

**INQUIRY INTO THE APPROVAL OF THE DESIGNER  
OUTLETS CENTER - LIVERPOOL**

**Organisation:** Pearl Leather  
**Name:** Mr Tony Sahota  
**Position:** Director  
**Telephone:**  
**Date Received:** 11/08/2004

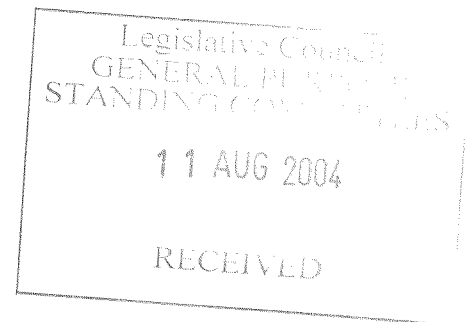
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**Subject:** Tenant, Shop No. 54

**Summary**

Pearl Leather  
Shop 54 Designer Outlets  
5 Viscount Place Orange Grove  
NSW 2170

The Director,  
General Purpose Standing Committee no. 4  
Parliament House  
Macquarie St. Sydney NSW 2000



Dear Sir/Madam,

In reference to the closure of designer Outlets I wish to make the submission as follows :

I am in leather garments business for last 12 years. I have been in retail since 1998. I had previously stores in Sydney Central Plaza, Westfield Burwood and Westfield Liverpool. Now I have only one retail store at Designer Outlets.

I had a strong reason to close these stores as I found that the rent Westfield charged was very high and instead of making a profit I was going down the hill. Not only that I had a real tough time dealing with them specially at Liverpool. The manager would send me a 24 hours notice to lock up the store if I was late with the rent. That put me under a lot of stress. Last year my father was very sick and going through a brain surgery and my whole attention was towards his welfare. But this manager at Westfield Liverpool was not concerned about anything other than the rent. Come on we are human beings and we have feelings. He showed no sympathy at all with my situation and instead went ahead with the lock up of the shop. I was very angry with this situation and asked him that I do not want to trade in that center anymore. I pulled out in a month's time and opened in Designer Outlets. I dealt with the directors and found them to be very nice people. I got less than half the rent what I was paying in Westfield. I was quite happy that I had no more stress from Westfield. I have excellent relationship with the landlords. They don't hassle me and I have paid them upto date.

I have a good business and this news about closure has devastated me again. I am in a same position as I was last year. I can't sleep at night time. I have got mortgage, three vehicles on finance, kids education and regular bills to pay. I don't know where to go from here. What I am going to do ?

I can't think of anything else. I don't have expertise or experience in any other field.

If this center closes I will go broke and there would be no one else to blame except Bob Carr and the State Government. I will be the first one standing outside Bob Carr's office to provide me with livelihood if this center closes. Please consider.

Thanking you.

Yours truly

A handwritten signature in cursive script that reads "Tony Sahota". The signature is written in black ink and is positioned above the printed name.

Tony Sahota  
Director