

**INQUIRY INTO THE APPROVAL OF THE DESIGNER
OUTLETS CENTER - LIVERPOOL**

Organisation: True Alliance
Name: Mr Julian Hayman
Position: General Manager - Retail
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Date Received: 09/08/2004

Subject: Tenant

Summary

true alliance

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4th August 2004

The Director
General Purpose Standing Committee No 4
Parliament House, Macquarie St
Sydney NSW 2000

To whom it may concern,

I would like you to reconsider your decision to close the Designer Outlets complex at Orange Grove.

This decision has far reaching implications for us and many of the other retailers affected by closing the centre.

- We entered into a lease in a factory outlet development that had been granted approval by the Liverpool council. We have made a considerable capital investment to establish our retail store. The store has only traded for eight months and this is barely enough time to pay a fraction of the costs. At this point we are facing considerable losses as our store fitout included design, construction and installation which will largely need to be scrapped. We as a retailer have acted strictly in accordance with the law and it seems to us that liability must rest with the local government .
- There is tremendous public support for the centre to remain open
- We have a great team of staff who are all locally employed and unfortunately, we are unable to relocate them to other positions. They deserve better.
- If your decision cannot be reversed we will be forced to shutdown the operation and are not in a position to relocate the store. We want to stay open for the long term. The local community would like to see us remain open.
- Competition in the market place is healthy for the local area.
- If the centre does close on the 25th August what assistance will your Government provide to the each of the retailers who have been financially affected by this last minute decision.

When Craig Knowles opened the complex last year, it was a celebration of fulfilling a community need. More importantly it created local jobs and a thrust for small business in Western Sydney.

We look forward to an urgent response

Yours Faithfully,


JULIAN HAYMAN
General Manager – Retail
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