

**Submission
No 1**

INQUIRY INTO WINE GRAPE MARKET AND PRICES

Name: Name suppressed

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Partially confidential

Issues of concern

- There is too much variation in price between wineries with some paying as low as \$130 per Tonne, and others up to \$380 for the same wine grape variety.
- I do not know what product the fruit is going into, yet they i am told that is is going into the lowest grade package (cask). However, i know that the fruit is not low quality, and question whether the winery does pay more for premium fruit. i question how much fruit is purchased at the higher bracket and if this matches their production of higher quality wine.
- Maintain terms of payment, as this is a good assurance that the grower gets paid
- There needs to be a minimum price or base price enforced for varieties
- Growers need to know the price prior to delivering grapes. The Code of Conduct rules for wine grape price information requires growers to know much earlier than harvest. Previous seasons we have not known the price until we arrive at the weighbridge.
- smaller growers have less bargaining power than the bigger grower.

[Name suppressed at the request of the author]