

Submission  
No 27

## INQUIRY INTO WINE GRAPE MARKET AND PRICES

**Name:** Name suppressed

**Date received:** 24/09/2010

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Partially Confidential

I have been growing grapes for over 50 years in the Riverina and would like to have my concerns with the wine grape industry heard.

Our industry is suffering from inconsistent pricing from all the various buyers, with some wineries paying \$130/T when others are paying upward of \$300 for the same variety.

As a grower I have little bargaining power to negotiate a change of price as the crop is perishable, and delaying the sale of grapes only makes them lower in quality.

By implementing a fairer pricing system and maintaining the terms of payment structure growers can have a viable future in the grape growing industry.