

BUDGET ESTIMATES 2020

Questions on Notice

Portfolio Committee No. 1 – Premier and Finance

Minister Ayres

Hearing: Tuesday 10 March 2020

Answers due: Wednesday 8 April 2020

Question – Sports Grants – page. 16-17

STUART AYRES: No, I am saying that the Office of Sport has entered into a funding agreement and they have done so with enough confidence to do that.

The Hon. MARK BUTTIGIEG: Minister, was there any advice on the solvency of that organisation before you decided to make the investment? The answer is simple—black or white. What is the problem?

Mr STUART AYRES: No, no. There is not a problem here. I am happy to take it on notice to seek out whether something existed in that regard.

The Hon. ADAM SEARLE: Just on that, going back to your disclosures, 1 July 2018 to 30 June 2019, there does not appear to be any disclosure about your membership of Panthers. That is just a matter of record. **You were going to come back to us on notice about whether you made any disclosure to the then Premier.**

Mr STUART AYRES: I will take that on notice, yes.

The Hon. ADAM SEARLE: Okay, you can take that on notice. Just getting back to the issue of delegations. The chief executive of the Office of Sport had a limit on his delegations of \$3 million. I am not an expert in this field, so I am happy to be corrected, but my understanding is when a public servant—even a senior public servant—reaches the limit of their delegation, there has to be a formal instrument that modifies that, either for a particular purpose or more generally, or the matter usually then goes up through the chain of command to the cluster secretary.

The only document I have is the briefing note to you as Minister dated 21 February 2019, which is, essentially, to the effect that your signature will be taken off and substituted with that of the chief executive of the Office of Sport. Is that the only instrument of delegation that exists or was there some other form of instrument of delegation that enabled him legally to enter the agreement on behalf of the State of New South Wales?

Mr STUART AYRES: My understanding is that I have signed a brief delegating that authority for Matt Miller to execute that funding agreement.

The Hon. ADAM SEARLE: Again, I am not trying to be difficult, but this does not, to me, look like a formal instrument of delegation. I have seen a few. **So I ask you to take on notice whether a formal instrument of delegation increasing Mr Miller's authority was ever executed and entered into. And can you get advice about whether or not he was lawfully permitted to enter into the agreement for the State of New South Wales?**

Mr STUART AYRES: I will take that on notice on the basis that the brief does not constitute it.

Answer

The Minister delegated the Chief Executive of the Office of Sport to execute the funding agreement with Panthers. Any milestone payments greater than \$3 million require ministerial approval.

Question – Warragamba Dam – Page 21

Mr JUSTIN FIELD: As late as October 2019—and these are the most recent documents I have—the Warragamba Dam raising steering group monthly report showed that critical activities in the EIS program continue to be delayed by Snowy Mountains Engineering Corporation. That is the biodiversity offset strategy and assessment report. **Has that been completed yet, or are there still delays, because what has happened between November and now has probably made some of that work challenging?**

Mr STUART AYRES: To be honest with you, I would have to take that on notice.

Mr JUSTIN FIELD: In that same document it is highlighted that further significant

Answer

- As the dam raising proposal is a State significant project, WaterNSW is preparing an Environmental Impact Statement (EIS) in line with the Secretary's Environmental Assessment Requirements (SEARs) issued by NSW Secretary of the Department of Planning, Industry and Environment (DPIE).
- Detailed mapping, targeted surveys and assessment for flora and fauna species were undertaken in accordance with Stage 1 (of 3) of the NSW Framework for Biodiversity Assessment, and other relevant guidelines. Fieldwork for the biodiversity assessment continued into 2019.
- The biodiversity impact assessment (Stage 2) and the biodiversity offset strategy (Stage 3) are ongoing and will be included within the EIS planned for public exhibition in 2020.
- The biodiversity assessment will be reviewed by DPIE's Environment, Energy and Science Group for compliance as part of its broader review of the EIS to confirm it meets the SEARs.
- In relation to the impact of bushfires, the Department of Planning, Industry and Environment has recently released the Guideline for applying the Biodiversity Assessment Method at severely burnt sites. The EIS will comply with the new guideline as it applies to the study area for the dam raising proposal.
- The EIS will be exhibited for public review and comment in 2020.

Question – Jobs for NSW Review – Page 23-24

The Hon. GREG DONNELLY: With respect to the review that took place of Jobs for NSW, was that a review that you had any input into?

Mr STUART AYRES: It was done by Treasury, so I will ask Ms Curtain to make some comments on that.

Ms CURTAIN: Treasury did a review of all of the entities that were coming into the Treasury cluster after the last election and that was one of them. It was undertaken internally within Treasury and made recommendations on the way forward. The Jobs for NSW fund still exists—

The Hon. GREG DONNELLY: Just before you move on. With respect to the recommendations, they are found in a report somewhere or a document?

Ms CURTAIN: Sorry?

The Hon. GREG DONNELLY: The recommendations from Treasury in regard to their assessment or examination of Jobs for NSW, they are found in a report somewhere?

Ms CURTAIN: Yes, there was a report prepared.

The Hon. GREG DONNELLY: Where would that report be?

Ms CURTAIN: That report is within Treasury and is a Cabinet document.

The Hon. GREG DONNELLY: It is a Cabinet document. So did the recommendations specifically get outside of the Cabinet in-confidence blanket or not?

Ms CURTAIN: Some of those recommendations have already been implemented, such as the minimum viable product grants are continuing. They have been open on the website. As decisions have been made that has been made public.

The Hon. GREG DONNELLY: How many recommendations were made, can I ask? Do you recall?

Ms CURTAIN: I cannot recall the number of the top of my head. A number of those recommendations were taken into account in the work that was done in establishing Global NSW.

Answer

Following Cabinet approval, the outcomes from recommendations will be made available progressively as they roll out.

Question – Jobs for NSW Fund remaining amount – Page 24

The Hon. MARK BUTTIGIEG: Minister, there was \$190 million allocated for Jobs for NSW. Can you tell us where that is at?

Mr STUART AYRES: There is a fund that is allocated that is still making some payments but that \$190 million was allocated over the last four years. Outside of the Jobs for NSW fund, which is still making some legacy payments, most of that budget has been exhausted.

The Hon. MARK BUTTIGIEG: So the vast majority of the \$190 million has been spent on job creation schemes?

Mr STUART AYRES: No, it was spent by Jobs for NSW. That process—without wanting to sound evasive—took place over the last four years before the creation of my portfolio and the consolidation of these activities into Global NSW, which the Premier, the Treasurer and the Deputy Premier announced earlier this year.

The Hon. MARK BUTTIGIEG: **The residual of the \$190 million—do we have a figure for that?**

Mr STUART AYRES: I do not have a figure in my head for what is left—

The Hon. GREG DONNELLY: But you will be able to take that on notice.

Mr STUART AYRES: I can take the Jobs for NSW fund on notice, yes.

Answer

As at 31 January 2020 (the most recent figures available), \$106.2 million has been spent out of the \$190 million allocated to the Jobs for NSW Fund.

Of the \$83.8 million remaining, \$20.3 million is contractually committed and \$63.5 million is allocated for existing job creation programs.

Question – Jobs for NSW Fund remaining amount – Page 41-42

The Hon. GREG DONNELLY: Returning to the issue of Jobs for NSW and the line of questioning we had this morning with the Minister about the \$190 million. **Of that amount of money, to the extent to which there was any of it left, in that it was uncommitted, has gone across back somewhere. Ms Curtain, are you able to perhaps give us a little bit more clarity about that? Do we have, for example, any sense of that \$190 million referred to by the Minister and roughly what amount, in percentage terms, of that may have been committed already so we can work out essentially what was the transferred amount back?**

Ms CURTAIN: I will take on notice the exact figure. Almost all of it has been committed, but not all of it spent, because a number of the programs that we have sponsored have a number of milestone payments. We might have committed it already, but not all of the payments have actually gone out of the fund. Plus there are some other areas, like the GO NSW Equity Fund, which has not all been committed yet and there is a commitment for a certain amount to be spent on a Regional Investment Attraction Fund, which is not all completely used up. I can come back with the exact figure of what is left.

Answer

As at 31 January 2020, the Jobs for NSW Fund has been spent, contractually committed or currently allocated to existing job creation programs.

Question – DNSW CEO – Page 44

The Hon. GREG DONNELLY: Did the agency—that body, group, organisation or consulting firm, whatever it was—that was engaged to assist in the process of interviewing and considering individuals for the role recommend him as the appointee?

Ms CURTAIN: They did put him on the shortlist. There was a panel that was put together, including members of the Destination NSW board, myself and an independent panel member as well as then other steps to go through in terms of meeting with the secretary and also with the Minister and the Treasurer.

The Hon. GREG DONNELLY: How many were on the shortlist?

Ms CURTAIN: Off the top of my head, I think about seven.

The Hon. GREG DONNELLY: Would you be able to provide the names of those shortlisted people on notice?

Ms CURTAIN: I will have to check. I am not sure but I will take it on notice to look into that.

Answer

Seven candidates were shortlisted for interview. Their names cannot be provided for privacy reasons.

Question – M12 Commencement date – Page 45

The ACTING CHAIR: I direct my questions to Mr Sangster and Mr Draper. I asked earlier about the M12. When will construction on the M12 begin?

Mr SANGSTER: No, Chair, you may well need to ask Transport around that. The EIS was on exhibition last year, so that is a project that is progressing but I am not across the exact detail of the timing.

The ACTING CHAIR: It is just that the Australian Government, the Department of Infrastructure, Transport, Cities and Regional Development specifically said that construction would begin in 2020. **Are you not aware of when in 2020 it will commence?**

Mr SANGSTER: No, I am not.

Mr DRAPER: We can take that on notice and find out what the date is. We would have that, perhaps, registered in our assurance.

Answer

This question should be directed to the Minister for Transport and Roads, the Hon. Andrew Constance MP, as the Minister responsible for Transport for NSW, which includes Roads and Maritime Services.

Question – Page 48-49

The ACTING CHAIR: Mr Draper, can you explain what involvement Infrastructure NSW has had with the proposed \$400 million upgrade for the Sydney Showground?

Mr DRAPER: I am not aware that we have had any involvement in that. If it is registered as a project under our assurances regime we may have had to provide some assurance over that, but to the best of my knowledge we have no involvement.

The ACTING CHAIR: No involvement?

Mr DRAPER: In the Sydney Showground upgrade—is that what you are asking?

The ACTING CHAIR: The question was: **Can you explain what involvement Infrastructure NSW has had with the proposed \$400 million upgrade for the Sydney Showground?**

Mr DRAPER: To the best of my knowledge, we have no involvement unless it is registered under our assurance regime. If there is any updated information on that, I will provide that to the Committee.

Answer

The Sydney Showgrounds Master Plan is registered with INSW and assured in accordance with the Infrastructure Investor Assurance Framework. Details of the assurance activities are Cabinet in Confidence. INSW has no further involvement with the project.

Question – Infrastructure jobs offshoring – Page 51-52

The Hon. GREG DONNELLY: ...is advice provided to Government to inform them about the net loss of opportunity of jobs arising from a project like announcing the building of the trains overseas? I am not being political about this. Is it a piece of information that is put into the basket for consideration when the whole

project is being looked at and that information is drawn down by ultimately the decision-makers, which is the Government?

Ms CURTAIN: I have been in this role since mid last year so I have not been involved. To date I have not been getting involved in advice specifically on jobs in relation to infrastructure projects. That information may be being provided but it is not something that I am involved in at the moment.

The Hon. GREG DONNELLY: Would you be able to take that on notice to see what you can establish? Hitherto has there been a provision of information to Government around decisions of offshoring work—that is the term used by the Government—be it hard work as in metal, like trains, or softer work as in teleconferencing or telecommunications? In other words, jobs that go overseas. Is there actually analysis done of the jobs not available in New South Wales arising from the offshoring of work?

Ms CURTAIN: I can take that on notice.

The Hon. GREG DONNELLY: Take it on notice, yes. With respect to the new airport that is being built and the rail carriages and related infrastructure associated with that—I am specifically talking about the carriages and the rolling stock, I should say—is that a matter whereby you inside your part of Treasury would be providing advice to the Government about the jobs that would be available in the State if this work was done in New South Wales as opposed to going overseas?

Ms CURTAIN: I have not been asked to do it to date.

The Hon. GREG DONNELLY: Would you be able to take on notice and find out whether or not there is an intention to ask you to provide some briefing? It may not be you. It might be someone else domiciled working specifically with you or someone else in Treasury to provide that information about the jobs.

Ms CURTAIN: I can take it on notice.

Answer

Under Treasury guidelines (TPP 18-06), when preparing business cases, including for infrastructure projects, agencies are required to report on the net impact on NSW employment. Treasury endeavours to provide feedback to the agency and the opportunity to amend the business case prior to submission to cabinet.

Question – Business Case Guidelines – Page 55

The Hon. GREG DONNELLY: If I could—sorry for jumping around here—I will return to the matters of Treasury and just going back to this point that I know you did take on notice but I would like to return to it just to be clear. In terms of the establishments of—I will call it—the net negative effect on jobs with respect to projects that involve State sector employees going overseas, that ordinarily would involve State sector employees or employees in the non-State sector—in other words, projects that go overseas, for which otherwise employees would have been State sector employees, or non-State sector employees which is everybody else. Your evidence was that you have been in the role for only a relatively short period of time and that you were not aware of whether or not modelling was done within Treasury to provide that advice. That is something that you will have to speak to your colleagues about.

Ms CURTAIN: My understanding is that the modelling is done by the agency responsible for the project.

The Hon. GREG DONNELLY: So the agency does the modelling.

Ms CURTAIN: Any impact on jobs that has been highlighted to Government on a particular project should be highlighted in the business case.

The Hon. GREG DONNELLY: Is that a mandated requirement that needs to be undertaken when, in fact, this is being undertaken? In other words, is this an obligation enforced to the agency? Is it required to do that or you are not sure?

Ms CURTAIN: I would have to check. The business cases generally highlight the job creation elements from the projects but I will have to check.

Answer

Under Treasury guidelines (TPP 18-06) business cases are required to report on the net impact on NSW employment. That is the incremental effect on employment in NSW, taking into account the movement of labour between employers, should be reported.

Question – Page 55

Ms CURTAIN: There is another part of Treasury that is responsible for the business case guidelines and what needs to be included in those guidelines. They will give advice on what should be included. But my understanding is that Treasury does not do the actual modelling of a specific project because the people with the detail of the project itself are the agency and they may engage consultants where required.

The Hon. GREG DONNELLY: Once again, to the extent you need to clarify any of this on notice, that is fine. I am not trying to ambush you. I am just trying to clearly understand the ways in which there is—first of all, it is pleasing that it appears that there is actually a process of doing some analysis of the job impact on the offshoring of work, be it, as I said, the hard work like the building of a train or the softer work like working in a call centre. But there is some work done. But your understanding is that effectively the agency itself is the one that does the work or finds someone to do the work to establish what those numbers might be.

Ms CURTAIN: Yes, whoever it is who is bringing the proposal to Government would do any analysis required to answer those questions.

The Hon. GREG DONNELLY: With respect to those numbers that are brought forward by the agency, **does Treasury look at those numbers and assess those numbers? Is that something that the NSW Treasury does if an agency comes up with the figures? Is that interrogated by Treasury in any way to see if it is a reasonable figure or number?**

Ms CURTAIN: I would have to take that on notice.

Answer

Treasury quality assures the business cases it receives and, if time permits, will provide feedback to the agency and the opportunity to amend the business case prior to submission to cabinet. In all situations, Treasury will provide independent advice to government on the benefits and costs of a proposal.

Question – Business Case Guidelines – Page 56

The Hon. MARK BUTTIGIEG: It is an interesting question, I guess, because I think what my honourable colleague is referring to is the fact that you could have multi-persevered methodologies from the various agencies feeding into that and unless Treasury has a common lens through which to objectively judge those projects it is kind of like, well, it looks okay, tick.

Ms CURTAIN: There is a part of Treasury that looks after the business case guidelines. They review any business cases that are brought forward to Government as to whether those guidelines have been met in terms of the information provided.

The Hon. MARK BUTTIGIEG: Based on the same set of guidelines?

Ms CURTAIN: That is not an area I am responsible for but there is a part that is responsible for those guidelines. The Treasury, in part of our budget—a part of Treasury normally reviews key business cases if they are coming up to Government for funding approval but the agency itself is the one that has the detail to do the detailed modelling on impacts.

The Hon. GREG DONNELLY: I guess that question goes to the robustness of what an agency puts forward as an amount or a number, not that anyone suspecting for a moment it is a bodgie number. But the question is: **Is it actually tested? Ultimately Cabinet will make the decision on these things. The Cabinet is signing off, so one would have thought that there is some attempt done at a very senior level to attest to this to establish whether it appears to stack up or not as a figure.**

Ms CURTAIN: My role is focused on future job creation. I have taken on notice to review it.

Answer

Please see the answer above.

Question – Advice provided to the Minister for Jobs – Page 59

The Hon. GREG DONNELLY: Sure. We understand that this is moving. But obviously we want our Ministers to have the best possible information in front of them at the earliest possible time to enable the best judgements to be made about what is the wise policy to pursue. **With respect to the impact of the drought, the fires and the COVID-19 virus, what advice is being put to the jobs Minister about that impact?**

Ms CURTAIN: I would have to take on notice exactly what it is. There is a whole-of-government working group working on bushfires, which is being led by the Deputy Premier as the recovery Minister. There is also a whole-of-government working group looking at the COVID-19 impacts as well, which is taking information from across the whole cluster...

get anecdotal evidence that we can provide into the discussions.

The Hon. GREG DONNELLY: And you have given some examples of how that is going. **Other than the example you have given of how it is collected through meetings and briefings and consultation, that covers the field about how Treasury might, dare I say, vacuum up information about matters to do with that employment and unemployment in New South Wales?**

Ms CURTAIN: I do not lead that area so I will have to take that on notice.

Answer

NSW Treasury provides advice to the Minister for Jobs, Investment, Tourism and Western Sydney through meetings with the Departmental representatives, regular economic updates on newly released data and briefing notes on current and emerging issues impacting the Minister's portfolio, including jobs creation.

Modelling by NSW Treasury about the economic impact of COVID-19 is underway and the Minister for Jobs, Investment, Tourism and Western Sydney will be briefed about the impact on his portfolio through meetings and briefs.

NSW Treasury has provided the Minister with advice on the likely economic impacts of bushfires and drought.

Question – Impact of Covid-19 modelling – Page 59

The Hon. MARK BUTTIGIEG: I am not sure whether my colleague covered this while I was away but I might just take you through some of them. We did sort of touch on this this morning but we might maybe sharpen the pencil on some of this stuff. **The impact of coronavirus as a threat on inbound tourism, which I imagine would be at the pointy end of the negative effects on demand, has there been any analysis on the monthly figures over the next 12 months by region and economic spend in terms of direct and indirect visitor numbers for international and domestic visitors?**

Ms CURTAIN: I do not believe that we have that by region, no.

The Hon. MARK BUTTIGIEG: What about just on a macro level then?

Ms CURTAIN: At the moment, still there is no specific ABS data out that includes that impact as yet, so it is just anecdotal.

The Hon. MARK BUTTIGIEG: Anecdotal from airline companies' projections, or just some sort of modelling?

Ms CURTAIN: I would have to speak to the chief economist who has done the work on that in terms of who he is actually spoken to.

Answer

NSW Treasury continues to model the impacts of COVID-19, including how a decrease in tourism will impact economic growth. As the pandemic is an evolving issue, with new data being published every day and policy announcements being made, modelling continues to be updated to ensure the latest information can be incorporated. NSW Treasury also continues to liaise with the RBA and Commonwealth and other State Treasuries to ensure a comprehensive understanding of the issues at hand.

At the moment, no formal advice has been provided by airlines directly to the NSW Chief Economist. However, anecdotal feedback had been received from travel and tourism lobby groups directly and via various media and news channels.

Question – Bushfire recovery workshops – Page 62

The Hon. MARK BUTTIGIEG: Keeping on the bushfire effect and recovery workshops, which bushfire-affected Destination Networks held recovery workshops?

Mr MAHONEY: To date I believe that Destination Southern NSW, Destination Sydney Surrounds South and Destination Riverina Murray, three of the most heavily affected, have completed workshops.

The Hon. MARK BUTTIGIEG: Are the details of those meetings—minutes, times and all that sort of thing—publicly available?

Mr MAHONEY: The events themselves were promoted to their stakeholder network in advance of the events. I do not have that information to hand but it can be provided.

The Hon. MARK BUTTIGIEG: Do we have an idea of which agencies attended?

Mr MAHONEY: Again I do not have that information to hand but the participants who registered for those events would be readily available.

Answer

The following bushfire affected Destination Networks held recovery workshops:

- Destination Riverina Murray on 5 February 2020;
- Destination Sydney Surrounds South and Destination Southern NSW jointly held a Bushfire Recovery Summit on 20 February 2020; and
- Destination Sydney Surrounds North held a range of bushfire recovery meetings/committees from 26 February 2020.

Workshop participants are as follows:

Destination Riverina Murray recovery workshop: Snowy Valleys Council tourism team, Tourism Australia, Tourism Tribe, NSW National Parks, Google, Destination NSW, Regional NSW, the Business Enterprise Centre and the Murrumbidgee Primary Health Network.

Destination Sydney Surrounds South and Destination Southern NSW recovery workshop: The Minister for Tourism, Bega Valley Shire Council, Queanbeyan-Palerang Regional Council, Kiama Shire Council, Eurobodalla Shire Council, Department of Premier and Cabinet, Destination NSW, Department of Planning, Industry and Environment, National Parks and Wildlife Service, Tourism Australia, Shoalhaven City Council, AusIndustry, Snowy Monaro Regional Council, Tourism Snowy Mountains, Shellharbour City Council, TradeStart, Wollondilly Shire Council, Wingecarribee Shire Council, Destination Wollongong, Shoalhaven Tourism Advisory Group and Chambers of Commerce.

Destination Sydney Surrounds North held an industry stakeholder workshop across all 13 LGAs with Council and Industry Association representatives on 26-27 February 2020; the Destination Network Chair and General Manager coordinated a Central Coast Meeting with Council Executive, Local Member Adam Crouch and Planning NSW; the Destination Network General Manager has coordinated a Hunter Valley bushfire working group (bi weekly meetings) attended by Singleton and Cessnock Council, Hunter Valley Wine and Tourism Association and local wine industry representatives.

Question – DNSW Tourism grants – Page 64

The Hon. MARK BUTTIGIEG: At the last estimates hearing the Minister and Destination NSW attended there was a request that the CEO table a list of funding for all these successful tourism grants, but apparently that has not been provided. Are you able to provide us with that table today or give it on notice?

Mr MAHONEY: I am happy to take that on notice.

The Hon. MARK BUTTIGIEG: At the last budget estimates hearing that the Minister and Destination NSW attended the CEO said that some of the inconsistencies between announcements and dates were due to projects not being completed. **Is it usual for Destination NSW to only announce projects after they have been completed?**

Mr MAHONEY: It is usual for Destination NSW to announce a project only once an agreement has been signed with the party. Typically, it is reported if it has been completed within that financial year. I am happy to take that question also on notice to confirm those details.

Answer

\$13 million was allocated to the Regional Tourism Fund between 2 December 2016 and 30 June 2019 through two streams: Regional Cooperative Tourism Marketing Program and Regional Tourism Product Development Program, with funding in both streams offered on a matched dollar for dollar basis.

\$7,985,151 has been awarded to 55 projects since the inception of the program.

Destination NSW, in consultation with regional operators and the six Destination Networks, fully expended the funds on regional tourism support programs.

This includes \$3 million to the Destination Networks to implement their Destination Management Plans and a further \$1.5 million for Destination NSW to develop and implement a Regional Drives/Touring Routes program.

Successful grants awarded through the Regional Tourism Fund are as follows (these grants are also disclosed in the Annual Report and on the Destination NSW website – www.destinationnsw.com.au).

Regional Tourism Fund – Product Development Stream

No	Recipient and Project	Grant Amount
2016-17		
1.	Ross Hill Wine Group: New function area and cooking school	\$150,000
2017-18		
1.	Beachcomber Holiday Park: Two self-contained, eco cabins and supporting infrastructure	\$149,850
2.	CoastXP: Installation of a dry berth to facilitate coastal and harbour tours of Newcastle	\$15,000
3.	Bellingen Shire Council: The Gleniffer Interpretive Signage Project	\$50,000
4.	Cameron D’Arcy: Sierra Escape Tents, two luxury glamping tents	\$112,874
5.	T C Jones: Tilba Lake Pods, modern eco-friendly cabins	\$75,511
6.	Nightcap Ridge: Nightcap Ridge project, cottage and lodge building	\$150,000
7.	Kimo Estate: A-frame eco-hut to complement existing luxury visitor accommodation	\$130,025
8.	Shaw Projects: Cellar door building with facilities to cater for up to 250 guests	\$150,000
9.	EnviroKey: Seven new exhibits to house an additional twenty bird species at On The Perch Bird Park	\$38,965
10.	TreeTop Adventure Park, Central Coast: Outdoor net park suspended within the tree tops	\$149,000
11.	Kiama Municipal Council: Surf Beach Holiday Park, installation of two self-contained cabins including a two bedroom accessible cabin	\$150,000
12.	Symbio Wildlife Park: Installation of a splash park including a series of large water fountains, tipping bucket plus many other features	\$150,000

13.	Salamander Properties Pty Ltd: New dining experience under the Rick Stein at Bannisters brand	\$150,000
14.	Belisi Equine Park: Construction of a luxury two bedroom cottage using recycled shipping containers	\$150,000
2018-19		
1.	CIRCA Hotels Pty Ltd: Development of a new five-star, two suite boutique hotel, day spa, tea lounge and retail area in Albury	\$150,000
2.	Prater Trust: Sir George Stable & Barn, internal fitout of eight new barn style cottages	\$150,000
3.	Ecoline Pty Ltd: TreeTop Crazy Rider, Coffs Harbour, installation of a rollercoaster zip line	\$149,500
4.	Lucy Investments Pty Ltd: 31 new tourist van powered sites and amenities block	\$150,000
5.	Diamond Waters Pty Ltd: Wedding, conference and activity centre	\$85,790
6.	Outback Astronomy: New visitor experience plus café	\$93,223
7.	Tallagandra Hill: Special events venue and farm stay accommodation	\$150,000
8.	Hillbilly Harvest Pty Ltd: The development of a new cider cellar door, retail space and café	\$150,000
9.	Forget Me Not Farm Pty Ltd: Construction of four, 4 to 4.5 star cottages with one having wheelchair accessible facilities	\$150,000
10.	Highfield Farm & Woodland: Construction of a boutique style eco hut, which will accommodate up to four people	\$100,580
11.	Mountain Culture Pty Ltd: Development of a craft brewery within a heritage listed building in the heart of Katoomba	\$150,000
12.	Avonside Alpine Estate: New infrastructure to support the purpose built facility catering to visitors seeking an up-market eco-tourism, farm stay experience	\$55,089
13.	Double Happiness Co Pty Ltd: Additional accommodation to cater to the demand from the wedding market and to secure mid-week business conferences	\$150,000
14.	L & M Demamiel Pty Ltd: Construction of an additional accommodation wing including accessible facilities	\$145,738
15.	The Newcastle Signal Box Pty Ltd: Redevelopment of the heritage-listed signal box into a restaurant and bar showcasing local, regional and NSW food and wine	\$150,000
16.	Eden Beachfront Holiday Park: Installation of three accessible beachfront villas	\$141,103
17.	EJ & FM Hatty Pty Ltd: Additional accommodation and facilities to meet the demand from the domestic and international working holiday makers' market	\$103,300
18.	SJ Birrell & G J Deans: Victoria Stores Apartments, four luxury apartments within a restored heritage building	\$150,000
19.	Coffs Harbour City Council: Design and installation of Indigenous interpretive signage at two sites located along the Solitary Island Coastal Walk	\$25,000
20.	Rosby Pastoral Co: Development of a purpose-built cellar door, art space and event venue	\$150,000
21.	Callubri Station: The development of farm stay accommodation at Buddabadah (near Nyngan)	\$150,000
22.	Currajong Retreat Pty Ltd: Development of three, luxury, off grid, eco glamping lodges overlooking the Towamba River at Currajong Common	\$125,875

23.	Billabong Koala & Wildlife Park Pty Ltd: Infrastructure developments to allow visitors to experience Billabong Zoo at all times of the day and night and broaden the visitor experiences available	\$150,000
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Regional Tourism Fund – Cooperative Marketing Stream

No.	Recipient and Project	Grant Amount
2016-17		
1.	Shoalhaven City Council, Eurobodalla Shire Council, Kiama Municipal Council, Tourism Shellharbour and Sapphire Coast Tourism Limited: 2016-17 'Unspoilt' South Coast NSW Marketing Campaign	\$380,000
2017-18		
1.	Shoalhaven City Council, Eurobodalla Shire Council, Kiama Municipal Council, Tourism Shellharbour and Sapphire Coast Tourism Limited: 2017-18 'Unspoilt' South Coast NSW Marketing Campaign	\$462,727
2.	Tourism Snowy Mountains: 2018 Snowy Mountains' So Much More' Campaign	\$100,000
2018-19		
1.	Regional Strategic Alliance (Blue Mountains, Penrith & Hawkesbury) 2018 Campaign - to position these areas as overnight destinations, not just day trips	\$130,000
2.	Hunter Valley Destination Marketing Campaign 2018/19 - campaign to bolster midweek visitation and help the region stand out from the crowd	\$300,000
3.	Dubbo & Great Western Plains 2018 - Campaign showcasing the regions family experiences	\$125,000
4.	Lord Howe Island 'Always On' 2019 - Campaign targeting Sydney couples with an interest in conservation	\$100,000
5.	Riverina & Murray Co-operative Marketing Campaign 2019 – two separate campaigns aiming to grow the region's overnight visitor economy	\$210,000
6.	Orange360 Campaign 2019 - increase domestic visitor spend and visitor nights in the Orange region in 2019	\$131,000
7.	Lake Macquarie Campaign 2019 - increase its appeal as a winter destination by showcasing an array of amazing adventure and nature experiences in the region, from flights with a Red Bull pilot to abseiling besides waterfalls	\$100,000
8.	Tourism Snowy Mountains – So Much More (Snowy Mountains) Campaign 2019 - to continue to build awareness and appeal of the region as an overnight destination in the Autumn months	\$100,000
9.	Unspoilt South Coast NSW - Shoalhaven, Shellharbour, Kiama - promote the region as an ideal holiday and short break destination during winter and early spring	\$310,000
10.	Eurobodalla - to address the lack of awareness of Eurobodalla and its towns and villages and to increase appeal as a holiday destination	\$320,000
11.	Visit Penrith Campaign - change perceptions and establish it as a destination in its own right offering diverse experiences for visitors	\$100,000
12.	#MyMaitland - showcasing Maitland, its people and experiences and its authentic and appealing connection to community	\$100,000
13.	Port Stephens Marketing Campaign	\$150,000
14.	Broken Hill Marketing Program	\$120,000

DNSW – Process for announcing successful projects

Product development projects are reported on Destination NSW's corporate website once Funding Agreements have been signed.

Cooperative marketing projects are reported on Destination NSW's corporate website once the campaigns go live to market.

Details of projects are reported in Destination NSW's Annual Report for the financial year in which they were completed.