Hunter Venues Report



1 July 2011 - 1 March 2012

Hunter Venues has responsibility for Hunter Stadium, the Newcastle Entertainment Centre and a number of smaller venues in Newcastle including:

- Newcastle Showground
- Newcastle Harness Racing Club
- Newcastle International Hockey Centre
- District Park in Newcastle

AEG Ogden manages the Newcastle Entertainment Centre and Showground on behalf of Venues NSW.

In the reporting period (1 July 2011–1 March 2012), Hunter Venues focused on reducing costs, increasing use of the venues and improving planning.

Kangaroos V New Zealand set a new ground record with 32,890 people attending the game

Key achievements

In October 2011 Hunter Stadium partnered with the National Rugby League to deliver the Australian Kangaroos V New Zealand Kiwis match which set a new ground record with 32,890 people attending the event.

Newcastle Entertainment Centre (NEC) and Showground celebrated its 20th anniversary and had a total attendance for the period of 135,000 across 38 events.

Venue developments

Hunter Stadium's \$81 million Western Grandstand was completed in June 2011 and since that time work has continued to improve facilities, systems and management.

Hunter Stadium made plumbing and drainage improvements and work has been conducted on the north west access ramp to repair cracking and prevent shifting.

Marking spaces within the car park improved the game day experience while the development of traffic, emergency, and work, health and safety plans is providing a safer venue for the public and workplace for staff.





Major hirers

Hunter Stadium has two major sporting teams as tenants, the Newcastle Knights competing in the National Rugby League and the Newcastle Jets competing in the A-League. Both teams are owned by Hunter Sports Group.

Hunter Venues also has leases with a range of tenants including Go Karts Go, Planet Fitness, Putt-Putt Golf, Newcastle Harness Racing Club and Newcastle International Hockey Centre.

Events

The Newcastle Entertainment Centre's major concerts included Cold Chisel, Def Leppard and Stevie Nicks. Family events were Cirque du Soleil, Disney on Ice and the Wiggles. In addition several major exhibitions were hosted including the Herald Home Show, Craft and Sewing Expo and the Caravan and Camping Show.



Above: Newcastle Entertainment Centre Home Show July 2010 Right: Weekly farmers market at the Showground

Hunter Venues

The Newcastle Entertainment Centre supported local charities by offering the venue at reduced hire rates. These events included the Westpac Rescue Helicopter Service Ball and the Special Children's Christmas Party. The venue also provided tickets to many community organisations for raffles and auctions to support fundraising.

Sporting events at Newcastle Entertainment Centre included the Australia V England netball test, PBR Bullriding and an Anthony Mundine boxing night.

Newcastle Showground hosted the annual Newcastle Show, a speedway event and weekly Farmers' Markets. The Farmers' Market continued to attract around 5,000 people each week. The funds generated from venue hire and car parking fees will be invested in future showground development.

Hunter Stadium hosted 19 major events including one international fixture and several private, corporate and community events. The stadium has hosted functions and events for the Australian Rugby Union, National Rugby League, Newcastle Jets, Newcastle Knights, Newcastle City Council, Port Hunter Conveyors and Newcastle Tourism Industry Group.

Hunter Stadium also hosted a number of development days with the Newcastle Knights and Newcastle Jets including coaching clinics and lectures.

Hunter Stadium supported the local community by providing complimentary or at-cost services to a number of charities including Hunter Life Education's Car Boot Sale, the Smith Family's Hamper Day and local radio station KOFM's fundraiser Barbeque for Molly-Jane.

Hunter Stadium Events

1 July 2011 to 1 March 2012

Month	Event name	Attendees
July 2011	Knights Clinic & BBQ	450
	ARTC Workshop	70
	Herald Business Lunch	160
	Coaches Seminar	130
	Knights v Cowboys	17,212
	Knights v Sea Eagles	17,428
	Knights v Titans	17,327
August	Close The Gap Function	170
2011	Globe Trade Show	80
	HCC Awards for Tourism	290
	Schneider Electrical Function	50
	Knights v Raiders	14,109
	Knights v Broncos	19,412
	Diageo BBQ	80
	Jets Member Launch	100
2011	Test Match Coaching Clinic	200
	NSWRL Academy Meeting	20
	Knights v Rabbitohs	30,729
October	JSA Seminar	150
2011	NPBS Math Competition Presentation	190
	Jets v Melbourne Heart	12,467
	Australia v New Zealand NRL Test Match	32,890
	Jets v CC Mariners	14,421

Month	Event name	Attendees
November 2011	Lord Taverners Dinner	178
	EJE Architecture	250
	Newcastle University Function	111
	Port Hunter Conveyors	240
	Newcastle Herald School Newspaper	320
	Jets v Perth Glory	12,383
	Jets v Brisbane Roar	13,174
	Luis Palau Breakfast & Seminar	220
2011	Advance Careers College	123
	Newcastle City Council	300
	Jets v Melbourne Victory	17,245
	Jets v Sydney FC	13,658
	Jets v Perth Glory	10,439
	Newcastle Entertainment Centre	70
January	Jets v Gold Coast United	9,311
2012	Jets v Wellington Phoenix	11,649
February	HCCF Breakfast	50
2012	CUB Seminar	120
	Coca-Cola Seminar	45
	CigWeld Product Launch	50
	Coca-Cola Seminar	65
	Compass Housing	200
	Jets v Melbourne Heart	10,619
	Jets v Adelaide United	10,383
March 2012	Knights v St George Dragons	29,183
	Total	318,521

Newcastle Entertainment Centre and Showground

1 July 2011 - 1 March 2012

Month	Event Name	Total Attendees
July 2011	PBR Bullriding	4,553
	Cirque Du Soleil Saltimbanco	25,005
	Newcastle Home Show	6,926
August 2011	Craft Show 2011	11,000
	Westpac Rescue Helicopter Ball	1,374
2011	Roller Derby	1,413
October 2011	Netball Test Match Australia v England	4,481
	Activate Expo	849
	Mundine Fight Night	2,682
	Def Leppard	3,390
	HSC Marking	1,000
	St Francis Xavier College Dinner	1,453
2011	St Mary's College Dinner	901
	Variety Christmas Party	2,000
	Cesar Millan	2,390
	Spicks and Speck-tacular	4,431
	Stevie Nicks	3,016
	Cold Chisel	7,487
2011	The Wiggles	9,607
January	Disney Live	6,807
2012	Quiksilver Sale	5,000
February	Ronan Keating	2,641
2012	Celtic Thunder	2,407
	Caravan & Camping Show	23,872
	Speedway	699
	Total	135,384
ALL	Computer Fair	3,000
ALL	Farmers Markets	230,000
	Total other event	233,000
	Total	368,384



318,521 attended events at Hunter Stadium

368,384 attended events at Newcastle Entertainment Centre and Showground



Parramatta Stadium

Report

1 January - 1 March 2012

Parramatta Stadium celebrated its 25th anniversary in 2012 and marked the event with a range of celebrations that included a ceremony prior to the start of the traditional NRL clash between the St George-Illawarra Dragons and the Parramatta Eels.

Major hirers

During the period the Parramatta Eels were the stadium's major hirer using the venue for training and ten home games per year as well as using the gymnasium, change rooms and Parramatta Pool.

Events

Parramatta Stadium hosted the Parramatta Council's Celebrating Girls in Sport event, the NSW Rugby League's Skills Day, the Parramatta Eels Fan Day as well as four home games for the Parramatta Eels in the period.





Parramatta Stadium

1 January 2012 – 1 March 2012

Month	Event name	Attendance
January 2012	Parramatta Council: Celebrating Girls In Sport	150
	NSWRL – Ultimate Experience/Skills Day	300
March 2012	Parramatta Eels v Brisbane Broncos	11,399
	Parramatta Eels v New Zealand Warriors	12,120
	Parramatta Eels v Penrith Panthers	13,788
	Parramatta Eels v Manly Sea Eagles	13,158
	Total	50,915







Parramatta Stadium celebrated its 25th anniversary

Above: The Parramatta Eels taking on one of their opponents at the stadium

Left: The players of the future providing the halftime entertainment during an NRL fixture at Parramatta Stadium

WIN Sports and Entertainment Centres Report

1 July 2011 - 1 March 2012

WIN Sports and Entertainment Centres hosted a total of 71 event days. These included 52 at the WIN Entertainment Centre and 19 at WIN Stadium, attracting a total of 200,983 people across both venues.

The highlight of the year for WIN Entertainment Centre was the first appearance in Wollongong of Cirque du Soleil. The five shows attracted 22,000 people and box office sales of over \$2.1 million breaking all WIN Entertainment Centre records.

Venue developments

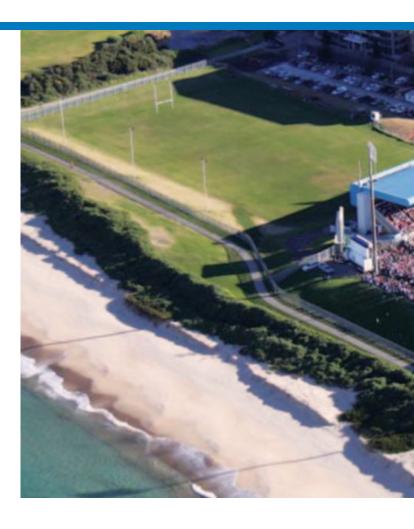
Construction of the Western Grandstand at WIN Stadium was underway during the period. The \$31 million project started with a refurbishment of parts of the Southern Grandstand including new player change rooms and catering facilities. This was followed by the demolition of the old Western Grandstand.

On 20 September 2011 high winds caused major damage to the new grandstand's roof while it was under construction. This caused a delay on the project while the damaged roofing was removed and new trusses installed. By the beginning of March 2012 work on the project was progressing with new trusses and roofing being installed. The Northern Grandstand also received funding for repainting and other repairs.

Major hirers

The major hirers of the WIN Entertainment Centre for concerts were the Frontier Touring Company, McManus Entertainment, Michael Chugg and Michael Coppel Presents. Major family event hirers included Feld Entertainment (Disney on Ice), the Wiggles, the Department of Education and Communities (Southern Stars), Rock Eisteddfod Challenge and Ad-Lib Productions (Wakakirri). The centre's key sporting client continued to be the National Basketball League's Wollongong Hawks.

The major hirer of WIN Stadium in the period was the St George-Illawarra Dragons. Other sport hirers included the Illawarra District Rugby League Football Club, the Illawarra District Rugby Union and the Illawarra Soccer Association. Motor cycle and extreme sports action were brought to WIN Stadium by Super-X Touring, Crusty Demons and Nitro Circus.



Events

WIN Stadium hosted a total of six Dragons games and 12 other days of rugby league action. The level of utilisation at the venue was impressive given that construction of the Western Grandstand was underway during the period.

The entertainment centre hosted a wide range of national and international artists including Meat Loaf, Cold Chisel, Stevie Nicks, Ronan Keating and Celtic Thunder. Families enjoyed the Rock Eisteddfod, Wakakirri, Southern Stars and the Wiggles.

Community events included the KidzWish Xmas Party and fundraising dinner, Check-It Men's Heath Expo and local dance school concerts.





Soleil's \$2.1\text{m} box office sales broke all WIN Entertainment Centre records



Above: WIN Stadium main field Right: The Wollongong Hawks in action at the 'Sandpit' (WEC)

WIN Sports and Entertainment Centres

WIN Entertainment Centre

Centenary of Illawarra RL Dinner 796	Month	Event name	Attendance
Centenary of Illawarra RL Dinner 796		2011 Bridal Expo	2,152
Recognition Dinner		Centenary of Illawarra RL Dinner	796
August 2011 Cirque du Soleil, Saltimbanco (5 Shows)			621
Cirque du Soleil, Saltimbanco (5 Shows)		J Rock & Rock Eisteddfod	3,548
Cirque du Soleil, Saltimbanco (5 Shows) Southern Stars 2011 (4 shows) 11,042		Wakakirri 2011	1,351
September AWU Union Meeting 1,000	2011		21,995
Check-It Mens Health Expo 844		Southern Stars 2011 (4 shows)	11,047
Check-It Mens Health Expo 844		AWU Union Meeting	1,000
October 2011 Meat Loaf AWU Meeting 1,000 Hawks Season Launch 150 Hawks V NZ Breakers 2,640 Looking thru a Glass Onion Hawks v Adelaide 2,275 2,275 Hawks v Gold Coast Queen – It's a Kinda Magic 710 710 Hawks v Melbourne 2,566 710 November 2011 IBC Business Awards Dinner 900 Miss Saigon 1,272 1,272 Cold Chisel 4,395 4,395 Hawks v Perth 5,217 3,000 KidzWish Xmas Party for 5,218 3,000 Special Kids 5,211 750 November 2011 Commotion PA – Dance School 2011 1,592 November 2011 Commotion PA – Dance School 308 1,592 House of PA Dance School 308 308	2011	Check-It Mens Health Expo	844
AWU Meeting		St Mary's College Graduation Mass	1,000
AWU Meeting 1,000 Hawks Season Launch 150 Hawks V NZ Breakers 2,646 Looking thru a Glass Onion 846 Hawks v Adelaide 2,275 Hawks v Gold Coast 2,522 Queen – It's a Kinda Magic 710 Hawks v Melbourne 2,568 November IBC Business Awards Dinner 908 Miss Saigon 1,272 Cold Chisel 4,395 Hawks v Perth 2,177 KidzWish Xmas Party for Special Kids KidzWish Fundraising Dinner 750 November Commotion PA – Dance School 1,597 Concert (2 Shows) House of PA Dance School 308		Meat Loaf	4,181
Hawks v NZ Breakers 2,646 Looking thru a Glass Onion 846 Hawks v Adelaide 2,275 Hawks v Gold Coast 2,522 Queen – It's a Kinda Magic 710 Hawks v Melbourne 2,566 November IBC Business Awards Dinner 908 Old Chisel 4,395 Hawks v Perth 2,177 KidzWish Xmas Party for 3,000 Special Kids KidzWish Fundraising Dinner 750 November Commotion PA – Dance School 1,597 Concert (2 Shows) House of PA Dance School 308 House of PA Danc	2011	AWU Meeting	1,000
Looking thru a Glass Onion		Hawks Season Launch	150
Hawks v Adelaide		Hawks v NZ Breakers	2,646
Hawks v Gold Coast 2,522 Queen - It's a Kinda Magic 710 Hawks v Melbourne 2,568 November IBC Business Awards Dinner 908 2011 Miss Saigon 1,272 Cold Chisel 4,399 Hawks v Perth 2,177 KidzWish Xmas Party for 3,000 Special Kids KidzWish Fundraising Dinner 750 November Commotion PA - Dance School 1,597 2011 Concert (2 Shows) House of PA Dance School 308		Looking thru a Glass Onion	846
Queen – It's a Kinda Magic 710 Hawks v Melbourne 2,568 November 2011 IBC Business Awards Dinner 908 Miss Saigon 1,272 Cold Chisel 4,399 Hawks v Perth 2,172 KidzWish Xmas Party for Special Kids 3,000 KidzWish Fundraising Dinner 750 November Commotion PA – Dance School Concert (2 Shows) 1,592 House of PA Dance School 308		Hawks v Adelaide	2,275
Hawks v Melbourne 2,566 November IBC Business Awards Dinner 906 2011 Miss Saigon 1,272 Cold Chisel 4,399 Hawks v Perth 2,177 KidzWish Xmas Party for 3,000 Special Kids KidzWish Fundraising Dinner 750 November Commotion PA – Dance School 1,597 2011 Concert (2 Shows) House of PA Dance School 308		Hawks v Gold Coast	2,522
November 2011 IBC Business Awards Dinner 908 Miss Saigon 1,272 Cold Chisel 4,399 Hawks v Perth 2,177 KidzWish Xmas Party for Special Kids 3,000 KidzWish Fundraising Dinner 750 November Commotion PA – Dance School Concert (2 Shows) 1,597 House of PA Dance School 308		Queen – It's a Kinda Magic	710
2011 Miss Saigon 1,272 Cold Chisel 4,395 Hawks v Perth 2,172 KidzWish Xmas Party for Special Kids 3,000 KidzWish Fundraising Dinner 750 November Commotion PA – Dance School Concert (2 Shows) 1,592 House of PA Dance School 308		Hawks v Melbourne	2,568
Miss Saigon 1,272 Cold Chisel 4,399 Hawks v Perth 2,172 KidzWish Xmas Party for Special Kids 3,000 KidzWish Fundraising Dinner 750 November Commotion PA – Dance School Concert (2 Shows) 1,592 House of PA Dance School 308		IBC Business Awards Dinner	908
Hawks v Perth 2,177 KidzWish Xmas Party for 3,000 Special Kids	2011	Miss Saigon	1,272
KidzWish Xmas Party for 3,000		Cold Chisel	4,395
Special Kids KidzWish Fundraising Dinner 750		Hawks v Perth	2,171
November Commotion PA – Dance School 1,59° 2011 Concert (2 Shows) House of PA Dance School 308			3,000
2011 Concert (2 Shows) House of PA Dance School 308		KidzWish Fundraising Dinner	750
 			1,591
Theatrix Dance School 1,274		House of PA Dance School	308
		Theatrix Dance School	1,274

Month	Event name	Attendance
December 2011	Breanna's Dance School	906
	Stevie Nicks	3,190
	The Wiggles Big Birthday (2 Shows)	6,815
	Spicks & Specks	2,974
	NRE Staff Xmas Dinner	846
	Hawks v Perth	2,138
	Hawks v Sydney	2,754
January	Hawks v Sydney	1,842
2012	Hawks v Cairns	1,882
	Disney Live!	5,691
	Hawks v Melb Tigers	2,452
February	Morning of the Earth	908
2012	Ronan Keating	2,194
	Hawks v NZ Breakers	2,551
	Celtic Thunder	1,693
	Hawks v Gold Coast	1,947
	BMW New Vehicle Launch	163
	Totals	117,867

WIN STADIUM

1 July 2011 – 1 March 2012

Month	Event Name	Attendance
July 2011	Red V Members BBQ	350
	Dragons v Knights	12,282
	Dragons School Clinic	270
	Dragons v Rabbitohs	13,373
August	Dragons Family Fun Day	500
2011	Dragons v Roosters	11,416
	Carlton RL – Elimination Finals	1,004
	Carlton RL – Qulaifying Finals	1,410
	Carlton RL – Minor Semi Finals	1,424
	Carlton RL – Major Semi Finals	1,272
	Dragons v Warriors	12,058
	Dragons v Penrith Panthers	11,322
2011	IDRL Junior Grand Finals	2,300
	Carlton League Finals	1,538
	Carlton League Grand Finals	3,170
October 2011	Super X – Aust. Supercross Championship	5,128
February 2012	Dragons v Bulldogs Trial Game	2,405
	Steelers Juniors RL	1,046
	Steelers Juniors RL	848
	Totals	83,116



The WIN Stadium hosted six Dragons' games and 12 other days of rugby league action



Above: Disney Live on stage at the WIN Entertainment Centre January 2012

Left: The new Victory Room in the WIN Stadium Western Grandstand