

WORKPLACE ARRANGEMENTS IN THE POINT TO POINT TRANSPORT INDUSTRY

Organisation: Australian Taxi Drivers Association &
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.. a fair share of a fair fare ..

Supplementary Submission to Legislative Assembly Inquiry

The accompanying spreadsheet represents possibly the most accurate version of taxi driver remuneration data available. It is derived from a variety of sources and from actual meter data of taxis recorded on a shift by shift basis and accumulated over time. It is consistent with IPART data.

Critically it shows the average gross earnings, before and after GST, for a day and a night driver, and before any personal tax. Superannuation does not exist.

The average taxi driver works either five or six shifts per week, and with total hours on the road taxi driving of between 50 and 65 hours a week. Annual Leave or Sick Pay are non-existent.

The Spreadsheet also indicates that should the Driver pay as bailment the maximum pay-in amount under the Taxi Contract Determination, on current average fare revenue, he would earn less than \$3.00 an hour after GST. On current market data he earns, gross after GST, less than \$9 an hour.

Even if industry costs were reduced by \$35,000, and the Driver paid no more than 35% of fares less fuel he would be on only just a minimum wage, and still without entitlements.

Only if Occupancy increased by four to five trips a shift for the driver, and provided that the Operator obtained maximum Utilization of 12 shifts a week, then would the Industry be sustainable. In the current market, with unlimited low cost Hire Vehicles, the Taxi component is unsustainable.

Anecdotally, drivers in the new Hire Vehicle component are no better off.

The optimistic conclusion is that Taxi Drivers could obtain remuneration equivalent to an employed passenger transport service "worker" only if the Taxi Operators fixed costs of Plate Fees, Insurance and Network Fees were reduced by \$35,000 to \$40,000 a year, bailment charges were no more than 35% of fares, with the taxi on the road for 12 shifts a week, and with four to five additional trips per shift.

That scenario is achievable, but, in present circumstances, it is not likely.

Michael Jools

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ANALYSIS OF TAXI DATA Average Fare Revenue	Jul-16 Day Shifts									Night Shifts						
		Mon	Tue	Wed	Thurs	Fri	Sat	Sun	6 shift average	Mon	Tue	Wed	Thurs	Fri	Sat	Sun
ATDA 2016 current data	GST inc	\$ 225.00	\$ 225.00	\$ 235.00	\$ 245.00	\$ 265.00	\$ 250.00	\$ 225.00	\$ 240.83	\$ 230.00	\$ 240.00	\$ 250.00	\$ 280.00	\$ 400.00	\$ 400.00	\$ 210.00
IPART 2014	GST inc	\$ 282.00	\$ 278.00	\$ 284.00	\$ 292.00	\$ 302.00	\$ 247.00	\$ 242.00	\$ 280.83	\$ 239.00	\$ 276.00	\$ 305.00	\$ 340.00	\$ 446.00	\$ 443.00	\$ 258.00
FUEL	GST inc	\$ 25.00	\$ 25.00	\$ 25.00	\$ 28.00	\$ 30.00	\$ 30.00	\$ 25.00	\$ 27.17	\$ 30.00	\$ 30.00	\$ 30.00	\$ 35.00	\$ 45.00	\$ 45.00	\$ 25.00
WASH										\$ 10.00	\$ 10.00	\$ 10.00	\$ 10.00	\$ 10.00	\$ 10.00	\$ 10.00
TIA Max Pay-in		\$ 180.26	\$ 180.26	\$ 180.26	\$ 180.26	\$ 180.26	\$ 180.26	\$ 180.26	\$ 180.26	\$ 195.59	\$ 198.98	\$ 214.55	\$ 242.08	\$ 274.55	\$ 274.55	\$ 212.83
Average Market Pay-Ins // Operator Revenue		\$ 100.00	\$ 100.00	\$ 100.00	\$ 110.00	\$ 120.00	\$ 120.00	\$ 80.00	\$ 108.33	\$ 120.00	\$ 130.00	\$ 140.00	\$ 150.00	\$ 180.00	\$ 180.00	\$ 100.00
Driver retention after max payin and f/w		\$ 19.74	\$ 19.74	\$ 29.74	\$ 36.74	\$ 54.74	\$ 39.74	\$ 19.74	\$ 33.41	\$ 4.41	\$ 11.02	\$ 5.45	\$ 2.92	\$ 80.45	\$ 80.45	-\$ 27.83
	PER HOUR	\$ 1.97	\$ 1.97	\$ 2.97	\$ 3.67	\$ 4.98	\$ 3.61	\$ 1.79	\$ 3.20	\$ 0.44	\$ 1.10	\$ 0.54	\$ 0.27	\$ 6.70	\$ 6.70	-\$ 2.78
Driver retention after market payin and f/w		\$ 100.00	\$ 100.00	\$ 110.00	\$ 107.00	\$ 115.00	\$ 100.00	\$ 120.00	\$ 105.33	\$ 70.00	\$ 70.00	\$ 70.00	\$ 85.00	\$ 165.00	\$ 165.00	\$ 75.00
	PER HOUR	\$ 10.00	\$ 10.00	\$ 11.00	\$ 10.70	\$ 10.45	\$ 9.09	\$ 10.91	\$ 10.21	\$ 7.00	\$ 7.00	\$ 7.00	\$ 7.73	\$ 13.75	\$ 13.75	\$ 7.50
	After GST	\$ 9.00	\$ 9.00	\$ 9.90	\$ 9.63	\$ 9.41	\$ 8.18	\$ 9.82	\$ 9.19	\$ 6.30	\$ 6.30	\$ 6.30	\$ 6.95	\$ 12.38	\$ 12.38	\$ 6.75
HOURS PER SHIFT		10.00	10.00	10.00	10.00	11.00	11.00	11.00	10.33	10.00	10.00	10.00	11.00	12.00	12.00	10.00
TWU Proposal Safety Net \$24.24 / hr	GST inc	\$ 266.64	\$ 266.64	\$ 266.64	\$ 266.64	\$ 293.30	\$ 293.30	\$ 293.30	\$ 275.53	\$ 266.64	\$ 266.64	\$ 266.64	\$ 293.30	\$ 319.97	\$ 319.97	\$ 266.64
Liability Annual Leave / Sick Pay /LSL and Superannuation		60	60	60	60	60	60	60	\$ 60.00	60	60	60	60	60	60	60
Operators " Driver Cost "		\$ 326.64	\$ 326.64	\$ 326.64	\$ 326.64	\$ 353.30	\$ 353.30	\$ 353.30	\$ 335.53	\$ 326.64	\$ 326.64	\$ 326.64	\$ 353.30	\$ 379.97	\$ 379.97	\$ 326.64
Operator Retained Revenue		-\$ 126.64	-\$ 126.64	-\$ 116.64	-\$ 109.64	-\$ 118.30	-\$ 133.30	-\$ 153.30	-\$ 121.86	-\$ 136.64	-\$ 126.64	-\$ 116.64	-\$ 118.30	-\$ 34.97	-\$ 34.97	-\$ 151.64
EQUILIBRIUM on Current Fares plate / insurance / network Minus 35k	REVENUE	\$ 225.00	\$ 225.00	\$ 235.00	\$ 245.00	\$ 265.00	\$ 250.00	\$ 225.00	\$ 240.83	\$ 230.00	\$ 240.00	\$ 250.00	\$ 280.00	\$ 400.00	\$ 400.00	\$ 210.00
	F&W	\$ 30.00	\$ 30.00	\$ 30.00	\$ 30.00	\$ 30.00	\$ 30.00	\$ 30.00	\$ 30.00	\$ 40.00	\$ 40.00	\$ 40.00	\$ 45.00	\$ 50.00	\$ 50.00	\$ 35.00
Operator Retention		\$ 48.75	\$ 48.75	\$ 52.25	\$ 55.75	\$ 62.75	\$ 57.50	\$ 48.75	\$ 54.29	\$ 40.50	\$ 44.00	\$ 47.50	\$ 53.00	\$ 90.00	\$ 90.00	\$ 38.50
PAY-IN 35% of Rev less F&W																
Driver Retention		\$ 176.25	\$ 176.25	\$ 182.75	\$ 189.25	\$ 202.25	\$ 192.50	\$ 176.25	\$ 186.54	\$ 189.50	\$ 196.00	\$ 202.50	\$ 227.00	\$ 310.00	\$ 310.00	\$ 171.50
		\$ 17.63	\$ 17.63	\$ 18.28	\$ 18.93	\$ 18.39	\$ 17.50	\$ 16.02	\$ 18.06	\$ 18.95	\$ 19.60	\$ 20.25	\$ 20.64	\$ 25.83	\$ 25.83	\$ 17.15
New Model Fare Revenue		\$ 300.00	\$ 300.00	\$ 300.00	\$ 350.00	\$ 425.00	\$ 425.00	\$ 300.00	\$ 350.00	\$ 350.00	\$ 350.00	\$ 350.00	\$ 400.00	\$ 550.00	\$ 550.00	\$ 250.00
Operator Retention		\$ 75.00	\$ 75.00	\$ 75.00	\$ 92.50	\$ 118.75	\$ 118.75	\$ 75.00	\$ 92.50	\$ 82.50	\$ 82.50	\$ 82.50	\$ 95.00	\$ 142.50	\$ 142.50	\$ 52.50
Driver Retention		\$ 225.00	\$ 225.00	\$ 225.00	\$ 257.50	\$ 306.25	\$ 306.25	\$ 225.00	\$ 257.50	\$ 267.50	\$ 267.50	\$ 267.50	\$ 305.00	\$ 407.50	\$ 407.50	\$ 197.50
		\$ 22.50	\$ 22.50	\$ 22.50	\$ 25.75	\$ 27.84	\$ 27.84	\$ 20.45	\$ 24.82	\$ 26.75	\$ 26.75	\$ 26.75	\$ 27.73	\$ 33.96	\$ 33.96	\$ 19.75