



Trade &
Investment

Supplementary Questions on Notice

Budget Estimates 2014-2015

Trade and Investment, Regional Infrastructure and Services,
Tourism & Major Events, Small Business and The North Coast

21 August 2014

Questions from the Jeremy Buckingham MLC

TRADE AND INVESTMENT, REGIONAL INFRASTRUCTURE AND SERVICES, TOURISM AND MAJOR EVENTS, SMALL BUSINESS

Question 1

1. Is the government conducting any formal studies regarding moving any departments or government services to regional locations? (a) If yes, which departments and which locations are being considered

Answer -

1.
Clusters have already initiated actions to either support the relocation of suitable business units to regional NSW or to identify opportunities to relocate public sector roles to the regions.

Agency decentralisation is being overseen by an interdepartmental steering committee comprising NSW Trade & Investment, Government Property NSW, Department of Premier and Cabinet, NSW Treasury and the Public Service Commission.

Questions from Hon. Mick Veitch MLC

TRADE AND INVESTMENT, REGIONAL INFRASTRUCTURE AND SERVICES

Innovation and Productivity Council

Question 2

2. What are the dates and venues for all meetings conducted by the Innovation and Productivity Council in the
(a) 2013 calendar year?
(b) 2014 calendar year?

Answer -

- 2.
- (a) 2013
- 21 February - hosted by the then Council Chair, Steve Harker at Morgan Stanley Sydney Office, Chifley Tower 2 Chifley Square Sydney, NSW.
 - 5 April - L47 MLC Building, 19 Martin Place Sydney.
 - 26 July - L47 MLC Building, 19 Martin Place Sydney.
 - 3 September - Business Leadership Forum, Doltone House, Hyde Park, Sydney.
 - 29 November - L47 MLC Building, 19 Martin Place Sydney.
- (b) 2014
- 21 February - L47 MLC Building, 19 Martin Place Sydney.
 - 16 May - Sydney Water, 1 Smith St, Parramatta NSW.
 - 15 August - L47 MLC Building, 19 Martin Place Sydney.
 - 9 October - Business Leadership Forum - to be held at the NSW Parliament House.

- 21 November - to be held at L47 MLC Building, 19 Martin Place Sydney.

Question 3

3. On how many occasions has the Deputy Premier met with the Innovation and Productivity Council in the

- (a) 2012 calendar year?
- (b) 2013 calendar year?
- (c) 2014 calendar year?

Answer

3.

- (a) 2012 – nil
A representative from the Deputy Premier's Office attended four meetings.
- (b) 2013 – 1 (the Deputy Premier attended the Business Leadership Forum).
A representative from the Deputy Premier's office attended three Council meetings.
- (c) 2014 – 1 (the Deputy Premier will attend the Business Leadership Forum).
A representative from the Deputy Premier's office attended two Council meetings.

Question 4

4. How many investigations and reports have been conducted by the Innovation and Productivity Council and submitted to the Minister and the Department in the

- (a) 2012 calendar year?
- (b) 2013 calendar year?
- (c) 2014 calendar year?

Answer -

4.

The Innovation and Productivity Council was established to provide advice to the Government, through NSW Trade and Investment, on policies and strategies to support innovation in business, government, and the education and research sector in order to stimulate innovation-led economic development and productivity in NSW.

- (a) 2012 - The Council did not conduct its own investigations, but directed research and provided advice in **six (6)** areas.
 - Research by the Kennedy Company on the attributes of successful knowledge hubs and precincts.
 - Research underpinning four Industry Action Plans (Digital Economy, International Education & Research, Manufacturing, and Professional Services) developed by industry-led Taskforces.
 - Design-thinking methodologies for problem solving and improving innovation, productivity and policy outcomes.
 - The NSW Government Response to the Industry Action Plans
 - The NSW Economic Development Framework to prioritise actions to drive industry growth and productivity.
 - The NSW Government's Strategic Directions Statement on Procurement 2013-2014, specifically Strategic Direction 6: Innovation.
- (b) 2013 - The Council did not conduct its own investigations, but directed research and provided advice in **eight (8)** areas.
 - The NSW position on the Federal Government's Industry Innovation Precincts Initiative, and the relationship with the NSW Knowledge Hubs initiative

- Issues inhibiting Australia's and NSW's economic growth rate and productivity
 - The Creative Industries Action Plan, developed by an industry-led Taskforce, and the Government Response to the Creative Industries Action Plan
 - The importance of human capital, workplace productivity and global talent to economic growth
 - Implementation and reporting on the NSW Economic Development Framework priority actions for 2013
 - The purpose, presenters, format and themes of 2013 Business Leadership Forum (3 September 2013)
 - Prioritisation of 2014 actions under the NSW Economic Development Framework
 - Economic development issues in Western Sydney
- (c) 2014 – The Council did not conduct its own investigations, but has directed research and provided advice in **six (6)** areas as at 4 September 2014.
- Industry-research collaboration, including incentives for collaboration and intellectual property issues, with the aim of improving outcomes for NSW.
 - Innovation in Western Sydney and key challenges and opportunities for businesses in Western Sydney
 - Issues inhibiting Australia's and NSW's economic growth rate and productivity, and possible focus areas for the NSW Government to improve global competitiveness.
 - Entrepreneurship in NSW, including industry examples, case studies, strategies and policy approaches to growing entrepreneurship.
 - Theme and format for the 2014 Business Leadership Forum (9 October 2014) to strengthen government-industry collaboration.
 - Implementation and reporting on the NSW Economic Development Framework priority actions for 2014

Question 5

5. Since 2011, how many reports and investigations conducted by the Innovation and Productivity Council have been made available to the public?

Answer -

5.

2011 - Nil reports.

2012 - IPC contributed to **three (3)** published reports:

- Chapter 7 (Strategic Direction 6: Innovation) of the NSW Government's Strategic Directions Statement on Procurement 2013-2014 (November 2012)
- The NSW Government Response to the Industry Action Plans for the Digital economy, International Education and Research, Manufacturing and Professional Services (December 2012)
- A Platform for Growth: The NSW Economic Development Framework (December 2012)

2013 - IPC contributed to publicly available material in **five (5)** areas:

- The NSW position on the Federal Government's Industry Innovation Precincts Initiative, and the relationship with the NSW Knowledge Hubs initiative (website text, April 2013)
- The NSW Government Response to the Creative Industries Action Plan (June 2013)
- Committee for Sydney Issues Paper #3 – City of Choice: Sydney as a Global Talent Hub (September 2013)
- Progressing the NSW Economic Development Framework: Report on 2013 Priority Actions (September 2013)
- The NSW Economic Development Framework 2014 Priorities, A Platform for Growth (December 2013)

2014 – As at 4 September 2014, IPC has contributed to **one (1)** report that will be published:
- Progressing the NSW Economic Development Framework: Report on 2014 Priority Actions and Economic Performance Indicators (due October 2014)

Payment of Accounts

Question 6

6. Has the Department of Trade and Investment paid all accounts within 30 days in 2013/14?
(a) If not, why not?

Answer -

6.

No. The primary reason for delay in payment was due to invoices being received late and/or being incorrectly rendered. Suppliers have been notified that from 1 July 2014 the Department will process invoices in accordance with NSW Government Payment of Accounts Policy, with due date based on the date of receipt of a correctly rendered invoice and not the supplier's invoice date.

Question 7

7. Has any company raised concern with the Department of Trade and Investment over non-payment of accounts or delays in payment of accounts in 2013/14? Please advise of when this occurred and how the concerns were treated.

Answer -

7.

Yes. Vendors can raise concerns regarding payments with the central shared services unit.

The Department has also undertaken a number of initiatives to improve payment performance, in particular for Small Business vendors. In May 2014, NSW Trade & Investment wrote to suppliers to confirm our purchasing and payment process, advise suppliers what they need to do to ensure we can pay them on time, and to encourage them to register with us as a small business if they qualified as such. The letter included a link to the website where the supplier could complete the registration. The Department has also made enhancements to its service management system that allows us to identify and prioritise invoices received for small business vendors.

Payment of Funds to Regional Development Australia Boards

Question 8

8. Has there been any delay in scheduled payments to each of the RDA's in NSW in 2013/14?
(a) If so, what was the cause of the delay?

Answer

8. No.

Question 9

9. Has there been any delay in scheduled payments to each of the RDA's in NSW in July 2014? (a) If so, what was the cause of the delay?

Answer-

9. A variation to extend the deed of agreement between the RDA committees and the NSW Government up until 31 December 2014 was forwarded to the RDA committees in mid-July. Once all claims and signed variations were received by the Office of Regional Development, all payments were approved in August 2014.

(a) This slight delay resulted from ongoing NSW Government discussions with the Australian Government regarding the future role of the RDA committees and the time taken by some RDAs in submitting signed variations and tax invoices.

Question 10

10. Did the Department field complaints or concerns about the delay?

Answer -

10. The Department received enquiries about payments. Several RDAs expressed concerns to the Department about the delay in receiving the variation to extend the deed of agreement.

Sap ByDesign

Question 11

11. Did the Departmental Secretary, or their delegate, travel internationally at any stage to discuss issues with the developers about the SAP ByDesign Programme? (a) If so who travelled and their position within the Department?

(b) If so, what was the cost of the trip? (Please break down into flights, accommodation and meals.)

(c) Was Travel Report for the international journey entered into the TRIM record keeping system?

(d) If so, on what date?

Answer -

11.

(a) Ms Jeannine Biviano, Deputy Secretary Finance, Strategy & Operations was invited to the SAP Sapphire Conference as a speaker at the conference held on 13 - 16 May 2013.

Ms Biviano met with the CEO of SAP, Bill McDermott, while at the Conference.

(b) \$11,334.98 for flights.

(c) The travel application was entered into the TRIM electronic document management system. No travel report was entered into TRIM.

(d) The travel application was entered into TRIM on 9 May 2013.

Question 12

12. Is the SAP company still supporting SAP Business by Design as a product?

Answer

12.

Yes

Question 13

13. Has the Department of Trade and Investment negotiated a support package from SAP in the event they withdraw from supporting SAP BY Design? (a) If so, what is the timeframe for the support package?
 (b) What is the cost?
 (c) Is the cost in addition to the current contractual arrangements with SAP?
 (d) What arrangements does the department have in place for any further enhancements of SAP By Design?

Answer

13.
 SAP have committed to support the SAP ByDesign solution as per the contract.

Question 14

14. Has the department engaged the services of consultants for the transition to, and implementation of, the SAP By Design product? Please advise of the consultants and the total payments made to each consultancy.

Answer

14.
 No consultants have been engaged for the implementation of SAP ByDesign. The following consultants were utilised for business case review, contract negotiation, probity audit, and risk assessment:

Consultant	Activity	Amount
Third Horizon Consulting Partners	Completion of Business Case Review	\$88,073
KPMG	Contract Negotiation	\$38,875
O'Connor Marsden	Probity Auditor	\$21,206
Deloitte Consulting	Risk Assessment	\$15,000

Bad Debt Provisions for Trade and Investment

Question 15

15. What attempts were made by the department to reduce the bad debt provisions in 2012/13 and 2013/2014 financial years?

Answer

15.
 While NSW Trade and Investment provides a centralised shared service for debt recovery, other business units also assist in undertaking debt recovery functions.

The central shared services unit undertakes monthly reporting and direct customer follow up. This includes a debt recovery unit that prepares and distributes monthly age debtor reports for business manager follow-up. The various business units contact customers directly. For example, Aquaculture and Commercial Fisheries send monthly statements and reminder notification letters to customers. Crown Lands also manage their debtors within the separate Crown Lands Invoicing Database.

Question 16

16. Can you explain that if a “dunning letter” has not been issued in the last twelve months by what financial arrangement you are able to determine that the unaudited bad debt provision is currently \$21 million?

Answer

16.

The Audit Office recommended that a more conservative methodology be used for the provision of doubtful debts for the 2013/14 financial year. This highly conservative methodology assumes debtors with an age profile in excess of 90 days are considered doubtful debts.

Question 17

17. What internal process does the department follow prior to the issuing of a “dunning letter”?

Answer

17.

NSW Trade and Investment issues accounts statements to customers. Business unit managers and debt recovery personnel directly contact customers to ascertain reasons for non-payment. Debtors are requested to make payment in full or we agree and arrange a payment plan.

Question 18

18. On what date did the Department of Trade and Investment (across all departments and divisions) last issue a “dunning letter”?

Answer

18. NSW Trade & Investment last issued “dunning letters” on 30 November 2012. Account statements were issued to customers on 20 August 2014.

Question 19

19. What contingencies are in place to recover the stated \$21million in bad debt provisions for the Department of Trade and Investment?

Answer

19. NSW Trade & Investment has an active debt recovery system in place to recover bad debt. Part of the recovery system is the issuing of statements to customers with outstanding debts.

Question 20

20. Does the Department of Trade and Investment conduct debt recovery in-house or does the department engage specialised debt recovery agencies?

Answer

20. NSW Trade & Investment conducts debt recovery in-house in the first instance. The Department reviews its trade debtors each month and refers those that it considers to be at risk of default to Australian Debt Recovery, the Department’s debt recovery agency.

Question 21

21. If the department utilises specialist debt recovery agencies please provide a list of the agencies and the amount paid to each agency in 2012/13 and 2013/14?

Answer

21.

NSW Trade & Investment utilises Australian Debt Recovery who have been paid \$8,941 in the past two financial years.

Question 22

22. How many employees are involved in debt-recovery activities?

Answer

22.

Whilst NSW Trade & Investment provides a centralised shared service for debt recovery, other business units also undertake debt recovery functions. The Department's Accounts Receivable unit is comprised of 18 staff, all of whom are involved in debt-recovery activities. Two out of the 18 are debt recovery specialists.

Question 23

23. Are all debt recovery positions within the department filled? (a) If any position is vacant please advise of when the position became vacant and the date upon which it was advertised as vacant?

Answer

23.

Yes

Question 24

24. In answers to questions on this year's estimates Mr Paterson indicated that provision for bad debts had increased significantly between 2012-13 and 2013-14. What is the reason for the significant increase in bad debt provisions by the Department of Trade and Investment?

Answer

24.

The Audit Office recommended that a more conservative methodology be used for the provision of doubtful debts for the 2013/14 financial year. This highly conservative methodology assumes debtors with an age profile in excess of 90 days are considered doubtful debts.

Payment of Employees**Question 25**

25. Have there been issues with the payment of employees since the introduction of SAP ByDesign? (a) If so, what issues have been raised by staff?

Answer

25.

Since the introduction of SAP ByDesign, NSW Trade & Investment has processed 39 fortnightly payrolls, all of which were on time.

Employees can raise issues relating to their wages and salaries with the central shared services unit and there are procedures in place to deal with any issues raised. While there have been some system errors with annual leave loading and one-day meal allowances, we have addressed the impact of these errors on a case by case basis, as well as applying system changes where required.

Question 26

26. Have there been any incidences in the last financial year 2013/14 where staff were not paid on time? (a) If so, how many staff have been affected?

Answer

26

NSW Trade & Investment has processed all 2013/14 fortnightly pay runs on time.

In the last financial year 2013/14, there were 46 employees identified as not receiving the correct amount in the regular fortnightly pay run. In all cases, the Department was able to correct the payments to those employees through the off cycle pay process.

Question 27

27. Between 1 January 2014 and 1 August 2014 have there been any incidences where staff were not paid on time? (a) If so, how many staff.

Answer

27

NSW Trade & Investment processed all the payruns between 1 January 2014 and 1 August 2014 on time.

Between 1 January 2014 and 1 August 2014, there were 20 employees who were not paid the correct amount in the regular fortnightly pay run. In all cases, the Department was able to correct the payments to those employees through the off cycle pay process.

Question 28

28. Have there been any instances where an employee has not received travel reimbursements with one pay fortnight in 2013/2014? (a) If so, what are the reasons?

Answer

28.

With the exception of one day meal allowances, employee reimbursements are paid via the expense management process within 1-2 business days of manager approval. As one day meal allowances are subject to income tax and a reportable allowance, these are paid via the payroll process and reimbursed in the first pay run after manager approval.

Question 29

29. Have there been any instances where superannuation payments on behalf of an employee have been delayed? (a) If so, what are the reasons?

Answer

29.

During the last financial year 2013/14, NSW Trade & Investment paid all superannuation contributions within the statutory timeframes.

Question 30

30. Has any employee formally complained about late payment of wages and salary since:
(a) The introduction of SAP ByDesign?
(b) 1st January 2014?

Answer

30.

- (a) Since the introduction of SAP ByDesign, there have been 27 calls to the central shared service unit relating to incorrect payment of wages and salaries.
- (b) Since 1 January 2014, there have been 10 calls to the central shared service unit relating to incorrect payment of wages and salaries.

Question 31

31. Has any employee formally complained about late payment of superannuation since:

- (a) The introduction of SAP ByDesign?
- (b) 1st January 2014?

Answer

31.

- (a) Yes, even though all payments were in accordance with the statutory payment requirements.
- (b) No

Question 32

32. Has any employee formally complained about late payment of travel re-imbursments since:

- (a) The introduction of SAP ByDesign?
- (b) 1st January 2014?

Answer

32.

- (a) Yes
- (b) No

Question 33

33. During budget estimates Ms Biviano stated "We have been able to pay all our staff on time and we have been able to pay creditors". What does the department define as "on time" for the payment of wages and salary?

Answer

33.

NSW Trade & Investment considers a payroll pay run to be "on time" when funds are available in the employee's bank accounts no later than the final day, ie currently Thursday, of that pay period.

Cross Border Commissioner**Question 34**

34. When did the Cross Border Commissioner resign?

Answer

34.

The inaugural Cross-Border Commissioner, Steve Toms was appointed in March 2012 for a term of two years. Mr Toms' contract ceased on 11 July 2014.

Question 35

35. When was the position advertised as vacant?

Answer

35.

The position was advertised on the 24th of February 2014.

Question 36

36. When did the new Cross Border Commissioner commence duties?

Answer

36.

Mr James McTavish commenced duties on 28 July 2014.

Question 37

37. What process was followed to reduce the Commissioner's status as Part-Time?

Answer

37

Towards the end of the Cross Border Commissioner's initial two year contract, the role and position description were subject to an internal review. The position description was updated to reflect the findings of the review and to bring it into line with other comparable NSW Government roles, such as the Renewable Energy Advocate.

Question 38

38. Will the new Commissioner conduct a Listening Tour?

Answer

38.

No listening tour is currently planned. However; in the remaining months of 2014, Mr McTavish has planned a series of visits to cross-border communities and stakeholders to follow up on issues, identify emerging issues and continue the development of stakeholder relationships.

Question 39

39. Has there been a reduction in employee support provided to the Cross Border Commissioner?

Answer

39.

No.

Question 40

40. In 2013/14 on how many times did the former Cross Border Commissioner meet with:

(a) Minister for Western NSW

(b) Minister for North Coast

(c) Minister for Trade and Investment, Regional Infrastructure and Services

Question 41

41. How many times have you met with the Cross Border Commissioner:

- (a) In the last twelve months
- (b) Since the creation of the position.

Question 42

42. What issues or topics have you referred to the Cross Border Commissioner: (a) In the last twelve months
- (b) Since the creation of the position.

Answer

40-42.

The role of the Cross-Border Commissioner commenced in March 2012 as a new role located within NSW Trade & Investment to be an advocate for cross-border communities.

The Cross-Border Commissioner role recognises that there are communities of interest near NSW borders that extend into the adjoining jurisdiction and provides a voice for residents and businesses that experience jurisdictional anomalies. The role requires formal and informal engagement with the Offices of the Deputy Premier and Regional Ministers, as well as reporting to relevant Cabinet Sub-Committees. The role also works closely with the NSW Department of Premier and Cabinet at regional coordination and intergovernmental levels and works closely on cross-border issues with adjoining jurisdictions.

The role advocates for rural and regional communities living on state borders, where services are often more logically obtained from the adjoining jurisdiction. These communities often express that the needs of the combined cross-border community, existing in two jurisdictions, are not always considered by comparison to a community located wholly within the one jurisdiction.

The existence of the role has encouraged a higher level of self-empowerment by communities and agencies to engage with counterparts across borders to improve local services and identity.

The next steps are to build on strategic ways of considering cross-border communities through policy and operational processes.

Foundation for Regional Development Australia

Question 43

43. Has the Government increased funding to the Foundation for Regional Development Australia to conduct the Country Living Expo in each of the next three years? (a) If not, why not?

Answer

43. The NSW Government has not increased funding to the Foundation for Regional Development for the CountryNSW Expo.

- (a) The NSW Government has not received a formal request or application for funding for the CountryNSW Expo for 2015 onwards.

Question 44

44. Has the government provided a funding guarantee for the Country Living Expo to be held for each of the next three years? (a) If not, why not?

Answer

44. The NSW Government has not provided a funding guarantee for the CountryNSW Expo to be held in each of the next three years.

(a) The NSW Government has not received a formal request or application for funding for the CountryNSW Expo for 2015 onwards.

Labour Hire Firms**Question 45**

45. Does the Department of Trade and Investment utilise the services of Labour Hire Firms?

If yes, please advise in table form:

(a) The names of the firms utilised

(b) The total amount paid to each firm engaged

(c) The average tenure period for an employee provided by a labour hire company

(d) The longest tenure for an employee provided by a labour hire company

(e) The duties conducted by employees engaged through a labour hire company

(f) The office locations of employees engaged through a labour hire company

Answer

45.

a) b)

Supplier name	Sum of Total Invoice Amount ex GST \$
Adecco	\$18,633.33
Alexander Appointments	\$2,097.60
Ashdown Consulting	\$49,680.00
Australia Personnel Global	\$851.15
Bluestone Recruitment	\$143,927.71
Challenge Recruitment	\$70,209.48
Challenge Recruitment Ltd	\$190,427.38
Chandler Macleod	\$984,365.19
Charterhouse Partnership	\$378,915.61
Clicks Recruit Pty Ltd	\$17,086.17
Clicks Recruit Pty Ltd T/A Click Recruitment	\$75,264.94
Clicks Recruit Pty Ltd T/A Clicks IT Recruitment	\$13,467.80
Complete Staff Solutions	\$344,998.50
Cox Purtell Staffing Services	\$21,000.51
DOB Enterprises Pty Ltd T/as MBC Recruitment	\$14,579.34
Enterprise IT Resources	\$66,379.41
Finite IT Recruitment Pty Ltd	\$1,045,355.70
Finite IT Recruitment Pty Ltd Consortium	\$525,517.21
Finite Recruitment Pty Ltd	\$165,210.81
Forsythes Recruitment	\$122,842.12
Future Prospects	\$18,982.90
Genesis IT&T Pty Ltd	\$2,780.75
Greythorn Pty Ltd	\$738,313.59
Greythorn Smalls	\$80,861.09
Griffiths Skills Training Centre Inc	\$42,622.53
Hamilton James and Bruce	\$33,731.62

HAYS Specialist Recruitment	\$972,284.95
HOBAN Recruitment	\$42,114.00
IT Matters Recruitment Services	\$51,907.50
KellyServices Australia	\$748,296.67
Michael Page	\$1,132,440.23
National Workforce Pty Ltd	\$2,632.24
North Coast Recruitment	\$1,788.21
people2people recruitment pty ltd	\$87,835.64
Peoplebank	\$2,427,769.86
peoplefusion	\$19,096.00
Precision Sourcing Australia	\$61,837.88
Quay Appointments	\$547,837.28
Randstad	\$16,975.25
Randstad Pty Ltd	\$1,412,342.05
Record Information Management Solutions	\$36,455.57
Reed Specialist Recruitment	\$105,644.90
Robert Walters	\$135,183.34
Robert Walters Pty Ltd	\$39,223.68
S2M Recruitment	\$3,084.00
Skilled - T & P	\$56,552.64
SKILLED Group Limited	\$48,872.53
Small & Associates Pty Ltd	\$5,706,719.23
Talent International (NSW) Pty Ltd	\$5,361,494.08
Talent2 Pty Ltd	\$42,256.97
The Conduit Group Pty Ltd	\$52,955.86
The Next Step	\$13,624.50
The Next Step	\$20,119.00
The Next Step Recruitment Company (NSW) Pty Limited	\$10,385.00
Total Resource Solutions (TRS) P/L	\$538,318.86
Total Resource Solutions (TRS) Pty Ltd	\$132,753.29
TRC Group	\$597,266.99
Zenith Management Services	\$24,897.06
Grand Total	\$25,619,067.70

c)

Supplier	Average of Tenure (calendar days entire assignment)
Adecco	159
Alexander Appointments	168
Ashdown Consulting	176
Australia Personnel Global	269
Bluestone Recruitment	231
Challenge Recruitment	144
Challenge Recruitment Ltd	170
Chandler Macleod	336
Charterhouse Partnership	730
Clicks Recruit Pty Ltd	303
Clicks Recruit Pty Ltd T/A Click Recruitment	254

Clicks Recruit Pty Ltd T/A Clicks IT Recruitment	325
Complete Staff Solutions	138
Cox Purtell Staffing Services	83
DOB Enterprises Pty Ltd T/as MBC Recruitment	107
Enterprise IT Resources	188
Finite IT Recruitment Pty Ltd	203
Finite IT Recruitment Pty Ltd Consortium	234
Finite Recruitment Pty Ltd	200
Forsythes Recruitment	203
Future Prospects	75
Genesis IT&T Pty Ltd	130
Greythorn Pty Ltd	633
Greythorn Smalls	211
Griffiths Skills Training Centre Inc	135
Hamilton James and Bruce	162
HAYS Specialist Recruitment	834
HOBAN Recruitment	61
IT Matters Recruitment Services	100
KellyServices Australia	271
Michael Page	144
National Workforce Pty Ltd	42
North Coast Recruitment	364
people2people recruitment pty ltd	100
Peoplebank	534
peoplefusion	80
Precision Sourcing Australia	74
Quay Appointments	641
Randstad	758
Randstad Pty Ltd	236
Record Information Management Solutions	260
Reed Specialist Recruitment	182
Robert Walters	202
Robert Walters Pty Ltd	241
S2M Recruitment	67
Skilled - T & P	202
SKILLED Group Limited	245
Small & Associates Pty Ltd	152
Talent International (NSW) Pty Ltd	230
Talent2 Pty Ltd	105
The Conduit Group Pty Ltd	170
The Next Step	102
The Next Step	121
The Next Step Recruitment Company (NSW) Pty Limited	121
Total Resource Solutions (TRS) P/L	156
Total Resource Solutions (TRS) Pty Ltd	137
TRC Group	247
Zenith Management Services	157

d)

Max of Tenure (calendar days entire assignment)

Supplier: Chandler Macleod

Agency: Crown Lands

Worker: Toomby

1889

e) The duties conducted by employees engaged through a labour hire company include:

Accountant / Management Accountant / Senior accountant, Accounts Payable, Administration Assistant, Analyst Programmer / Applications Developer, APPLICATIONS ADMINISTRATOR, Applications Developer, Architect, Assess. Officer, ASSISTANT ACCOUNTANT, Business Analyst / Financial Analyst, Business Analyst-IT/Systems, Business Continuity Manager, Business Support Officer, Call Centre Customer Service Inbound, Change Management Specialist, Civil Engineer, Client Services Officer, Communication Consultant, Communications / Media / Promotion / Public Relations, Communications Manager, Communications Officer, Computer Network and Systems Engineer, Construction Manager, Consultant, Contract / Procurement / Vendor (Officer or Manager), Corporate Communications Officer, Correspondence Officer, Credit Officer / Manager, Customer Service Advisor, Customer Service Consultant, Customer Service Officer, Data And Applications Support, Data Centre Support Analyst, Data Entry Operator, Data Management, Data Modeller / Architect, Data Warehouse, Technologist / Specialist / Developer, Database Administrator, Database Administrator / Designer / Analyst, Database Operator, Database Specialist, Database Support, Desktop Support, Destination NSW, Director of Licensing (SO3), EA To Director, EA to Director of Energy, Engineer, Engineer / Technical, Engineering Associate / Technician, Engineering Associate/Technician, Environmental Chemist, Environmental Officer, Environmental Officer / Scientist, Environmental Officer/Scientist, ERP/CRM Functional / Technical Consultant, Events Coordination, Executive Administration, Executive Assistant, Facilitator, Field Officer, Finance Officer / Accounts Clerk / Bookkeeper, Finance Specialist, Financial Analyst, Financial Controller, Geographic Information Specialist, Geologist, GIS Operator, Graphic Designer, Hawkesbury-Nepean CMA Recruitment, Help Desk Support / Manager, Help Desk Support / Manager , HR Business Analyst, HR/ Executive, Human Resources / Training & Development / Trainers, Hydrologist, ICT Business Analyst, ICT Project Management, ICT Specialist/ICT Consultant, ICT Strategy Planner/Consultant, ICT Trainer, Infrastructure Project Manager, Integration Tech Lead, Internal Auditor, Interview Panel Member, IT Manager, IT Specialist / ICT Consultant, Java Developer, Labourer – Various, Library / Archives / Record Management, Licensing Support Officer, Maintenance Technician, Marketing / Advertising (Officer, Manager or Specialist), Marketing Assistant, Marketing Comms Manager, Media Relations, Multimedia Designer / Specialist, Network / Operations Manager, Network Administrator, NSW Office of Liquor, Gaming & Racing, Office Administration, Office Assist, Office of Water, Office Support, Accounts Officer, Planner, Plant Operator, Policy (Officer or Manager), Policy Officer, Program Officer, Project (Officer, Manager or Analyst), Project Accountant, Project Consultant, Project Coordinator, Project Coordinator / Project Manager / Program Manager, Project Manager, Project Manager / Officer, Project Manager, Digital Excellence Program, Project Officer, Project Planner / Cost Engineer, Quality Assurance Manager, Quality Assurance Officer, Receptionist / Switchboard Operator, Research Officer, Safety Specialist, Sales Assistant Retail, SAP FICO, Business Analyst, SAP Professionals, SAP Professionals, SAP Training Consultant, Security Consultant / Specialist, Senior Policy Officer, Senior Project Manager, Senior Project Officer, Server Engineer, Shared Service Officer, Social Media Co, Solaris / Unix Administrator, Solution Architects / Designers, Solution Lead, State Library, Support and Test Engineers, SYSTEM ADMINISTRATOR, System Tester, Systems Administrator, Systems Architect / Designer, Team Leader, Technical Consultant, Technical Manager, Technical Officer, Technical Superintendent, Technical Support, Test Manager, Test Manager / Leader / Analyst, War

Memorials Officer, Water Management Specialist, Web Site Content Manager, Web Site Designer / Consultant / Developer

f) The office locations of employees engaged through a labour hire company are Albury, Armidale, Bathurst, Bega, Camden, Casino, Cobar, Cooks Hill, Cowra, Dangar, Dubbo, East Maitland, Gosford, Maitland, Menangle, Moree, Newcastle, Newington, Orange, Parramatta, Paterson, Penrith, Picton, Port Macquarie, Potts Hill, Queanbeyan, Queens Square, Singleton, Sydney CBD, Tamworth, Tumut, Ultimo, Wagga Wagga, Wellington, Wollongbar, Wollongong, Yanco East

Employment of People with a Disability

Question 46

46. What strategies is the department implementing to increase the participation of people with a disability with the Trade and Investment cluster?

Answer

46.

The Department has a Disability Action Plan in place.

Question 47

47. When was the strategy last reviewed?

Answer

47.

The Disability Action Plan was reviewed in 2013.

Question 48

48. Does the department utilise the services of specialist Disability Employment Services?

(a) If so, please state which agencies?

Answer

48.

Yes

(a) NSW Trade & Investment utilises the Services of specialist Disability Services and has a range of contracts in place.

The National Disability Service is contracted to provide cleaning services in the Departments Orange and Maitland offices.

The Spinal Injury Unit is contracted by the Department to data enter and process car logsheets.

Flagstaff is contracted by the Department to provide stationary and business cards.

Donations

Question 49

49. Given evidence at ICAC that Hunter Liberal Members of Parliament received cash from prohibited donors, can you guarantee that you did not receive an illegal donation at the last election?

Answer

49.

I can guarantee that I have never accepted an illegal donation.

Question 50

50. Last week the Premier put out a statement that said:

"I have always absolutely complied with the electoral funding laws and the records are there for all to see. Yes, I can guarantee that I have never accepted an illegal donation."

Will you make that same statement?

Answer

50.

Yes.

Question 51

51. Do you think the people of NSW have a right to know who is making donations to candidates during election campaigns?

Answer

51.

The Election Funding, Expenditure and Disclosures Act 1981 requires the disclosure of political donations received and/or made, and electoral expenditure incurred, by or on behalf of parties, elected members, groups, candidates and third party campaigners. It also requires the disclosure of political donations of \$1000 or more made by major political donors.

Question 52

52. Will you release the full list of donors who donated to your 2011 election campaign?

Answer

52.

The Election Funding, Expenditure and Disclosures Act 1981 requires the disclosure of political donations received and/or made, and electoral expenditure incurred, by or on behalf of parties, elected members, groups, candidates and third party campaigners. It also requires the disclosure of political donations of \$1000 or more made by major political donors.

Question 53

53. In the interest of transparency and accountability, will you commit to publicly release the source of donations for the 2015 election?

Answer

53.

The Election Funding, Expenditure and Disclosures Act 1981 requires the disclosure of political donations received and/or made, and electoral expenditure incurred, by or on behalf of parties, elected members, groups, candidates and third party campaigners. It also requires the disclosure of political donations of \$1000 or more made by major political donors.

Lobbyist**Question 54**

54. On how many occasions have you met with a lobbyist, and what were the dates of these meetings?

Answer

54.

Meetings with lobbyists are in accordance with the NSW Lobbyist Code of Conduct.

Information regarding scheduled meetings held with stakeholders, external organisations and individuals will be published in accordance with Memorandum 2014-07 - Publication of Ministerial Diaries.

Question 55

55. Which lobbyists have you met with, and what was discussed?

Answer

55.

Meetings with lobbyists are in accordance with the NSW Lobbyist Code of Conduct.

Information regarding scheduled meetings held with stakeholders, external organisations and individuals will be published in accordance with Memorandum 2014-07 - Publication of Ministerial Diaries.

Question 56

56. The Minister for Finance has banned lobbyists from meeting him and his office; will you make the same commitment? (a) If not, why not?

Answer

56.

Meetings with lobbyists are in accordance with the NSW Lobbyist Code of Conduct.

Information regarding scheduled meetings held with stakeholders, external organisations and individuals will be published in accordance with Memorandum 2014-07 - Publication of Ministerial Diaries.

Consultancy Work**Question 57**

57. Has the consultancy company Crosby Textor done any consultancy work for the Dept of Primary Industries? (a) If so what projects was Crosby Textor consulted on?

(b) What was the cost of the consultancy work for each project?

(c) Was there a tender process for these projects?

Answer

57.

No

Question 58

58. Does Crosby Textor currently have any contract work with the Department, if so, what is their role in the project?

Answer

58.

No

Question 59

59. Has the consultancy company Premier State done any consultancy work for the Dept of Primary Industries?

- (a) If so what projects was Premier State consulted on?
- (b) What was the cost of the consultancy work for each project?
- (c) Was there a tender process for these projects?

Answer

59.
No

Question 60

60. Does Premier State currently have any contract work with the Department, if so, what is their role in the project?

Answer

60.
No

Question 61

61. Has the Government Contracting company Serco or its affiliates done any consultancy work for the Dept of Primary Industries?

- (a) If so what projects was Serco or its affiliates assisted with?
- (b) What was the cost of the consultancy work for each project?
- (c) Was there a tender process for these projects?

Answer

61.
No

Question 62

62. Does Serco or any of its affiliates currently have any contract work with the Department, if so, what is their role in the project?

Answer

62.
No

Phones/iPads

Question 63

63. How many blackberries/smart phones are assigned to your staff?

Answer -

63.
204 phones have been issued to NSW Government Ministerial staff.

Question 64

64. For each phone, how much was each bill in the 2013/14 financial year?

Answer

64.

The 2013-14 total phone bill expenditure for NSW Government Ministerial offices is \$363,877 (63%) less than under the NSW Labor Government in 2008-09 of \$578,691 total expenditure.

Question 65

65. How many have phones have been lost in your office?

Answer

65.

9 phones were lost from the NSW Government Ministerial staff.

Question 66

66. What is the cost of replacing those phones?

Answer

66.

The cost is the normal contract price and this cost is claimed through the NSW Treasury Managed Fund.

Question 67

67. How many iPads does DPC assign to your Ministerial office and to whom have they been issued?

Answer

67.

96 iPads have been issued for the NSW Government Ministerial staff.

Question 68

68. How many iPads have you purchased for your office and to whom have they been issued?

Answer

68.

iPads are supplied by DPC and have not been purchased by NSW Government Ministerial staff.

Question 69

69. How many iPhones does DPC assign to your Ministerial office and to whom have they been issued?

Answer

69.

204 phones have been issued to the NSW Government Ministerial staff.

Question 70

70. How many iPhones have you purchased for your office and to whom have they been issued?

Answer

70.

iPhones or Smart Phones are supplied by DPC and have not been purchased by NSW Government Ministerial staff.

Question 71

71. How many iPhones have been lost in your office?

Answer

71.

9 phones were lost from the NSW Government Ministerial staff.

Question 72

72. How many iPads have been lost in your office?

Answer

72.

0 iPads were lost from the NSW Government Ministerial staff.

Question 73

73. What is the cost of replacing those phones or iPads?

Answer

73.

The cost is the normal contract price and this cost is claimed through the NSW Treasury Managed Fund.

Media/public relations**Question 74**

74. How many media or public relations advisers are employed for each of your portfolio agencies?

Answer

74.

For the Trade and Investment portfolio and the Regional Infrastructure and Services portfolio 4.4 Full Time Equivalent media and communications staff were employed by NSW Trade & Investment during 2013-14.

For the Tourism and Major Events portfolio, 2.6 Full Time Equivalent media and communications staff were employed by NSW Trade & Investment during 2013-14.

For the Small Business portfolio, no media and communications staff were employed by the Office of the Small Business Commissioner during 2013-14.

Question 75

75. What is the forecast for 2014/15 for the number of media or public relations advisers to be employed and their total cost?

Answer

75.

There are no plans to expand or decrease existing numbers.

76. Overseas trips

(no question)

Question 77

77. Have any of your overseas trips in the past year been paid for in part or in full by using public money? (a) If so, did any of your relatives or friends accompany you on these trips?

Answer

77.

Information regarding Ministerial travel is available on the Minister's appropriate agency website, in accordance with Ministerial Memorandum M2009-10 "Release of Overseas Travel Information".

Office costs**Question 78**

78. What is the annual remuneration package for your chief of staff?

Answer

78.

Ministerial staff numbers and salary bands are available on the DPC website at:
http://www.dpc.nsw.gov.au/about/publications/premiers_and_ministers_staff_numbers.

Question 78

79. What is the annual remuneration package for your head media advisor?

Answer

79.

Ministerial staff numbers and salary bands are available on the DPC website at:
http://www.dpc.nsw.gov.au/about/publications/premiers_and_ministers_staff_numbers.

Question 80

80. What is the annual remuneration package for each of your staff?

Answer

80.

Ministerial staff numbers and salary bands are available on the DPC website at:
http://www.dpc.nsw.gov.au/about/publications/premiers_and_ministers_staff_numbers.

Question 81

81. What is the estimated expenditure for your office budget in 2014/15?

Answer

81.

The 2014-15 budget for NSW Government Ministerial offices is \$4,886,770 (10%) less than under the NSW Labor Government in 2009-10 of \$48,834,000.

Question 82

82. Have any office renovations or fit outs been undertaken in your ministerial office since April, 2011? (a) If so, could you give details of contracted costs?

Answer

82.

Information in relation to repairs, maintenance and relocation for 2011-12 and 2012-13 is available on the Department of Premier and Cabinet Disclosure Log at
http://www.dpc.nsw.gov.au/_data/assets/pdf_file/0007/165616/Disclosure_Log_Information_-_Ministerial_Renovations.docx.pdf

Question 83

83. What is your Ministerial office budget for 2014/15?

Answer

83.

The 2014-15 budget for NSW Government Ministerial offices is \$4,886,770 (10%) less than under the NSW Labor Government in 2009-10 of \$48,834,000.

Question 84

84. How many political advisors are in your office?

Answer

84.

Ministerial staff numbers and salary bands are available on the DPC website at:

http://www.dpc.nsw.gov.au/about/publications/premiers_and_ministers_staff_numbers.

Question 85

85. How many administration staff?

Answer

85.

Ministerial staff numbers and salary bands are available on the DPC website at:

http://www.dpc.nsw.gov.au/about/publications/premiers_and_ministers_staff_numbers.

Question 86

86. How many Department Liaison Officers are assigned to your office?

Answer

86. Number of Department Liaison Officers for NSW Government Ministerial offices at 30 June 2014 was 56.

Question 87

87. How many staff in the Department are assigned to Ministerial support duties?

Answer

87.

NSW Government Ministers and the Leader of the Opposition are provided with road transport services, with Ministerial Drivers assigned for this purpose.

Question 88

88. Are any contractors or consultants working in your ministerial office? (a) If so, in what capacities?

Answer

88.

Financial statements, including expenditure on consultants, are available in agency annual reports.

Question 89

89. How much did your Ministerial office spend on contractors or consultants?

Answer

89.

Financial statements, including expenditure on consultants, are available in agency annual reports.

Cabcharge

Question 90

90. How much did your Ministerial office spend on taxi fares, including Cabcharge in the 2013/14 financial year?

Answer

90.

The 2013-14 taxi expenditure for NSW Government Ministerial offices was \$117,783 (67%) less than under the NSW Labor Government in 2009-10 of \$175,776.

Restructure

Question 91

91. Are any of your portfolio agencies undergoing a restructure?

Answer

91.

Agencies and departments undertake internal reviews of its structure to ensure that its functions and priorities align with the changing needs of Government. This work has involved reviewing structures in various parts of the agency to achieve greater alignment with the Government's reform agenda and recommendations of the Commission of Audit.

Question 92

92. How many jobs are expected to be cut as a result of that restructure?

Answer

92.

Agencies and departments undertake internal reviews of its structure to ensure that its functions and priorities align with the changing needs of Government. This work has involved reviewing structures in various parts of the agency to achieve greater alignment with the Government's reform agenda and recommendations of the Commission of Audit.

Question 93

93. How many people are expected to have their wages cut as a result of that restructure?

Answer

93.

Agencies and departments undertake internal reviews of its structure to ensure that its functions and priorities align with the changing needs of Government. This work has involved reviewing structures in various parts of the agency to achieve greater alignment with the Government's reform agenda and recommendations of the Commission of Audit.

Question 94

94. How many voluntary redundancies were offered in your Departments since April 2011?

Answer

94.

The Government's program of voluntary redundancies remains on track. The target of 5,000 positions by June 2015 (announced in the 2011/12 Budget) was already exceeded by a further 1,789 positions by December 2013. The Labour Expense Cap introduced in the 2012/13 Budget is also well on track with Secretaries given as much flexibility as possible to achieve

these savings in the most appropriate way to meet the service requirements of their agencies. Nurses, police officers and teachers in schools have been quarantined from this measure.

Question 95

95. What has been the total cost of redundancies since April 2011?

Answer

95.

The Government's program of voluntary redundancies remains on track. The target of 5,000 positions by June 2015 (announced in the 2011/12 Budget) was already exceeded by a further 1,789 positions by December 2013. The Labour Expense Cap introduced in the 2012/13 Budget is also well on track with Secretaries given as much flexibility as possible to achieve these savings in the most appropriate way to meet the service requirements of their agencies. Nurses, police officers and teachers in schools have been quarantined from this measure.

Question 96

96. How many voluntary redundancies were accepted from employees in your Departments since April 2011?

Answer

96.

The Government's program of voluntary redundancies remains on track. The target of 5,000 positions by June 2015 (announced in the 2011/12 Budget) was already exceeded by a further 1,789 positions by December 2013. The Labour Expense Cap introduced in the 2012/13 Budget is also well on track with Secretaries given as much flexibility as possible to achieve these savings in the most appropriate way to meet the service requirements of their agencies. Nurses, police officers and teachers in schools have been quarantined from this measure.

Question 97

97. How many voluntary redundancies are expected to be offered in 2014/15?

Answer

97.

The Government's program of voluntary redundancies remains on track. The target of 5,000 positions by June 2015 (announced in the 2011/12 Budget) was already exceeded by a further 1,789 positions by December 2013. The Labour Expense Cap introduced in the 2012/13 Budget is also well on track with Secretaries given as much flexibility as possible to achieve these savings in the most appropriate way to meet the service requirements of their agencies. Nurses, police officers and teachers in schools have been quarantined from this measure.

Agency costs

Question 98

98. How much did your Department(s) spend on catering in 2013/14?

Answer

98.

NSW Trade & Investment spent \$420,042.97 on catering in 2013/14.

Question 99

99. How much did your Department(s) spend on stationary in 2013/14?

Answer

99.

NSW Trade & Investment spent \$846,012.16 on stationery in 2013/14.

Question 100

100. What is your Department's catering budget?

Answer

100.

The Department does not allocate a specific budget for catering. Catering expenses are typically funded from a general business unit or specific project budgets.

Question 101

101. What is your Department's stationary budget?

Answer

101.

The Department does not allocate a specific budget for stationery. Stationery expenses are typically funded from a general business unit or specific project budgets.

Question 102

102. Since April 2011 have any of the agencies in your Department(s) changed their branding?
(a) If so, how much was spent on rebranding the agency?

Answer

102.

Yes.

(a) In total, since April 2011 NSW Trade & Investment has spent \$121,684 rebranding the agency.

Correspondence

Question 103

103. How long is the average turnaround for responding to correspondence in your Department(s)?

Answer

103.

The department's recommended time frame for completing responses to correspondence from Ministers, Members of Parliament and members of the public is 20 working days from the department's receipt of the correspondence.

However, it is not always possible to comply with this time frame for any number of reasons including: the nature and complexity of the matter; stakeholder consultation; or further information required from other departments and sources.

Question 104

104. How many pieces of correspondence have been outstanding for more than 60 days?

Answer

104.

The department's recommended time frame for completing responses to correspondence from Ministers, Members of Parliament and members of the public is 20 working days from the department's receipt of the correspondence.

However, it is not always possible to comply with this time frame for any number of reasons including: the nature and complexity of the matter; stakeholder consultation; or further information required from other departments and sources.

Paying bills on time

Question 105

105. In 2013/14 how many invoices has your Department(s) failed to pay a supplier or contractor for more than 30 days?

Answer

105.

Information regarding "30 days to pay" policy is available at <http://www.finance.nsw.gov.au/30days/how-government-will-report-policy>.

Question 106

106. As a result of late payment, how much penalty interest has been paid to contractors since 1 January 2011?

Answer

106.

Information regarding "30 days to pay" policy is available at <http://www.finance.nsw.gov.au/30days/how-government-will-report-policy>.

Question 107

107. How many invoices have been outstanding for longer than 60 days?

Answer

107.

Information regarding "30 days to pay" policy is available at <http://www.finance.nsw.gov.au/30days/how-government-will-report-policy>.

Grants to non-government organisations

Question 108

108. Does your department provide recurrent grant funds to non-government organisations?

If yes,

- (a) What are the names of all organisations in receipt of funding?
- (b) What is the total amount of funding received by each organisation including goods and services tax?
- (c) On what date was the funding advanced?
- (d) What was the purpose for each grant or funding advance?
- (e) Was any funding withheld or returned?
- (f) If so, what were the reasons for withholding or requiring the funding to be returned?
- (g) What is the indexation rate applied to non-recurrent grant funds in 2013/14?
- (h) What are the details of any costs involved in each study, audit, taskforce or review?

Answer

108.
Yes

NSW Government agencies provide grants to local government councils and a range of non-government, non-profit organisations for the purpose of providing a service to the community or undertaking a project of benefit to the community.

Grants administration in NSW occurs within the legal and regulatory framework in which the NSW Government operates.

All Government Departments and authorities are required to publish details of grants made to non-government community organisations in their annual report. The requirements are set out in Premier's Memorandum 91-34 and Annual Reports (Departments) Regulation 2010 - Schedule 1.

Contractors

Question 109

109. How many contractors has your Department(s) retained since 1 July 2014 and at what cost?

Answer

109.

NSW Trade & Investment has contracted 47 contractors since 1 July 2014. As these contracts have just commenced, the total cost of these contractors will not be known until works have been completed.

Aboriginal employment

Question 110

110. What is the current level of Aboriginal employment within your Department(s)?

Answer

110.

The Public Service Commission collects workforce data from the NSW public sector, including information regarding levels of Aboriginal employment. The level of Aboriginal employment as at 30 June 2014 is estimated at 2.9%. This is still subject to final quality checks, prior to the November release of the Workforce Profile 2014.

Question 111

111. How has that changed since 1 July 2013?

Answer

111.

The 30 June 2014 estimate of Aboriginal employment in the sector is 2.9%. This compares to the Workforce Profile 2013 report which estimated the level of Aboriginal employment in the sector at 2.7%.

Charter air flights

Question 112

112. Since 1 July 2011, how much has been spent on charter air flights by your Department(s)?

Answer

112.

Since 1 July 2011, the Department has spent \$50,633.82 on charter air flights.

Reviews and studies

Question 113

113. In relation to feasibility studies, audits, taskforces and reviews:

Is your department currently undertaking any feasibility studies, audits, taskforces or reviews? If so; then;

- (a) What are the terms of reference or details of each study, audit, taskforce or review?
- (b) Who is conducting the study, audit, taskforce or review?
- (c) Was each study, audit, taskforce or review was publically advertised seeking expression of interest or competitive tenders?
- (d) Is there a contract in place detailing terms of engagement for the study, audit, taskforce or review?
- (e) What is the timeline of each study, audit, taskforce or review?
- (f) What are the details of any costs involved in each study, audit, taskforce or review?

Answer

113

As with previous NSW Governments, the Government undertakes feasibility studies, audits, taskforces and reviews to inform government decision making. A number of feasibility studies, audits, taskforces and reviews are currently being undertaken across NSW Trade & Investment.

Parliamentary Secretary

Question 114

114. Can you please list all travel related costs for your Parliamentary Secretary incurred in their capacity as Parliamentary Secretary since 1 July 2013 (a) kilometres travelled

- (b) accommodation,
- (c) air fares
- (d) meals/entertaining?

Answer

114.

Information on the total costs for NSW Government Parliamentary Secretaries in 2013/14 are:

- (a) Information not available.
- (b) \$1,338
- (c) \$8,773
- (d) Information not available. Expenses are included under (b).

Question 115

115. Can you please provide details of the following activities undertaken by your Parliamentary Secretary since 1 July 2013; (a) meetings attended in their capacity as Parliamentary Secretary?

- (b) functions attended in their capacity as Parliamentary Secretary?

Answer

115.

Parliamentary Secretaries provide assistance to the Premier/Minister, including signing correspondence; receiving deputations; undertaking special tasks; officiating at functions; and relieving the Premier/Minister of some of their duties. The duties to be performed are those allocated by the Premier/Minister, or which have the Premier/Minister endorsement.

Question 116

116. How often do you meet with your Parliamentary Secretary? (a) Are these meetings documented?

(b) Who attends these meetings?

Answer

116.

Parliamentary Secretaries provide assistance to the Premier/Minister, including signing correspondence; receiving deputations; undertaking special tasks; officiating at functions; and relieving the Premier/Minister of some of their duties. The duties to be performed are those allocated by the Premier/Minister, or which have the Premier/Minister endorsement.

Question 117

117. Who provides instructions and direction to your Parliamentary Secretary, you or your Chief of Staff?

Answer

117.

Parliamentary Secretaries provide assistance to the Premier/Minister, including signing correspondence; receiving deputations; undertaking special tasks; officiating at functions; and relieving the Premier/Minister of some of their duties. The duties to be performed are those allocated by the Premier/Minister, or which have the Premier/Minister endorsement.

Media training**Question 118**

118. Has the Minister been provided with Speech, Voice or Media Training since becoming Minister? If so, then; (a) Who conducted the training?

(b) When was it conducted?

(c) Where was it conducted what were the costs of the training?

(d) Who paid for the training?

Answer

118.

No.

Question 119

119. Has the Parliamentary Secretary been provided with Speech, Voice or Media Training since becoming Parliamentary Secretary? If so, then; (a) Who conducted the training?

(b) When was it conducted?

(c) Where was it conducted what were the costs of the training?

(d) Who paid for the training?

Answer

119.

No.

Questions from Hon Steve Whan MLC

TOURISM AND MAJOR EVENTS

Major sporting events

Question 120

120. Has the Government made any commitment to the \$350 million redevelopment of Homebush and ANZ Stadium? (a) Has the Government developed a timeline to look at implementing the redevelopment?

Answer

120.

This is a matter for the Minister for Sports and Recreation.

Question 121

121. Has the Government committed funding under the rehabilitation for Homebush and ANZ Stadium?

Answer

121

This is a matter for the Minister for Sports and Recreation.

Question 122

122. How much has the government allocated funding to an investment fund for the ANZ Stadium redevelopment in the current 2014/15 budget?

Answer

122

This is a matter for the Minister for Sports and Recreation.

Question 123

123. Will the NSW Government continue to commit to funding regional suburban stadiums such as Parramatta, Brookvale and Wollongong Stadium?

Answer

123

This is a matter for the Minister for Sports and Recreation.

Question 124

124. How much has the Government allocated to maintenance and grounds upkeep for Parramatta Stadium, Brookvale Oval, Wollongong Stadium, Leichardt Park, Kogarah Park and Campbelltown Stadium?

Answer

124

This is a matter for the Minister for Sports and Recreation.

Question 125

125. Do these stadiums currently (2014/15 budget) receive funding and if so out of what government fund?

Answer

125

This is a matter for the Minister for Sports and Recreation.

Major Events

Question 126

126. How many major international events did the NSW Government/Destination NSW bid for in the 2013/14 financial period?

Answer

126

Two bids were submitted.

Question 127

127. How many bids were successful and what were the names of these events?

- (a) Who were the entities, corporations and/or sporting organisations involved in these bids?
- (b) What was the cost of each international major events bid?
- (c) What was the total estimated revenue for each successful bid?
- (d) What was the total actual revenue for each successful bid?
- (e) What were the actual expenses of each successful bid?

Answer

127

Two, Matilda the Musical and one bid remains confidential.

- (a) The entities are commercial-in-confidence.
- (b) This information is commercial-in-confidence. All event expenses are accounted for as per Destination NSW's annual budget. Please refer to the NSW 2014/15 Budget Papers.
- (c) These events have yet to be held.
- (d) These events have yet to be held.
- (e) This information is commercial-in-confidence. All event expenses are accounted for as per Destination NSW's annual budget. Please refer to the NSW 2014/15 Budget Papers.

Question 128

128. How much did the government allocate for international major event bids for the 2013/14 financial period.

Answer

128

This information is commercial-in-confidence.

Question 129

129. How much has been allocated for the current financial year?

Answer

129

This information is commercial-in-confidence.

Question 130

130. Through bidding for international major events did this involve any international travel by Government and Destination NSW staff? (a) What was the cost of this travel?

(b) What was the role did the department staff when they were travelling internationally to assist in the bid?

(c) What was the duration of time spent for each Government and Destination NSW Staff member when they were overseas assisting with the bidding process?

Answer

130

No travel was undertaken to bid for international events in 2013/14.

Question 131

131. Did any staff members of Destination NSW attend the FIFA World Cup? (a) Were they invited by the Football Federation of Australia?

(b) Were there expenses paid for by the department?

Answer

131

No.

Destination NSW Advertising**Question 132**

132. What was the total funding allocated for advertising/marketing/promotion for Destination NSW in the 2013/14 financial period?

Answer

132

In 2013/14, \$19.8 million from the NSW Government's allocated Budget to Destination NSW was approved by the Cabinet Standing Committee on Communication and Government Advertising for advertising and marketing programs. This was supported by more than \$13.1 million in additional co-operative investment contributed by Destination NSW's industry partners.

Question 133

133. How much has been allocated for the current 2014/15 budget period?

Answer

133

In 2014/15, \$19.8 million from the NSW Government's allocated Budget to Destination NSW was approved by the Cabinet Standing Committee on Communication and Government Advertising for advertising and marketing programs. This is anticipated to be supported by \$16.6 million in additional co-operative investment contributed by Destination NSW's industry partners.

Question 134

134. During the 2013/14 financial period how much of the funding was allocated to advertising/marketing/promotion as set aside for Major Events? (a) What was the name of the

Major Event and what was the total cost of advertising/marketing funds set aside for each event?

(b) What activities were included in the expenses for marketing and advertising for each event?

(c) How much funding was set aside for regional tourism promotion in each of the following regions? i. South East,

ii. Central Coast,

iii. Hunter,

iv. Newcastle,

v. Illawarra,

vi. South Coast,

vii. Snowy Mountains Region

viii. Riverina

ix. Central West

x. Far West

xi. North Coast

xii. Mid North Coast

xiii. Northern Tablelands

xiv. Western Sydney

xv. Central Sydney/CBD

(d) What was the major tourism event for each of these regions during the 2013/14 period? and was there funding contributed by Destination NSW and if so what was the allocation for each?

Answer

134

Funding for the marketing and promotion of major events in Sydney and NSW is taken from the \$19.8 million approved by the Cabinet Standing Committee on Communication and Government Advertising for advertising and marketing programs and the additional support provided by Destination NSW's industry partners.

(a) Activities were spread across all Destination NSW supported events, the NSW Sydney and NSW Major Events Calendar, through Destination NSW's events-led 'It's ON!' campaign platform, Destination NSW's seasonal winter and summer campaigns, regional NSW campaigns, social media, co-operative campaigns with Destination NSW's industry partners and for specific events, marketing activities also extended to city dressing and fan engagement, event or stadia signage and collateral creation.

(b) The types of activities undertaken by Destination NSW can be found in its Partner Opportunities Prospectus available on www.destinationnsw.com.au.

(c) Funding for regional tourism promotion and product development is provided under the NSW Government's three-year \$21.6 million Regional Visitor Economy Fund. Funding is provided on a competitive matched dollar-for-dollar basis.

Grants are also provided under the Regional Flagship Events Program to assist event owners in marketing to a broader audience outside their region.

Details on recipients who received funding under these programs can be found on www.destinationnsw.com.au.

Sydney and Western Sydney are promoted through Destination NSW's Summer and Winter campaign activity.

(d) With more than 163 Major Events on the Sydney and NSW Event Calendar and thousands more community, arts, cultural and sporting events held in Sydney and NSW each year, it is not feasible to specifically identify a single major event for each region.

Instead of focusing on one major event in each region, Destination NSW works collaboratively with Regional Tourism Organisations, Local Government and event owners to cluster events to leverage promotional investment in each region, to generate new and repeat visitation and to aid visitor dispersal across the State.

All major events for Sydney and NSW are listed on www.destinationnsw.com.au/events/nsw-events-calendar and featured on Sydney.com and Visitnsw.com. Regional Flagship Events that receive funding through Destination NSW are listed on www.destinationnsw.com.au.

Question 135

135. Has Destination NSW identified tourism events in each of the regions mentioned in Question 3 for the 2014/15 financial period that it is likely to assist in marketing and advertising for those events? (a) If so, what is the estimated cost for each event?

Answer

135

Refer to previous answer.

Question 136

136. For the 2013/14 financial period what marketing/advertising/promotional activities did Destination NSW undertake to promote the Destination NSW brand?

(a) What expense was allocated for domestic and interstate marketing?

(b) What was the expense for international marketing?

(c) What type of promotional products were made for international and domestic marketing purposes?

(d) Did Destination NSW request any prototypes/mock ups of any marketing products to be created?

(e) Was any of the following items considered and produced for the financial periods of 2013/14 and 2012/13 financial periods:

i. Bottles of wine

ii. Fridge magnets

iii. Hats

iv. Posters

v. Shirts

vi. Umbrellas

vii. Mouse pads

viii. Maps

ix. Pens

x. Business Cards

xi. Consumable goods; including chocolate

(f) What was the branding displayed on these items?

(g) What was the cost of producing these products for both financial periods?

Answer

136

The 'Destination NSW' logo is not promoted as an independent brand. The agency name is used on materials to provide context, and as a measure of quality assurance, to communicate

that funding for the specific program, campaign or event has been endorsed, supported or approved by the NSW Government agency, Destination NSW.

(a) Funding for domestic marketing and promotion activities for Sydney and NSW is taken from the \$19.8 million approved by the Cabinet Standing Committee on Communication and Government Advertising for advertising and marketing programs and the additional support provided by Destination NSW's industry partners.

(b) Funding for international marketing and promotion activities for Sydney and NSW is taken from the \$19.8 million approved by the Cabinet Standing Committee on Communication and Government Advertising for advertising and marketing programs and the additional support provided by Destination NSW's industry partners.

(c) Destination NSW produces a range of promotional collateral for use by its domestic and international marketing and Trade marketing teams and for consumer competitions, conference bids and trade shows. This includes collateral promoting Destination NSW's consumer channels Sydney.com and Visitnsw.com, as well as those for specific events and campaign-related collateral.

(d) As part of standard production of promotional and marketing products, Destination NSW received prototypes to review product quality and fitness for purpose. Artwork proofs and mock ups were also requested for proofing purposes (to ensure information accuracy) and to check correct adherence of the Sydney.com and Visitnsw.com, campaign or event branding.

- (e) (i) No
- (ii) No
- (iii) Yes
- (iv) Yes
- (v) Yes
- (vi) Yes
- (vii) Yes
- (viii) Yes
- (ix) Yes
- (x) Yes
- (xi) Yes

- (f) (i) N/A
- (ii) N/A
- (iii) Sydney.com
- (iv) Sydney.com or Visitnsw.com
- (v) #ilovesydney (Sydney social media call to action)
- (vi) It's ON! In NSW, Vivid Sydney Festival, Destination NSW
- (vii) Sydney.com
- (viii) Sydney.com or Visitnsw.com
- (ix) Sydney.com, Vivid Sydney Festival
- (x) Destination NSW
- (xi) Sydney.com

(g) In 2012/13 costs for production were sourced from the event or campaign-specific budget as approved by the Cabinet Standing Committee on Communication and Government Advertising.

In 2013/14 Destination NSW implemented a promotional product plan to ensure a cost effective method for producing a range of promotion collateral for use by its domestic and international marketing and Trade marketing teams and for competitions, conferences and

Trade shows. For year one of the program, an investment of \$230,000 was made to establish the program and produce the initial batch of materials to be used over multiple years and in both domestic and international markets. Business cards are not included in the promotional product plan.

Question 137

137. What was the cost of each promotional and marketing activity conducted by Destination NSW for the 2013/14 period?

Answer

137

In 2013/14, \$19.8 million from the NSW Government's allocated Budget to Destination NSW which was approved by the Cabinet Standing Committee on Communication and Government Advertising for advertising and marketing programs. This was supported by more than \$13.1 million in additional co-operative investment contributed by Destination NSW's industry partners.

Question 138

138. What is the current budget allocated for Communication/Printing expenses for Destination NSW?

Answer

138

There is no separate budget allocated for Communication/Printing expenses. Costs for production of all materials, including printing is allocated from the event or campaign-specific budget as approved by the Cabinet Standing Committee on Communication and Government Advertising.

Question 139

139. What was the budget allocation for Communication/Printing expenses for 2013/14 and 2012/13 financial period?

Answer

139

Refer to previous answer.

Cruise Ships

Question 140

140. How many major cruise ships entered Sydney Harbour in the 2013/14 financial period?

(a) What was total number of visitors to Sydney in this period?

(b) What was the economic contribution of these visitors to Sydney and NSW?

Answer

140

The official statistics are released by The Port Authority of NSW. This is a matter for the Minister for Roads and Freight.

(a) The official statistics are released by The Port Authority of NSW. This is a matter for the Minister for Roads and Freight.

(b) The economic contribution of cruise passengers to Sydney and NSW in 2013/14 is expected to be available in the third quarter 2014.

Question 141

141. Has the Department been in consultation with/or assisted with cruise ship companies in regards to the development of Eden Port?

Answer

141

In December 2012, the Office of Regional Development, as part NSW Trade & Investment, was appointed by the Deputy Premier to lead a cross agency Port of Eden Project Control Group (PCG) . This action was triggered by a request from Bega Valley Shire Council to support its application for federal funding to extend the Breakwater Wharf at Eden to accommodate vessels up to 260 metres in length and thereby create an attractive port of call for cruise vessels. The PCG undertook a comprehensive Cost Benefit Analysis with valuable industry input from Carnival Australia. Based on the economic merit of the project, the request from BVSC was supported with funding of \$3 million provided through Restart NSW. The total project cost is \$15 million.

Destination NSW also hosted a two-day site visit to Eden for Carnival Australia in May 2013 with the aim of assisting Eden to secure domestic cruise ship calls. P&O Cruises has confirmed six calls to Eden between February 2015 and February 2016.

Question 142

142. What was the total revenue raised through taxes/charges to Cruise Ship liners docking at Sydney Harbour for the financial period 2013/14?

Answer

142

As this is a matter for the Minister for Roads and Freight. Please refer to attached response from Minister Gay.

Question 143

143. What is the expected total revenue raised through taxes/charges to Cruise Ship liners for the 2014/15 financial period?

Answer

143

As this is a matter for the Minister for Roads and Freight. Please refer to attached response from Minister Gay.

Question 144

144. What is the expected total number of cruise ships docking in Sydney Harbour the 2014/15 financial period?

Answer

144

As this is a matter for the Minister for Roads and Freight. Please refer to attached response from Minister Gay.

Wings over Illawarra

Question 145

145. Is Destination NSW able to determine what the economic contribution the Wings Over Illawarra event provides each year to the Illawarra region?

Answer

145

Destination NSW can calculate the economic impact on the visitor economy but this relies on information provided by event proponents. It should be noted that an event's impact on the visitor economy is different to an event's total economic contribution to a region.

Question 146

146. How many visitors attend the Wings Over Illawarra event each year?

Answer

146

This information would need to be provided by the event proponent as Destination NSW treats all information supplied by event owners as part of a funding submission as commercial-in-confidence.

Question 147

147. Will Destination NSW assess Wings Over Illawarra's application for Event Investment Funding for next year's event?

Answer

147

Destination NSW has received an event investment submission from the event proponent and is undertaking due diligence on the submission.

Asian Cup Planning and Preparation

Question 148

148. Please list the names of the persons on the Asian Cup Steering Committee?

Answer

148.

<p style="text-align: center;">NSW Department of Premier and Cabinet (DPC)</p>	<p style="text-align: center;"><u>Protocol & Special Events (PSE) Branch</u></p> <p style="text-align: center;">Mr David Richmond AO – Steering Committee Chair</p> <p style="text-align: center;">Mr John Trevillian - Assistant Secretary</p> <p style="text-align: center;">Ms Sharon Boyd - Director, Event Strategy</p> <p style="text-align: center;">Mr Matt Morcom – Manager, Event Strategy</p> <p style="text-align: center;">Ms Erika Jimenez - Acting Director, Event Communication and Corporate Strategy</p> <p style="text-align: center;"><u>DPC Regional Coordination</u></p> <p style="text-align: center;">Mr Bill Tatnell – DPC Senior Regional Coordinator, Hunter Region</p>
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	Dr Phil Hamdorf - Senior Regional Coordinator, Greater Western Sydney
AFC Asian Cup 2015 Local Organising Committee (LOC)	Mr Michael Brown – CEO Ms Alison Hill – General Manager, Government Relations and Communications
Destination NSW	Mr Anthony Laver – General Manager, Marketing, Mr Steve Keogh - Event Development Manager, Sport and Strategic Events
NSW Office of Sport	Mr Paul Doorn – Executive Director Mr John Egan - Director, Participation and Partnerships
NSW Community Relations Commission	Mr Hakan Harman - CEO
NSW Trade and Investment	Ms Carolin Lenehan – Director Government Relations, Missions and Events
Sydney Business Chamber	The Hon. Patricia Forsythe – CEO
Venues NSW	Ms Janett Milligan – Executive Director
Sydney Olympic Park Authority	Mr John Ferguson – Exec Manager, Events & Precinct Coordination
Football NSW	Mr Eddie Moore – CEO
City of Sydney	Ms Katrina De Jersey – Global City Marketing Manager
City of Newcastle	Jan Ross – Manager, Tourism and Economic Development Services

Additional or alternative staff members of the organisations represented above regularly attend or report in to the Steering Committee on behalf of, or in addition to the core members.

Question 149

149. Were any Labor Councillors, Labor State or Federal Members invited to be on the Committee? (a) If not, why not?

Answer

149

No.

- (a) No elected officials are members of the Committee. Its purpose is to oversight planning, leveraging, and coordination associated with NSW Government’s hosting obligations for the AFC Asian Cup 2015. Membership is based on representation from organisations that have a role in delivering the event, or maximising the benefits to NSW that can be derived from hosting it.

Question 150

150. What provision is the government making to transport people from Sydney to Broadmeadow station? (a) Will there be extra trains?

Answer

150

This is a matter for the Minister for Transport.

Question 151

151. The walkway between Broadmeadow Station and Hunter Stadium needs work. Will the Government be providing funding for extra street lighting and footpath improvements to ensure safety and wheelchair accessibility?

Answer

151

The traffic and transport management plan for the event is yet to be finalised.

Questions from Hon Adam Searle MLC

SMALL BUSINESS

Question 152

152. You gave the Committee information on the "NSW 2021" red tape reduction target of \$750 by 30 June 2015. While you state the savings come to \$500 million, the savings measures you identified in your statement come to around \$131 million (page 27 of transcript). Can you please itemize all the savings measures and the savings to small business from each measure in dollar terms?

Answer -

152

The NSW Government is committed to reducing red tape for business and the community by 20% by June 2015, this is estimated to save business and the community approximately \$750 million.

Deregulation and regulatory efficiency are critical priorities for small businesses. Between 2011 and 2013, there were dozens of red tape reduction reforms that were implemented across all portfolios within the government resulting in approximately \$500 million in cost savings for business and the community. A cross section of reforms, including those with a higher valuation are subject to an independent assessment and verification by an external accounting firm – Deloitte Access Economics. A full listing of these reforms is available at www.dpc.nsw.gov.au/programs_and_services/better_regulation/red_tape_reduction.

The NSW Government's "one on, two off" policy aims to ensure that the number of acts and regulations repealed is at least twice the number of new acts or regulations introduced. Between 2011 and 2013 as part of this policy a total of 37 principal legislative instruments were introduced and 205 repealed, a ratio of 5:1.

Question 153

153. You stated that despite the budget for the Office of Small Business Commissioner being cut in real terms this year - there has been an increase in functions and service through 'enhanced productivity'.

(a) Can you advise the Committee on the precise measures that led to this 'enhanced productivity' and how you say it has been achieved?

(b) By what percentage do you say productivity has been increased in the Office of the Small Business Commissioner?

Answer

153.

Following the appointment of Ms Robyn Hobbs OAM as Commissioner in February 2014, the Office of the NSW Small Business Commissioner (OSBC) undertook a business planning process to set out the key strategic focus of the OSBC for the next 5 years. This has ensured that the OSBC is focused on those areas where the OSBC has the greatest impact for small business, by putting systems and processes in place to more efficiently manage the overall workload.

Question 154

154. In June 2011 the former Minister said the Commissioner would be reporting on the impacts of unfair market practices, but was subsequently unable to identify any such reports being made to her. Will the current Commissioner be making such reports to you? (a) Will you make them public?

Answer

154.

Section 15(1)(a)(b) of the *Small Business Commissioner Act 2013* states that the Commissioner may deal with a complaint made by or on behalf of a small business if the Commissioner is satisfied that the subject-matter of the complaint relates to the unfair treatment of, or an unfair practice involving the small business, or the complaint relates to an unfair contract to which the small business is a party.

Under the Act, the Commissioner is able to determine whether it is appropriate to deal with a matter regarding unfair market practices on a case by case basis. If the matter is progressed, it is then within the Commissioner's authority to determine how the matter will be managed and whether it is necessary to make a report to the Minister regarding the matter and/or publicly release the findings.

Question 155

155. Can you advise the Committee on what the Red Tape Reduction Taskforce has achieved in the 2013-14 year and what it intends to achieve in the current financial 2014-2015 year?

Answer

155.

The NSW Government's 2012-13 Budget included the provision of funding for small business initiatives including a 12 month pilot for a regulatory flying squad to tackle red tape encountered by businesses across NSW. This pilot was completed in the second quarter of 2013. Since conducting the pilot, the NSW Business Chamber and the OSBC made the decision to build upon the initial work of the pilot. The OSBC is now leveraging the on-the-ground knowledge and experience of the network of Small Biz Connect advisors around NSW and the NSW Business Chamber's regional network to identify and refer administrative burden and red tape matters through to the OSBC.

Through working directly with the businesses that have been referred and the relevant local councils and government agencies, the OSBC has been able to identify unnecessary regulatory burdens and administrative practices that can be streamlined in order to minimise the impact on the small business sector in NSW.

Question 156

156. Last year, the then Minister was unable to explain the delay between the passage of the Small Business Commissioner Bill in May 2013 and its implementation several months later. Can you advise the Committee what the reasons for that delay were, other than setting the remuneration for the Commissioner?

Answer

156.

In order for the *Small Business Commissioner Act 2013* to be proclaimed, the Small Business Commissioner needed to be appointed as an independent statutory officer. This involved the following steps:

- A position description for the Small Business Commissioner being re-evaluated. This re-evaluation was required given the position needed to be re-assessed as a statutory officer as opposed to a public servant.
- The evaluation was then determined by the Statutory and Other Officers Remuneration Tribunal (SOORT) and subsequently approved.
- Cabinet approved the Minister's nomination for appointment into the statutory position.
- Executive Council meeting took place whereby the Governor:
 - Commenced by proclamation, the *Small Business Commissioner Act 2013*;
 - Appointed the nominee to the role of Small Business Commissioner.
 - The Act commenced as law.

Question 157

157. How much is being spent in the current financial year on the 'specialist advisors with language skills to support multicultural small businesses in Western Sydney'? (BP No. 3, 8-6)

Answer

157.

Multicultural businesses will benefit from \$276,000 in funding in 2014-2015 to engage specialist small business advisors with language skills in Arabic, Chinese, Korean and Vietnamese, as part of Small Biz Connect, to support small businesses from non-English speaking backgrounds. A request for tender process closed on 19 August and services will be available later this year.

Question 158

158. Apart from this, what other 'new initiatives' are being undertaken by the Office of the Small Business Commissioner as stated in BP No. 3, 8-6?

Answer

158.

The key objectives of the Office of the Small Business Commissioner (OSBC) is to support new small business ventures and to give existing small businesses the best possible advice to support and grow this important sector of the economy.

Following the OSBC's business planning process, the OSBC established three new areas of focus in addition to the OSBC's core function areas of Small Biz Connect, Dispute Resolution Services and Advocacy. These new initiatives include a focus on 1) better supporting small businesses in regional NSW, 2) multicultural owner/operator small businesses and the 3) Small Business Friendly Councils Program.

Regional NSW

The NSW Small Business Commissioner is committed to working together with local stakeholders in regional locations towards activating local communities. The Commissioner is

establishing a regional activation program which will be rolled out initially within three regional communities. Deniliquin is the first town to confirm their participation in the regional program.

Small Business Friendly Councils Program

The OSBC, in partnership with the NSW Business Chamber, undertook in late 2013 a Small Business Friendly Councils' pilot program with four councils. A number of valuable insights were gained and an enhanced program has been developed. The program to be launched in September will be the first of its kind in Australia, giving councils in NSW the opportunity to be formally recognised as 'Small Business Friendly'.

Multicultural owner/operator small businesses

The OSBC recently established a goal to empower multicultural small businesses by engaging with communities and providing information in a range of languages. The OSBC has developed a range of resources to assist multicultural owner/operator small businesses. These documents provide information about retail and commercial leasing, dispute resolution, key small business resources and compliance areas and other small business issues. These resources have been translated into four commonly spoken community languages: Arabic, Chinese (simplified) Korean and Vietnamese.

The OSBC has launched an online multicultural language portal. The portal contains the translated resources, information about the services the OSBC offers to small businesses and links to state and federal government sites that provide information in a number of languages.

Questions from Hon Jan Barham MLC

TOURISM

Question 159

159.

- (a) Regarding digital marketing services for the visitor economy as per Recommendation 4 of the Visitor Economy Industry Action Plan, what company has been contracted to provide this service?
- (b) what cost is involved?
- (c) Is there a financial contribution from other agencies eg. Local government and or businesses? If so how is it determined?
- (d) What is the time frame for any investment or buy in?

Answer - 159

(a) Destination NSW works with a number of specialised agencies and suppliers in the digital and social media industry as part of its Marketing Services Panel. Destination NSW also has an internal Digital and Social Media team that leads digital marketing initiatives.

(b) Funding for the digital and social media activities for Sydney and NSW is taken from the \$19.8 million from the NSW Government's allocated Budget to Destination NSW and approved by the Cabinet Standing Committee on Communication and Government Advertising for advertising and marketing programs. In 2013/14 this was supported by more than \$13.1 million in additional co-operative investment contributed by Destination NSW's industry partners.

(c) There was no additional financial contribution from other agencies for the management of Destination NSW's digital assets and platforms.

In 2013/14 an additional \$13.1 million in co-operative investment was contributed by Destination NSW's industry partners for over all advertising and marketing programs, which included digital advertising.

- (d) Investment or buy in is prepared annually and adjusted depending on the:
- Campaigns approved by the Cabinet Standing Committee on Communication and Government Advertising and the requirements of each campaign.
 - Events scheduled as part of the official Sydney and NSW Events Calendar.
 - Specific co-operative and industry partner investment secured, and activity scheduled for the financial year.
 - Response to commercial circumstances in the tourism and events market.

Questions regarding the supply of Eco-friendly buildings as per Action 6D of the Visitor Economy Industry Action Plan

Question 160

160. What actions have been taken to work with other government departments to ensure that new visitor accommodation is more ecologically sustainable than previous accommodation eg use of renewable energy, use of water tanks or other water saving/recycling measures, use of sustainable materials?

Answer –

160

NSW Trade & Investment has engaged with the Department of Planning & Environment on Action 6D in the Visitor Economy Industry Action Plan. The Department of Planning & Environment is available to meet with representatives of the eco-lodge industry, and tourism industry more generally, to canvas their views on:

- a) Voluntarily obtaining a Building Sustainability Index (BASIX) certificate at development application stage, and
- b) The need for a broader government endorsed tool to rate the 'green' credentials of tourist accommodation.

Question 161

161.

- (a) What policies have been incorporated into the Accommodation Supply Plan and Destination Management Planning processes to ensure that future accommodation is able to better previous standards of sustainability?
- (b) Are these mandatory or voluntary for new accommodation?

Answer –

161

(a) The NSW Visitor Accommodation Supply Plan is being developed and will be finalised by the end of 2014. Destination Management Plans are prepared by individual regions or destinations based on their area's identified needs.

(b) See response to part (a).

Question 162

162.

- (a) What sustainable management practices have been introduced to ensure that ongoing building operations are more sustainable than previously?
- (b) What are the certification requirements?
- (c) What is being done to ensure that training programs have been introduced to ensure managers of accommodation buildings can operate their buildings in a best practice manner eg. reducing energy consumption?

Answer –

162

This is a matter for the Minister for Planning.

Question 163

163

- (a) What successes have there been in encouraging providers of visitor accommodation that are more ecologically sustainable than before?
- (b) What proportion of new accommodation that has been built/ is being built or approved for building that would be as good as or better than previous accommodation that was considered best practice?

Answer –

163

This is a matter for the Minister for Planning.

Question 164

164. Does Destination NSW allocate a branding in association with ecologically sustainable buildings and practices?

Answer –

164.

No. Ecotourism Australia is responsible for the management of an ECO Certification Program for Australian tourism products. Refer to www.ecotourism.org.au for further information.

Fair Work Act 2009

Question 165

165. Has the NSW Government taken any action in responding to this recommendation 6G to seek greater flexibility within the Fair Work Act 2009 to lessen penalty rates in the accommodation and hospitality sector?

Answer –

165.

The NSW Government has made representations to the Commonwealth Government advocating for greater flexibility within the *Fair Work Act 2009*.

Questions relating to:

Recommendation 17 of the Visitor Economy Industry Action Plan wants to increase the supply of international short term labour to meet short term needs.

Question 166

166. Has any study or research been conducted to gain an evidence of the hospitality/tourism workforce with regard to the number of international workers, their actual wages and conditions (by asking workers rather than the employers) and how long each worker is employed in NSW before they leave NSW and what proportion of the hospitality workforce is international?

Answer –

166.

NSW Trade & Investment has not undertaken any study or research of this type.

Question 167

167. It has been reported that there is an undersupply of chefs, cooks and wait staff, what incentives can you offer to employers to improve working conditions so that locals will take up work and stay in this sector?

Answer –

167.

NSW Trade & Investment advocates on behalf of the industry to the Commonwealth Government, especially for greater flexibility within the *Fair Work Act 2009* and works with the Commonwealth and State and Territory Governments to address labour and skills issues.

Question 168

168. Is there evidence of rorting of wages or conditions?

Answer –

168.

This is a matter for the Minister for Industrial Relations.

Question 169

169. Does this sector have a problem due to the casualisation of the workforce and lack of job security?

Answer –

169.

This is a matter for the Minister for Industrial Relations.

Question 170

170. Please outline what has been done to work with other departments to ensure that workers regardless of their nationality are paid the minimum wage and that working conditions meet industry standards?

Answer –

170.

This is a matter for the Minister for Industrial Relations.

Question 171

171. Has your department done research into available labour supply in this sector in each of the regions of NSW?

Answer –

171.

No.

Question 172

172. Has the government done any analysis of the impact of overseas workers on employment opportunities in tourism on jobs available for locals?

Answer –

172.

No.

Question 173

173. What measures are being taken to work with the Department of Education and Communities and TAFE to ensure that the training for people from NSW is adequate to meet the needs of the industry?

Answer –

173.

NSW Trade & Investment has engaged with the Department of Education and Communities on implementation of supported skills and training-related actions in the NSW Government's Visitor Economy Industry Action Plan.

The Department of Education and Communities advised that during 2013 the then Board of Studies NSW revised the Hospitality and Tourism, Travel and Events Curriculum Frameworks. This revision aligned the NSW HSC curriculum to the latest Vocational Education and Training Qualifications Framework, including Certificates II in Hospitality and Kitchen Operations and Certificates III in Commercial Cookery, Events, Tourism and Travel. Representatives from industry were involved in curriculum development and consultation.

Question 174

174. What specific plans are there to work with other government departments to aid labour retention rates in the tourism industry?

Answer –

The NSW Government's Visitor Economy Industry Action Plan is a whole-of-government approach to growing the visitor economy to meet the target of doubling overnight visitor expenditure to the State by 2020. The Plan includes demand and supply-side actions, including a focus on labour and skills in the visitor economy.

The NSW Government also works with the Commonwealth Government and other State and Territory jurisdictions as part of the national *Tourism 2020* strategy on visitor economy matters to address the labour shortages and skills development issues in the tourism and hospitality sectors. One of the initiatives developed under this strategy is the industry-led Sydney Tourism Employment Plan, which aims to address the labour shortages and skills development issues in the tourism and hospitality sectors in Sydney.

Question 175

175. Transport and affordable housing are critical issues for encouraging young people to stay in the industry, what plans exist to work with other government departments to help resolve these issues?

Answer

175.

The NSW Government's Visitor Economy Industry Action Plan is a whole-of-government approach to growing the visitor economy to meet the target of doubling overnight visitor expenditure to the State by 2020. The Plan includes demand and supply-side actions for the visitor economy, including a focus on transport, accommodation as well as labour and skills.

NSW Trade & Investment engages with Transport for NSW and the Department of Planning & Environment to provide a visitor economy and wider economic development perspective in the work undertaken by these agencies.

The NSW Government also works with the Commonwealth Government and other State and Territory jurisdictions as part of the national *Tourism 2020* strategy on visitor economy matters. One of the initiatives developed under this strategy is the industry-led Sydney Tourism Employment Plan, which aims to address the labour shortages and skills development issues in the tourism and hospitality sectors in Sydney.

Questions relating to Visitor Economy Industry Action Plan Action 26A, B, E and Aboriginal Culture

Question 176

176. What Indigenous Visitor Attraction or cultural centre will be provided at Barangaroo as a result of the Barangaroo Delivery Authority's Cultural Study [Jan 2012] and to satisfy Action 26A of the VET Action Plan?

Answer –

176.

This is a matter for the Premier.

Question 177

177. How much money has been allocated to its provision?

Answer

177.

This is a matter for the Premier.

Question 178

178. When will it be delivered?

Answer –

178.

This is a matter for the Premier.

Question 179

179. Has some funding been secured from the Federal government as per Action 26B towards this initiative?

Answer –

179.

This is a matter for the Premier.

Question 180

180. Action 26 E seeks to increase the level of Aboriginal cultural representation in Sydney and to increase level of Aboriginal interpretation, please provide details of the successes of this Action to date compared to before the Action Plan was launched?

Answer –

180.

The Aboriginal Tourism Action Plan was issued in August 2013. Progress reporting against actions in the Plan will be undertaken annually. The first report will be prepared at the end of

Year One in September. A copy of the report will be placed on Destination NSW's corporate website.

Question relating to the MOU with Crown Resorts

Question 181

181. Please provide details on progress of the plan by Crown Resorts to train 200 indigenous employees at the Redfern National Centre of Indigenous Excellence, in particular, what progress has been made in establishing the Crown Sydney Indigenous Training College?

Answer –

181.

This is a matter for the Premier.

Question 182

182. How many students have been enrolled so far?

Answer –

182.

This is a matter for the Premier.

Questions relating to the Aboriginal Tourism Action Plan 2013 – 2016 (launched 12 August 2013)

Question 183

183. (a) Has the Government committed funds to the implementation of the Aboriginal Tourism Action Plan?

(b) Is an update on progress with the Action Plan and how much funding was allocated to its implementation available?

(c) Is there an annual allocation and what is the life of the plan?

Answer -

183.

(a) The Aboriginal Tourism Action Plan is being implemented using in house Destination NSW resources.

(b) Refer to answer to question 180 and 183(a).

(c) Refer to response to question 183 (a). Implementation timeframes are included in the Plan's action table and are being further developed in partnership with NSW Aboriginal Tour Operators to ensure they are delivered in a culturally acceptable manner.

Question 184

184. Aboriginal tourism operators workshop last September

(a) Has this workshop resulted in an increase in the number of Aboriginal tourism products on offer in NSW in the last year?

(b) If so how many?

(c) Please provide details of plans for future workshops

Answer –

184.

(a) The bi-annual workshop program helps existing and emerging operators tap into targeted opportunities such as the national Indigenous Tourism Champions Program, which has provided access to business development specialists, funding and international/trade marketing for participating indigenous tourism businesses.

(b) The number of NSW participants in the 2014 Indigenous Tourism Champions Program has increased to 17 participants, up from five participants in 2012.

(c) The second bi-annual workshop was held in April 2014 in Port Stephens. The next workshop is planned to be held in Narooma in September 2014.

Question 185

185. Last year the Minister mentioned that the Corroboree Festival would be held for the first time in November 2013.

(a) Please provide information on the cost, the visitor numbers and the number of Aboriginal people involved in the Festival?

(b) What plans for ongoing budget allocations to ensure ongoing support for Aboriginal culture, given this festival will be held again 20-30 Nov 2014?

Answer –

185.

(a) Destination NSW is a strategic partner in the event, not the event proponent. This information would need to be sourced from the event proponent, as Destination NSW treats information supplied by event owners as part of an investment submission and is commercial-in-confidence.

(b) This information is commercial-in-confidence.

Question 186

186. Aboriginal people employed in the tourism industry

(a) What are the previous numbers of Aboriginal people working in the tourism industry?

(b) Has there been an increase since the Aboriginal Tourism Action Plan was released? If so, could historical information be provided?

Answer –

186.

Destination NSW do not hold these statistics.

Questions relating to the 10 year Cruise Development plan and VET Action 12C

Question 187

187. How many cruise ships that have visited Sydney Harbour in each of the last 10 years.

Answer –

187.

As this is a matter for the Minister for Roads and Freight. Please refer to attached response from Minister Gay.

Question 188

188. What are the numbers of passengers each year for the last 10 years for ships visiting Sydney Harbour?

Answer –

188.

As this is a matter for the Minister for Roads and Freight. Please refer to attached response from Minister Gay.

Question 189

189. What are the projections for future cruise ship numbers and passenger numbers into the future and is there a breakdown for the different terminals?

Answer –

189.

As this is a matter for the Minister for Roads and Freight. Please refer to attached response from Minister Gay.

Question 190

190. Is there an update on plans to increase the number of visitor night stays by cruise passengers in regional areas and is there a strategy or plan to address the increase?

Answer –

190.

Destination NSW, in consultation with industry, is developing a 10-Year Cruise Development Plan for NSW, which is expected to be completed by the end of 2014.

Question 191

191. Are there targets for each of the regional areas?

Answer –

191.

Refer to response to question 190.

Questions relating to High Yield tourism market segments and Action 34A

Question 192

192. How is Destination NSW progressing Action 34A to develop high yield visitor markets and what funds have been allocated to implement?

Answer –

192.

Destination NSW has established a sector development team that run a number of programs working to promote high yield sectors including youth, cruise, food and wine, Aboriginal, as well as supporting Business Events Sydney. Further information can be found at www.destinationnsw.com.au.

Question 193

193. Are there clear indicators to identify the success of any programs in terms of the increases in employment or economic return to NSW?

Answer –

193.

Yes. Marketing programs are evaluated based on the incremental increase in visitor expenditure contributed to the NSW economy.

Questions relating to Accommodation Supply Plan Action 6A

Question 194

194. What funds have been allocated to the development of the NSW Visitor Accommodation Supply Plan?

Answer –

194.

The development of the NSW Visitor Accommodation Supply Plan is funded from existing resources.

Question 195

195. What funds have been allocated to the implementation of the plan?

Answer –

195.

Funding for implementation of the NSW Visitor Accommodation Supply Plan will be from existing resources.

Question 196

196. What funds will be allocated to monitoring of progress?

Answer –

196

Monitoring of progress of the NSW Visitor Accommodation Supply Plan will be from existing resources.

Question 197

197. What are the achievements of the NSW Accommodation Supply Plan for regional NSW.

Answer –

197.

The NSW Visitor Accommodation Supply Plan is being developed and will be finalised by the end of 2014.

Question 198

198. Is there a published update on the delivery of the ASP?

Answer –

198.

The NSW Visitor Accommodation Supply Plan is being developed and will be finalised by the end of 2014.

Questions relating to Hunting/Shooting in National Parks

Question 199

199. A three year trial program allowing shooting in some National Parks commenced in late 2013

- (a) Have any interim reports on this trial been received?
- (b).If so please provide a summary of the impacts of this trial on tourist operators and other businesses in the regions of the affected parks.

Answer –

199.

No.

Question 200

200. How many occasions in the 6 months from the commencement of the trial have parks had to be closed as a result of hunting

Answer –

200.

Between 15 February 2014 and 3 August 2014 there were five operations and subsequent park closures related to the Supplementary Pest Control program.

Question 201

201. (a) Has any cost benefit analysis been done to ascertain costs and benefits of this program to the communities near those parks in which it has been allowed?
- (b) Are there any plans to undertake a review of the impacts of the trial on tourism in these areas?

Answer –

201.

The evaluation of the three year trial by the Natural Resources Commission will:

- o scientifically assess whether the trial contributed to improving the overall effectiveness of existing NPWS pest control programs;
- o measure the costs and benefits to the NSW Government and regional communities; and
- o assess the social impacts of the trial.

Question 202

202. Despite 4 weeks advanced notice of hunting operations, and the 48 hours confirmation of intent to hunt/shoot in the National Parks what consultation processes were conducted to determine that these time frames were sufficient for tourist operators who may have people booked for tours in the parks or visited an area with the intention of visiting a NP?

Answer –

202.

Notification periods are consistent with current practice for existing NPWS pest control operations.

Question 203

203. What procedures are in place to help maintain the tourism appeal of National Parks with regard to the likelihood of impact by hunters eg waste, given that waste clean-up does not appear to feature in the mandatory Provisions of the Code of Practice in Schedule 2 of the Game and Feral Animal Control Act 2002

Answer –

203.

The Supplementary Pest Control (SPC) trial is being run under the legal authority of the *National Parks and Wildlife Act 1974*. Volunteers are closely supervised by NPWS staff

Impact of Hunting activities in State Forests on tourism activity

Question 204

204. Does the risk assessment being conducted to determine impacts of hunting/shooting in State Forests include impacts on tourism in nearby towns? Will the results of the assessment be made public?

Answer –

204.

The risk assessment undertaken before the re-introduction of hunting in NSW State forests focused on safety and did not extend to broader issues like the potential impacts of hunting on tourism.

The risk assessment is available on Forestry Corporation's website.

Questions regarding Nature Based Tourism

Question 205

205. Given that the Final Report of the Visitor Economy Taskforce found that "it is the natural, unspoilt locations which most appeal to potential intrastate and interstate visitors to NSW" p 34, What plans are in place to ensure that visitors continue to receive a high standard of experience through protection of tourism assets that are within national parks?

Answer –

205.

This is a matter for the Minister for the Environment.

Question 206

206. In relation to the appeal of nature based experiences, what action is being taken to encourage more tourism that is based on this attribute?

Answer -

206.

Destination NSW use domestic and international marketing programs and regional Destination Management Plans to encourage visitors to engage in nature experiences in Sydney and regional NSW,

Question 207

207. Recommendation 29 seeks to develop visitor use and spend in our national parks and seeks to increase tourism opportunities in National Parks, what role does Destination NSW have to facilitate this and what measures are in place to ensure that there is no negative impact on the value of the NPs?

Answer –

207.

Destination NSW works in partnership with the Office of Environment and Heritage and NSW National Parks and Wildlife Service, the lead agencies for nature and heritage tourism experiences in relation to NSW's National Parks.

Question 208

208. Is there any consideration of certification of operators involved in branded nature based tourism?

Answer –

208.

Please refer to response to Question 164.

Questions on GPSC 3 Committee report on Tourism in Local Communities:**Question 209**

209. Question on ABS population counts as per Recommendation 11 of the GPSC 3 Committee report on Tourism in Local Communities:

- (a) What progress have you made in improving the method for counting populations for the purposes of Financial Assistance Grants so that they take into account peak population figures?

Answer –

209.

The NSW Government is currently finalising its response to Legislative Council's General Purpose Standing Committee No. 3 Inquiry into Tourism in Local Communities, which is due in September 2014.

Question 210

210. Recommendation 8: Special Rates Levy

- (a). Have any local governments been successful in making applications to government to obtain permission to vary their rates outside of the standard rate cap so they can improve their visitor economy infrastructure?
- (b) If so, how many, which ones?

Answer –

210.

The Independent Pricing & Regulatory Tribunal released its Determinations for 2014/15 special rate variation and minimum rate increase applications for NSW councils on 3 June 2014. These are available on the Tribunal's website: www.ipart.nsw.gov.au.

Question 211

211. Questions relating to Regional Economy Funds review, Recommendations 1, 3, 5, 6.

- (a) Is the Government aware of the concerns of some tourism boards and operators in relation to the REF and if so has any interim review been undertaken prior to the review recommended by the Committee (Recommendation 1 due in March 2019)?
- (b) Will any changes be made to the funding program prior to March 2019?

Answer –

211.

The Regional Visitor Economy Fund is a new funding program that has been successfully implemented by the NSW Government. The Fund provides \$7.2 million a year for product development and marketing activities that can measurably contribute to achieving our objective of doubling overnight visitor spend in NSW by 2020.

The Government is always looking to refine, strengthen and improve our programs and initiatives to achieve the best possible outcomes for the State. Destination NSW is monitoring

feedback from Regional Tourism Organisations and the tourism industry in relation to the funding program and will advise stakeholders if an interim review is to be undertaken.

Question 212

212. Questions relating to Compliance – Holiday let Recommendation 15:

- (a) Are the results of the two year trial which commenced May 2012 of the Holiday Rental Code of Conduct available? and
 - i. How effective was this as a voluntary measure in changing anyone’s behaviour?
 - ii. Have problems relating to the governance structure of the code been resolved (Section 5.26 p 82 of the committee report)

Answer –

212.

The Holiday Rental Code of Conduct trial is an industry initiative and reporting its outcomes is a matter for the industry.

Question 213

213. Are the results of the trial publicly available?

Answer –

213.

The Holiday Rental Code of Conduct trial is an industry initiative and reporting its outcomes, as well as making them publicly available, is a matter for the industry.

Question 214

214. What, if any plans resulting from this trial will be put in place to ensure better outcomes for:

- (a) Neighbours of properties let for holidays on casual basis
- (b) The legitimate businesses who provide properties for holiday letting that fully comply with safety and other measures and pay taxes on the income
- (c) What measures will be taken to ensure that neighbours of properties that are let out are not inconvenienced by antisocial behaviour where even the police don’t have the resources to attend?

Answer –

214

The Holiday Rental Code of Conduct trial is an industry initiative and reporting its outcomes is a matter for the industry.

Questions relating to the Regional Tourism Infrastructure Fund

The Regional Tourism Infrastructure Fund provides \$110m for community projects to deliver infrastructure works to facilitate regional tourism growth in NSW

Question 215

215. What is the accountability framework for the awarding of money from this fund?

Answer –

215.

Infrastructure NSW will carry out the assessment of projects for this Fund. Infrastructure NSW is assisted by a Regional Independent Assessment Panel to assess proposals following a competitive call for submissions. The Panel will make recommendations to Infrastructure

NSW. Following advice from the Regional Independent Assessment Panel and its assessment process, Infrastructure NSW will make final recommendations to the NSW Treasurer, the Minister responsible for the Restart NSW Fund. Final funding decisions are made by the NSW Government.

Question 216

216. Will the results of the selection process for grants from this fund be made publicly available so that the NSW public have confidence that the \$110 million Regional Tourism Infrastructure Fund will be awarded to community projects on a fair, transparent, equitable and accountable basis, and that the promised projects will deliver benefits to all regional communities? If these results are not publicly available can you explain how the public can have confidence that the measures are completely fair?

Answer –

216.
Yes.

Question 217

217. What evaluation processes are in place to ensure that community projects provide value for the money provided by NSW taxpayers? Will the results of these processes be open to public scrutiny? If not, why not?

Answer –

217.
Infrastructure NSW will assess projects on the basis of their consistency with the objectives and purpose of the Restart NSW Fund, strategic and economic assessment, and completion of the relevant assurance processes. The results of the assessment are provided on the Infrastructure NSW website.

**LEGISLATIVE COUNCIL
BUDGET ESTIMATES QUESTION**

QUESTION: Supplementary
Notice given: 26 August 2014
Asked by: Jan Barham MLC
Due Parliament: 15 September 2014

Question:

142. What was the total revenue raised through taxes/charges to Cruise Ship liners docking at Sydney Harbour for the financial period 2013/14?

143. What is the expected total revenue raised through taxes/charges to Cruise Ship liners for the 2014/15 financial period?

144. What is the expected total number of cruise ships docking in Sydney Harbour the 2014/15 financial period?

Answer:

I am advised:

142. \$18.334 million.

143. \$24.321 million.

144. 276.



Duncan Gay MLC 12-9-14
Leader of the Government in the Legislative Council
Minister for Roads and Freight

**LEGISLATIVE COUNCIL
BUDGET ESTIMATES QUESTION**

QUESTION: Supplementary

Notice given: 26 August 2014

Asked by: Jan Barham MLC

Due Parliament: 15 September 2014

Question:

187. How many cruise ships that have visited Sydney Harbour in each of the last 10 years.

188. What are the numbers of passengers each year for the last 10 years for ships visiting Sydney Harbour?

189. What are the projections for future cruise ship numbers and passenger numbers into the future and is there a breakdown for the different terminals?

Answer:

I am advised:

187. The number of cruise ships calling into Sydney Harbour for the past 10 years:

Year	Number of Cruise Ships
2004-05	68
2005-06	91
2006-07	88
2007-08	101
2008-09	119
2009-10	119
2010-11	153
2011-12	199
2012-13	240
2013-14	260

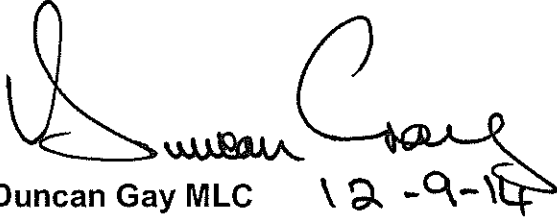
188. In 2012-13, 240 cruise ships carrying 970,560 passengers called into Sydney Harbour.

In 2013-14, 260 cruise ships carrying 1,017,188 passengers called into Sydney Harbour.

Passenger numbers for previous years are unavailable.

189. It is estimated that 276 cruise ships, carrying more than one million passengers will call into Sydney Harbour in 2014-15. Cruise ship calls are expected to grow by an average of 4 per cent per annum over the next nine years.

There is no projected breakdown between the Overseas Passenger Terminal and White Bay Cruise Terminal.

A handwritten signature in black ink, appearing to read "Duncan Gay", with a date "12-9-14" written below it.

Duncan Gay MLC
Leader of the Government in the Legislative Council
Minister for Roads and Freight