

INQUIRY INTO INQUIRY INTO SUSTAINABLE PROCUREMENT

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Theme:

Summary

Our comments refer to the process involved in the Evaluation Criteria as follows and will be addressed in Italic:

All requirements, including the criteria for tender evaluation, shall be clearly stated in conditions of tendering.

Evaluation Criteria

In addition to prices tendered, evaluation criteria shall contain the critical factors to be used in

the evaluation of tenders. These factors may include, but are not limited to:

_ whole-of-life costs, including costs of disposal;

_ innovation offered;*but only if all Conforming Tenders were considered first and the added value provided by this alternative*

Tender/Innovative Tender

_ delivery times offered;

_ quality offered;

_ previous performance of Tenderer;*This is major problem for Small Businesses to Start up especially when an EXPERIENCE Individual have had over 10 years of experience in conducting similar work for other*

Private or Government Organisation

_ experience of Tenderer and personnel proposed;

_ capability of Tenderer, including technical, management, human resource, organisational and financial capability and capacity;*This is also major constraint for Small*

Businesses to enter the world of Tendering, especially when an EXPERIENCE Individual have had over 10 years of experience in conducting similar work for other Private or Government Organisation but can't demonstrate his or her Financial Capacity.

Tenders can be conditionally Accepted subject to satisfying the following Requirement:

- 1. Financial Capacity Once Lending Institution can see documentary evidence of Conditional Tender Acceptance, they will be able to provide Financial Capacity Statements*

_ Tenderer's occupational health and safety management practices and performance;

Tenders can also be conditionally Accepted subject to satisfying the following Requirement:

- 1. Occupational Health and Safety Once Conditional Tender Acceptance is received, a tailor made OHS&R Plan will be drafted for the Specific Site and Conditions, Ruther then purchasing of the shelf meaning less Occupational Health and Safety Plans which normally never gets used. Our experience have demonstrated time AND time again that most projects vary in size and in conditions and have varied Risks and Hazards. To provide a major site Specific OHS &R plan it is almost impossible for an individual organisation to submit their conforming Tender within the 21 days tender period and consider all the Essentials within this time. We believe this to be most productive at the Post Tender Stage.*

_ Tenderer's workplace and industrial relations management practices and performance;

_ Tenderer's environmental management practices and performance;

Tenders can also be conditionally Accepted subject to satisfying the following Requirement:

- 1. Environmental Management Once Conditional Tender Acceptance is received, a tailor made EMP Plan will be drafted*

for the Specific Site and Conditions, again Ruther then purchasing of the shelf meaning less EMP Plans which normally never gets used. To provide a major site Specific EMP plan it is almost impossible for an individual organisation to submit their conforming Tender within the 21 days tender period and consider all the Essentials within this time. We believe this to be most productive at the Post Tender Stage.

- 2. This is possible for Major Firms with Major Assets and Resources which will be able to divert resources to this task.*

- _ Tenderer's community relations practices and performance;*
- _ value adding components such as economic, social and environmental development initiatives, if appropriate and relevant to the procurement; and*
- _ conformity of tender with requirements.*

The evaluation criteria should be consistent with the proposed contract requirements and aim to

identify the Tenderer offering the best value for money.

Ideally, the weighting of the evaluation criteria should be determined prior to calling of tenders

but shall be not later than close of tenders.

Additional Comments:

- 1. The above Evaluation Criteria is possible for Major Firms with Major Assets and Resources which will be able to divert resources to this task.*
- 2. To increase Competition it is paramount that Experienced Civil Engineers, Project Managers and Contract Administrators be given a FAIR GO Ruther then the safest Risk option of having Evaluation Criteria's which will always select the Major Firms such as John Holland, Transfield, Abi Group, Lend Lease ETC....*

Thanks for the Opportunity to provide you with our Comments

George Nassif

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