



**The Hon. Andrew Stoner MP**  
Deputy Premier  
Minister for Trade and Investment  
Minister for Regional Infrastructure and Services

17<sup>th</sup> November 2011

The Hon. Melinda Pavey MLC  
Chair – General Purpose Standing Committee No.1  
Legislative Council  
Parliament House  
Sydney NSW 2000

Dear Ms Pavey,

Please find attached copies of answers to questions asked of me both on and without notice by General Purpose Standing Committee No.1, as part of its inquiry into the Budget Estimates 2011-2012, on Monday 24<sup>th</sup> October 2011.

The questions cover proposed expenditure for the Trade and Investment portfolio area.

Yours sincerely

**The Hon. Andrew Stoner MP**  
**Deputy Premier**  
**Minister for Trade and Investment**  
**Minister for Regional Infrastructure and Services**

**BUDGET ESTIMATES 2011-2012**

**QUESTIONS ON NOTICE**

**General Purpose Standing Committee No. 5**

**Trade & Investment Portfolio**

**Monday 24 October 2011**

**QUESTIONS ON NOTICE: Budget Estimates – Trade & Investment Portfolio  
(Asked 24 October 2011)**

**Question asked by the Hon Mick Veitch MLC.**

**QUESTION 1. Regional Relocation Grants**

- a. How many people have been successful in receiving the Regional Relocation Grant as of today's date?
- b. How many people have applied?
- c. Where in Sydney were they located before the move?
- d. Where did they move to?
- e. How many west of the dividing range?
- f. What were the ages of the successful recipients?
- g. With regard to the marketing of the programme. How much has been spent so far in advertising the scheme out of the 1 million?
- i. Is there a budget for the campaign?
- ii. Who was engaged to prepare the marketing?
- iii. Was the ad campaign an open tender or a selective/exclusive process?
- iv. Was there a contract for the work?
- h. How many people are responsible for administering the Grant program?
- i. How many Staff are paid to check compliance with the Grant Program?
- j. How do you intend to recoup the money if recipients do not adhere to the conditions of the Grant Program?
- k. Can you guarantee that unspent funds will not be considered 'windfall gains'?
- l. Can you guarantee that any unspent funds will in fact be spent in Country NSW – West of the dividing range?

**ANSWER**

a – f. The Minister for Finance and Services and his agency, the Office of State Revenue, has responsibility for administering the grants

g. NSW Trade & Investment advises that, to date, \$46,000 has been committed in developing the campaign.

i. Yes, the budget for the campaign is \$750,000.

ii. The marketing is being managed in-house, with external assistance provided on production.

iii. Yes, the proposal was put to a competitive selection process.

iv. Yes.

h-l. The Minister for Finance and Services and his agency, the Office of State Revenue, has responsibility for administering the grants.



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**QUESTIONS ON NOTICE: Budget Estimates – Trade & Investment Portfolio  
(Asked 24 October 2011)**

**Question asked by the Hon Amanda Fazio MLC.**

**QUESTION 2 – PHONES**

**QUESTION**

- a. How many blackberries does DPC assign to your Ministerial staff and to whom have they been issued?
- b. How many iPads does DPC assign to your Ministerial office and to whom have they been issued?
- c. How many iPads have you purchased for your office and to whom have they been issued?
- d. How many iPhones does DPC assign to your Ministerial office and to whom have they been issued?
- e. How many iPhones have you purchased for your office and to whom have they been issued?
- f. For each phone or device, how much was each bill from April to October?
- g. How many phones or devices have been lost in your office?
- h. What is the cost of replacing those phones or devices?

**ANSWER**

I am advised:

a. to e. For all Ministerial Offices, there is a total of:

i. Blackberries – 151

ii. iPads – 19

iii iPhones - 3

f. Ministerial Offices in the NSW Government from April 2011 to October 2011 spent a total of \$88,902. This compares with \$238,567 spent under the previous NSW Government from October 2010 to March 2011.

g. to h. For all Ministerial Offices in the NSW Government, there has been one stolen phone, which cost \$577 (ex GST) to replace.



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**QUESTIONS ON NOTICE: Budget Estimates – Trade & Investment Portfolio  
(Asked 24 October 2011)**

**Question asked by the Hon Amanda Fazio MLC.**

**QUESTION 3 – MEDIA AND PUBLIC RELATIONS**

**QUESTION**

3 Media and Public Relations

- a. How many media or public relations advisers are employed for each of your portfolio agencies?
- b. What is the forecast for 2011-12 for the number of media or public relations advisers to be employed and their total cost?
- c. How many media or public relations advisers are employed in your ministerial office?

**ANSWER**

- a. In total, there are 4.5 staff in media and public affairs positions in the portfolios of Trade and Investment and Regional Infrastructure and Services.
- b. Employee costs are pursuant to standard provisions contained within the legislative and regulative framework for the NSW Public Sector and are contained within the Annual Report.
- c. Ministerial staff numbers and salary bands are available on the Department of Premier and Cabinet website. Based on actual expenditure patterns, total forecast expenditures for all Ministerial offices are set to be \$36,900,000 in 2011/12. This compares to \$47,046,453 spent by the former NSW Government from April 2010 to March 2011.



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(Asked 24 October 2011)**

**Question asked by the Hon Amanda Fazio MLC.**

**QUESTION 4 – OVERSEAS TRIPS**

**QUESTION**

- a. Have any of your overseas trips in the past year been paid for in part or in full by using public money?
- b. If so, did any of your relatives or friends accompany you on these trips?

**ANSWER**

I am advised:

- a. Information regarding Ministerial travel is available on the relevant Minister's appropriate agency website, in accordance with Ministerial Memorandum M2009-10 'Release of Overseas Travel Information'.
- b. No.



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**Question asked by the Hon Amanda Fazio MLC.**

**QUESTION 5 – OFFICE COSTS**

**QUESTION**

- a. What is the annual remuneration package for your chief of staff?
- b. What is the annual remuneration package for your head media advisor?
- c. What is the annual remuneration package for each of your staff?
- d. What is the estimated expenditure for your office budget in 2011-12?
- e. What any office renovations or fit outs been undertaken in your ministerial office since April?
- f. If so, could you give details of contracted costs?
- g. What is your office budget?
- h. How many political advisors are in your office?
- i. How many administration staff?
- j. How many Department Liaison officers are assigned to your office?
- k. How many staff in the Department are assigned to Ministerial support duties?

**ANSWER**

I am advised:

a. to c. and h. to i. Ministerial staff numbers and salary bands are available on the Department of Premier and Cabinet website.

d. and g. Based on actual expenditure patterns, total forecast expenditures for all Ministerial offices are set to be \$36,900,000 in 2011/12. This compares to \$47,046,453 spent by the former NSW Government from April 2010 to March 2011.

e. and f. None.

j. refer to the answer to the Question on Notice from the Minister for Police and Emergency Services, Minister for the Hunter, and Vice-President of the Executive Council representing the Premier, and Minister for Western Sydney – LC 0681—Premier—DEPARTMENTAL LIAISON OFFICERS, that details this information as at 7 August 2011.

k. The Minister for Trade and Investment, Regional Infrastructure and Services is provided one Ministerial driver. Three (3) FTE staff of the Ministerial Liaison Unit of the Department are assigned to support duties for the Minister for Trade and Investment and Regional Infrastructure and Services.



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(Asked 24 October 2011)**

**Question asked by the Hon Amanda Fazio MLC.**

**QUESTION 6 - CABCHARGE**

a. In terms of your ministerial office, how much did your office spend on taxi fares, including Cabcharge since April?

**ANSWER**

I am advised:

a. For all Ministerial offices, the cost of Cabcharge was \$38,806.38 over 6 months from April 2011 to September 2011.

This is compared with the cost of \$78,023.11 in the six months of the previous NSW Government from October 2010 to March 2011.



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**QUESTIONS ON NOTICE: Budget Estimates – Trade & Investment Portfolio  
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**QUESTION 7 - RESTRUCTURE**

**QUESTION**

- a. Are any of your portfolio agencies undergoing a restructure?
- b. How many jobs are expected to be cut as a result of that restructure?
- c. How many people are expected to have their wages cut as a result of that restructure?
- d. How many voluntary redundancies are expected to be offered as a result of that restructure?

**ANSWER**

- a. NSW Trade & Investment constantly reviews its organisation to ensure that it is responsive to the changing social and economic climate in which it operates.
- b. No decisions have been taken regarding changes in employee numbers or roles at this time.
- c. See above. It is not envisaged any wages will be cut, indeed the NSW Government has ensured a base 2.5% annual increase to wages with the potential for further increases if matched with productivity increases.
- d. See b.



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**Question asked by the Hon Amanda Fazio MLC.**

**QUESTION 8 – AGENCY COSTS**

**QUESTION**

- a. What is your agency's catering budget?
- b. Since April, has the agency changed its branding?
- c. How much was spent on rebranding the agency?
- d. How much has been spent on stationary?

**ANSWER**

a - d. Expenditures are fully detailed in the Department's Annual Report.



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**Question asked by the Hon Amanda Fazio MLC.**

**QUESTION 9 – CORRESPONDENCE**

**QUESTION**

- a. How long is the average turnaround for responding to correspondence in your agency?
- b. How many pieces of correspondence have been outstanding for more than 60 days?

**ANSWER**

I am advised:

a. and b. The Department of Premier and Cabinet's recommended time frame for completing responses to correspondence from Ministers, Members of Parliament and members of the public is 20 working days from the Department's receipt of the correspondence.

However, it is not always possible to comply with this time frame for any number of reasons including: the nature and complexity of the matter; stakeholder consultation; or further information required from other Departments and sources.



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**QUESTION 10 – PAYING BILLS ON TIME**

**QUESTION**

- a. Since April, on how many occasions has the agency not paid a supplier or contractor for more than 30 days?
- b. How many bills have been outstanding for longer than that period?

**ANSWER**

a and b. In accordance with its election commitment the NSW Liberals & Nationals Government has instituted a policy of paying bills ontime. This policy came into effect on 11 July 2011. Payments for outstanding accounts are to be made by Government agencies within 30 calendar days or they will face paying penalty interest on the outstanding debt. State Owned Corporations will be encouraged to adopt the payment regime. Agencies have been directed to report their payment performance to the Department of Finance and Services who will post the Government's payment performance report every quarter on their website. The Auditor-General will conduct a compliance review in 2013 to ensure the on-time payment policy is adhered to.



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**QUESTIONS ON NOTICE: Budget Estimates – Trade & Investment Portfolio  
(Asked 24 October 2011)**

**Question asked by the Hon Amanda Fazio MLC.**

**QUESTION 11 – GRANTS TO NON-GOVERNMENT ORGANISATIONS**

**QUESTION**

- a. Does your department provide recurrent grant funds to non-government organisations?
- b. If yes,
  - i. What are the names of all organisations in receipt of funding?
  - ii. What is the total amount of funding received by each organisation, including goods and services tax?
  - iii. On what date was the funding advanced?
  - iv. What was the purpose for each grant or funding advance?
  - v. Was any funding withheld or returned?
  - vii. If so, what were the reasons for withholding or requiring the funding to be returned?
  - viii. What is the indexation rate applied to non recurrent grant funds in 2011/2012?

**ANSWER**

a – b. NSW Government agencies provide grants to local government councils and a range of non government, non-profit organisations for the purpose of providing a service to the community or undertaking a project of benefit to the community. Grants administration in NSW occurs within the legal and regulatory framework in which the NSW Government operates.

All Government Departments and authorities are required to publish details of grants made to non government organisations in their annual report. The requirements are set out in Premier's Memorandum 91-34.

The policy has not changed since Labor was in Government.



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**Question asked by the Hon Amanda Fazio MLC.**

**QUESTION 12 – FEASIBILITY STUDIES, AUDITS, TASKFORCES OR REVIEWS**

**QUESTION**

- a. Is your department currently undertaking any feasibility studies, audits, taskforces or reviews,
- b. If so;
  - i. What are the terms of reference or details of each study, audit, taskforce or review?
  - ii. Who is conducting the study, audit, taskforce or review?
  - iii. Was each study, audit, taskforce or review was publically advertised seeking expression of interest or competitive tenders?
  - iv. Is there a contract in place detailing terms of engagement for the study, audit, taskforce or review?
  - v. What is the timeline of each study, audit, taskforce or review?
  - vi. What are the details of any costs involved in each study, audit, taskforce or review?

**ANSWER**

a-b. As with previous NSW Governments, the Government undertakes feasibility studies, audits, taskforces and reviews to inform government decision making. A number of feasibility studies, audits, taskforces and reviews are currently being undertaken across the NSW Government.



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**QUESTION 13 – DIGITAL ECONOMY INDUSTRY ACTION**

**QUESTION**

- a. What are the 'Regional Perspectives' that are included in the Digital Economy Industry Action Plan?
- b. How much funding has been allocated to these 'Regional Perspectives'?
- c. When are these 'Regional Perspectives' expected to start?

**ANSWER**

- a. The NSW Government is developing Industry Action Plans to position key sectors of the State's economy for strong growth, resilience, improved innovation and productivity, global competitiveness, and new investment opportunities over the next decade. In order to capture the perspectives of regional digital industry stakeholders, the Government will be undertaking a range of community engagement activities, including through metropolitan and regional forums, online consultation and a request for submissions to inform the development of the Digital Economy Industry Action Plan. The Government will also be providing information to relevant industry associations for dissemination to their memberships and networks across the State.
- b. Once finalised the Digital Economy Industry Action Plan will be resourced through existing agency resources and/or relevant supplementation at the appropriate time
- c. Regional Workshops and forums to discuss industry needs and potential industry, education, research and Government actions are to be held in February 2012 to March 2012. An online consultation process is already open on <http://haveyoursay.nsw.gov.au/iap>.



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**QUESTIONS ON NOTICE: Budget Estimates – Trade & Investment Portfolio  
(Asked 24 October 2011)**

**Question asked by the Hon Amanda Fazio MLC.**

**QUESTION 14 – IN RELATION TO THE APPOINTMENT OF MOIN ANWAR AS  
DIRECTOR, TRADE AND INVESTMENT IN THE NSW GOVERNMENT BUSINESS  
OFFICE IN ABU DHABI**

**QUESTION**

- a. When did the recruitment start?
- b. Who conducted the recruitment?
- c. How much did the recruitment cost?
- d. How long is the term?
- e. Are there reviews of his performance?
- f. Who conducts the review?
- g. When will the reviews be conducted?
- h. Is there a contract for Mr Moin Anwar's services? Can we obtain a copy?
- i. How many staff are employed to support Mr Anwar?
  - i. In Australia?
  - ii. In Abu Dhabi?
- j. Where is his Office located? Is it co-located or is it stand alone?
- k. How much does it cost to run his Office? How much is the Promotion, Travel and Entertainment Budget?

**ANSWER**

- a. The recruitment process commenced in March 2011.
- b - c. Approval from Department of Premier and Cabinet (DPC) was necessary prior to appointing a recruitment agency which was sought and secured. The recruitment was done in accordance with DPC guidelines and protocols.
- d. The term is for 2 years with an option of a 12 month extension.
- e. Yes, performance reviews are conducted after a 6 month probation period and then annually.
- f. The review is conducted by the Executive of NSW Trade & Investment.
- g. Refer to (e).
- h. Yes. If a GIPA application is made seeking a copy of the contract the standard processes will be activated to determine that application.
- i. One
- i. In NSW Trade & Investment's Sydney office, there is a Middle East and India Desk comprising two people who support both the Abu Dhabi and India Offices.
- ii. One.
- j. The office is located at No. 803 & 804, 8th Floor, Al Muhairy Centre, Abu Dhabi and is co-located with the Australian Consulate.



k. The rent for the office is AED 295,025 (approximately AUD \$78,000). Promotion, travel and entertainment expenses are subject to the same processes as under the previous government.

A handwritten signature in blue ink, appearing to read "Andrew Stoner". The signature is fluid and cursive, with a large initial 'A'.

**Hon. Andrew Stoner MP**  
**Deputy Premier**

**QUESTIONS ON NOTICE: Budget Estimates – Trade & Investment Portfolio  
(Asked 24 October 2011)**

**Question asked by the Hon Amanda Fazio MLC.**

**QUESTION 15 – IN RELATION TO THE NSW MULTICULTURAL BUSINESS  
ADVISORY PANEL**

**QUESTION**

- a. How far advanced is the establishment of the NSW Multicultural Business Advisory Panel?
- b. How much has been budgeted for the establishment of the NSW Multicultural Business Advisory Panel?
- c. How much has been spent to date?
- d. Where will the Multicultural Business Advisory Panel be accommodated?
- e. How many staff will be engaged to support the NSW Multicultural Business Advisory Panel?

**ANSWER**

- a. The members of the NSW Multicultural Business Advisory Panel have been appointed.
- b. No budget was identified for the establishment of the NSW Multicultural Business Advisory Panel. A sum of \$100,000 annually has been budgeted to meet the operation expenses of the Panel.
- c. Nil. Activities to date have been funded out of existing sources.
- d. The NSW Multicultural Business Advisory Panel will generally meet at NSW Trade & Investment's offices.
- e. The NSW Multicultural Business Advisory Panel is supported by a Secretariat within NSW Trade & Investment that will also support other advisory bodies. The secretariat function is one (1) Full Time Equivalent. Additional support for the Panel will be made available as required by its work plan.



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**QUESTIONS ON NOTICE: Budget Estimates – Trade & Investment Portfolio  
(Asked 24 October 2011)**

**Question asked by the Hon Amanda Fazio MLC.**

**QUESTION 16 – IN RELATION TO THE NSW EXPORT AND INVESTMENT ADVISORY BOARD**

**QUESTION**

- a. How much was budgeted for the establishment of the NSW Export and Investment Advisory Board?
- b. How much has been spent to date?
- c. Where will the NSW Export and Investment Advisory Board be accommodated?
- d. What was the full cost of conducting the appointment process for the board of the NSW Export and Investment Advisory Board?
- e. How many staff will be engaged (F.T.E) to support the NSW Export and Investment Advisory Board?
- f. Do the board have any performance targets to meet?
- g. Will the performance targets and the Boards results against these performances targets be reported publically? If so, how often?
- h. How will they show they are being effective?

**ANSWER**

- a. The establishment of the Board was achieved within the Department's existing budget. A sum of \$100,000 annually has been budgeted to meet the operational expenses of the Board.
- b. \$6,075.26 (excl. GST) on the appointment process.
- c. The NSW Export and Investment Advisory Board will generally meet at the NSW Trade & Investment's offices.
- d. See (b).
- e. The NSW Export and Investment Advisory Board is supported by a Secretariat within NSW Trade & Investment that will also support other advisory bodies. The secretariat function is one (1) Full Time Equivalent. Additional support for the Board will be made available as required by its work plan.
- f. The NSW Export and Investment Advisory Board will advise the NSW Government on the achievement of the targets in *NSW 2021: A Plan To Make NSW Number One* that relate to the following goals:
  - Improve the performance of the NSW economy
  - Rebuild State finances
  - Drive economic growth in regional NSW
  - Increase the competitiveness of doing business in NSW
  - Place downward pressure on the cost of living
- g-h. Performance against target will be included in the Department's annual reports.



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**QUESTIONS ON NOTICE: Budget Estimates – Trade & Investment Portfolio  
(Asked 24 October 2011)**

**Question asked by the Hon Amanda Fazio MLC.**

**QUESTION 17 – IN RELATION TO DOCUMENT NSW 2021, A PLAN TO MAKE NSW  
NUMBER ONE**

**QUESTION**

- a. The Document NSW 2021, A Plan to make NSW Number One says you are responsible for and I quote; "Increase tourism in NSW with double the visitor expenditure by 2020", How do you plan on achieving this by 2020?
- b. The document NSW 2021, A Plan to make NSW Number One it says you are responsible for and I quote; " Increase the value of primary industries and mining production by 30% by 2020", How do you plan on achieving this by 2020?

**ANSWER**

a - b. Under the NSW 2021 plan, the Minister for Trade & Investment, Regional Infrastructure and Services is the lead Minister for goals 1,3 & 4:

1. Improve the performance of the NSW Economy
3. Drive Economic growth in regional NSW
4. Increase the competitiveness of doing business in NSW

The Department of Trade and Investment, Regional Infrastructure and Services is currently implementing a range of measures to ensure we achieve the targets under those three goals.

On tourism, the NSW Government has established the Visitor Economy Taskforce (VET) to develop a tourism and events strategy to double overnight expenditure by 2020 and deliver a report to Government May 2012. The Taskforce members are industry leaders with experience in tourism and business in general, The Chairman is Russell Balding AO and its members are John King, OAM, the Hon. Bruce Baird and Sandra Chipchase, CEO of Destination NSW. Information on the Taskforce, including its Terms of Reference, is publicly available at [www.haveyoursay.nsw.gov.au/](http://www.haveyoursay.nsw.gov.au/).

The NSW Government will support the primary industries and resources sectors through the delivery of a broad range of programmes which will assist the sectors improve their productivity and efficiency and increase their value.



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**QUESTIONS ON NOTICE: Budget Estimates – Trade & Investment Portfolio  
(Asked 24 October 2011)**

**Question asked by the Hon Amanda Fazio MLC.**

**QUESTION 18 – IN RELATION TO THE REGIONAL DEVELOPMENT OFFICES**

**QUESTION**

- a. How many Regional Development Offices are there in NSW?
- b. Where are they located?
- c. How many staff (FTE) are employed at each office?
- d. Can you give a commitment that no Regional Development Offices will be closed in your term in Government?

**ANSWER**

- a. NSW Trade & Investment has 16 regional offices located outside the Sydney Metropolitan area. The Department also has an office in Western Sydney in Parramatta, in addition to its main office in Sydney CBD.
- b. Offices are located at Nowra, Wollongong, Goulburn, Newcastle, Ourimbah, Orange, Dubbo, Broken Hill, Albury, Wagga Wagga, Port Macquarie, Coffs Harbour, Armidale, Tamworth, Lismore and Tweed Heads.
- c. Staff figures for the agency are reported in the Department's Annual Report.
- d. The Government has no plans to close NSW Trade & Investment regional offices.



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**QUESTIONS ON NOTICE: Budget Estimates – Trade & Investment Portfolio  
(Asked 24 October 2011)**

**Question asked by the Hon Amanda Fazio MLC.**

**QUESTION 19 – IN RELATION TO RESTART NSW**

**QUESTION**

- a. Why is the rural component capped at 30%?
- b. Can more than the 30% be spent in rural and regional NSW?
- c. When can we expect this programme to start?

**ANSWER**

a - c. By establishing Infrastructure NSW, the NSW Liberals & Nationals Government honoured an election commitment to restore integrity and accountability into infrastructure forward planning and delivery. Part of that election commitment also included quarantining at least 30% of the Restart NSW funding for projects outside Sydney, Newcastle and Wollongong. All projects funded by Restart NSW will be considered as part of a detailed five year infrastructure plan and 20 year State Infrastructure Strategy, with Infrastructure NSW to make recommendations as to which projects will be funded.



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**QUESTIONS ON NOTICE: Budget Estimates – Trade & Investment Portfolio  
(Asked 24 October 2011)**

**Question asked by the Hon Amanda Fazio MLC.**

**QUESTION 20 – IN RELATION TO RESTART NSW**

**QUESTION**

- a. You've promised to create \$160m resources for the regions program for mining affected areas, how much funding will be available from Restart NSW in each of the next four financial years for this program?
- b. How will you determine which communities are eligible for the funding?
- c. What mechanisms have you put in place to ensure that projects receiving funding under this program would not have received funding under other programs – in other words how are you guaranteeing this is not replacement funding?
- d. The Government suggested that its Restart NSW fund would have nearly \$5 billion, being \$1.5 billion from the arrangement with the desal plant and \$3.5 billion from 'windfall gains'. What is Treasury's prediction for how much will be in the fund for each of the next three years?
- e. What arrangements does the Government have in place to ensure that Restart NSW funds are not replacing other Government capital funds?

**ANSWER**

a-e) In recognition of the need to return a fair share to the regions the NSW Government is committed to delivering our 'Regional Kickstart' program. Under this program the Government will allocate 30% of our new capital fund – 'Restart NSW' - into regional NSW in our first term. A portion of this – up to \$160M over four years - will be directed to 'Resources for the Regions' to deliver infrastructure for mining-affected communities.

The first step – the assessment of the economic impact on mining-affected regions and on the contribution they make to the State in economic activity and production of revenue – is in progress. This process has involved the Department of Trade and Investment; Office of Resources and Energy; Department of Premier and Cabinet; Department of Planning and Infrastructure; NSW Treasury; Department of Finance and Services; and Transport for NSW.

Restart NSW is being funded from appropriations by Parliament and the budget process, including any such money certified as 'windfall tax revenue'; realisation of the capital invested in assets, such as from the Sydney Desalination Plant and Port Botany; and potentially borrowings, including the issue of special bonds to the people of New South Wales such as Waratah bonds.

The economic assessment of mining affected communities is progressing on schedule, after which the Government will move to begin addressing some of the impacts of the current mining boom on communities in the Hunter, Upper Hunter and elsewhere.

A handwritten signature in blue ink, appearing to read 'Andrew Stoner', written in a cursive style.

**Hon. Andrew Stoner MP**  
**Deputy Premier**



**QUESTIONS ON NOTICE: Budget Estimates – Trade & Investment Portfolio  
(Asked 24 October 2011)**

**Question asked by the Hon Amanda Fazio MLC.**

**QUESTION 21 – SPEECH, VOICE AND MEDIA TRAINING**

**QUESTION**

- a. Have you been provided with speech, voice or media training since becoming a Minister?
- b. Who conducted the training?
- c. When was it conducted?
- d. Where was it conducted?
- e. What was the cost?
- f. Who paid for the training?

**ANSWER**

*a to f.* No.



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**QUESTIONS ON NOTICE: Budget Estimates – Trade & Investment Portfolio  
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**Question asked by the Hon Amanda Fazio MLC.**

**QUESTION 22 – TRADE POSTS**

**QUESTION**

- a. What is the budget allocation for each trade post?
- b. What are the performance measures for each trade post
- c. Do you plan to open new trade posts in the term of this Government?
- d. Do you intend to close trade posts in the term of this Government?
- e. How many staff are employed at each post?
- f. What is the total salary of all staff employed to work at each Trade Post?

**ANSWER**

- a. The actual expenditure, inclusive of operating costs and salaries for each trade post for 2010-2011 was as follows:
  - India, Mumbai Office: \$426,270.00
  - Abu Dhabi: \$477,775.00
  - Guangzhou: \$299,472.00
  - Shanghai Office: \$458,940.00
- b. The performance measures for each trade post are a return of 20 to 1 in investment or export outcomes on expenditure.
- c. Following a review, the NSW Government has announced plans for offices in San Francisco and London. Further new trade posts will be considered on an on-going basis.
- d. The Government has no plans to close trade posts.
- e. Abu Dhabi (2), Shanghai (3), Guangzhou (3), Mumbai (3)
- f. Total salary of all staff employed to work at each Trade Post is:
  - Abu Dhabi, AED 1,074,926 = (approx AUD \$281,982)
  - Shanghai, RMB 1,683,250 = (approx. AUD \$255,747)
  - Guangzhou, RMB 1,306,000 = (approx. AUD \$198,429)
  - Mumbai, INR 9,681,344 = (approx. AUD \$190,396)These figures are line with those under the previous government.



**Hon. Andrew Stoner MP  
Deputy Premier**

**QUESTIONS ON NOTICE: Budget Estimates – Trade & Investment Portfolio  
(Asked 24 October 2011)**

**Question asked by the Hon Amanda Fazio MLC.**

**QUESTION 23 – WARATAH BONDS**

**QUESTION**

- a. The Treasurer promised before the election that Waratah bonds would not add to NSW debt because he said they would replace debt taken out for the desalination plant – Can you explain how this transaction will work and the amount required from Waratah bonds to make it work?
- b. How much does the Government expect to raise from Waratah bonds?
  - i. What is the Government's target?
  - ii. How much is the Waratah bonds scheme costing to administer?
  - iii. How much would a similar total loan cost to administer?

**ANSWER**

The Treasurer is responsible for Waratah Bonds.



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**QUESTION 24 – PARLIAMENTARY SECRETARY**

**QUESTION**

a. Can you please list all travel related costs for your Parliamentary Secretary incurred in their capacity as Parliamentary Secretary since 1 July 2011:

- i. kilometres travelled,
- ii. accommodation,
- iii. air fares
- iv. meals/entertaining?

b. Can you please provide details of the following activities undertaken by your Parliamentary Secretary since 1 July 2011

- i. meetings attended in their capacity as Parliamentary Secretary?
- ii. functions attended in their capacity as Parliamentary Secretary?

c. How often do you meet with your Parliamentary Secretary?

- i. Are these meetings documented?
- ii. Who attends these meetings? General Purpose Standing Committee No 1 - Budget Estimates 2011-2012 Questions on Notice

d. Who provides instructions and direction to your Parliamentary Secretary, you or your Chief of Staff?

e. Has the Parliamentary Secretary been provided with Speech, Voice or Media Training since becoming Parliamentary Secretary?

f. If so:

- i. Who conducted the training?
- ii. When was it conducted?
- iii. Where was it conducted what were the costs of the training?
- iv. Who paid for the training?

**ANSWER**

I am advised:

a. The Member for Bathurst has incurred no additional travel-related expenses out of the Deputy Premier's office budget as a result of his Parliamentary Secretary duties.

b. to d. Parliamentary Secretaries provide assistance to the Premier and other Ministers, including signing correspondence; receiving deputations; officiating at functions; and assisting the Premier and Ministers in some of their duties. The duties to be performed are those allocated by the Minister, or which have the Minister's endorsement.

e. to f. No.

A handwritten signature in blue ink, appearing to read "Andrew Stoner". The signature is fluid and cursive, with the first name "Andrew" written in a larger, more prominent script than the last name "Stoner".

**Hon. Andrew Stoner MP**  
**Deputy Premier**

**QUESTIONS ON NOTICE: Budget Estimates – Regional Infrastructure & Services Portfolio**  
**(Asked 24 October 2011)**

**Question asked by the Hon Amanda Fazio MLC.**

**QUESTION 25. Paying bills on time**

- a. Since April, on how many occasions has the agency not paid a supplier or contractor for more than 30 days?
- b. How many bills have been outstanding for longer than that period?

**ANSWER**

a and b. In accordance with its election commitment the NSW Liberals & Nationals Government has instituted a policy of paying bills ontime. This policy came into effect on 11 July 2011. Payments for outstanding accounts are to be made by Government agencies within 30 calendar days or they will face paying penalty interest on the outstanding debt. State Owned Corporations will be encouraged to adopt the payment regime. Agencies have been directed to report their payment performance to the Department of Finance and Services who will post the Government's payment performance report every quarter on their website. The Auditor-General will conduct a compliance review in 2013 to ensure the on-time payment policy is adhered to.



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**QUESTIONS ON NOTICE: Budget Estimates – Regional Infrastructure & Services Portfolio**  
**(Asked 24 October 2011)**

**Question asked by the Hon Amanda Fazio MLC.**

**QUESTION 26. - Grants to non-government organisations**

- a. Does your department provide recurrent grant funds to non-government organisations?
- b. If yes,
  - i. What are the names of all organisations in receipt of funding?
  - ii. What is the total amount of funding received by each organisation, including goods and services tax?
  - iii. On what date was the funding advanced?
  - iv. What was the purpose for each grant or funding advance?
  - v. Was any funding withheld or returned?
  - vii. If so, what were the reasons for withholding or requiring the funding to be returned?
  - viii. What is the indexation rate applied to non recurrent grant funds in 2011/2012?

**ANSWER**

a – b.

a – b. NSW Government agencies provide grants to local government councils and a range of non government, non-profit organisations for the purpose of providing a service to the community or undertaking a project of benefit to the community.

Grants administration in NSW occurs within the legal and regulatory framework in which the NSW Government operates.

All Government Departments and authorities are required to publish details of grants made to non government organisations in their annual report. The requirements are set out in Premier's Memorandum 91-34.

The policy has not changed since Labor was in Government.



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**QUESTIONS ON NOTICE: Budget Estimates – Regional Infrastructure & Services Portfolio**  
**(Asked 24 October 2011)**

**Question asked by the Hon Amanda Fazio MLC.**

**QUESTION 27. - Feasibility studies, audits, taskforces or reviews**

- a. Is your department currently undertaking any feasibility studies, audits, taskforces or reviews,
- b. If so;
  - i. What are the terms of reference or details of each study, audit, taskforce or review?
  - ii. Who is conducting the study, audit, taskforce or review?
  - iii. Was each study, audit, taskforce or review was publically advertised seeking expression of interest or competitive tenders?
  - iv. Is there a contract in place detailing terms of engagement for the study, audit, taskforce or review?
  - v. What is the timeline of each study, audit, taskforce or review?
  - vi. What are the details of any costs involved in each study, audit, taskforce or review?

**ANSWER**

a. and b. As with previous NSW Governments, the Government undertakes feasibility studies, audits, taskforces and reviews to inform government decision making. A number of feasibility studies, audits, taskforces and reviews are currently being undertaken across the NSW Government



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