be included in the grant application, which I can take on notice for you.</p>
	<p>ANSWER: Growing Sports Facilities for a Growing Dubbo.</p>
p. 66	<p>The Hon. JOHN GRAHAM: Was it judged to be shovel-ready?</p> <p>KAREN JONES: I would have to take that on notice but, yes, that was one of the criteria.</p> <p>The Hon. JOHN GRAHAM: If it has succeeded through the process, it would have to be?</p> <p>KAREN JONES: Again, I will take that on notice but, yes, it is one of the criteria.</p>
	<p>ANSWER: As part of the Club's application, Dubbo Regional Council provided a letter of support and a letter advising that a DA was not required for the project as per S65 of the State Environmental Planning Policy (Infrastructure 2007).</p>
p. 67	<p>The Hon. JOHN GRAHAM: Was that required for this grant?</p>

	<p>KAREN JONES: There were a couple of options under the grant guidelines. They either had to make a co-contribution or, alternatively, they could have applied for financial hardship, and demonstrated financial hardship.</p> <p>The Hon. JOHN GRAHAM: Which of those two did they take?</p> <p>KAREN JONES: I would have to take that on notice.</p> <p>The Hon. JOHN GRAHAM: How do the financial hardship provisions work?</p> <p>KAREN JONES: They would actually have to demonstrate that they did not have the capacity to provide a financial co-contribution.</p> <p>The Hon. JOHN GRAHAM: Great. So, on notice, you will tell us if that was triggered?</p> <p>KAREN JONES: Correct.</p> <p>The Hon. JOHN GRAHAM: Where was this project located?</p> <p>KAREN JONES: Again, I would have to take that on notice. The only information I have in front of me is that it is in Dubbo. It is in the Dubbo Regional Council LGA.</p> <p>The Hon. JOHN GRAHAM: Has a funding agreement been issued for this project?</p> <p>KAREN JONES: Yes, it has.</p> <p>The Hon. JOHN GRAHAM: When was that issued?</p> <p>KAREN JONES: Again, I will take that on notice.</p>
	<p>ANSWER: For projects costing \$1 million or more, a 25 percent financial co-contribution of the grant amount requested was required under the Program Guidelines (unless hardship application was approved).</p> <p>The Club was provided a grant amount of \$999,000 and so did not need to meet the 25% co-contribution amount.</p> <p>However, the Club provided a co-contribution totalling \$534,961, with a \$396,913 financial co-contribution.</p> <p>Yes, the funding agreement was issued on 28 March 2022.</p>
<p>p. 67</p>	<p>The Hon. JOHN GRAHAM: But we don't know if construction has commenced?</p> <p>KAREN JONES: I've got here that construction commencement is due in the middle of this year.</p>

	<p>The Hon. JOHN GRAHAM: When you say "middle of this year", when was it due?</p> <p>KAREN JONES: At the moment it says in June 2022 but, again, I will have to get that confirmed for you. These projects, they tend to tell us when they want to start construction, and sometimes they experience delays on that. But I can have my team check in with them and see whether or not it has started.</p> <p>The Hon. JOHN GRAHAM: Presumably it would have been due on 18 June 2022 because if it was any later than that, it would have been outside the grant guidelines, which require projects to commence construction within six months of funding being announced.</p> <p>KAREN JONES: I will take that on notice.</p>
	<p>ANSWER: On 17 June 2022, the Club notified the Office of Sport that there may be a delay as Dubbo Regional Council was conducting community consultation with regard to the location they will allocate for the ovals. To date, the Office of Sport has not received any requests from the Club for variations to the funding agreement.</p>
p. 68	<p>The Hon. JOHN GRAHAM: You can't tell me now, but you can tell me on notice the specific location that this grant is for?</p> <p>KAREN JONES: Yes, absolutely. Part of being shovel-ready is that they have a site that is nominated.</p> <p>The Hon. JOHN GRAHAM: Do we know who owned the site that they have nominated?</p> <p>KAREN JONES: Again, I will take that on notice. My apologies, I don't know the details of these but, as I said, there are about 400 infrastructure projects that we are managing.</p>
	<p>ANSWER: The site is managed by Dubbo Regional Council.</p>
p. 68	<p>The Hon. JOHN GRAHAM: I might just give you an idea, again, of some of the detail I would like on notice. I am particularly interested in the location. This project has been discussed in the community and at council. One of the issues is the site doesn't seem to have been quite determined about exactly where this club would be. Originally it was an application for council land. I am not clear that that has actually been approved by council, though, so that's why I asked for the location specifically. Could you tell us, certainly on notice, given what you've told us so far?</p> <p>KAREN JONES: Yes.</p>
	<p>ANSWER: Regand Park/Lady Cutler Reserve, Dubbo</p>
p. 68	<p>The Hon. JOHN GRAHAM: Can you assure us that a signed letter of consent was given?</p> <p>KAREN JONES: I will take that on notice for you.</p>

	<p>The Hon. JOHN GRAHAM: Also, the grant guidelines require that additional information should also be provided with the application, including evidence of the applicant's tenure and lease arrangements.</p> <p>KAREN JONES: Correct.</p> <p>The Hon. JOHN GRAHAM: Can you provide those on notice?</p> <p>KAREN JONES: Yes.</p>
	<p>ANSWER: I refer you to the answer given to p.66.</p>
p. 69	<p>The Hon. JOHN GRAHAM: I should make it clear in this question about whether a letter of consent was provided, there certainly was some discussion at council and there may be a letter welcoming this grant, but it appears there had been quite a specific council discussion opposed to giving consent to any project as a planning process being undertaken by the council was rolling out. I was just interested in the specific nature of that letter or that assurance.</p> <p>KAREN JONES: Again, happy to take that on notice in terms of that information.</p>
	<p>ANSWER: I refer you to the answer given to p.66.</p>
p. 69	<p>The Hon. JOHN GRAHAM: If you could just confirm some other key details for the project, which is the total investment, which I understand is \$2.6 million in phase one?</p> <p>KAREN JONES: Again, they are required to disclose that information as part of their application process.</p> <p>The Hon. JOHN GRAHAM: Yes, so just on notice if you are able to clarify that.</p>
	<p>ANSWER: The applicant has indicated the total project amount is \$1,534,960.</p>