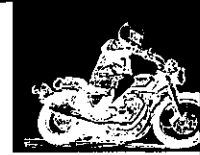


LJ 10/1512

**MOTORCYCLE COUNCIL
OF NEW SOUTH WALES
INCORPORATED**



Riders United

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10 July 2010

Rachael Callinan
Director
Standing Committee on Law and Justice
Legislative Council
NSW Parliament House
Macquarie Street
Sydney NSW 2000

Dear Ms Callinan,

Re: MAA & MAC Review, LTCS Inquiry

Please find enclosed a CD-ROM containing files in response to Questions on Notice arising from appearance before the Committee on Friday 11 June 2010.

These files provide a view of current costs and variations of pricing for motorcycle Greenslips.

The Excel spreadsheet "CTP comparison" compares various aspects of the "malus" amounts charged in addition to the base rates charged for different motorcycles depending upon capacity and other factors.

The PDF files "Greenslips Falco" show the before and after 1 July 2010 figures for the same motorcycle. Again, variance between insurers may be seen.

The MSWord file "CTP greenslip Insurance" shows comparative data for pricing of motorcycle CTP from other Australian jurisdictions.

The remaining PDF files are from the Vicroads website, where identifying motorcycle registration or CTP costs is not clear at all.

We have had subsequent discussions with the Motor Accidents Authority.

We discussed the "data gap" that appears to exist in relation to the details of those crashes that give rise to a CTP claim.

It is apparent that the Relativities set by the MAA are a reflection of the amounts of money leaving the CTP scheme.

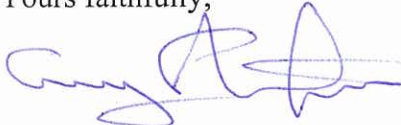
However, pricing of CTP policies appears to be based on a different data set that does not reflect the risk of a CTP claim arising as much as it indicates the simple risk of a crash occurring that would be recorded in the RTA TADS database.

Hence, pricing of CTP policies may be based upon an inappropriate dataset and it is difficult to ascertain the amount of money entering the scheme. As a consequence, the figures presented by the private insurers appear difficult to verify.

Thank you for the opportunity to participate in this Inquiry.

We would be more than happy to assist with further information as required.

Yours faithfully,

A handwritten signature in blue ink, appearing to read 'Guy Stanford', with a stylized flourish at the end.

Guy Stanford
Motorcycle Council of NSW