SUPPLEMENTARY QUESTIONS

QUESTION 1

Please list every professional services engagement undertaken since 2020. In your answers, please detail:

- the agency or individual engaged,
- the details of the work requested for each engagement,
- the details of the work undertaken for each engagement,
- the tendering process for the engagement,
- which other agencies were approached for a quote or tender for each engagement,
- the initial value of the engagement,
- the contract period relating to the engagement, and whether the engagement period was extended. If the engagement was extended, the additional length of that engagement as a result of the extension and the additional value of each subsequent extension,
- the total value of the engagement, and
- whether a post-engagement evaluation of the work was completed.

ANSWER:

All professional services engagements procured by TAHE and over \$150,000 (incl. GST) are listed on the NSW Government e-tendering website.

Attachment A contains all professional services engagements undertaken directly by TAHE since its establishment, up to the value of \$149,999 (incl. GST).

As part of post-engagement evaluations, TAHE assesses the supplier's performance, including satisfactory completion of deliverables, prior to progressing any payments. TAHE is currently in the process of implementing a supplier relationship management framework to manager supplier performance and continuous improvement opportunities.

QUESTION 2

How much has TAHE paid to PWC, and associated entities, for services during the following financial years:

a. 2020/21

- i. Consultancy
- ii. Contractor

b. 2021/22

- i. Consultancy
- ii. Contractor
- c. 2022/23
- i. Consultancy
- ii. Contractor

ANSWER:

Please refer to Attachment B.

How much has the TAHE paid to KPMG, and associated entities, for services during the following financial years:

a. 2020/21

- i. Consultancy
- ii. Contractor

b. 2021/22

- i. Consultancy
- ii. Contractor

c. 2022/23

- i. Consultancy
- ii. Contractor

ANSWER:

Please refer to Attachment B.

QUESTION 4

How much has TAHE paid to Deloitte, and associated entities, for services during the following financial years:

a. 2020/21

- i. Consultancy
- ii. Contractor

b. 2021/22

i. Consultancy

ii. Contractor

c. 2022/23

i. Consultancy

ii. Contractor

ANSWER:

Please refer to Attachment B.

QUESTION 5

How much has TAHE paid to EY, and associated entities, for services during the following financial years:

- a. 2020/21
- i. Consultancy
- ii. Contractor

b. 2021/22

i. Consultancy

ii. Contractor

c. 2022/23

i. Consultancy

ii. Contractor

ANSWER:

Please refer to Attachment B.

QUESTION 6

How much has TAHE paid to Boston Consulting Group, and associated entities, for services during the following financial years:

a. 2020/21

i. Consultancy

ii. Contractor

b. 2021/22

i. Consultancy

ii. Contractor

c. 2022/23

i. Consultancy

ii. Contractor

ANSWER:

Please refer to Attachment B.

QUESTION 7

How much has TAHE paid to McKinsey and Co, and associated entities, for services during the following financial years:

a. 2020/21

- i. Consultancy
- ii. Contractor

b. 2021/22

- i. Consultancy
- ii. Contractor

c. 2022/23

i. Consultancy

ii. Contractor

ANSWER:

TAHE has not procured services from McKinsey and Co.

How much has the department paid to Accenture, and associated entities, for services during the following financial years:

a. 2020/21

- i. Consultancy
- ii. Contractor

b. 2021/22

i. Consultancy

ii. Contractor

c. 2022/23

i. Consultancy

ii. Contractor

ANSWER:

TAHE has not procured services from Accenture.

QUESTION 9

Please provide the following information for consulting engagements below the value of \$50,000, in financial years:

a. 2020/21

i. Number of engagements made with PWC and total value of those engagements,

ii. Number of engagements made with KPMG and total value of those engagements,

iii. Number of engagements made with Deloitte and total value of those engagements, iv. Number of engagements made with EY and total value of those engagements,

v. Number of engagements made with Nous Group and total value of those engagements, vi. Number of engagements made with Boston Consulting Group and total value of those engagements.

vii. Number of engagements made with McKinsey and total value of those engagements, viii. Number of engagements made with Accenture and total value of those engagements,

b. 2021/22

i. Number of engagements made with PWC and total value of those engagements,

ii. Number of engagements made with KPMG and total value of those engagements,

iii. Number of engagements made with Deloitte and total value of those engagements,

iv. Number of engagements made with EY and total value of those engagements,

v. Number of engagements made with Nous Group and total value of those engagements, vi. Number of engagements made with Boston Consulting Group and total value of those engagements,

vii. Number of engagements made with McKinsey and total value of those engagements, viii. Number of engagements made with Accenture and total value of those engagements,

c. 2022/23

i. Number of engagements made with PWC and total value of those engagements,

ii. Number of engagements made with KPMG and total value of those engagements,

iii. Number of engagements made with Deloitte and total value of those engagements,

iv. Number of engagements made with EY and total value of those engagements,

v. Number of engagements made with Nous Group and total value of those engagements,

vi. Number of engagements made with Boston Consulting Group and total value of those engagements,

vii. Number of engagements made with McKinsey and total value of those engagements, viii. Number of engagements made with Accenture and total value of those engagements,

ANSWER:

Since its establishment, and up to 30 June 2023, TAHE has not engaged PwC, KPMG, Deloitte, EY, Nous Group, Boston Consulting Group, McKinsey or Accenture for any engagements less than \$50,000.

QUESTION 10

Since 2020, how many times has the services of an independent probity advisor been engaged to provide written advice determining the propriety and/or recommend any mitigation/treatment action for engagements where there could be potential or perceived conflicts of interest or subsequent probity issues?

ANSWER:

Since the establishment of TAHE until 30 June 2023, TAHE has directly engaged one probity advisor on a TAHE project to provide advice and work with the project team on probity arrangements and recommend measures to address probity concerns. There have been no probity concerns raised by the probity advisor.

QUESTION 11

For consulting or contracting engagements requiring a business case, how many since 2020 have been granted to a consultant or contractor that had previously been engaged to develop the business case for that program?

ANSWER:

None.

QUESTION 12

How many people employed by a consulting agency have been onboarded and are currently operating within TAHE? Who are they, and what are their titles?

- a. Employed by PwC
- b. Employed by KPMG
- c. Employed by EY
- d. Employed by Deloitte
- e. Employed by other

ANSWER:

None.

How many people does TAHE have working for it who aren't direct employees? How many are labour hire/contractors/consultants? Please provide as much detail as possible.

ANSWER:

TAHE's workforce includes 16 labour hire team members, largely across entry level roles and into more experienced support roles. Roles identified as labour hire are internally benchmarked for team and market parity against government sector salary grades. Three team members are seconded from Transport for NSW. Secondees from Transport for NSW are generally subject to the terms and conditions of their substantive roles. Two contractors are performing two vacant critical business roles while a permanent recruitment process is underway.

QUESTION 14

How many professional services contractors have been employed by TAHE since 2020, and at what cost?

ANSWER:

Between the establishment of TAHE and 30 June 2023, four professional service contractors were engaged and onboarded by TAHE to a total of just over \$969,000.

QUESTION 15

How many professional services contractors are employed by TAHE or related entities on remuneration of \$500,000-plus a year?

ANSWER:

TAHE has not employed any contractors on a remuneration of \$500,000-plus a year.

QUESTION 16

How many variations have been made to professional services contractors agreements with TAHE since 2020 and why are they not converted to permanent roles to reduce costs?

ANSWER:

At the time of TAHE's establishment, there were two professional services contractor agreements covering essential positions within TAHE. Both of these agreements were varied. These positions have all since been filled by direct, permanent employees.

How many of those contractors have been working in roles at TAHE for more than: a. 1 year? b. 2 years?

ANSWER:

None.

Attachment A: TAHE engagements of	Professional Services engagement I	less than \$149,999 from 1 Jul	y 2020 to 30 June 2023

Name of supplier	Description of work requested	Tendering method	Total spend		Varia tion	Variation value (total value)	remains within	Contract start date	Contract end date
SNC-LAVALIN AUSTRALASIA	Hunter Valley Coal Network - Advisory Services	Non-tender		\$20,000.00		N/A	N/A		31/10/2021
PRICEWATERHOUSECOOPERS	Affordable Housing Pilot Project - Transaction Manager - Market Sounding & Ex	Limited		\$108,000.00	1	\$98,000.00	\$10,000.00	1/09/2022	26/12/2022
PRICEWATERHOUSECOOPERS	Risk Management Advisory Services FY20/21	Limited		\$43,782.57	0	N/A	N/A	14/04/2021	30/06/2021
PRICEWATERHOUSECOOPERS	Independent Vaulation of TAHE assets FY22/23	Limited		\$57,500.00	0	N/A	N/A	21/03/2023	31/10/2023
WSP AUSTRALIA PTY LIMITED	Broadmeadow & Glendale: Communications and Engagement Services	Non-tender		\$14,910.00	0	N/A	N/A	19/07/2022	18/11/2022
WSP AUSTRALIA PTY LIMITED	Redfern North Eveleigh - Community Charrette	Non-tender		\$32,872.50	0	N/A	N/A	18/09/2022	28/04/2023
ADVISIAN PTY LTD	Fair Value Assessment 2021 - Buildings Indexation	Non-tender		\$10,850.00	0	N/A	N/A	15/03/2021	1/07/2021
HILL PDA PTY LTD	Review of Transport Asset Revitisation Program Feasibilities	Limited		\$43,544.00	1	\$36,288.00	\$7,256.00	29/09/2021	17/11/2021
HILL PDA PTY LTD	Commercial & Property Portfolio - Hurdle Rate Review	Non-tender		\$16,386.00	0	N/A	N/A	8/02/2022	23/03/2022
HILL PDA PTY LTD	Affordable Housing Pilot Project - Financial Modelling - Internal Hurdle Rates	Non-tender		\$23,880.00	0	N/A	N/A	20/04/2023	31/05/2023
HILL PDA PTY LTD	Bombo Quarry - Economics Analysis	Limited		\$14,890.00	0	N/A	N/A	21/04/2023	31/12/2023
EGIS OCEANIA PTY LTD	Fleet Fair Value Assessment 2021 (Valuation services)	Non-tender		\$11,550.00	0	N/A	N/A	31/03/2021	7/01/2021
PRESTON ROWE PATERSON SY	Country Regional Network - TAHE Land Revaluation FY20-21	Limited		\$75,000.00	0	N/A	N/A	12/11/2020	31/07/2021
MYSITE DESIGN P/L T/AS R	Stakeholder Management Database	Non-tender		\$14,950.00	0	N/A	N/A	27/03/2023	26/03/2024
URBIS PTY LTD	Affordable Housing Pilot Project - Planning Advice & Guidance	Non-tender		\$47,370.00	0	N/A	N/A	21/02/2022	21/03/2022
URBIS PTY LTD	Development of TAHE Housing SEPP Submission	Non-tender		\$5,000.00	0	N/A	N/A	6/12/2022	23/12/2022
URBIS PTY LTD	Redfern North Eveleigh - Demographic Analysis	Limited		\$29,500.00	0	N/A	N/A	1/02/2023	28/02/2023
THE UNIVERSITY OF NEWCASTLE	Stakeholder Communication Strategy & Engagement Plan (Glendale)	Non-tender		\$2,850.00	0	N/A	N/A		23/12/2022
ERNST & YOUNG	Statutory Tax Advice Services	Limited		\$125,595.00	2	\$99,595.00	\$6000 and	1/04/2021	1/06/2021
				. ,		. ,	\$20000		
O'CONNOR MARSDEN & ASSOCIATES	Project and Property Development Documentation	Non-tender		\$4,220.00	0	N/A	N/A		18/04/2023
O'CONNOR MARSDEN & ASSOCIATES	Affordable Housing Pilot Project - Probity Advice	Non-tender		\$34,582.50	0	N/A	N/A		31/03/2023
LANDTEAM AUSTRALIA PTY L	Bombo Quarry - Site Survey	Limited		\$61,237.60	0	N/A	N/A		2/05/2023
MERCER CONSULTING (AUST)	TAHE Superannuation Liabilities (DBS)	Non-tender		\$8,500.00	0	N/A	N/A	15/12/2020	12/01/2021
MERCER CONSULTING (AUST)	CEO Market Remuneration Advice	Non-tender		\$5,000.00	0	N/A	N/A	24/03/2021	1/04/2021
MERCER CONSULTING (AUST)	Agile Organisation- Design Workshop	Non-tender		\$1,027.00	0	N/A	N/A	11/08/2021	12/08/2021
MERCER CONSULTING (AUST)	Executive Salary Benchmark	Non-tender		\$27,000.00	0	N/A	N/A	19/04/2021	30/06/2021
MERCER CONSULTING (AUST)	Executive Remuneration Policy	Non-tender		\$22,200.00	0	N/A	N/A	17/05/2022	31/12/2022
ABSOLUTE INFRASTUCTURE	Procurement Advisory Services	Non-tender		\$22,013.00	0	N/A	N/A	9/12/2020	20/06/2021
ARTEFACT HERITAGE SERVICES	Bombo Quarry - European and Indigenous Heritage Studies	Limited		\$27,138.85	0	N/A	N/A	31/12/2023	2/05/2023
HOUSTON KEMP PTY LTD	Access & Licence Fee Renegotiation	Limited		\$135,000.00	0	N/A	N/A	9/03/2022	8/04/2022
HOUSTON KEMP PTY LTD	Financial Services - Review of overs and unders methodology	Limited		\$18,000.00	0	N/A	N/A	13/03/2023	6/04/2023
YELLOW ALLIANCE PTY LTD	Corporate Communications	Non-tender		\$5,617.50	0	N/A	N/A	30/09/2021	30/03/2022
RPS AAP CONSULTING PTY LTD	Development of TAHE Social Value Framework	Non-tender		\$24,470.00	0	N/A	N/A	25/01/2023	10/03/2023
RPS AAP CONSULTING PTY L	Social Value Framework	Non-tender		\$31,766.00	1	\$22,181.00	\$9,600.00	25/03/2021	15/06/2021
JBS&G AUSTRALIA PTY LTD	Bombo Quarry - Contamination Studies & Assessment	Limited		\$24,920.00	0	N/A	N/A	5/05/2023	31/12/2023
EASTERLY POINT ENVIRONME	Mullumbimby - Detailed site investigation	Non-tender		\$9,803.00	0	N/A	N/A	24/06/2022	14/07/2022
CIVAS (NSW) PTY LTD	Valuation Advisory Services	Non-tender		\$7,000.00	0	N/A	N/A	31/05/2022	14/06/2022
BDO SERVICES PTY LTD	Internal Audit Services	Non-tender		\$82,082.00	0	N/A	N/A	1/12/2022	30/11/2023
BMT COMMERCIAL AUSTRALIA	Mullumbimby - Flood Investigation Assessment	Limited		\$21,640.00	0	N/A	N/A	6/06/2022	29/07/2022
PRICEWATERHOUSECOOPERS C	Industrial Assets Review - Opportunity Assessment	Limited		\$116,000.00	0	N/A	N/A	8/05/2023	24/07/2023
PRICEWATERHOUSECOOPERS C	Risk Management Advisory Services	Limited		\$85,317.43	0	N/A	N/A	14/04/2021	30/06/2021
SYSTRA ANZ PTY LTD	TAHE Safety Management Framework	Non-tender		\$38,000.00	0	N/A	N/A	16/05/2022	30/06/2022
AON RISK SERVICES AUSTRA	Indexation Major Plant Assets	Non-tender		\$2,500.00	0	N/A	N/A	3/03/2021	14/04/2021
HATCH ASSOCIATES P/L	Bombo - Place Vision Consultancy Services	Limited		\$60,976.00	0	N/A	N/A	21/04/2023	31/12/2023
KORN/FERRY INTERNATIONAL	Executive Coaching Services	Non-tender		\$11,200.00	0	N/A	N/A		31/07/2021
RES LEADERSHIP SOLUTIONS	Asset, Safety & Environment governance, assurance and compliance framewo			\$74,250.00	1	\$45,000.00	\$36,000.00		30/06/2021
ETHOS URBAN PTY LTD	Central Precinct Renewal Program - Social Strategy Advice Services	Non-tender		\$26,972.25	0		N/A		3/10/2023
ETHOS URBAN PTY LTD	Development of TAHE Homelessness Policy	Non-tender		\$44,567.50		N/A	N/A		23/12/2022
ASPECT STUDIOS PTY LTD	Tom Uren Place	Non-tender		\$33,200.00	0	N/A	N/A		23/05/2023
SPENCER&CO (AUST) PTY LTD	Asset Assurance Framework	Non-tender		\$18,200.00	0	N/A	N/A		30/06/2021
LAND TITLE SOLUTIONS PTY	Tom Uren Place - Site Survey	Non-tender		\$8,980.00	0	N/A	N/A		13/10/2022
FOR THE PEOPLE AGENCY PTY LTD	TAHE Branding Identity and Strategy	Non-tender		\$77,600.00	2		\$163.64 and		31/05/2021
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PAXON GROUP	Affordable Housing Modelling	Non-tender	\$44,750.00				21/02/2022	2/06/2022
PAXON GROUP	Affordable Housing Pilot Project - Financial Modelling - Business Case	Non-tender	\$71,200.00	0	N/A	N/A	13/02/2023	15/04/2023
PAXON GROUP	Affordable Housing Pilot Project - Financial Analysis	Non-tender	\$80,525.00	0	N/A	N/A	24/01/2023	16/05/2023
PAXON GROUP	Commercial & Property - Diverse Housing Analysis	Non-tender	\$32,900.00	0	N/A	N/A	30/08/2022	23/09/2022
PAXON GROUP	Affordable Housing Pilot Project - Transaction Management Services	Non-tender	\$58,531.25	1	\$56,375.00	\$6,250.00	23/05/2022	30/05/2022
HVH GROUP PTY LTD	Redfern North Eveleigh - Precinct Management Plan	Limited	\$60,016.00	0	N/A	N/A	19/01/2023	19/03/2023
XMIRUS PTY LTD	Bombo - Quantity Surveyor	Limited	\$5,441.25	0	N/A	N/A	21/04/2023	31/12/2023
FTI CONSULTING (AUSTRALIA)	Peer Review of Valuations	Non-tender	\$25,000.00	0	N/A	N/A	3/12/2021	7/12/2021
P90 ADVISORY PTY LTD	Strategy & Planning Advisor - Professional Services Contractor	Non-tender	\$68,000.00	0	N/A	N/A	2/08/2021	1/08/2022
ASSURANCE RISK KNOWLEDGE	WHS - Policy and Procedure Review	Limited	\$45,000.00	0	N/A	N/A	12/01/2023	23/02/2023
TRANSECO PTY LTD	TAHE Freight Access	Limited	\$106,150.43	0	N/A	N/A	22/03/2021	24/04/2021
BANDERA CAPITAL PTY LTD	Board skills assessment	Non-tender	\$10,450.00	0	N/A	N/A	4/02/2021	31/12/2021
ARMAC SIXTY-FOUR PTY LTD	Redfern North Eveleigh - EOI Financial Evaluation	Non-tender	\$40,000.00	0	N/A	N/A	27/01/2023	28/02/2023
GEOSYNTEC CONSULTANTS PT	Geotech Engineering (Forbes Street, Woolloomooloo)	Non-tender	\$4,355.00	0	N/A	N/A	03/04/2023	30/09/2023
MICHELLE RUTH VERGHIS	Graphic Design	Non-tender	\$23,400.00	0	N/A	N/A	1/09/2021	1/03/2022
GCOV PTY LTD	Board Performance Review	Non-tender	\$12,950.00	0	N/A	N/A	12/11/2022	26/09/2022
GCOV PTY LTD	Board skills framework	Non-tender	\$16,450.00	0	N/A	N/A	28/01/2022	30/06/2022
ATF VENTURE LEVEL SIX UN	Development Management Services	Non-tender	\$31,920.00	1	\$22,800.00	\$9,120.00	1/08/2022	30/09/2022
ATF VENTURE LEVEL SIX UN	Development Manager - Professional Services Contractor	Non-tender	\$121,440.00	1	\$70,400.00	\$57,600.00	5/04/2023	19/07/2023
ATF VENTURE LEVEL SIX UN	Commercial & Property - Financial Modelling Services	Non-tender	\$24,000.00	0	N/A	N/A	18/10/2022	19/11/2022
ATF VENTURE LEVEL SIX UN	Development Management Services	Non-tender	\$60,800.00	1	\$45,600.00	\$60,800.00	30/03/2021	30/05/2021
CARABINE HOLDINGS PTY LT	Independent, non-Board Committee member	Non-tender	\$24,300.00				6/10/2021	6/10/2023
MCCARTHY MENTORING PTY L	Executive Mentoring	Non-tender	\$8,625.00				2/06/2022	1/06/2023
FITCH AUSTRALIA PTY LTD	Credit Rating Opinion	Non-tender	\$28,889.00	1	\$56,667.00	\$10,000.00	28/05/2022	6/10/2022
ATF BEM PROPERTY CONSULTING	Valuation - Thirroul Rural Fire Service	Non-tender	\$5,500.00	0	N/A	N/A	13/07/2022	1/08/2022
THE BUILD TO RENT CO PTY	Build to Rent - Investment Thesis	Limited	\$66,000.00	1	\$50,000.00	\$36,000.00	8/11/2022	30/11/2022
THE BUILD TO RENT CO PTY	Redfern North Eveleigh - Evaluation Services	Non-tender	\$81,800.00	0	N/A	N/A	8/03/2023	31/12/2023
GROUNDWORK PLUS PTY LTD	Bombo Quarry - Surface Water Catchments	Non-tender	\$16,000.00	0	N/A	N/A	10/01/2022	24/12/2022
BUILDING CODE & BUSHFIRE	Bombo Quarry - Bushfire planning	Limited	\$0.00	0	N/A	N/A	21/04/2023	31/12/2023
SA1 PROPERTY HOLDINGS PT	Industrial Assets Review - Site Indentification	Limited	\$55,000.00	0	N/A	N/A	12/04/2023	1/07/2023
TAMWORTH REGIONAL COUNCI	Country Regional Network - Tamworth IRL - Intersection Design	Non-tender	\$58,500.00	0	N/A	N/A	18/03/2021	30/06/2021
DELOITTE TOUCHE TOHMATSU	Cash Flow Model Review	Non-tender	\$54,829.50	0	N/A	N/A	30/05/2023	14/06/2023

Supplementary Questions

Question 2

	FY23			FY22			FY21			3 Yea	r Total
	Consultants	Contractors	FY23 Total	Consultants	Contractors	FY22 Total	Consultants	Contractors	FY21 Total		
PWC	\$ 324,000	\$ 72,679	\$ 396,679	\$ 138,096	\$-	\$ 138,096	\$ 189,099	\$-	\$ 189,099	\$	723,874

Question 3

	FY23			FY22			FY21			3 Year Total
	Consultants	Contractors	FY23 Total	Consultants	Contractors	FY22 Total	Consultants	Contractors	FY21 Total	
KPMG	\$-		\$-	\$-	\$-	\$-	\$ 135,181	\$-	\$ 135,181	\$ 135,181

Question 4

	FY23			FY22			FY21			3 Year T	otal
	Consultants	Contractors	FY23 Total	Consultants	Contractors	FY22 Total	Consultants	Contractors	FY21 Total		
Deloitte	\$ 348,970	\$ 125,000	\$ 473,970	\$ -	\$ -	\$-	\$ -	\$ -	\$ -	\$ 4	73,970

Question 5

	FY23			FY22			FY21			3 Year Total
	Consultants	Contractors	FY23 Total	Consultants	Contractors	FY22 Total	Consultants	Contractors	FY21 Total	
EY	\$ 20,000		\$ 20,000	\$ 6,000	\$-	\$ 6,000	\$ 99,595	\$-	\$ 99,595	\$ 125,595

Question 6

	FY23			FY22			FY21			3 Year Total
	Consultants	Contractors	FY23 Total	Consultants	Contractors	FY22 Total	Consultants	Contractors	FY21 Total	
Boston	\$-	\$ -	\$-	\$-	\$-	\$ -	\$ 1,894,709	\$ -	\$ 1,894,709	\$ 1,894,709

Question 7

	FY23			FY22			FY21			3 Year Total
	Consultants	Contractors	FY23 Total	Consultants	Contractors	FY22 Total	Consultants	Contractors	FY21 Total	
McKinsey	\$ -	\$ -	\$-	\$ -	\$-	\$-	\$ -	\$ -	\$-	\$-

Question 8

	FY23			FY22			FY21			3 Year Total
	Consultants	Contractors	FY23 Total	Consultants	Contractors	FY22 Total	Consultants	Contractors	FY21 Total	
Accenture	\$-	\$ -	\$-	\$ -	\$-	\$-	\$-	\$-	\$-	\$-