

Jobs for NSW Funding Roadmap



Funding and support for innovative startups and scaling small-to-medium enterprises in NSW

TECHVOUCHERS (NSW GOV)

Grants of up to \$15K, offered by the NSW Dept of Industry, for NSW companies to connect with experts in relevant fields and work on joint research projects.

MINIMUM VIABLE PRODUCT (MVP) **GRANTS**

Competitive grants of up to \$25K for pre-revenue startups to progress from proof of concept to MVP stage.

BUILDING **PARTNERSHIPS GRANTS**

Competitive grants of up to \$100K for startups that are generating revenue to fund a consortium that enables the business to establish key accounts.

REGIONAL GROWTH LOANS

Interest free loans of between \$200K-\$500K for fast-growth SMEs to create jobs in regional NSW



EMERGING

LOAN **GUARANTEES**

Up to 50% of approved project costs to a maximum of \$5M, to help fast-growth SMEs across NSW to obtain the loan approvals needed to expand and accelerate business growth.

SCALING



STARTUP

KEY



Jobs for NSW initiative



Australian initiative

ENTREPRENEURS' INCENTIVE PROGRAMME: Provides a tax offset for **ACCELERATING**

some of a company's COMMERCIALISATION cost of doing eligible Provides access to expert R&D activities by quidance and grants to reducing a company's help SMEs commercialise income tax liability. products, processes and Available to companies services. in startup and scaleup phase.



ENTREPRENEURS' PROGRAMME: INNOVATION CONNECTIONS

Provides SMEs with expert guidance to address technology and knowledge gaps by collaborating with the research sector. Support includes up to \$50K in matched funding to work on collaborative projects.

LANDING PADS **PROGRAM**

Provides market-ready startups with access to some of the world's most renowned innovation and startup ecosystems. Locations include Berlin, San Francisco, Shanghai, Singapore and Tel Aviv.



EXPORT MARKET DEVELOPMENT GRANT

STRATEGIC

GROWTH LOANS

\$500K and \$1.2M for

fast-growth SMEs to

create jobs in both

Flexible loans of between

metro and regional NSW.

Financial support for current and aspiring SMEs to access new export markets. The scheme encourages businesses to engage in international marketing and promotion expenditure to achieve international sales.



EFIC

Efic is the Australian Government's export credit agency, offering working capital solutions for exporting SMEs when they are unable to access funding through their bank.



Supported by



R&D TAX

ACCELERATING

Loans of between

\$200K-\$500K for

fast-growth SMEs to

create jobs in metro

Sydney, Newcastle

and Wollongong.

GROWTH LOANS



Find out more

Visit jobsfornsw.com.au Email enquiries@jobsfornsw.com.au Call 1300 JOB NSW (1300 562 679)



Jobs for NSW

Providing grants, loans and loan guarantees to help innovative businesses thrive and create new jobs in NSW



About us

Jobs for NSW is a NSW Government agency supporting the creation of new jobs across NSW. With our support, NSW will transform regional communities and make our metropolitan cities world leaders in entrepreneurial activity—the growth engine of new jobs.



Financial support for startups and emerging & fast-growth SMEs \$190m fund

to invest over 4 years to support jobs growth in NSW



of the fund will be invested in the growth of regional businesses

How we can help

Minimum Viable Product Grant

- For promising pre-revenue startups
- To progress from proof of concept stage to a minimum viable product
- Up to 50% of approved project costs (to a maximum of \$25,000)

Regional Growth Loan

- For emerging and fast-growth SMEs in regional areas with demonstrated revenue of \$500,000 or more (within 12 months)
- To provide capital to grow and create jobs in regional areas outside of Sydney, Newcastle and Wollongong
- Interest-free loans of between \$200,000 and \$500,000

Building Partnerships Grant

- For growing startups and SMEs already generating revenue
- To fund a consortium project to establish key accounts or achieve strategic growth
- Up to 35% of approved project costs (to a maximum of \$100,000)

Strategic Growth Loan

- For emerging and fast-growth SMEs with the ability to demonstrate likely revenue of \$1 million or more (within 12 months)
- To provide capital to continue to grow and create jobs in NSW
- Loans of over \$500,000 to \$1.2 million

Accelerating Growth Loan

- For emerging and fast-growth SMEs with demonstrated revenue of \$500,000 or more (within 12 months)
- To provide capital to grow and create jobs in Sydney, Newcastle and Wollongong
- Loans of between \$200,000 and \$500,000

Loan Guarantee

- For fast-growth SMEs with demonstrated revenue of \$3 million or more
- To support companies that are unable to access sufficient capital to expand
- Loan guarantee for 50% of the amount lent to the business by a financial institution (up to a maximum of \$5 million)

Find out more

- Visit jobsfornsw.com.au
- · Email enquiries@jobsfornsw.com.au
- · Call 1300 JOB NSW (1300 562 679)

Find us on





