

## Sydney Stadiums Strategy Inquiry – KPMG Questions on Notice

Please find below KPMG's responses to the questions on notice taken during the hearing.

## Question 1)

The Hon. LYNDA VOLTZ: Mr Ball, how much have you been paid for the various reports for the stadia strategy?
Mr BALL: It is several hundred thousand dollars.
The Hon. LYNDA VOLTZ: Could you give us an exact figure?
Mr BALL: I think it is of the order of perhaps \$700,000 to \$800,000.
The Hon. LYNDA VOLTZ: Thank you.
The Hon. JOHN GRAHAM: If you could come provide that information on notice that would be appreciated.

## **KPMG Response:**

The sum of fees that KPMG has been paid to date for the development of the Preliminary Assessment, Strategic Business Case and Final Business Case for the redevelopment of the Sydney Football Stadium, and the Strategic Business Case for the redevelopment of Stadium Australia, is **\$884,488.18** (including GST).

# Question 2)

**The Hon. JOHN GRAHAM:** When you made the decision to move the curtaining technology out of the bid under direction from the government, you made some adjustments that are noted in a letter.

Mr BALL: An addendum, yes.

The Hon. JOHN GRAHAM: Are there any adjustments to these expected attendances? Mr BALL: I do not recall. I do not have the addendum here, so I cannot comment. The Hon. JOHN GRAHAM: Could you take that on notice, whether the attendances have subsequently been adjusted, given that the curtaining technology is one of the two reasons why attendances are predicted to rise.

#### **KPMG Response:**

**Yes**, attendances were adjusted for the addendum to reflect the impact of the removal of the curtaining technology. KPMG did not make the decision to remove the curtaining technology. KPMG was requested to undertake a preliminary assessment of this option by Infrastructure New South Wales.



# Question 3)

The Hon. JOHN GRAHAM: The point here is that the base case is not what is going on at the moment, is it, the base case is less attendees? How many less attendees? How many attendees have been stripped out to give us that base case? Mr BALL: The base case reflects a revised event calendar, the details of which are provided in the report. The Hon. JOHN GRAHAM: How many attendees less though? Mr BALL: From where we are now? The Hon. JOHN GRAHAM: Yes. Mr BALL: Can I take that on notice? The Hon. JOHN GRAHAM: You can. If I can help you though, it is something like 124,000 or 17 per cent, is it not? The CHAIB: The witness has taken it on notice. So I will allow the witness to answer on

The CHAIR: The witness has taken it on notice, so I will allow the witness to answer on notice.

The Hon. JOHN GRAHAM: I am happy with that, Chair.

## **KPMG Response:**

The demand projections for the Sydney Football Stadium Business Case do not include a number of ad-hoc events, or events that are only held based on team performance (e.g. A-League Finals matches). These events are not included in either the Base Case or the Redevelopment Options.

The total attendance for all events at Sydney Football Stadium in calendar year 2017 was **782,899.** Of this, **101,593** patrons attended the venue for events that are considered either adhoc or dependent on team performance. These include A-League Finals (61,282); FFA Cup (12,264); and the Rugby League World Cup (28,047).

It follows that in the 2017 calendar year, **681,306** patrons attended the Sydney Football Stadium for events that have been considered within the Business Case demand projections. The Base Case, as per the Sydney Football Stadium Final Business Case, has a projected attendance of **719,000** in an average year.