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# Brooker Holdings Pty Limited

# By: nusconsulting

NUS Consulting Group Level 5 77 Pacific Highway North Sydney NSW 2060

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#### **EXECUTIVE SUMMARY**

Australia is in transition from a generation sector dominated by old coal fired power plants to more renewable generation. Many factors have combined to push market pricing up substantially over the past year. Coal-fired plant closures, market uncertainty, high gas prices and insufficient competition in the generation sector have led to rates that were unthinkable only a few years ago. Though prices have dropped from their recent peak, the market price remains significantly higher than the historic average.

Although governments have proposed some limited longer term infrastructure solutions, these fall far short of a comprehensive plan and will do little to achieve any pricing relief in the shorter term.

NUS Consulting has obtained pricing for a new contract for Brooker Holdings to commence on the 1<sup>st</sup> January 2018. In the pricing analysis we have included the five most competitive offers for your comparison. The incumbent, AGL, offered the lowest price for all three terms.

There is a marginal decrease of 8.6% offered in the second year pricing. However, considering the rate of change we are witnessing in technology and market reform, I would be hesitant to lock in longer than 12 months.

Any price decrease is dependent on just how successful the government and market operators are at implementing necessary reforms. A one-year contract with AGL would provide flexibility should efforts prove successful in addressing the situation in the short-term. Otherwise, it may be best to allow for more time for new infrastructure to become operational and accept the 9% lower price offered for the two-year contract.

Please also consider the information that follows in this report as well as the appendix attached.

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**CLIENT:** 

**BROOKER HOLDINGS PTY LTD** 

SERVICE:

**ELECTRICITY** 

PRICING:

**ELECTRICITY CONTRACT** 

#### **SUMMARY**

From the information provided, we have calculated annual usage of the contestable location indicated below to be as follows:

Location	NMI Number	Consumption kWh
188 Silverwater Road, Silverwater NSW	NCCC005388	396,969
2128		·

#### **ENERGY CHARGES**

The energy charges relate to the raw cost of energy that is traded in the national electricity market. This portion of the charges is negotiable and the consumer can enter into a contract with the retailer of their choice.

The contracted energy prices are multiplied by distribution and transmission loss factors to arrive at the final prices. The loss factors relate to the energy losses that take place during the transmission and distribution of electricity. Transmission losses vary by geographic location and distribution losses vary according to the voltage at which the supply is taken. Loss factors are regulated and apply for one year commencing July each year. The Australian Energy Market Operator publishes loss factors annually.

#### **MARKET SUMMARY**

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For many years, electricity commodity market pricing in Australia was relatively stable. Coal fired power plants produced the majority of electricity at low rates owing to long term favourable coal contracts and cheaper gas prices kept gas fired generation competitive.

The National Electricity Market is now undergoing a major transition from its long-term reliance on coal-fired power plants to a renewable energy future. Coal fired plants are ageing and experiencing increasing numbers of maintenance issues. The uncertainty that this creates has been a significant factor in the recent steep increase in forward prices. As more renewable generation comes on line, coal fired plants will find it harder to compete with renewable energy as their costs are higher. This will lead to the retirement of more coal-fired plants. The risk in the market is that the coal-fired plants will not be replaced quickly enough with alternative, reliable generation. This would put pressure on supply and consequently pricing.

The announcement of the closure of the Hazelwood coal fired plant in Victoria has had a significant impact on pricing in all states. This will remove 20% of generation from Victoria from April next

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year and 5% of National Electricity Market generation. Pricing has been increasing steeply in the lead up to the closure later this week.

Gas prices are also rapidly increasing owing to the substantially reduced supply for the domestic market following the opening of the LNG export terminals in Gladstone. The substantial increase in the cost of gas-fired generation has also contributed to the increase in electricity prices. The governments of Australia are badly prepared for the transition to a renewable energy future. They are belatedly discussing reform of the National Electricity and Gas markets and require a plan to deal with the security of supply as well as affordable electricity pricing. When the wind is not blowing or the sun is not shining, back up options will be needed. This would need to take the form of battery storage or alternative base load generation.

Although there is upside risk associated with closures of coal-fired plants, there is also downside risk that this will lead to demand reducing through the closure of more manufacturing plants. This particularly applies to aluminum smelters that consume vast quantities of energy. The policies that will be formulated by the governments of Australia are also unknown and the impact they may have on prices.

Market pricing is expected to remain very volatile during this transitional phase. There is insufficient competition in the electricity generation sector and this has undoubtedly played a role in keeping prices high.

#### RESULTS

NUS Consulting has obtained competitive offers from retailers and compared them, taking into account your usage profile. The comparisons include all charges including energy, network, environmental, metering and market charges.

The network charges and market charges are regulated and passed through on invoices at the same rates irrespective of the retailer

Network and market charges usually increase each financial year and it is not known in advance exactly what these increases will be.

This is a very volatile period in the market with a lot of uncertainty. Prices are at historic highs owing to a pricing spike and usually we would recommend that you consider taking one year under these circumstances as there is clearly potential for prices to come down. However, this needs to be considered against an environment where generators have been capable of pushing pricing up.

Please see the attached spreadsheets (Appendices A to C). These are a comparison of the offers received.

#### **NETWORK CHARGES**

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The network charges are the charges passed through to the local electricity distributor. The local distributor is the company that owns the local distribution assets in the consumer's area. The network charges are based on tariffs approved by the Australian Energy Regulator.

The retailer collects these charges on behalf of the distributor and passes them on. Network tariff charges change every financial year.

Projections have been based on current published tariffs. However, in New South Wales, there has been a recent successful challenge against network rates and these may be increased.

At this stage it is too early to determine by how much and therefore, this is not factored into the calculations.

The charges will remain the same irrespective of a change of retailer. There is a range of network tariffs available from the distributor and the onus is on the customer to select the most appropriate network tariff.

The Network Use of System charges (i.e. the network tariff) make up a significant percentage of your total electricity charges.

We monitor usage and the available network tariffs and will inform you if the network tariff needs to be changed.

#### LRET/SRES CHARGES

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These charges relate to the cost to the retailer of complying with Federal legislation on renewable energy,

The retailers are obliged to source specified quantities of electricity from renewable sources and there is a cost associated with this. All retailers raise these charges.

The Large Scale Renewable Energy Target (LRET) applies to generation by larger renewable energy schemes such as wind farms, geothermal and commercial solar.

The Small Scale Renewable Energy Scheme (SRES) applies to small schemes such as domestic solar installations and small wind turbines.

Some retailers fix these charges at the time of contracting and others revise them from time to time.

The prices of LRET and SRES certificates are dictated by market forces and vary by retailer. Prices for SRES certificates are stable but LRET certificate prices have increased significantly in recent time owing to the shortage of certificates. This is due to inadequate new investment into renewables projects.

# **MARKET CHARGES**

The Australian Energy Market Operator (AEMO) runs the national energy market. Their costs are recovered from end users and the charges are billed by the retailer. These are standard charges that do not vary by retailer.

# **METERING CHARGES**

The meter provision and data collection charges cover the costs of the retailer related to providing and reading the meter.



# Electricity Sale Agreement. Schedules.



# SCHEDULE 1: GENERAL INFORMATION

#### 1. CUSTOMER

Company Name

BROOKER HOLDINGS PTY LIMITED

ABN

49 003 912 258

Address

188 Silverwater Road SILVERWATER NSW 2128

#### 2. CUSTOMER'S ADDRESS FOR NOTICES

Attention

BROOKER HOLDINGS PTY LIMITED

Address

188 Silverwater Road SILVERWATER NSW 2128

Telephone

0296482222

Email

angelo@brooker.com.au

#### 3. AGL's ADDRESS FOR NOTICES

Attention

The Sales Manager

Address

AGL Sales Pty Limited

Locked Bag 14120 MCMC

Melbourne VIC 8001

Email

BusinessSales@agl.com.au

Forecasting Email Address

ElectricityLoadForecasting@agl.com.au

#### 4. PAYMENT TERMS

14 days after the date of issue as shown on the bill.

#### 5. DATE OF EXPIRY OF OFFER

The prices, terms and conditions set out in Schedules 1 to 3 are open for acceptance until 3pm on 04 October 2017.

Should you have any queries relating to this offer please contact:

Contact Name

Lisa Howard

Telephone

03 8623 8309

Email

LHOWARD@AGL.COM.AU

Offer Expiry Date: 04 October 2017

#### SCHEDULE 2: PREMISES SPECIFIC INFORMATION

#### I PREMISES

	<del></del>						
MME(s)	Site Name		Address	,	Scafe	≗cc No.	
N00000183888	EROCKER POLDINGS PM LIFTED	JSS S Versies	Road.SiLv£9.5	ATÉR NÉW INLE	4.51	10058408	

## 2. COMMENCEMENT DATE

Gi January 2019

#### 3. EXPIRY DATE

The single latest date represented in the selected priding offer

#### 4. BILLING ADDRESS

NMI	Address	Suburb	State	Postcode
NCCC0053883	138 Silverwater Road	SILVERWATER	NSW	2128

#### 5. ENERGY CHARGE RATES

Flease selectionly one (1) pricing offer below by clearly initialling alongsite that pricing offer.

The pricing offer selected will form the Energy Charge Rates under the agreement. Pricing offers and for the Energy Charge Rates only and relate to one or more periods, each referencing a date range.

All Energy Charge Rates are expressed in  $c_i kv/h$  and are exclusive of Approved Energy Loss Factors and GST. Approved Energy Loss Factors and GST will be applied in billing the rates.

#### Pricing Offer 1: 12 Months

(AGL use only)	Pariod	State	Peak	Shoulder	Poff Peak	Customer     Initial
1024225282	01/01/2018 - 31/12/2018	NSW	9.7457	9,7457	9.8142	/

#### Pricing Offer 2: 24 Months

Reference ID (AGL use only)	Period	State	Peak	Shoulder	Off Peak	Customer : Initial
1024225282	01/01/2018 - 31/12/2018	NSW	9.7457	9.7457	9 8142	141
1024225283	01,01/2019 - 31/12/2019	NSW	9 3212	9 3212	7.7616	Tell.

#### Pricing Offer 3: 36 Months

Reference ID (AGL use only)	Period	State	Peak	5houlder	Öff Peak	Customer Initial
1024225282	01/01/2018 31/12/2018	NSW	9 7457	9.7457	9.8142	! !
1024225283	01/01/2019 - 31/12/2019	NSW	9.3212	9.3212	7.7616	
1024225284	01/01/2020 - 31/12/2020	NSW	8.8857	8.8857	6 8929	1

#### Pricing Offer 4: 48 Months

Period	State,	Peak	Shoulder	Off Peak	Customer Initial
01/01/2018 - 31/10/2010	VBW	3.74 <b>6</b> 7	9 7457	9 3142	:
21 01 2019 - 31 10 2079	NSW	2.3212	2.5250	7 75 6	
23 23 2322 31 12 2222	N.F.C.		\$ 3 \$ 5 "	5 5923	
2 22 22 22 22 22 22	1.51.	\$ 1755	\$ 3 2 1 1 5 1 1 1 1 1 1	1 781.9	•
	04 04/0018 + 81/00 2010 04 04/0018 + 81/10 2048 04/04/2020   71/10 2048	04 04 0219 - 31 10 2010 WSW NSW 04 04 2021 Ft 22 2010 WSW	04 04 0010 7: 27 0000 WSW 2 3012 01 04 0010 7: 27 0000 RSW 2 3012	04 04 04 00 00 00 00 00 00 00 00 00 00 0	04 04/7018 - 21/10 2010   VSW   8/745"   9/745"   9/8142 - 01/04/7019 - 31/10/2019   VSW   2/3012   2/3010   7/7416

- Bulle Inti

Reference to control 4005050 of 12404547 control from

Agricultura (Segretaria de Servicia)

Aperoix A

# CLIENT: Brooker Holdings Pty Limited

FILE No. : 53829

Location	Account	NMI	State	Benchmark	Loss		Annual KWI	l Consumption	1 ,,
Address	Number	Number		Retailer	Factor	Peak	Shoulder	Off Peak	Total
188 Silverwater Rd,	10668408	NCCC005388	NSW	#N/A	1.05500	76,525	218,128	99,966	394,619
7	otal No. Locations		1		Totals	76,525	218,128	99,966	394,619

Prepared on 29 September 2017

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### Procedure   Procedure   Prile No. 53829   Pr	OFFER DATE 28-Sep 28-Se	A A A A A A A A A A A A A A A A A A A	PEAK SHLDA B CKWH CKWH 9,74570 9,74570 12,55400 11,54700 12,35580 12,35580 11,7000 11,7000	1 1 1 1 7 1	VEAR 1  O/PK  C/KWH  9.81420  9.05400  9.35380  8.655080	OFFER DE  REC/GAG No. G/KWH Miths 1.87663 12 1.96479 12 2.01400 12	No. 12 12 12 12 12 12 12 12 12 12 12 12 12	FEAK PEAK OKWH 9.32120 10.79150 10.67700		CENTS PER  EAR 2  O/PK  O/FK  O/R(WH  7.76150  8.16980  7.48000	KWH - E  REC/GAC  OKWH  1.91821  1.9859  2.11300	XCLL No. Mths	PEAK PEAK CKWH 8.88570 9.97000	SHLDR C/KWH 8.88570 8.927000 9.93900 9.970000	O/PK F O/KWH 6.89290 7.72200 7.53270 6.73800	EC/GA( C/KWH 1.56490 2.11300 1.29031	Mo Mihs	EigcHICH Factor           EigcHICH Factor           VEAR:3         Meter           FEAK SHLDR O/PK REC/GAC NO Charge           0 O/RWH Mins O/KWH C/KWH O/KWH O/KWH Mins P.A.           1.91821 12 8.88570 8.88570 6.92290 1.4155 12 \$ 1.508           1.95558 12 9.77400 8.92700 7.72200 1.56490 1 2 \$ 1.240           0 2.11300 12 9.39300 9.39300 7.53270 2.11300 12 \$ 1.240           1.75518 12 9.97000 8.97000 6.73800 1.29031 12 \$ -
	1				₹	OFFE	R DE	TAILS - II	N MHOLE C	ENTS PER	KWH - E	XCLL	DING L	OSSES				
File No. 53829		urssan en aur		Υ.	EAR 1	-	Minda tenzine		7	200		anora e im		¥	AR 3			Meter
RETAILER	OFFER	<u>₹</u>	PEAK	. i	Ì	REC/GAO	€	PEAK	SHLDR	O/PK	REC/GAC	Ş	PEAK	SHLDR	O/PK H	EC/GA	8	Charge
NAME	DATE	Yrs	CKWH	- 1		c/KWH	Mths	HMX/O	c/KWH	C/KWH	O/KWH	Mths	CKWH	CKWH	CKWH	CKWH	Mths	P.A.
AGL	28-Sep	⊉	9.74570	•		1.87653	12		9.32120	7.76160	1.91821	12	8.88570	8.88570	6.89290	1,41575	12	\$ 1,508
Alinta	28-Sep	A	12.65400		1	1.96479	12		9,70000	8.28700	1.99559	12	9.77400	8.92700	7.72200	1.56490	22	\$ 1,426
Origin Energy	29-Sep	A	12.35580		9,35380	2.01400	12	10.79150	10.79150	8.16990	2.11300	12	9.93900	9.93900	7.53270	2.11300	2	\$ 1,240
Momentum Energy	28-Sep	<u> </u>	11.70900		8.65500	00 1.78691 12	12	10.62700	10.62700	7.48000	1.75519	2	9.97000	9.97000	6.73800	1,29031	12	•
ERM Business Energy	) 28-Sep	A	13.07730 11.33890		9.25480	1.93357	芯	12.52530	10.85570	7.25220	1.96661	12	11.95890	10.37170	6.42420	1_44482	12	\$ 1.050

Lvl.5.77 Pacific Hwy | PO Box 1140 | North Sydney NSW 2060 | Tel (02) 99227676 | Fax (02) 9922 7989 | www.nusconsulting.com.au Singapore Sydney New York Warsaw London Paris Düsseldori Milan Johannesburg Stockholm Brussels Toronto Madrid a Business of National Utally Service, Inc.

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#### PREPARED UNDER AUTHORITY FROM : BROOKER HOLDINGS PTY LIMITED

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Offers for the supply of energy to the location listed below have been obtained as per your authority. Analysis of the offers received as at this date has produced the findings shown below. Energy charges include site specific loss factors, plus current Greenhouse abatement levies. Loss factors are subject to possible change, however any variation will apply equally to all Retailers.

Best offer received covering this site for a 12 month contract commencing 01/01/18 was from AGL.

The total energy + meter + regulated charges under this contract offer would be \$96,574.

#VALUE!

#### INDIVIDUAL SITE RESULTS ...

LOCATION	ACCOUNT	CURRENT	WINNING	RETAILER'S CHA	RGES - EXCLUDES		CURRENT CALCULATED
	NUMBER	RETAILER	ENERGY	NETWORK	OTHER	TOTAL	PRICING" SAVINGS
188 Silverwater Rd.	10668408	#N/A	\$49.966	\$46,272	\$336	\$96,574	
			\$49,966	\$46,272	\$336	\$96,574	

ENERGY CHARGES INCL LOSSES, CARBON & ENVIRONMENTAL LEVIES

#### RANKING OF OFFERS RECEIVED FOR A 12 MONTH CONTRACT ...

Cilo	NIA	53829

OFFER	OF	FER	TOTAL 12 MONTH
FROM	DATED	EXPIRES	CHARGE
AGL	28 Sep	3 Oct	\$96.574
Momentum Energy	28 Sep	5 Oct	\$99.574
ERM Business Energy	28 Sep	3 Oct	\$102,120
Alinta	28 Sep	5 Oci	\$102.551
Origin Energy	29 Sep	6 Oct	\$104,507

AGI.	
Momentum	
Energy ERM Business	
Energy Alisto	
Origin Energy	

GROUP

PREPARED UNDER AUTHORITY FROM: BROOKER HOLDINGS PTY LIMITED

Offers for the supply of energy to the location listed below have been obtained as per your authority.

Analysis of the offers received as at this date has produced the findings shown below.

Energy charges include site specific loss factors, plus current Greenhouse abatement levies.

Loss factors are subject to possible change, however any variation will apply equally to all Retailers.

The best offer received covering this site for a 24 month contract commencing 01/01/18 was from AGL.

The total energy + meter + regulated charges under this contract offer would be \$192.168.

#VALUE!

#### INDIVIDUAL SITE RESULTS ...

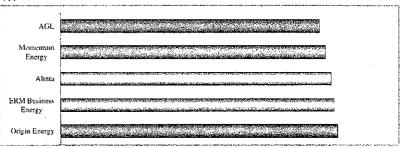
LOCATION	ACCOUNT	CURRENT	WINNING	RETAILER'S CHA	CURRENT	CALCULATED		
1	NUMBER	RETAILER	ENERGY	NETWORK'	OTHER *	TOTAL	PRICING	SAVINGS
188 Silverwater Rd.	10668408	#N/A	\$96,622	\$94,858	\$689	\$192.168		
			\$96,622	\$94,858	\$689	\$192,168	_	

ENERGY CHARGES INCL LOSSES, CARBON & ENVIRONMENTAL LEVIES \* Escalated by 5% in year 2

RANKING OF OFFERS RECEIVED FOR A 24 MONTH CONTRACT...

File No. 53829

OFFER	OF	FER	TOTAL 24 MONTH	
FROM	DATED	EXPIRES	CHARGE	
AGL .	28 Sep	3 Oci	\$192,168	
Momentum Energy	28 Sep	5 Oci	\$196,743	
Minta	28 Sep	5 Oct	· \$200,870	
RM Business Energy	28 Sep	3 Oct	\$203,038	
Origin Energy	29 Sep	6 Oct	\$205.645	



## PREPARED UNDER AUTHORITY FROM : BROOKER HOLDINGS PTY LIMITED

Offers for the supply of energy to the location listed below have been obtained as per your authority. Analysis of the offers received as at this date has produced the findings shown below. Energy charges include site specific loss factors, plus current Greenhouse abatement levies. Loss factors are subject to possible change, however any variation will apply equally to all Retailers.

The best offer received covering this site for a 36 month contract commencing 01/01/18 was from AGL.

The total energy + meter + regulated charges under this contract offer would be \$285,847.

#### #VALUE!

#### INDIVIDUAL SITE RESULTS ...

LOCATION	ACCOUNT	CURRENT	WINNING	RETAILER'S CHAR	CURRENT CALCULATED		
	NUMBER	RETAILER	ENERGY	NETWORK *	OTHER •	TOTAL	** PRICING SAVINGS
188 Silverwater Rd.	10668408	#N/A	\$138,915	\$145,872	\$1,059	\$285,847	
			\$138,915	\$145,872	\$1,059	\$285,847	

ENERGY CHARGES INCL LOSSES, CARBON & ENVIRONMENTAL LEVIES

\* Escalated by 5% in year 2 & 5% in year 3

#### RANKING OF OFFERS RECEIVED FOR A 36 MONTH CONTRACT...

File	No.	53829
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OFFER	OF	FER	TOTAL 36 MONTH
FROM	DATED	EXPIRES	CHARGE
AGL	28 Sep	3 Oct	\$285,847
Momentum Energy	28 Sep	5 Oct	\$291,599
Alinta	28 Sep	5 Oct	\$296,775
ERM Business Energy	28 Sep	3 Oct	\$301,786
Origin Energy	29 Sep	6 Oct	\$305,908

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- AGL	
Momentum Energy	
Alinta	
ERM Business Energy	
Origin Energy	

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# ELECTRICATY TENDER SURVARY

# **Brooker Holdings Pty Limited**

Prices exclude GST.

1 Year Contract						KOIBUG CICT
Retailer	Year 1	i			Total	Increase
AGL	\$96,574	i	:		\$96,574	-\$96,574
Momentum Energy	\$99,574	!			\$99,574	-\$99,574
ERM Business Energy	\$102,120	· · · · · · · · · · · · · · · · · · ·			\$102,120	-\$102,120
Alinta	\$102,551		:		\$102,551	-\$102,551
Origin Energy	\$104,507				\$104.507	-\$104,507
2 Year Contract						
Retailer	Year 1	Year 2			Total	increase
Current	\$96,574	\$95,594			\$192,168	and the second second second second second
AGL	\$96,574	\$95,594	,		\$192,168	\$0
Momentum Energy	\$99,574	\$97,169	i.		\$196,743	-\$4,575
Alinta	\$102,551	\$98,319		į	\$200,870	-\$8,702
ERM Business Energy	\$102,120	\$100,918	{		\$203,038	-\$10,870
Origin Energy	\$104,507	\$101, <b>1</b> 38			\$205,645	-\$13,477
3 Year Contract	·					
Retailer	Year 1	Year 2	Year 3		Total	Increase
Current	\$96,574	\$95,594	\$93,679		\$285,847	
AGL .	\$96,574	\$95,594	\$93,679		\$285,847	\$0
Momentum Energy	\$99,574	\$97,169	\$94,856		\$291,599	-\$5,752
Alinta	\$102,551	\$98,319	\$95,904		\$296,775	-\$10,928
ERM Business Energy	\$102,120	\$100,918	\$98,748		\$301,786	-\$15,939
Origin Energy	\$104,507	\$101,138	\$100,263		\$305,908	-\$20,060

Table of Best Orlers and Associated Annual Increases

Contract Term	Best Offer Received From	Energy Only Cost	Percentage Difference *	Average c/kWH	Total Proposed Cost
l Year	AGL	\$40,646		10.300	\$96.574
2 Years	AGL	\$77,807	-8.6%	9.859	\$192,168
3 Years	AGL	\$112.699	-6.1%	9.520	\$285,847

<sup>\*</sup> **Percentage Difference**: Represents the difference between the best offers received for each contract term.

Best Offer Validity					
Retailer	Expiry Date				
AGL	03/10/17				
AGL	03/10/17				
AGL	03/10/17				

Prepared on 29 September 2017

Commercial in Confidence



## SCHEDULE 2: PREMISES SPECIFIC INFORMATION

#### Pricing Offer 5: 54 Months

Reference ID (AGL use only)	Period	State	Peak	Shoulder	Off Peak	Customer Initial
1024225282	01/01/2018 - 31/12/2018	NSW	9.7457	9.7457	9.8142	
1024225283	01/01/2019 - 31/12/2019	NSW	9.3212	9.3212	7.7616	,
1024225284	01/01/2020 - 31/12/2020	NSW	8.8857	8.8857	6.8929	1
1024225285	01/01/2021 - 31/12/2021	NSW	8.5958	8.5958	7.0828	
1024225286	01/01/2022 - 30/06/2022	NSW	9.1772	9.1772	6.9095	

#### 6. E&RE CHARGES TABLE

Agreed Certificate Price (\$/Certificate)					
Reference ID	Period	LRET Charge	SRES Charge	ESC Charge	VEEC Charge
1024225282	01/01/2018 to 31/12/2018	85.5000	37 1000	21.8000	N/A
1024225283	01/01/2019 to 31/12/2019	79.6000	38.6000	24.1000	N/A
1024225284	01/01/2020 to 31/12/2020	46.1000	39.9000	26.6000	N/A
1024225285	01/01/2021 to 31/12/2021	41.9000	40.0000	29.5000	N/A
1024225286	01/01/2022 to 30/06/2022	38.9000	40.0000	32.7000	N/A

Note: The formula for the calculation of the E&RE Charges<sub>INT</sub> and E&RE Charges<sub>FIN</sub> are exclusive of Approved Energy Loss Factors and GST. Approved Energy Loss Factors and GST will be applied in billing the E&RE Charges<sub>INT</sub> and E&RE Charges<sub>FIN</sub>.

#### 7. RETAIL SERVICE FEE

\$50.63 per month for each Premises.

Note: The above rate is expressed in dollars and exclusive of GST.

#### 8. ESTIMATED TOTAL ANNUAL CONSUMPTION

NMI	Reference ID (AGL use only)	Period	State	Peak (kWh)	Shoulder (kWh)	Off Peak (kWh)	Consumption (kWh)
NCCC0053883	1024225282	01/01/2018 - 31/12/2018	NSW	77,000	218,000	100,000	395,000
NCCC0053883	1024225283	01/01/2019 - 31/12/2019	NSW	77,000	218,000	100,000	395,000
NCCC0053883	1024225284	01/01/2020 - 31/12/2020	NSW	77,000	218,000	100,000	395,000
NCCC0053883	1024225285	01/01/2021 - 31/12/2021	NSW	77,000	218,000	100,000	395,000
NCCC0053883	1024225286	01/01/2022 - 30/06/2022	NSW	77,000	218,000	100,000	395,000

## 9. RESPONSIBLE PERSON FEE

\$200 per meter per annum

Please note that where a Responsible Person Fee of \$0 is specified in this item 9, AGL may still charge a Responsible Person Fee in circumstances where a Customer Nominated MP is engaged, in accordance with clause 5:2(d).

Note: The above rate is expressed in dollars and exclusive of GST.

# EXECUTION PAGE - ELECTRICITY SALE AGREEMENT

The fatigue by accuments together form this Electricity Sale spreement

1. The general terms & conclides titled Grecthorty Sale Agraement I version AGUE 2017.

EXECUTED as an agreement on the 320 day of OCT 20.17.

- 2. the Schedules, comprising Schedule () (General Information): Schedule 1 (Preinses Specific Information), y Schedule 3 (Special Conditions) and
- 3. these signed pages

The parties named below acknowledge that they have received, read and understood the contents of the above. mentioned documents. The Customer acknowledges that AGL may require written evidence of the authority of any representative to sign on behalf of the Customer.

	this Agreement the signatory warrants that it led representative of BROOKER HOLDINGS	the signatory is duly authorised to exerute this Agreement PTY LIMITED (49 003 912 258).
	2 M	- In the presence of :
Sign here->	Ollego	Sign here.> July
	Authorised representative	Witness
Print name->	ANGERO MAZINDOLO	Print name > R. BORSAK
Position->	GROP AT CO-MANY	

Position->



# Ausgrid Business Services QUOTATION

Date of this Quotation:	29/09/2017	
Company Name:	NUS Consulting Group	
Contact Name:	Scott Linsley	
Customer Details:		
Company Name:	Brooker Holdings Pty Limited	
Contact Name:	Mr Angelo Mazzarolo	
Address:	188 Silverwater Road	
Suburb:	Silverwater	
Post Code:	2128	
Phone Number:	02 9648 2222	
Fax Number:	02 9748 2296	
Email Address:	angelo@brooker.com.au	
Details of Proposed Contract:		
Term of Contract (Years):	5	
Target Start Date:	1/01/2018	
Contract Arrangement:	Metering and VAS Services	
Site Details:	See attached Site Details worksheet	
Services:	See attached Site Details worksheet	
Fees Quotation:	No of Meters	
Total Annual Metering Fee (ex. GST) \$	1 \$700.00	
Total Annual VAS Fee (ex. GST)\$	\$2,190.00	
GST Amount \$	\$289.00	
Total Annual Fee (inc. GST) \$	\$2.00.00 \$2.470.00	

See the attached Site Details worksheet for a breakdown of the above Total Annual Fee. Ausgrid Business Services will send the attached fees to the customers retailer of choice for billing of services on a monthly basis to the customers electricity account

Ausgrid Business Services reserves the right to adjust the above Total Annual Fee if the actual number of metering points for a NMI is different to the number of metering points specified in the attached Site Details worksheet.

This Quotation remains valid for 60 days from the above date (unless this Quotation is varied, revoked or replaced before the end of that period - in which case this Quotation will then no longer be valid).

## Special Terms & Conditions - Services Requested by the Customer:

The Customer accepts this Quotation and requests Ausgrid Business Services to provide the services specified in this Quotation in accordance with (1), (2) & (3) below:

- (1) In the provision of MP and or MDA Services, Ausgrid Business Services standard Terms and Conditions (titled "Ausgrid Terms and Conditions: MP, MDA and MDP Services" with reference details "T&C011 31Oct12 Ausgrid ver 0.7") will apply;
- (2) In the provision of WEBGraphs Services, Ausgrid Business Services standard Terms and Conditions (titled "Ausgrid Business Services Terms and Conditions: WEBGraphs Registered Users" with reference details "T&C Webgraphs Registered Users v3.0 310112") will apply;
- (3) any special terms and conditions contained in this Quotation or otherwise agreed between the Customer and Ausgrid Business Services.

The Customer acknowledges that:

- (1) the receipt by the Customer of this Quotation from Ausgrid Business Services (through the Broker nominated in this Quotation) is not a legally binding offer by Ausgrid Business Services;
- (2) by signing this Metering Services Request section of this Quotation and sending the signed Quotation to Ausgrid Business Services (through the Broker nominated in this Quotation), the Customer is making a legally binding offer to enter into a contract with Ausgrid Business Services for the provision by Ausgrid Business Services of the services specified in this Quotation;

\$3,179.00

- (3) there will be no binding contract between the Customer and Ausgrid Business Services for the provision of the services specified in this Quotation unless either a) Ausgrid Business Services provisions the services or b) until the Customer receives a formal notice (titled "Acknowledgement of Quotation Acceptance") from Ausgrid Business Services indicating that Ausgrid Business Services agrees to provide these services
- (4) By Signing this Quotation the customer acknowledges and accepts the services and charges to be provided by the customers preferred broker, outlined above on this quotation.
- (5) The customer agrees that the broker services are the responsibility of the broker.

The Customer agrees that, if a binding contract comes into existence between the Customer and Ausgrid Business Services, then the Customer will pay the fees specified in this Quotation and any other amounts payable in accordance with Ausgrid Business Services standard Terms and Conditions for the term of that contract. The Customer acknowledges that Ausgrid Business Services reserves the right to adjust the Total Annual Fee specified in this Quotation if the actual number of metering points for a NMI is different to the number of metering points specified in the attached Site Details worksheet and the Customer agrees to pay that adjusted amount (if a binding contract comes into existence between the Customer and Ausgrid Business Services).

The Customer authorises Ausgrid Business Services to release electricity consumption data for the site(s) covered by this Quotation to the Broker nominated in this Quotation.

Date:	3/19/11-2		
Name of Signatory:	An-co 124324360		
Signature of Signatory:	137 2 - 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 -		
Where Signatory is not the Customer			
Capacity of the Signatory to represent the Customer:	GOLD ATENSANT		

#### **Further Promotions:**

If the box below is not ticked, Ausgrid Business Services will assume that the Customer consents to its contact details (including the details of the above contact person) being added to Ausgrid Business Services mailing list and to Ausgrid Business Services being able to contact the Customer for the purpose of promoting additional value added products and services and specials that may be offered from time to time.

The Customer may elect to be removed from Ausgrid Business Services mailing list at any time in the future by contacting Ausgrid Business Services on telephone 1300 760 626.

If the Customer does not wish to be added to Ausgrid Business Services mailing list, please tick this box: 🗀 decline)

Ausgrid Business Services Office Use Only:	
Customer Number:	
Quote Number:	

Once the Metering Services Request section of this Quotation is signed by or on behalf of the Customer, please email to (including the attached Site Details worksheet) Ausgrid Business Services: absmss@ausgrid.com.au.

