

**Submission
No 23**

INQUIRY INTO WINE GRAPE MARKET AND PRICES

Name: Name suppressed

Date received: 24/09/2010

Partially Confidential

My main points of concern are

- Price variation between wineries and how some are offering significantly more than others.
- Wineries claim that they are full, yet for the right price they seem to be able to fit more fruit in. This lack of transparency makes the grower sceptical of winery honesty in other matters.
- There needs to be a base price for the industry that is sustainable. Recent pricing is well below the cost of production.
- The price information is not known until late January, which we are often harvesting fruit before the date of prices being released.