

Budget Estimates

Portfolio Committee No 1 – Premier and Finance

**ENTERPRISE, INVESTMENT AND TRADE, TOURISM
AND**

SPORT, WESTERN SYDNEY

Hearing: Tuesday 8 March 2022

PRESENT

The Hon. Stuart Ayres,
Minister for Enterprise, Investment and Trade, Minister for
Tourism and Sport and Minister for Western Sydney

QUESTIONS ON NOTICE

Answers due by: 4 April 2022

Questions on Notice

TRANSCRIPT PAGE	QUESTION
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<p>P. 3</p>	<p>The Hon. JOHN GRAHAM: Minister, one of those \$10,000 grants went to a business on the mid North Coast that is owned by one of the directors of the board who was involved in assessing the applications. In that region this application got up but, of the 159 applications, 141 others missed out. Do you defend that process as well?</p> <p>Mr STUART AYRES: I will defend the process for meritorious selection in general. I am going to work on an assumption here that that selection process would have ensured that there was an appropriate level of probity around that individual grant and that any required declarations around that were undertaken. But I am happy to take on notice and come back to the Committee to update the Committee to ensure that took place.</p>
	<p>ANSWER: Destination NSW asked each of the six Destination Networks to do an initial assessment of the Refresh and Renew applications from their region against the published eligibility criteria and to recommend the 20 highest-scoring applications. The 20 were then reassessed independently by Destination NSW and, as a control, were compared against other high-ranking projects from other Destination Networks.</p> <p>The application in question was one of the highest scoring applications received statewide through the 2020-21 program. The Destination NSW panel's independent assessment score of the application was higher than the one provided by the Destination Network.</p> <p>Neither the Destination North Coast Board Director and business owner nor anyone associated with the business was involved in the assessment of the business's application for the Refresh and Renew Fund</p> <p>Destination NSW provided an assessment guide and briefing session to everyone involved in the assessment process to ensure consistency and good governance, and assessors were permitted to assess only the material submitted as part of the application in scoring each application.</p>
<p>p. 3</p>	<p>The Hon. JOHN GRAHAM: But you accept that you hand-picked from a list from the Office of Sport. That is the evidence to the Parliament. Do you accept that, as Minister? Is that your recollection?</p> <p>Mr STUART AYRES: No, I will take that on notice and go back and look at the selection process. This was three years ago</p>
	<p>ANSWER: The Minister for Sport approves grant funding within their portfolio responsibility.</p>

p. 7	<p>The Hon. JOHN GRAHAM: The public comments have said that there was a profit; it relied on a \$900,000 valuation. Does that mean we actually got \$900,000 extra? The fact we had the valuation does not guarantee that.</p> <p>Mr STUART AYRES: I will take that on notice and provide that material back to the Committee.</p>
	<p>ANSWER: The \$900,000 refers to the net profit upon exit after expenses and charges. This is derived from the March 2020 valuation.</p>
p. 17	<p>Ms ABIGAIL BOYD: No, and to be clear, that is not the suggestion. I am asking whether there has been any sort of audit or strategy put in place within the Office of Sport that looks at the risk of certain facilities being unusable for greater percentages of the year because of these extreme climate change events, whether it be extreme heat or floods or whatever, to ensure that people can continue to play sport all the year round.</p> <p>Mr STUART AYRES: I will take that on notice to just determine whether there has been any of that work done.</p>
	<p>ANSWER: Local government authorities are predominantly the owners and managers of community sport facilities.</p>
p. 17	<p>The Hon. PENNY SHARPE: I will follow up on the stadium issue in particular. Minister, my understanding is that there is already a stormwater problem at CommBank in Parramatta. We have obviously had very heavy rains; I accept that. The Wanderers and Phoenix teams' games were cancelled recently as a result of that, but there has been criticism that the issues of stormwater that were warned about in the EIS process through the Office of Environment and Heritage were not addressed. Do you have a view about that? Are you aware of that issue?</p> <p>Mr STUART AYRES: I will take that on notice and come back to you</p>
	<p>ANSWER: I am advised that the issues raised by the Office of Environment and Heritage were addressed during the EIS process.</p>
p. 17-18	<p>The Hon. PENNY SHARPE: Basically, there was criticism from the Office of Environment and Heritage that during that process, which was supposed to be a rigorous process for a very important stadium, they were warned that this would happen. Obviously, we have seen it in real time. If you could you also come back to us on notice about whether the number of other games that will have to be cancelled as a result of that issue has been factored in and whether there will be remediation, that would be helpful.</p> <p>Mr STUART AYRES: I am happy to take that on notice</p>

	ANSWER: I am advised no other games were cancelled and no remediation was necessary.
p. 21	<p>The Hon. PENNY SHARPE: How will it monitor that vision and report against that?</p> <p>Mr STUART AYRES: Sorry?</p> <p>The Hon. PENNY SHARPE: What is the defined reporting against that framework?</p> <p>Mr STUART AYRES: All of these agencies will develop their own strategic plans. Some of them are continuing to implement them. They also report, through their annual reports, on their performance each year, and I appear before committees like this to answer your questions.</p> <p>The Hon. PENNY SHARPE: That is right. A word to the wary: the Department of Regional NSW now cost \$4 million extra in direct costs to establish and is now costing almost an extra \$3 million annually.</p> <p>Mr STUART AYRES: There are around 3,800 employees across this entire department. There is a substantial amount of people who are already employed in here. Some of these agencies are coming from different departments. We will want to make sure that that shared corporate services role is as efficient as it can be. As I said before, the establishment of this department is not a budgetary savings measure; it is about improving the way in which government can engage with external stakeholders and deliver on economic performance for the Government.</p> <p>The Hon. PENNY SHARPE: You might want to take this on notice. It would be good to get how you are going to measure that.</p> <p>Mr STUART AYRES: Happy to.</p> <p>The Hon. PENNY SHARPE: And the framework against which that will be looked at.</p> <p>Mr STUART AYRES: Yes, I will provide you with a more detailed answer on that.</p>
	ANSWER: The Enterprise, Investment and Trade cluster will develop a Cluster Outcome and Business Plan that sets out outcome-focused performance objectives. The plan will create a shared vision for the cluster, inform strategic allocation of resources and provide the basis for decision-making and reporting.

p. 22	<p>The Hon. DANIEL MOOKHEY: What was the cost of putting Destination NSW into Investment NSW?</p> <p>Mr STUART AYRES: I will take that on notice.</p>
	<p>The Hon. DANIEL MOOKHEY: Does the secretary know?</p> <p>Mr STUART AYRES: I will take it on notice.</p> <p>The Hon. DANIEL MOOKHEY: What is the cost of getting them out?</p> <p>Mr STUART AYRES: I will take it on notice.</p> <p>The Hon. DANIEL MOOKHEY: How many staff are going to have to leave Investment NSW now?</p> <p>Mr STUART AYRES: I will take that on notice</p>
	<p>ANSWER: As Destination NSW was an established agency, no incremental costs were identified to execute its transition into the Department of Premier and Cabinet as part of Investment NSW.</p> <p>As a result of the Administrative Arrangements (Second Perrottet Ministry—Transitional) Order 2021, Destination NSW remains a standalone agency and will transition to the Department of Enterprise, Investment and Trade with effect from 1 April 2022. No incremental costs have been identified with this transition.</p> <p>Destination NSW and Investment NSW will continue to share the cost of the Director, Information Technology employed by Investment NSW on a 50:50 basis.</p>

p. 26	<p>Ms ABIGAIL BOYD: Thank you. I wanted to take you, Minister, to a discussion that we had last budget estimates around the Supercars in Newcastle. I asked you then about the decision to continue with the Supercars, but also the Supercars attendance figures. Some of the responses that I received on notice raised some further questions. Just to take you back to that, within Destination NSW's 2017-18 annual report there is a statement that says:</p> <p>In regional NSW, the inaugural 2017 Coates Hire Newcastle 500 was a resounding success, with Supercars Australia reporting a crowd of 192,242 over the three day event. The key there is that that was a figure reported by Supercars Australia. I then asked you about allegations that they were quite inflated attendance figures, on notice. The answer you gave back to me was that Destination NSW undertakes its own evaluation of all event investments based on visitation and economic benefit to the region. That, to me, implies that Destination NSW has done some independent assessment of the attendance figures, but I understand that that is not true. Could you clarify today whether the evaluation of that event undertaken by Destination NSW was solely reliant, in relation to visitation figures, on the figures given to it by Supercars Australia?</p> <p>Ext.</p>
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	<p>The CHAIR: Yes. The Minister is entitled to take the question on notice, but Mr Cox is here is a witness and a question has been asked to Mr Cox. Mr Cox, you are able to answer it, if you can.</p> <p>STEVE COX: Good afternoon. Unfortunately, I would have to take that one on notice as well. Individual events are assessed in individual ways, so I am happy to find the detail</p>
	<p>ANSWER: Destination NSW's evaluation did not rely on Supercars Australia data in any way. Destination NSW conducted its own evaluation using information gained from ticketing agencies and attendees and its own research. Destination NSW's event evaluation processes are in line with NSW Treasury requirements and were commended by the NSW Audit Office.</p>

p. 29	<p>The Hon. PENNY SHARPE: I want to pick up on something slightly different but it is about the same issue. The Her Sport Her Way strategy adopted Sport Australia's Mandatory Sports Governance Principles, which has the target of 40 per cent of women on boards for State sporting organisations, which would be a good start. Are we on track to actually achieve that?</p> <p>Mr STUART AYRES: I would have to take that on notice. I do not know off the top my head what the allocations are.</p> <p>The Hon. PENNY SHARPE: If you could take that on notice in terms of how many organisations are meeting the criteria and whether you have a time frame. I know, for example, the ACT is on track, from their report in terms of their State organisations. There are much fewer in the ACT, I accept that. But it would be good to know.</p> <p>Mr STUART AYRES: There is a vast number of State sporting organisations. I will take that on notice</p>
	<p>ANSWER: In 2019/20, data collected through the Office of Sport's Organisational Health Check found that 41% State Sporting Organisation boards met the target 40% ratio.</p> <p>The next data set will be collected in 2022.</p>
p. 31	<p>The Hon. JOHN GRAHAM: I will remind you about a little bit of it. It says: There are cities that never sleep but somehow keep you dreaming. Global cities. Sydney is one of them. I will not read you the full poem, Minister. Although I will draw your attention to my favourite line: Where we also value our functional amenities—late-night pharmacies, all-hour gyms and accessible public transport. Minister, you will not answer who wrote this poem and how much it cost taxpayers. What are the answers to those questions?</p> <p>Mr STUART AYRES: I think we have responded to that on notice in the past.</p>

	<p>The Hon. JOHN GRAHAM: Yes, and refused to provide the details of who wrote it and how much it cost.</p> <p>Mr STUART AYRES: It was included in the cost.</p> <p>The Hon. JOHN GRAHAM: Who wrote this?</p> <p>Mr STUART AYRES: It was included in the cost of the strategy.</p> <p>The Hon. PENNY SHARPE: It is a terrible poem.</p> <p>Mr STUART AYRES: I will take that on notice.</p>
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	<p>ANSWER: See answer to Question on Notice LA 6533</p>
<p>p. 32</p>	<p>The Hon. DANIEL MOOKHEY: In respect to the Asian positions, or the three that were announced in December—is probably the best way of describing them—you placed advertisements in the Financial Times, did you not?</p> <p>Mr STUART AYRES: I would have to take that on notice—the Financial Times or the Financial Review?</p> <p>The Hon. DANIEL MOOKHEY: I think you will find that put them in the Financial Times as well as the AFR. I think you will find that you also put it in The Economist.</p> <p>Mr STUART AYRES: That does not surprise me. We did put—</p> <p>The Hon. DANIEL MOOKHEY: Apparently you paid for those advertisements, I think, close to \$40,000, particularly for the Financial Times—a great paper—and The Economist. What I am interested in is why then didn't you put these two positions in those advertisements?</p> <p>Mr STUART AYRES: I would have to take that on notice and go back to the—</p> <p>The Hon. DANIEL MOOKHEY: For the other two positions did we also then run a second round of advertising in those publications?</p> <p>Mr STUART AYRES: I will take that on notice. I do not know the full detail of the advertising program.</p>
	<p>ANSWER: Only two Senior Trade & Investment Commissioners (STIC) were announced in December 2021. The STIC India & the Middle East (Vish Padmanabhan) and STIC ASEAN (Andrew Parker).</p> <p>These roles were advertised in April 2021 in the AFR, Financial Times and the Economist.</p> <p>Two roles were advertised before the pandemic.</p>
	<p>The Agent General UK role was advertised in December 2019 in the AFR and Financial Times (both print and online) by NSW Treasury.</p> <p>The STIC North Asia role was advertised in January 2020 in the AFR (print and online) and Financial Times (online only) by NSW Treasury.</p> <p>The NSW State Budget for 2020 was delayed until November 2020 because of the significant impacts global of Covid. As is good practice, new roles were not advertised or filled until ongoing budget was allocated to the Global NSW Expansion program in the November 2020 State Budget.</p>

p. 33	<p>The Hon. DANIEL MOOKHEY: How much is the salary?</p> <p>Mr STUART AYRES: I would have to take that on notice.</p> <p>The Hon. DANIEL MOOKHEY: Does Ms Brown know?</p> <p>AMY BROWN: I will take it on notice</p>
	<p>ANSWER: The Agent General and three Senior Trade and Investment Commissioners (STICs) have now been appointed.</p> <p>The remuneration details of individuals are private and confidential.</p> <p>Senior Trade and Investment Commissioners are remunerated in line with other senior officials within the NSW government and in accordance with the <i>Statutory and Other Offices Remuneration Act 1975</i>.</p> <p>Under this Act, salaries are set by the Statutory and Other Offices Remuneration Tribunal (SOORT).</p> <p>Due to the seniority and importance of these roles, the deep expertise and extensive experience required of incumbents, they are being remunerated equivalent to a grade 3 Senior Executive and in line with the SOORT salary bands for such positions.</p>
p. 34	<p>The Hon. DANIEL MOOKHEY: Hang on a minute. Did you say SOORT determination?</p> <p>Mr STUART AYRES: Sorry, SOORT selection, so band 3. I will take on notice the value or the figure that you are looking for because I do not have that information with me.</p>
	<p>ANSWER: The remuneration details of individuals are private and confidential.</p> <p>Senior Trade and Investment Commissioners will be remunerated in line with other senior officials within the NSW government and in accordance with the <i>Statutory and Other Offices Remuneration Act 1975</i>.</p> <p>Under this Act, salaries are set by the Statutory and Other Offices Remuneration Tribunal (SOORT).</p> <p>Due to the seniority and importance of these roles, the deep expertise and extensive experience required of incumbents, they are being remunerated</p>
	<p>equivalent to a grade 3 Senior Executive and in line with the SOORT salary bands for such positions.</p>
p. 35	<p>The Hon. DANIEL MOOKHEY: What about the person who is posted to North Asia, that senior trade commissioner in Japan? Are they also entitled to a cost-of-living allowance?</p> <p>Mr STUART AYRES: I will have to take that on notice.</p>

	<p>ANSWER: As the STIC North Asia role will be based in Tokyo, the candidate is entitled to a cost-of-living allowance as the cost of goods and services in Tokyo are higher than those in Sydney, based on third party statistical data from global firm Mercer. This will be reviewed annually and adjusted accordingly with upward or downward cost-of-living movements.</p> <p>A cost-of-living allowance will only be paid when the candidate commences in country and the cost of living is found to be higher than Sydney, the home base.</p>
p. 35	<p>The Hon. DANIEL MOOKHEY: Rest assured, Ms Brown, I will give you the opportunity to explain the criteria, but the question was: Is currently the trade commissioner who has been posted to Japan entitled to a cost-of-living allowance?</p> <p>AMY BROWN: I will take it on notice.</p> <p>The Hon. DANIEL MOOKHEY: Is that cost-of-living allowance, Minister, for the agent general, \$112,000? Mr STUART AYRES: I would have to take that on notice because, as we have just tried to explain to you, the availability of an allowance is determined by that independent body, Mercer, to determine whether they are entitled to one. So it is not a blanket answer of is every person overseas in these roles.</p> <p>The Hon. DANIEL MOOKHEY: I am not asking about every person overseas. I am asking specifically about two positions: the agent general and the position in Japan. I asked you about the agent general and I have not yet asked you about the Japanese position yet. In respect to the current position, I am putting it to you very clearly here that the agent general in the UK gets an additional cost-of-living allowance of \$112,000. Is that true?</p> <p>Mr STUART AYRES: I will have to take the value of that figure on notice.</p> <p>The Hon. DANIEL MOOKHEY: Does Mr Brown or Ms Bell know?</p> <p>AMY BROWN: I will have to take it on notice.</p>
	<p>ANSWER: The specific remuneration details of individuals are private and confidential.</p>

	<p>The Agent General does not receive a cost-of-living allowance. Instead, an allowance is provided to cover additional costs specifically for schooling and housing in UK, and home leave travel costs back to Sydney.</p> <p>This allowance will only apply to the Agent General as NSW's representative to the UK and the importance of this title bestowed by the UK Government.</p>
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p. 36	<p>The Hon. DANIEL MOOKHEY: How much do we pay Mercer?</p> <p>Mr STUART AYRES: I will have to take that on notice.</p>
	<p>ANSWER: Investment NSW pays for an annual Mercer subscription, costing \$12,549 excluding GST, for cost of living and salary benchmarking data to assist with determining appropriate compensation rates for our offshore staff, including the STICs and Agent General.</p>
p. 36	<p>The Hon. DANIEL MOOKHEY: Is cost-of-living allowance being paid under section 38 of the Act?</p> <p>AMY BROWN: As I said, I will need to take on notice the specifics around each post and which are paid cost-of-living allowances.</p>
	<p>ANSWER: Cost of Living Allowances will only apply in those locations where the cost of goods and services are higher than those in Sydney, based on third party statistical data from Mercer. This data will be reviewed annually and adjusted accordingly with upward or downward movements in costs of living.</p> <p>The Agent General does not receive a cost-of-living allowance. Instead, an allowance is provided to cover additional costs specifically for schooling and housing in the UK, and home leave travel costs back to Sydney.</p> <p>This allowance will only apply to the Agent General as NSW's representative to the UK and the importance of this title bestowed by the UK Government.</p>
p. 36	<p>The Hon. DANIEL MOOKHEY: Do you recall agreeing to a cost-of-living allowance of over \$100,000 in respect to these two positions?</p> <p>AMY BROWN: I will have to take the exact figure on notice, please.</p>
	<p>ANSWER: The specific remuneration details of individuals are private and confidential.</p>
p. 38	<p>The Hon. DANIEL MOOKHEY: Is that written into their contracts?</p> <p>Mr STUART AYRES: The KPI activities?</p> <p>The Hon. DANIEL MOOKHEY: Yes. KYLIE BELL: It is not in their contracts.</p> <p>The Hon. DANIEL MOOKHEY: It is not in the contracts.</p> <p>Mr STUART AYRES: We will take it on notice.</p>
	<p>ANSWER: KPIs are included in individual's annual performance agreements, not employment contracts.</p>

p. 38	<p>The Hon. DANIEL MOOKHEY: Can we get in detail what precisely is in the performance agreement?</p> <p>AMY BROWN: We will take it on notice and provide you whatever we can, yes. Thank you, Mr Mookhey.</p>
	<p>ANSWER: Individual performance agreements are private and confidential.</p> <p>All staff at Investment NSW are required to develop a performance plan, which identifies their objectives and deliverables for the year ahead and their progress are regularly reviewed, to manage their performance and adjust to new priorities or external impacts.</p> <p>For the Agent General and STICs, specific KPIs include achieving results specifically related to investment attraction and export outcomes.</p> <p>For investment attraction KPIs include:</p> <ol style="list-style-type: none"> 1. The number of new investment leads identified by the office that create jobs and align with NSW’s priority industries and places 2. The account management of, and service delivery to a portfolio of these investors, including client satisfaction with our services 3. Investment deals by foreign businesses supported by the office, including the value of capital invested and the number of jobs created or retained as a direct result of our assistance. <p>For export activities, the KPIs, at a minimum, are focussed on:</p> <ol style="list-style-type: none"> 1. The number of NSW businesses assisted by the office to export to that market, including a percentage which should be “new to the region” as we support NSW businesses find new export markets 2. The dollar value and number of export sales achieved by NSW business as a direct result of our assistance. <p>Client satisfaction with our services.</p>
p. 41	<p>The Hon. DANIEL MOOKHEY: The parkland authority released an invitation to partner in the Bradfield City Centre and the AMRF in October 2021. How many companies or organisations have since expressed an interest in partnering in the AMRF?</p> <p>Mr STUART AYRES: I will have to defer to Dr Hill for that.</p> <p>SARAH HILL: Just to be clear, the first building had an expression of interest for tenants, which was released in December. That is a matter that is still being assessed. In terms of the broader number of tenants who are interested in the AMRF, we have had quite a range of interest from foundation and city partners. That is something that I am happy to take on notice if there is an exact number I can give you.</p>

	<p>ANSWER: The Advanced Manufacturing Research Facility (AMRF) is a unique proposition for NSW and the Bradfield City Centre. There has been extensive engagement and market sounding undertaken to inform the development of the concept, including with potential future users of the AMRF. This included engagement with industry and research institutions, including universities, which have expressed strong support for the AMRF.</p> <p>As noted by the Minister at the 8 March 2022 hearing, the AMRF is subject to a final investment decision.</p>
p. 42	<p>The Hon. JOHN GRAHAM: So a low-key announcement of this. As you say, Jobs for NSW does still exist. You are required as Minister to appoint a number of board members. Are all those board positions filled that you are required to appoint under the legislation?</p> <p>Mr STUART AYRES: I am not sure what our board requirement is under the current arrangements.</p> <p>The Hon. JOHN GRAHAM: But you agree this legislation is your sole responsibility as Minister.</p> <p>Mr STUART AYRES: The legislation is, but I do not think there is a legislative requirement to maintain the board. But I will take that on notice.</p> <p>The Hon. JOHN GRAHAM: Are all the legislative requirements under Jobs for NSW, the Act that reports to you, being fulfilled at the moment, given that the Government has closed down this organisation and it is a ghost agency?</p> <p>Mr STUART AYRES: To the best of my knowledge, but I will take that on notice to ensure that the Committee gets accurate advice</p>

	<p>ANSWER: The <i>Jobs for NSW Act 2015</i> (Act) includes provisions relating to board composition and functions, annual report, advisory committee and the Jobs for NSW Fund.</p> <p>In relation to board composition (section 5(2) of the Act), following the 2019 Machinery of Government changes, five board members resigned from their positions (except the Secretary of Department of Premier and Cabinet and the Secretary of NSW Treasury). There is no express quorum requirement for Board meetings.</p> <p>In relation to board functions (section 6(1) of the Act), the board predominantly advisory in nature.</p> <p>In relation to the annual report (section 8 of the Act), see answer to Question p. 58.</p> <p>In relation to advisory committees (section 9 of the Act), it is not a mandatory requirement to establish an advisory committee.</p>
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	<p>In relation to the Jobs for NSW Fund (section 12(4) of the Act), the Minister has control and management of the Jobs for NSW Fund.</p>
p. 43	<p>The Hon. PENNY SHARPE: What do you expect to be the salary of the commissioner?</p> <p>Mr STUART AYRES: I will take it on notice. I do not know the exact figure.</p>
	<p>ANSWER: Remuneration will be in accordance with the <i>Crown Employees (Public Sector - Salaries 2021) Award</i>.</p>

p. 46-47

The Hon. DANIEL MOOKHEY: The grant and subsidies revised in 2020-21—which, to be fair, only covered the first three months of the agency's operation—was \$16 million. You have then been allocated \$255 million in grants and subsidies for this year. That is to your agency. To be clear, Destination NSW is reported separately in the budget papers.

AMY BROWN: That is correct, yes.

The Hon. DANIEL MOOKHEY: I presume it is not them.

AMY BROWN: Yes. The Hon. DANIEL MOOKHEY: Even if you were to annualise the \$16 million—multiply it by four because it was really a quarter—that would take you to somewhere near \$100-ish million.

AMY BROWN: Yes.

The Hon. DANIEL MOOKHEY: But it is \$255 million, which is a huge increase. I would like to know what exactly that is for.

AMY BROWN: In terms of our grants programs?

The Hon. DANIEL MOOKHEY: I do not know whether it is for your grants program or not, but it is not your other operating expenses and it is not your employee expenses.

AMY BROWN: Thank you for the clarification. We have a number of grants programs that we administer as Investment NSW. Some of them are quite sizeable because they are over quite a discrete period of time, such as Jobs Plus, which is \$250 million. We have others. The CBD Revitalisation Program, for example, is \$50 million. Entrepreneurship in Innovation Ecosystems is \$35 million. Some of those, because they are COVID recovery-style grants, are really over a one- to two-year period so that we can realise the benefits over a short period of time.

The Hon. DANIEL MOOKHEY: On notice, can we please get that \$255 million broken down by grant program?

AMY BROWN: Certainly.

	<p>The Hon. DANIEL MOOKHEY: Can we also get how much of that has gone out the door, given that it is all meant to be acquitted this year?</p> <p>AMY BROWN: Certainly.</p> <p>The Hon. DANIEL MOOKHEY: Do you have those numbers with you, by any chance?</p> <p>AMY BROWN: I have them with respect to most of the—</p> <p>The Hon. DANIEL MOOKHEY: Ones you have just mentioned?</p> <p>AMY BROWN: —specific ones.</p> <p>The Hon. DANIEL MOOKHEY: Do you want to go through them?</p> <p>AMY BROWN: Okay. Actually, I had better take it on notice, sorry, because a lot of these—for example, the Entrepreneurship in Innovation program actually has five subsections that sit under it. Some have only just been announced, such as the Westmead Innovation Ecosystem Fund, for example. Some have been going for a bit longer, such as the Boosting Business Innovation Program. So it is kind of tracking which ones we have a head start on for the year.</p> <p>The Hon. DANIEL MOOKHEY: Do you want to give us the headline figures? Any additional detail you wish to provide on notice would be most welcome.</p> <p>AMY BROWN: In terms of the money that has gone out the door or how they are broken down in terms of dollar figure?</p> <p>The Hon. DANIEL MOOKHEY: I am going to say both, if you do not mind. You were rattling off a list before.</p> <p>AMY BROWN: Yes, sure.</p> <p>The Hon. DANIEL MOOKHEY: If you wish to use that as the basis, if that is comprehensive—if we can get the money that has been allocated to the program and the money that has gone out the door at top level. On notice, any further would be great</p>
	<p>ANSWER: Information about Investment NSW’s grants programs will be reported in the 2021-22 annual report, which will be publicly available.</p>

p. 47	<p>The Hon. DANIEL MOOKHEY: Do you have the other parts of that \$255 million to hand?</p> <p>AMY BROWN: I have a list of all of our grants programs. It will take some time to run through. I don't know if you would prefer that we take it on notice.</p>
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	<p>The Hon. DANIEL MOOKHEY: No, I am looking for the ones that are specifically funded. Maybe on notice, can we get the \$255 million budget allocation broken down by grant program?</p> <p>AMY BROWN: Yes. The Hon. DANIEL MOOKHEY: And can we also get it broken down by money out the door on that grant program—so how much was allocated for the year and how much has gone out the door?</p> <p>AMY BROWN: I will take it on notice and provide as much as I absolutely can</p>
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	<p>ANSWER: Please see answer to Question p. 46-47.</p>
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p. 49	<p>The Hon. DANIEL MOOKHEY: Who else is coming across directly to the department as opposed to within their agencies that are coming to the department?</p> <p>AMY BROWN: I will need to take that on notice.</p>
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	<p>ANSWER: As at 22 March 2022, the following roles are coming across to the Department of Enterprise, Investment and Trade: roles from the Department of Customer Service, which includes the Liquor, Gaming and Racing group along with other key operations staff; a commercial transactions team and core operational staff from Investment NSW; and the Office of Group Deputy Secretary, Kate Foy, for Sport, Arts and Tourism from the Department of Premier and Cabinet.</p>
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p. 50	<p>The Hon. PENNY SHARPE: Did it finalise the innovation scorecards that it had previously done in 2018 and 2019 at that meeting?</p> <p>AMY BROWN: I do not recall it being discussed at that meeting, but I am happy to take it on notice.</p> <p>The Hon. PENNY SHARPE: Would you be able to tell us where the innovation 2021 scorecard is up to and when it is going to be published?</p> <p>AMY BROWN: I will take it on notice.</p> <p>The Hon. PENNY SHARPE: Was it just once last year? I am happy for you to take it on notice to establish how many times it met.</p> <p>AMY BROWN: It certainly meets more frequently than that. From memory it is quarterly. I have no evidence that it meets any less than that. I do not think we have missed any meetings in the past 12 months.</p> <p>The Hon. PENNY SHARPE: The scorecard 2021 is outstanding but it looks to me the 2020 one is as well. Can you take on notice whether the idea of doing the scorecard is no longer being pursued?</p> <p>AMY BROWN: I will take it on notice.</p>
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	<p>ANSWER: The 2018 Scorecard was finalised in 2018. The 2019 Scorecard was finalised in 2019. The NSW Innovation and Productivity Council did not produce its NSW Innovation and Productivity Scorecard in 2020. The NSW Innovation and Productivity Scorecard for 2021 is scheduled to be published in the second quarter of 2022.</p>
p. 51	<p>The Hon. DANIEL MOOKHEY: How many total staff are there right now in Investment NSW?</p> <p>AMY BROWN: I had it marked. I am not going to take it on notice because I do know. Full-time equivalent staff in Investment NSW is 461.6 people.</p> <p>The Hon. DANIEL MOOKHEY: In the past nine months your staff has gone from 286 to 461.</p> <p>AMY BROWN: I would have to take that on notice. That does not sound</p>
	<p>ANSWER: The full-time equivalent staff figure of 461.6 included Destination NSW. The 286 figure reported in the Investment NSW Annual Report 2020-21 did not include Destination NSW. Destination NSW staff figures are reported in its annual report.</p>

p. 51	<p>The Hon. DANIEL MOOKHEY: How many at band 1, 2 and 3? You can take it on notice if you need to.</p> <p>AMY BROWN: I will take it on notice</p>
	<p>ANSWER: The numbers of substantive ongoing Public Service Senior Executive employees within each band at Investment NSW (excluding Destination NSW), as at 16 March 2022, are: Senior Executive Band 1 – 33; Senior Executive Band 2 – 7; and Senior Executive Band 3 – 2.</p>
p. 52	<p>The Hon. DANIEL MOOKHEY: Have you had the chance to read that report from the Public Service Commission? No surprise if you have not.</p> <p>AMY BROWN: No.</p> <p>The Hon. DANIEL MOOKHEY: On notice, can you have a look at it and respond specifically? Because they do identify Investment NSW explicitly as the reason why the size of the SES—how many additional positions to the ones you inherited did you hire last year?</p> <p>AMY BROWN: I will need to take it on notice. I do not know if "not many" is a sufficient answer for you. I will take it on notice. There was no dramatic expansion in our executive structure.</p>
	<p>ANSWER: Since 29 March 2021, Investment NSW has created 11 ongoing Senior Executive roles.</p>
p. 52-53	<p>The Hon. DANIEL MOOKHEY: Secretary, I might just take you back to various aspects of Investment NSW, if that is okay, now that I have brought the document up. On your annual report, it lists you having spent \$2 million on consultants in the three months for which this reporting period applied. I am on page 24. I am interested specifically in two that are</p>

	<p>listed. The first is Newgate Communications strategic communications advice—\$75,000. What was that for?</p> <p>AMY BROWN: I will take the detail on notice with an overarching comment that establishing the new agency required quite a bit of advice and expertise on how to establish ourselves in terms of corporate policies and the like, but then also how we were to do things like branding and, in particular, what sort of branding would resonate with the global market and how we should best approach making sure that New South Wales was differentiated and understood internationally. Again, most of the advice that we received was in that context, and communications was a big part of that.</p> <p>The Hon. DANIEL MOOKHEY: Equally, the report says that you—again, by "you" I mean the agency—paid \$131,000 to KPMG Australia for something called economic advisory services for Project Henrietta. What is Project Henrietta?</p> <p>AMY BROWN: I believe that there is a level of confidentiality around that, but I will take it on notice and provide anything that I can.</p> <p>The Hon. DANIEL MOOKHEY: It is listed in an annual report. It is \$131,000 that has gone to KPMG. What is this project?</p> <p>AMY BROWN: I will take it on notice.</p> <p>The Hon. DANIEL MOOKHEY: I appreciate that you have, but are you taking it on notice because there is a Cabinet process involved in this? Because I am entitled to press for a question and answer unless you can identify a specific reason as to why.</p> <p>AMY BROWN: What I will say is that many of our advisory services from the big four relate to very confidential commercial projects because we have a commercial division. So I just want to take it on notice and only provide what I need to, given that it is all commercial in confidence and might relate to a private counterparty</p>
	<p>ANSWER: SEC Newgate was engaged by the Department of Premier and Cabinet to provide strategic communications advice and services to further improve engagement in support of the state's COVID-19 economic recovery. The project was subsequently transferred to Investment NSW.</p> <p>KPMG was originally engaged by NSW Treasury to provide specialist advice for Project Henrietta, which was the NSW-led response to Qantas EOI for the location of Qantas' headquarters. The project was subsequently transferred to Investment NSW.</p>

p. 54	<p>The Hon. DANIEL MOOKHEY: Secretary, the other thing that is listed on this is that apparently in the three-month period there were 41 engagements that were worth less than \$50,000, which, incidentally, for what it is worth, I am fairly positive is a record across all of government in terms of the number of engagements that are less than \$50,000 and</p>
	<p>therefore not reported. What were the 41? Do you need to take it on notice?</p> <p>AMY BROWN: They were not required to be disclosed. The Hon.</p> <p>DANIEL MOOKHEY: For the purposes of the annual reporting Act. I am not suggesting that the decision not to disclose it in the annual reporting Act was illegitimate. You are well and truly entitled not to disclose it in the annual reporting Act. Hence the question: What were they?</p> <p>AMY BROWN: I will take it on notice. Again, Mr Mookhey, we were in the establishment phase in terms of our agencies. We were getting lots of assistance in terms of getting the right policies and procedures in place; continuing rolling out our international network, which requires a level of international advice, both on work health and safety international laws, IT and so on and so forth. So there was a lot that we needed, and I expect that is why it is quite disaggregated.</p> <p>The Hon. DANIEL MOOKHEY: On notice, can we get a full list of the 41—the successful consultants or the consultancy that provided the service, the cost of it, as well as whether or not that particular consultancy had to go to tender or not, which, to be fair, if it is less than \$50,000 it is unlikely that it did, but therefore how each of the consultants was selected? I ask that because it is a significant amount of money. It is about a third of your bill on these type of engagements. So if you are in a position to provide us that on notice, that would be great.</p> <p>AMY BROWN: I will do so</p>
	<p>ANSWER: Investment NSW undertook 41 engagements under \$50,000 to support the delivery of its projects domestically and internationally.</p> <p>Investment NSW complies with the <i>Annual Reports (Departments) Act 1985</i>. This legislation provides that, for projects costing less than \$50,000, Departments are required to list the total number of engagements and the total cost of engagements. Further information can be found at: www.treasury.nsw.gov.au/information-public-entities/annual-reporting.</p>

p. 55	<p>The Hon. PENNY SHARPE: But there are 55 permanent employees, is that right?</p> <p>SARAH HILL: Correct, yes.</p> <p>The Hon. PENNY SHARPE: And of those, 22 are senior executive service. SARAH HILL: Yes.</p> <p>The Hon. DANIEL MOOKHEY: Is that still the case?</p> <p>SARAH HILL: Yes, I believe it would be still the case, but I am happy to check and take that on notice to verify that</p>
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	<p>ANSWER: As at 30 June 2021, WPCA had a headcount of 95 staff. This included a headcount of 55 employees. There were 22 public service senior executives.</p>
p. 55	<p>The Hon. PENNY SHARPE: But you are basically located together, so it is about 100 staff. Are you anticipating that to grow very much more between now and when you have to move?</p> <p>SARAH HILL: It will grow in light of the growth in projects and work that we need to do. Yes, we anticipate it will grow.</p> <p>The Hon. PENNY SHARPE: How many more staff are you anticipating that you will end up with?</p> <p>SARAH HILL: That is a matter that we are currently undertaking some workforce planning around in light of the commitments that we have. I am happy to take that on notice and come back to you.</p>
	<p>ANSWER: From 30 June 2021 to February 2022, WPCA headcount increased from 95 to 120 staff. This rate of increase does not necessarily reflect future growth in staffing numbers.</p>

p. 56

The Hon. PENNY SHARPE: How do they get your input? Is there a committee that you work to or a sub-committee of Cabinet you are working to? Where does the work that you are doing plug into the direct planning of transport, as one example? We could talk about health or a whole range of other things.

SARAH HILL: There is a number of different ways and obviously we work closely with them, and have various meetings, as we do, across all agencies of government.

The Hon. PENNY SHARPE: Are they meetings as needed? It is not a formal structure?

SARAH HILL: It depends on the nature of the situation. In the case of Campbelltown justice precinct, we have a cross-government agency group. In the case of City Deal, we have three levels of formal governance. For example, the most senior level relates to Ministers and mayors of councils. The next layer relates to the head of DPC as well as the general managers. The next layer down, which is the coordination committee, has a number of different representatives of government agencies, and collectively they inform City Deal deliverables or other city planning matters. So there is a number of different governance layers and mechanisms that we use.

The Hon. PENNY SHARPE: Would you be able give us, on notice if you like, who is on that coordination committee?

SARAH HILL: I am very happy to. It is public in the City Deal as well, which is available on the website, but I am very happy to take that on notice and give you the details of that.

ANSWER: General information regarding the implementation and governance of the Western Sydney City Deal is available at <https://www.wscd.sydney/implementation>.

The Coordination Committee is made up of representatives of the NSW Government, Australian Government and the eight Western Parkland City councils.

Current NSW Government agencies represented on the Coordination Committee include:

- Western Parkland City Authority
- Department of Planning and Environment
- Transport for NSW
- Sydney Metro

Other agencies by invitation

P56-57	<p>The Hon. DANIEL MOOKHEY: Dr Hill, what is your current head count?</p> <p>SARAH HILL: The current head count is over 95. I would say it would be in the order of 120, but it does fluctuate.</p> <p>The Hon. DANIEL MOOKHEY: Is that in terms of FTE or the number of people who are working?</p> <p>SARAH HILL: I would have to take the details of that on notice so that we are consistent with our terminology.</p>
	<p>ANSWER: As at February 2022, WPCA headcount was 120 staff.</p>
p. 57	<p>SARAH HILL: I am very happy to share with you details of the City Deal. The livability program has been an ongoing program which is joint-funded by the Commonwealth, the State and councils. It represents 28 projects that relate to livability outcomes. There is a range of projects from water parks through to leisure and recreational facilities across the eight City Deal councils.</p> <p>The Hon. DANIEL MOOKHEY: That \$36 million has to be concluded by the end of this year?</p> <p>SARAH HILL: Yes, that is correct.</p> <p>The Hon. DANIEL MOOKHEY: And that has been dispersed over 28 projects?</p> <p>SARAH HILL: That is correct.</p> <p>The Hon. DANIEL MOOKHEY: I am aware the City Deal prescribes that. Can the Committee get on notice a list of the projects?</p>
	<p>ANSWER: Information regarding the Western Sydney Liveability Program, including funded projects, is available at www.wscd.sydney/liveability-program, and in the Western Sydney City</p>
	<p>Deal Annual Progress Report for 2021, available at www.infrastructure.gov.au/sites/default/files/documents/western-sydneyprogress-report-2021.pdf</p>
p. 58	<p>The Hon. JOHN GRAHAM: Who are the four members that Minister Ayres or his predecessor have appointed to the Jobs for NSW board?</p> <p>AMY BROWN: I will need to take that on notice because, as the Minister was alluding to, a lot of what Jobs for NSW was seeking to achieve has been superseded by things like Jobs for NSW, our global network and so on. In that sense, while there is some funding that exists within it and it funds some of our entrepreneurial programs, it is not as active, if you will,</p>

	<p>as it was, for example, when it sat in NSW Treasury, so there is not a lot for me to report on</p>
	<p>ANSWER: Please see answer to Question p. 42.</p>
p. 58	<p>The Hon. JOHN GRAHAM: Perhaps you could also take on notice who the member appointed by the Minister for regional development is, who the nominee of the secretary for Treasury is if they are not serving in their own capacity and who the nominee of the Secretary of the Department of Premier and Cabinet is if they are not serving in their own capacity. Another requirement of the legislation is for an annual report for Jobs for NSW. There is an annual report, although it is for 2019-20. There have been no subsequent annual reports that I am aware of. What is your understanding of the situation?</p> <p>AMY BROWN: I will need to come back to you on that. I understand that there are some reporting requirements with respect to Jobs for NSW that still need to occur. We currently have our audit and risk committee looking into the fund itself and what it is that we need to do to comply. I will come back to you</p>
	<p>ANSWER: Please see answers to Questions p. 42 and p. 58.</p> <p>The 2020-21 Jobs for NSW Annual Report will be finalised once the 2020-21 financial audit of the Jobs for NSW Fund is complete. There is a legislative requirement for the board to provide the relevant Minister with an annual report. There is no requirement for the report to be made public.</p>
p. 59	<p>The Hon. JOHN GRAHAM: Yes, just those two though; the other functions have collapsed. What is the balance of the account of the Jobs for NSW fund?</p> <p>AMY BROWN: I will take that on notice.</p> <p>The Hon. JOHN GRAHAM: Turning to the annual report, this is the annual report 2019-20, which, as I say, I believe is the most recent one, this does outline the Go NSW Equity Fund and indicates that—that was where I drew the report on page 9—it refers to the 100 jobs that were created as a result of investments from the equity fund in its first two years of operation. When this was announced on 17 October 2017, this is what the Government said—this was Mr Barilaro at the time: The capital funding invested into the companies could create up to 2500 new jobs ...</p>

A further 2400 jobs could be created by 2025 through recycled funds. That is a total of 4,900 jobs. The annual report says 100 jobs were created as a result of this fund. It also goes on to say that was "well ahead of schedule". How is this well ahead of schedule given it is a fraction of the jobs that John Barilaro was promising?

AMY BROWN: I believe the question was asked to my Minister this morning and he answered it. I do not have anything to add because this fund predated me taking on this responsibility. But, yes, the 100 jobs figure accords with what I have.

The Hon. JOHN GRAHAM: I am asking you about the most recent annual report for a fund which is in your agency and I am hoping to understand how this is factually accurate, that creating 100 jobs is well ahead of schedule.

AMY BROWN: I do not have anything to add in addition to what the Minister said this morning.

The Hon. JOHN GRAHAM: Would you perhaps like to take that on notice?

AMY BROWN: I can take it on notice and see if there is anything else I can provide.

The Hon. JOHN GRAHAM: I think that would be helpful. I might table those documents. If you are happy to take this on notice—and I did not put this question specifically to the Minister, given the time, which is why I want to put it to you and I would like a response—how is it that this fund is claiming to the Parliament that it is well ahead of schedule on its job claims given these two documents?

AMY BROWN: Thank you. I will take it on notice.

The Hon. DANIEL MOOKHEY: I might just follow up on that. Did the Jobs for NSW fund enter into any agreements with Treasury last year?

AMY BROWN: With Treasury?

The Hon. DANIEL MOOKHEY: Yes.

AMY BROWN: I will have to take that on notice.

	<p>ANSWER: The 2020-21 financial statements are currently being prepared.</p> <p>‘Ahead of schedule’ refers to the job creation targets for the GO NSW Equity Fund’s investments in Stone Axe Pastoral and Australia’s Oyster Coast, which were expected to create a total of 116 new jobs over five years.</p>
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	<p>Over 100 jobs were created in the Fund’s first two years of operations, nearly 86 per cent of the total job creation, which was ahead of the forecast.</p> <p>The Jobs for NSW Fund did not enter into any agreements with NSW Treasury in 2020-21.</p>
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p. 60	<p>The Hon. DANIEL MOOKHEY: Did it get any inflow last year?</p> <p>AMY BROWN: Did it get—sorry?</p> <p>The Hon. DANIEL MOOKHEY: Inflow, funding inflow.</p> <p>AMY BROWN: Not that I am aware, but I will take that on notice.</p>
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	<p>ANSWER: The Jobs for NSW Fund received funding inflows in 2020-21.</p>
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p. 60	<p>The Hon. DANIEL MOOKHEY: Is Jobs for NSW paying staff any administration costs?</p> <p>AMY BROWN: I will take that on notice</p>
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	<p>ANSWER: In 2020-21, the Jobs for NSW Fund paid administration costs for audit fees and staffing and operation costs for the Sydney Start-up Hub.</p>
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p. 60	<p>The Hon. DANIEL MOOKHEY: In the financial year 2020-2021. Whose staffing costs and administration costs is Jobs for NSW paying?</p> <p>AMY BROWN: I will need to confirm that it might be in relation to the funding of the start-up hub.</p> <p>The Hon. DANIEL MOOKHEY: Will you take that on notice?</p> <p>AMY BROWN: Yes</p>
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	<p>ANSWER: Please see answer to Question p. 60.</p>
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p. 61	<p>The Hon. DANIEL MOOKHEY: Can I also ask in that respect, in respect to the Jobs for NSW fund, is it still an asset?</p> <p>AMY BROWN: I will need to take that on notice.</p> <p>The Hon. DANIEL MOOKHEY: Because it had shares in various entities, according to the last financial report, and I want to know what has happened to those shares, some of which are actually quite significant, in terms of whether or not it still is the legal owner of—one of them, I think, was a 10 per cent interest in a quantum computing company. Has it still got that or not?</p> <p>AMY BROWN: I am happy to provide a list of assets and functions that sit within Jobs for NSW.</p> <p>The Hon. DANIEL MOOKHEY: I am specifically interested in what they own, as in whether they have any ownership of their equity assets in any</p>
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	<p>organisation, because there were a few—we had the Go NSW which we exited as well, but there were other residual ones which I want to know particularly how they are going. Are they making money or they are not making money? Any detail would be useful.</p> <p>AMY BROWN: Sure, okay.</p> <p>The Hon. JOHN GRAHAM: Just staying on the Jobs for NSW fund, I just want to ask these questions. The annual report—and I remind you this is the 2019-20 annual report—recaps that the Jobs for NSW fund has an allocation of \$190 million, its original allocation. It indicates that at 30 June 2020, Jobs for NSW had committed \$156.2 million to job creation investment opportunities. My question is: What has happened to the rest of the money as at that time, 30 June 2020?</p> <p>AMY BROWN: I will need to take it on notice because Investment NSW did not exist, so a lot of this is prior to my time.</p>
	<p>ANSWER: The Jobs for NSW Fund’s assets are existing loans and cash from NSW Treasury Budget Appropriations.</p> <p>The Jobs for NSW Fund does not have ownership of equity assets and does not hold any shares. It does not hold interests in quantum computing entities.</p> <p>The balance of uncommitted funds is reserved for risk provisions or unallocated.</p>

p. 62	<p>The Hon. JOHN GRAHAM: On the Jobs for NSW Fund, given Ms Brown's answer in relation to 30 June 2020, if there has been expenditure, as outlined, could you give us an update on notice about what the balance of the fund was at 30 June 2021 and in the same terms? So, of the \$190 million, how much has been expended? Where is the money at that second date?</p> <p>AMY BROWN: Yes. We will provide that</p>
	<p>ANSWER: The 2020-21 financial statements are currently being prepared.</p>
p. 62	<p>The Hon. DANIEL MOOKHEY: Have you taken advice as to whether or not it is complying with the Government Sector Finance Act when it comes to the reporting of special deposit accounts?</p> <p>AMY BROWN: Everything that accords with my understanding is that it complies with all legislative obligations, yes.</p> <p>The Hon. DANIEL MOOKHEY: Because, you see, the one that it does not seem to comply with is it is not listed. To be fair, this might be the fault of Treasury, but I want to know whether or not your department or Investment NSW has been providing the inputs required for them to report. Under the Act, all special deposit accounts have to be listed in the Treasury report. I am looking at the Treasury financial reports and every</p>

	<p>other SDA, to the best of my knowledge, is there except for Jobs for NSW. It is not reported at all as an administrative item in the Treasury, which is where usually we get the disclosure of the balances according to all of them, which is a legislative requirement—at least that is my understanding. Were you providing that information to Treasury as to its balances for their purposes or not?</p> <p>AMY BROWN: We are providing all information that we are required to, yes. But if you would like me to provide a more detailed answer as to that anomaly that you have called out—</p> <p>The Hon. DANIEL MOOKHEY: Yes. Just on notice, if you can provide a specific response to the question as to why Jobs for NSW is not listed as a special deposit account—</p> <p>The Hon. JOHN GRAHAM: Given that it is required legislatively to be one.</p> <p>The Hon. DANIEL MOOKHEY: Or, again, why it is not listed, to be very specific, at page 79-80 of the Treasury financial statements. I accept that it might not be issues to do with the agency. It might just be the way that Treasury has reported it. But I think you probably therefore need to say that before we can then take it up with them.</p> <p>AMY BROWN: Thank you</p>
	<p>ANSWER: In 2019-20, the Jobs for NSW Fund was classified as an immaterial Government entity and was therefore not reported separately in the financial statements.</p>

p. 63

AMY BROWN: Yes. We also have the Western Sydney Investment Attraction Fund and the Cyber Security Industry Placement Program.

The Hon. JOHN GRAHAM: Why are they not listed in this annual report?

The Hon. DANIEL MOOKHEY: When were they created?

AMY BROWN: I will take that on notice.

The Hon. JOHN GRAHAM: Turning to my colleague's question, when were they created?

The Hon. DANIEL MOOKHEY: When were those two programs created?

AMY BROWN: The Western Sydney Investment Attraction Fund—is that the one you are referring to?

The Hon. JOHN GRAHAM: Yes.

The Hon. DANIEL MOOKHEY: There are two. There is the cyber one you mentioned—

AMY BROWN: Yes. These were created under the industry development strategies for each of those sectors. There is a space sector. We have released the relevant strategy that lists the programs underneath it, and the same for cyber security.

The Hon. DANIEL MOOKHEY: When? AMY BROWN: When were they released?

The Hon. DANIEL MOOKHEY: No. When were they created, these specific ones, these grants?

AMY BROWN: I do not know the date of creation. I just know they fund—

The Hon. JOHN GRAHAM: Really we are asking is it because they were created after 30 June 2020? Is that the reason they are not reported on?

AMY BROWN: I would say that is very likely because those strategies were not released until the last 12 months.

The Hon. JOHN GRAHAM: Raising the question: Where are you reporting? How is this money being spent if there is not an annual report because this has been closed?

	<p>ANSWER: The Western Sydney Investment Attraction Fund was formally established on 7 June 2018. The Fund was launched by Jobs for NSW in October 2018.</p> <p>The Cyber Security Industry Placement Program was announced as part of the 2021 NSW Cyber Security Strategy, which was launched on 20 May 2021. This Program is currently under development and therefore was not included in the 2021 Annual Report.</p>
p. 63	<p>The Hon. JOHN GRAHAM: I will ask some questions about that in a minute. In that financial year 2019-20 the actual spend is listed in the annual report as \$680,000. What is that money spent on?</p> <p>AMY BROWN: I will take that on notice. That was before my time.</p> <p>The Hon. JOHN GRAHAM: Okay. The fund was exited. Essentially, the equity holding was sold. Was that sold to First State Super?</p> <p>AMY BROWN: The details of the exit process is something, again, I do not want to venture too far into without knowledge because this is all before my time, so I would prefer to provide separate information.</p> <p>The Hon. JOHN GRAHAM: Take that on notice, yes.</p>
	<p>ANSWER: The \$680,000 refers to a capital contribution for the GO NSW Equity Fund.</p> <p>The NSW Government's unit holdings in the GO NSW Equity Fund were sold to First State Super.</p>
p. 64	<p>The Hon. JOHN GRAHAM: Yes. And if we spent \$680,000, noting that, in my view, this is less than a 5 per cent return and we sold at the bottom of the market—I will not ask you to comment on those that the Minister did—do we have to take this \$680,000 that we spent in 2019-20 off the \$900,000, in which case we have got almost no return at all? If you could take that on notice.</p> <p>AMY BROWN: Yes. Before my time, so I will take it on notice.</p>
	<p>ANSWER: The \$900,000 refers to the net profit upon exit after expenses and charges. The \$680,000 was for a capital contribution, which was factored into the final exit price.</p>

p. 65

The Hon. DANIEL MOOKHEY: Some of what has been described as permissible under these funds is school modernisation and the like. That is actually one of the major categories. Is this new money being brought forward? Is that projects that did not succeed through other application processes that are now coming to WestInvest? Do you know how the component that is WestInvest relates to the broader school infrastructure budget?

SIMON DRAPER: I think the best way to answer that is in the general sense that all of the funding that would be allocated through the fund is intended to be additional to existing programs.

The Hon. DANIEL MOOKHEY: Presumably, the capital components of those projects will need to be registered with Infrastructure NSW if they are above \$10 million.

SIMON DRAPER: Yes, that is correct. If they are above a certain size, they will have to go through the assurance process.

The Hon. DANIEL MOOKHEY: Have any of them been registered so far?

SIMON DRAPER: No. Sorry, I should say not that I am aware of, because we have not got that far in the process. People may have notified our assurance area of an intention to do a project and that may end up being funded through the program, but I am not aware of any.

The Hon. DANIEL MOOKHEY: Can you find out on notice whether any have been notified and/or registered?

SIMON DRAPER: Certainly.

The Hon. DANIEL MOOKHEY: Thank you. Separately notified and/or registered—the two steps.

SIMON DRAPER: Yes, sure.

ANSWER: Infrastructure NSW is advised by DPC that WestInvest Program projects will be drawn from proposals put forward by both NSW Government and non-government organisations.

	<p>Funding for NSW Government agency-led projects will be determined following established Budget setting processes.</p> <p>All NSW Government agency-led WestInvest projects will need to be supported by a business case and will be subject to the standard review and assurance processes.</p> <p>As no projects have yet been recommended or approved for WestInvest, Infrastructure NSW is not aware of any project notified or registered that will be funded by WestInvest.</p> <p>Registration of Interest for funding under the Community Project Grants opened on 31 March 2022.</p>
p. 66	<p>The Hon. DANIEL MOOKHEY: Does your steering committee have a terms of reference?</p> <p>SIMON DRAPER: Yes. The Hon. DANIEL MOOKHEY: Can you provide it to us on notice?</p> <p>SIMON DRAPER: Yes. I will probably seek consent from the Department of Premier and Cabinet, who have governance of that, but I will follow that up and come back on notice</p>
	<p>ANSWER: DPC has provided the Terms of Reference (attached).</p>
p. 66	<p>The Hon. DANIEL MOOKHEY: Do your terms of reference make it quite clear that you are acting in an advisory capacity?</p> <p>SIMON DRAPER: Yes, it is a capacity to advise and make recommendations to the Treasurer. Correct.</p> <p>The Hon. DANIEL MOOKHEY: But what happens after the projects are gone? Do you have a supervisory capacity over the efficiency of spend?</p> <p>SIMON DRAPER: I will check that on notice for you. I do not believe there is an ongoing monitoring process for each of those projects. I would say there is usually a funding deed entered into. To the extent that the project is only funded as it is completed, there will be a supervisory role through that period.</p>

	<p>ANSWER: Infrastructure NSW is advised by DPC that the process for ongoing monitoring of projects will be dependent on a number of factors including, but not limited to, the type of entity receiving WestInvest funding and the type of infrastructure project being funded.</p> <p>Projects being delivered by NSW Government agencies will be subject to normal supervision and assurance reporting.</p> <p>In the case of funding for projects to be delivered by non-government entities (including local councils) reporting requirements as to progress of</p>
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	<p>the project will be included in the funding deed. At a minimum all projects will be required to provide quarterly progress reports.</p>
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p.66	<p>The Hon. DANIEL MOOKHEY: And how many meetings are scheduled between now and September?</p> <p>SIMON DRAPER: There is a schedule of meetings. I do not have those with me, but it is a fairly regular series of meetings.</p> <p>The Hon. DANIEL MOOKHEY: Do you mind getting it on notice?</p> <p>SIMON DRAPER: Yes, sure.</p>
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	<p>ANSWER: Infrastructure NSW is advised by DPC that WestInvest Steering Committee meetings are presently scheduled to occur on a fortnightly basis, but additional meetings may be held if necessary.</p>
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p. 66-67	<p>The Hon. DANIEL MOOKHEY: Do you have any idea what criteria you are meant to apply as a member of this steering committee for projects coming out of this fund?</p> <p>SIMON DRAPER: Yes, we do.</p> <p>The Hon. DANIEL MOOKHEY: What are they?</p> <p>SIMON DRAPER: I will have to take that on notice because I have not brought that document with me, but there are certainly criteria we have been given for the project. An example of one I gave you earlier is that the intention is that it is for projects which are additional to the existing portfolio of assets, that it is not for maintenance. There is a series of things, and then there is the intention of the types of assets, as you described earlier, that they might go into.</p>
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	<p>ANSWER: Infrastructure NSW is advised by DPC that the assessment of funding applications and proposals will be informed by their potential to deliver measurable and transformative improvement to liveability across the six focus areas (quality green and open spaces; community infrastructure; school modernisation; arts and cultural facilities; high street activation; and local traffic programs).</p> <p>All parties to the assessment process will be guided by Program guidelines, assessment plans and probity plans. More detailed criteria will be included in the guidelines for each element of the program.</p>
p. 68	<p>The Hon. JOHN GRAHAM: I want to turn to the night-time economy strategy. I think the Government was referring to it as the 24 Hour Economy Strategy. I asked the Minister about this at the last estimates. Rather than go through a detailed item-by-item run-through of this, Secretary, and rather than take all of our time, I simply asked if we could get an indication of progress on each of the actions. That did not occur. The answer I got back was a gentle wobble through some good things that have happened but did not indicate where we were up to. I certainly do not want to detain your officials, but I do think it is reasonable to ask, for each of the actions in this strategy, can we get an indication about whether it is</p>

	<p>complete, whether it is in progress or whether it is yet to start—the sort of traffic-light analysis that would be the basis for any departmental look at this? If you are happy to take that on notice, I am relatively happy to leave that.</p> <p>AMY BROWN: That is great. The only comment I will make is that 35 out of the 39 actions are in progress</p>
	<p>ANSWER: The Office of the 24-Hour Economy Commissioner is responsible for implementing the NSW Government 24-Hour Economy Strategy. The Office has published a Year in Review document, which contains a detailed update on the strategy progress. The Year in Review is available at https://www.investment.nsw.gov.au/assets/greater-sydneys-24-houreconomy/greater-sydneys-24-hour-economy-year-in-review-2022.pdf</p>
p. 69	<p>The Hon. JOHN GRAHAM: Perhaps, on notice, if you are happy to—you have already agreed to respond on these measures. If you are able to separately, on notice, respond to this question: What other data are you bringing to the table? As you measure this challenge for the night-time economy generally and for the night-time economy under COVID, what does the State Government know? What are you prepared to publish down the track?</p> <p>AMY BROWN: I will take that away. I agree.</p>

	<p>ANSWER:</p> <p>The Office of the 24-Hour Economy is using a number of data sets to inform its work, including:</p> <ul style="list-style-type: none"> • ABS data • Data from other state government agencies, councils and industry associations • External benchmarking reports □ Primary research • Polling. <p>The Office of the 24-Hour Economy will continue to use a number of data sources as a central part of its work.</p>
	<p>The Hon. JOHN GRAHAM: The other answer on notice that I was upset about last time—and so I will raise it with you this time—was the issue that I have put back to the Minister about the night-time economy poem contained in the night-time economy strategy. This is page 11 of the strategy. Someone was paid to complete this poem. I am conscious, Ms Foy, of the time, so I am not going to read the whole poem. I was very tempted to. I am definitely going to read it all in the Parliament if I do not get an answer to this reasonable question. Who wrote this? How much did it cost? How much did the strategy cost? I am hoping for answers to each of those three questions, but I am happy for you to take them on notice.</p> <p>AMY BROWN: The strategy was released in September 2020. As you say, that was when it was part of the Treasury cluster. I will have to take the question away. I understand the frustration</p>
	<p>ANSWER:</p> <p>NSW Treasury approved the overall cost of \$146,687.50 to Red Havas for work done on the 24-Hour Economy Strategy. The script on page 11 was written by employees of Red Havas.</p>

p. 72	<p>The Hon. DANIEL MOOKHEY: Dr Hill, I follow up on a question that was taken on notice last time. You may recall that we were talking about Commonwealth land that the authority has acquired and, specifically, its contamination. I asked you what the extent of the contamination was. In response, I was told: Detailed site investigations will determine the nature and extent of any contamination. Where are you up to with the detailed site investigation?</p> <p>SARAH HILL: We are currently undertaking detailed site investigation.</p> <p>The Hon. DANIEL MOOKHEY: Who is undertaking it?</p> <p>SARAH HILL: I would have to take that on notice.</p> <p>The Hon. DANIEL MOOKHEY: When will it be completed?</p> <p>SARAH HILL: Shortly, but the exact details I would have to take on notice.</p>
	<p>ANSWER: Investigations are being undertaken by Environmental Resources Management Pty Ltd and are ongoing.</p>
p. 72	<p>The Hon. DANIEL MOOKHEY: Is that the principal contamination that we are investigating?</p> <p>SARAH HILL: I would have to take that on notice.</p> <p>The Hon. DANIEL MOOKHEY: What else do you think could be there? Have you been advised as to what else is there?</p> <p>SARAH HILL: No. Again, just to avoid any confusion, I would have to take that on notice.</p>
	<p>ANSWER: Detailed site investigations will determine the nature and extent of any contamination. These investigations are ongoing.</p>
p. 72	<p>The Hon. DANIEL MOOKHEY: At the time that we acquired the land, did we have an estimate as to what the contamination was?</p> <p>SARAH HILL: We had some estimates. We had some assessments undertaken, and the Commonwealth had undertaken some assessments as well.</p> <p>The Hon. DANIEL MOOKHEY: At the time did we quantify the liability as to cost for us to clean up the contamination?</p> <p>SARAH HILL: We had estimates and so did the Commonwealth.</p>
	<p>The Hon. DANIEL MOOKHEY: What were the estimates for New South Wales?</p> <p>SARAH HILL: I would have to take that on notice.</p>

	ANSWER: Please refer to pages 4 and 5 of the transcript of the Budget Estimates Hearing for the portfolio area of Jobs, Investment, Tourism and Western Sydney held on 27 October 2021 for further information.
p. 73	The Hon. DANIEL MOOKHEY: What was the land valued at prior to acquisition? SARAH HILL: The land valuation is reflected in the cost, but I am happy to take that on notice
	ANSWER: The value of the land prior to acquisition was a matter for the Commonwealth Government.
p. 73	The Hon. DANIEL MOOKHEY: Did you get the land valued by anyone before you bought it? SARAH HILL: There was a land valuation undertaken, yes. The Hon. DANIEL MOOKHEY: Who did it? SARAH HILL: I would have to take that on notice. The Hon. DANIEL MOOKHEY: Was it CBRE? SARAH HILL: I would have to take that on notice. It was certainly before my time as CEO of the authority. The Hon. DANIEL MOOKHEY: Someone would have produced a valuation report, correct? SARAH HILL: That is right. The Hon. DANIEL MOOKHEY: On notice, could we get the valuation report? SARAH HILL: I am happy to take advice on that, and I will take that on notice.
	ANSWER: A valuation was prepared by Ernst and Young on behalf of Commonwealth Department of Infrastructure, Transport, Regional Development and Communications. Enquiries regarding its status will need to be directed to the Commonwealth.
p. 74	The Hon. DANIEL MOOKHEY: Did they make any specific requests? SARAH HILL: Not to my knowledge, no. The Hon. DANIEL MOOKHEY: Was it just a catch-up? SARAH HILL: I am happy to take the details of that on notice. It is recorded—

	<p>ANSWER: Engagement by the Western Parkland City Authority with landholders is a necessary part of its work given its remit and statutory functions.</p>
<p>p. 74</p>	<p>The Hon. DANIEL MOOKHEY: On notice, can we get the dates of the meetings that the authority had, the dates you have met with those three families, and any description or detail you wish to provide about the nature of the meeting and any outcomes that were reached.</p> <p>SARAH HILL: Very happy to</p>
	<p>ANSWER: Engagement by the Western Parkland City Authority with landholders is a necessary part of its work given its remit and statutory functions.</p> <p>As far as can be ascertained, no current staff of the Western Parkland City Authority have met with the Medich family.</p> <p>As far as can be ascertained, Dr Hill, who was accompanied by other Western Parkland City Authority staff, met with members and representatives of the Waterhouse family on 19 August 2020. The meeting was general in nature and focussed on the expanded remit of the Western Parkland City Authority and its ongoing projects and priorities.</p> <p>As far as can be ascertained, Dr Hill, who was accompanied by other Western Parkland City Authority staff, met with members and representatives of the Perich family and of related businesses on 7 October 2020 and 3 November 2021. These meetings were general in nature and focussed on the expanded remit of the Western Parkland City Authority and its ongoing projects and priorities.</p> <p>Current staff of the Western Parkland City Authority meet with members and representatives of the Perich family and of related businesses as part of its regular and ongoing engagement with Western Sydney Aerotropolis landowners.</p> <p>Current staff of the Western Parkland City Authority met with members and/or representatives of the Waterhouse and Perich families, and of related businesses, in the context of a probity-compliant Request For Information for the Integrated Logistics Hub Airfreight Interface Concept. Information on this Request for Information is available at https://wpca.sydney/investment-attraction/integrated-logistics-hubairfreight-interface-concept/</p>

p. 77	<p>The Hon. DANIEL MOOKHEY: You may have mentioned the figure before. Over the four years, was it \$121 million or \$128 million?</p> <p>KYLIE BELL: It was \$128 million.</p> <p>The Hon. DANIEL MOOKHEY: That is in the forwards.</p> <p>KYLIE BELL: Yes, to June 2025.</p>
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	The Hon. DANIEL MOOKHEY: Yes, which is the outer limit of the forwards. Do you mind, on notice, giving us the profile by year?										
	<p>ANSWER: Profile by year:</p> <table border="1"> <thead> <tr> <th>FY21/22</th> <th>FY22/23</th> <th>FY23/24</th> <th>FY24/25</th> <th>Total (AUD in million)</th> </tr> </thead> <tbody> <tr> <td>\$28.1</td> <td>\$32.8</td> <td>\$33.6</td> <td>\$34.4</td> <td>\$128.9</td> </tr> </tbody> </table>	FY21/22	FY22/23	FY23/24	FY24/25	Total (AUD in million)	\$28.1	\$32.8	\$33.6	\$34.4	\$128.9
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p. 77	<p>The Hon. DANIEL MOOKHEY: And how many will be working out of—</p> <p>KYLIE BELL: Globally we will have 55. We have six regions globally. Each region has nine, except for the Americas, which has 10. The Hon.</p> <p>DANIEL MOOKHEY: Okay. On notice, can we get the 55 broken down?</p> <p>KYLIE BELL: Sure</p>
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	<p>ANSWER:</p> <p>The table below outlines the location and nature of the planned 55 offshore Investment NSW staff.</p>						
	<table border="1"> <thead> <tr> <th>REGION</th> <th>Staff</th> </tr> </thead> <tbody> <tr> <td>REGION: NORTH ASIA Tokyo (Hub)</td> <td> 6 trade and investment specialists in independent NSW Government Trade & Investment office <ul style="list-style-type: none"> • 1 x Senior Trade and Investment Commissioner • 1 x Regional Business Manager • 2 x Investment Directors • 2 x Trade Associate Directors </td> </tr> <tr> <td>Seoul (Spoke)</td> <td> 3 staff in Austrade <ul style="list-style-type: none"> • 2 x Investment Directors – including a Net Zero (hydrogen) specialist • 1 x Trade Associate Director </td> </tr> </tbody> </table>	REGION	Staff	REGION: NORTH ASIA Tokyo (Hub)	6 trade and investment specialists in independent NSW Government Trade & Investment office <ul style="list-style-type: none"> • 1 x Senior Trade and Investment Commissioner • 1 x Regional Business Manager • 2 x Investment Directors • 2 x Trade Associate Directors 	Seoul (Spoke)	3 staff in Austrade <ul style="list-style-type: none"> • 2 x Investment Directors – including a Net Zero (hydrogen) specialist • 1 x Trade Associate Director
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	<p>REGION: UK, EU and ISRAEL London (Hub)</p>	<p>6 trade and investment specialists in independent NSW Government Trade & Investment office</p> <ul style="list-style-type: none"> • 1 x Agent General / Senior Trade and Investment Commissioner • 1 x Regional Business Manager • 1 x Trade and Investment Commissioner • 1 x Investment Director - Defence and Advanced Manufacturing specialist <p>□ 2 x Trade Associate Directors</p>
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	<p>Frankfurt (Spoke)</p>	<p>2 staff in Austrade</p> <ul style="list-style-type: none"> • 1 x Investment Director • 1 x Trade Associate Director
	<p>Paris (Spoke)</p>	<p>1 staff in Austrade</p> <p>□ 1 x Trade & Investment Director</p>
	<p>REGION: ASEAN Singapore</p>	<p>5 trade and investment specialists independent NSW Government Trade & Investment office</p> <ul style="list-style-type: none"> • 1 x Senior Trade and Investment Commissioner • 1 x Regional Business Manager • 2 x Trade & Investment Directors • 1 x Trade Associate Directors
	<p>Ho Chi Minh City</p>	<p>1 staff in Austrade</p> <p>□ 1 x Trade Director</p>
	<p>Jakarta</p>	<p>2 staff in Austrade</p> <ul style="list-style-type: none"> • 1 x Trade Director • 1 x Associate Director – International Education specialist
	<p>Kuala Lumpur</p>	<p>1 staff in Austrade</p> <p>□ 1 x Trade & Investment Director</p>

REGION: AMERICAS New York (hub)	5 trade and investment specialists in independent NSW Government Trade & Investment office <ul style="list-style-type: none"> • 1 x Senior Trade and Investment Commissioner • 1 x Regional Business Manager • 2 x Investment Directors • 1 x Trade Associate Director
San Francisco (spoke)	<ul style="list-style-type: none"> • 1 x Trade and Investment Commissioner • 1 x Trade & Investment Director
Washington (spoke)	1 staff in Austrade □ 1 x Trade & Investment Director
Santiago (spoke)	1 staff in Austrade □ 1 x Director – International Education specialist
Toronto	1 staff in Austrade □ 1 x Trade & Investment Director

REGION: INDIA AND THE MIDDLE EAST Mumbai (hub)	6 trade and investment specialists in independent NSW Government Trade & Investment office <ul style="list-style-type: none"> • 1 x Senior Trade and Investment Commissioner • 1 x Regional Business Manager • 1 x Trade and Investment Directors • 1 Director - International Education specialist • 2 x Trade Associate Directors
Bangalore (spoke)	1 staff in Austrade □ 1 x Trade & Investment Director
Abu Dhabi (spoke)	1 staff in Austrade □ 1 x Trade and Investment Commissioner
Dubai	□ 1 x Associate Director

<p>REGION: GREATER CHINA Shanghai (hub)</p>	<p>5 trade and investment specialists in independent NSW Government Trade & Investment office</p> <ul style="list-style-type: none"> • 1 x Senior Trade and Investment Commissioner • 2 x Trade Directors (including International Education specialist) • 1 x Trade Associate Director • 1 x Regional Business Manager
<p>Guangzhou (spoke)</p>	<ul style="list-style-type: none"> • 1 x Trade and Investment Commissioner • 1 x Trade Director • 1 x Trade Associate Director
<p>Hong Kong (spoke)</p>	<p>1 staff in Austrade</p> <p>☐ 1 x Trade & Investment Director</p>
<p>Taipei (spoke)</p>	<p>1 staff in Austrade</p> <p>☐ 1 x Trade & Investment Director</p>

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The Hon. DANIEL MOOKHEY: This is relevant for how exactly all of this will show up on our accounts and our balance sheet. Can we, on notice, get the list of the names of all the entities we have formed?

AMY BROWN: Certainly.

KYLIE BELL: Yes

ANSWER: The names of all the international entities formed, as shown on the balance sheet are:

- United States of America – New South Wales US Office Inc.
- Japan– GIA NSW Government
- Singapore – NSW Government Foreign representative office
- India – Government of the State of New South Wales liaison office
- United Kingdom – The Crown of New South Wales China - International Branch, New South Wales, Australia

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The Hon. DANIEL MOOKHEY: Yes, but how to report all of this and therefore scrutinise it for Parliament is a relevant question. We are very interested in that because equally there are questions about how responsive they are to calls for papers and such, as well as these entities. If they are controlled by a Minister, a lot turns on it. I invite you, on notice, to provide us with a list and any further information you can about how the New South Wales Government exercises control over them or not.

AMY BROWN: Yes. It is worth noting, as well, that all of our onshore policies around risk and governance and finance and requirements to comply with information requests, and so on, apply to our offshore entities.

ANSWER: Investment NSW has extensive measures in place to ensure oversight and governance of both its onshore and offshore operations.

All onshore and offshore staff must comply with all Investment NSW policies, including:

- Code of Ethics and Conduct
- Information Management and Security Policy
- Finance, Procurement and Delegations Policy
- Anti-Bribery Policy
- Fraud and Corruption Prevention Policy and Procedure
- HR Delegations
- Privacy Management Plan
- Risk Management Framework
- Conflict of Interest Policy
- Travel Policy
- China office chops use and authorisation Policy and procedures
- Purchasing Card Policy
- Purchasing Card Procedures
- Offshore Offices Information Security Policy
- Privacy Management Plan
- Public Interest Disclosures Internal Reporting Policy
- Japan office Hanko seal use and authorisation policy and procedures
- Business Continuity Plan Policy
- Mobile Communication Devices Policy
- Gifts, Benefits and Hospitality Policy
- Study Assistance Policy
- Study Assistance Procedure
- Work Health and Safety Policy

Additional governance mechanisms are in place for offshore entities including having onshore Directors of international entities, onshore authorised signatories on international bank accounts and onshore reporting lines for all offshore staff.

To also confirm, specific GIPA requests are assessed individually in accordance with applicable law(s). For the avoidance of doubt, the structure of the offshore offices has not been set up by Investment NSW with any intention to avoid information access requests but rather, to comply with regulation and law in each jurisdiction.

p. 79	<p>The Hon. DANIEL MOOKHEY: Thank you. Do we have any further information around their salary packages?</p> <p>AMY BROWN: In what sense?</p> <p>The Hon. DANIEL MOOKHEY: The cost-of-living allowance, especially.</p>
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	<p>AMY BROWN: The cost-of-living allowance I took on notice this morning as they differ for each senior trade and investment commissioner and the Agent-General. I will provide back to you, on notice, what those allowances look like.</p> <p>The Hon. DANIEL MOOKHEY: What is the budget for each office? Can you provide us, on notice, what the actual budget is as well?</p> <p>AMY BROWN: We can.</p>
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	<p>ANSWER: Budgeting is carried out by region, rather than individual offices. The figures for the FY 2021-22 are in the table below.</p> <table border="1" style="width: 100%; border-collapse: collapse;"> <thead> <tr> <th style="width: 40%;">Region</th> <th style="width: 60%;">Budget (AUD in millions) by region</th> </tr> </thead> <tbody> <tr> <td>UK, Europe and Israel</td> <td style="text-align: right;">\$4.2</td> </tr> <tr> <td>Americas</td> <td style="text-align: right;">\$4.2</td> </tr> <tr> <td>North Asia</td> <td style="text-align: right;">\$4.2</td> </tr> <tr> <td>India & Middle East</td> <td style="text-align: right;">\$3.4</td> </tr> <tr> <td>ASEAN</td> <td style="text-align: right;">\$3.4</td> </tr> <tr> <td>China</td> <td style="text-align: right;">\$3.4</td> </tr> <tr> <td>Total</td> <td style="text-align: right;">\$22.8</td> </tr> </tbody> </table>	Region	Budget (AUD in millions) by region	UK, Europe and Israel	\$4.2	Americas	\$4.2	North Asia	\$4.2	India & Middle East	\$3.4	ASEAN	\$3.4	China	\$3.4	Total	\$22.8
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p. 79	<p>The Hon. DANIEL MOOKHEY: Relax. There is not much in it, other than—two years ago Treasury were telling us, when we asked them in 2019, that they were looking into whether the title would need to be used. I am now going to infer that the title was used, but this apparently was subject to some review as part of the trade strategy. That is the reason I am asking, because we have been asking about this for two years. At the time, we were told that that gives them special access to certain diplomatic circuits, which raises the question—I know you guys care a lot about protocol when it comes to the United Kingdom. So I am going to ask the secretary to provide, on notice, what exactly are the additional privileges of being called an Agent-General and what is the intent in how we use it?</p> <p>AMY BROWN: Thank you. Kylie undertook the review. I do not know if you want to comment briefly.</p>
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	<p>ANSWER: Agent-Generals were established in the eighteenth century by British colonies to ensure home interests were represented and promoted in London.</p> <p>All Australian states, other than Tasmania, have Agents-General in the UK. For most, the Agent-General is also the state’s Trade and Investment Commissioner to Europe.</p> <p>The additional privilege of having an Agent General in London as opposed to a Senior Trade and Investment Commissioner is that via AgentGenerals, states have the right to petition the Crown directly on those matters which fall within state jurisdiction, which is expressly protected from Commonwealth modification by the Statute of Westminster.</p> <p>The modern purpose and benefit of the role is for state governments to have a direct line of communication with the UK government for broadly commercial purposes including trade and investment promotion, encouragement of tourism and immigration, and other initiatives to foster closer ties between the state and the UK.</p> <p>In re-appointing the NSW Agent General in 2021 after a 30-year hiatus, the NSW Government followed advice from the Crown Solicitor’s Office which indicates that an Agent-General can be appointed under s47 of the <i>Constitution Act 1902</i>.</p> <p>In terms of individual privileges, the appointment was affected by an Executive Minute and gazettal which includes the individual terms, conditions and salary of the position in accordance with the <i>Statutory and Other Offices Remuneration Act 1975</i>. The Agent General is also a holder of an official passport.</p>
p. 80	<p>The Hon. DANIEL MOOKHEY: Sure. Can we get, on notice, how many applicants there were for these jobs?</p> <p>KYLIE BELL: Yes, I think so.</p> <p>AMY BROWN: We will provide you with everything we can</p>

	ANSWER: The recruitment for these positions was managed by an external global recruitment firm, NGS Global. The number of long-listed and short-listed applicants/ candidates provided to Investment NSW by NGS Global was:				
		UK	North Asia	India & Middle East	ASEAN
	Shortlist	6	3	4	5
	Additional Longlist	7	3	5	8
p. 80	<p>The Hon. DANIEL MOOKHEY: I am interested in how many people were on the long list, which you would have been advised, and I am also interested in how many people made it to the short list.</p> <p>KYLIE BELL: Yes.</p>				
	AMY BROWN: We will take it on notice.				
	ANSWER: See answer to previous Question on Notice (p.80).				