

New South Wales

## Property, Stock and Business Agents Amendment (Property Industry Reform) Bill 2017

#### **Explanatory note**

This explanatory note relates to this Bill as introduced into Parliament.

#### Overview of Bill

The objects of this Bill are as follows:

- (a) to consolidate the number of licences and certificates of registration under the *Property*, *Stock and Business Agents Act 2002* (the *principal Act*),
- (b) to provide for 2 classes of licence (one of which is required to be held by a licensee in charge of a business) and to permit regulations under the principal Act to specify which functions in the principal Act may be exercised only by the holder of a particular class of licence,
- (c) to permit working experience to be approved as a qualification for a licence or certificate of registration,
- (d) to permit a licence or certificate of registration to be granted for a period of 1 year or 5 years,
- (e) to provide that the offence of an agent failing to disclose a material fact is limited to material facts of a kind prescribed by the regulations under the principal Act,
- (f) to prohibit the holder of a licence or certificate of registration from receiving certain gifts,
- (g) to require the lodgment of auditor's reports,
- (h) to specify circumstances in which a licence or certificate of registration may be suspended for more than 60 days.

### Outline of provisions

Clause 1 sets out the name (also called the short title) of the proposed Act.

Clause 2 provides for the commencement of the proposed Act by proclamation.

# Schedule 1 Amendment of Property, Stock and Business Agents Act 2002 No 66

Schedule 1 [3] omits a number of definitions from the *Property, Stock and Business Agents Act* 2002 (the *principal Act*) and inserts new definitions. This reflects the reduction in the number of licences and certificates of registration under the principal Act, with the removal of separate licences and certificates of registration for business agents and on-site residential property managers and instead consolidating these with real estate agents and the consolidation of community managing agents with strata managing agents. The amendment also reflects a change in terminology for the persons required to hold certificates of registration. These are changed from salespersons or registered managers to assistant agents. Some of the definitions inserted include *agent* (being a real estate agent, stock and station agent or strata managing agent), *assistant agent* (being an assistant real estate agent, assistant stock and station agent or assistant strata managing agent), *regulated functions* (being the functions of an agent) and *real estate agent* (being a person who for reward exercises real estate agent functions in the course of carrying on a business). Schedule 1 [11], [14], [17], [19], [25], [28], [32]–[34], [37] and [38] make amendments to give effect to the consolidated licences and certificates of registration and the change of terminology.

Schedule 1 [8] inserts proposed sections 3A and 3B into the principal Act. Proposed section 3A sets out the functions that are real estate agent functions. These are functions that were previously the functions of real estate agents (*real estate sale or leasing functions*), business agents (*business agent functions*) and on-site residential property managers (*on-site residential property manager functions*). Proposed section 3B sets out who is a strata managing agent. These include persons exercising functions that were previously those exercised by strata managing agents and community managing agents. Schedule 1 [4] makes a consequential amendment.

Schedule 1 [5], [6] and [9] make amendments consequential on the removal of the separate business agent licence and the requirement for persons exercising business agent functions to hold a real estate agent licence. Schedule 1 [1] and [2] amend the long title and the name of the Act as a consequence of removal of the concept of business agents.

**Schedule 1 [13] and [15]** provide that an agent who holds a licence may be referred to as a licensed agent and an assistant agent who holds a certificate of registration may be referred to as a registered agent.

Schedule 1 [25] also permits the *Secretary* (being the Commissioner of Fair Trading) to issue a licence (other than a corporation licence) as a class 1 licence or a class 2 licence. Schedule 1 [12], [20] and [22] make consequential amendments.

**Schedule 1** [16] permits the regulations under the principal Act to prescribe that specified regulated functions may be exercised only by or under the supervision of the holder of a licence or the holder of a licence of a particular class. The regulations may also prescribe that references in the principal Act to the holder of a licence are to be construed as references to the holder of a licence of a particular class.

**Schedule 1 [30]** specifies that the holder of a class 1 licence must be in charge of any business carried on under a licence. This means that if the business owner holds a corporation licence or a class 2 licence, the business owner must employ an individual who holds a class 1 licence of a kind that would permit the employed individual to carry on that business. **Schedule 1 [18]** makes a consequential amendment.

**Schedule 1 [21]** permits the Minister for Innovation and Better Regulation (the *Minister*) to approve specified working experience as a qualification for a licence or certificate of registration.

**Schedule 1 [27]** makes it clear that conditions of a licence or certificate of registration can prohibit the holder from exercising specified functions or functions other than specified functions.

**Schedule 1 [29]** permits a licence or certificate of registration to be granted for a period of 1 year or 5 years.

**Schedule 1 [35]** limits the offence of an agent failing to disclose a material fact to material facts of a kind prescribed by the regulations under the principal Act.

**Schedule 1 [36]** creates an offence (maximum penalty \$2,200) if the holder of a licence or certificate of registration requests or accepts a gift or other benefit in circumstances that may reasonably be considered to give rise to a conflict of interest. Things provided by an employer, under an agency agreement or under a prescribed amount are exempt as are things of a kind prescribed by the regulations under the principal Act.

**Schedule 1 [40]** requires auditors' reports of audits of licensees, former licensees or personal representatives of licensees to be lodged with the Secretary.

**Schedule 1** [41] specifies circumstances in which a licence or certificate of registration may be suspended for more than 60 days such as in the case of suspensions relating to a failure to lodge an audit report (in which case the suspension may be imposed until the failure is remedied). If the Secretary considers that the grounds for disciplinary action to which the suspension relates are serious, the suspension may be imposed for such time as required to enable the Secretary to investigate the matter. **Schedule 1** [42] provides that in the case of a suspension of more than 60 days for the purposes of an investigation, the Secretary must, as soon as practicable after imposing the suspension, afford the person who is suspended an opportunity to be heard.

Schedule 1 [3], [23], [24] and [31] permit the regulations under the principal Act to prescribe what Acts of other jurisdictions correspond to the principal Act and remove duplicate provisions.

Schedule 1 [7] and [10] move a provision relating to notes.

Schedule 1 [11], [13] and [20] also replace references to natural persons with references to individuals to make terminology in the principal Act more consistent.

Schedule 1 [26] corrects terminology.

**Schedule 1 [39]** omits a provision that has been made redundant by the inclusion of definitions of *association* and *owners corporation* for the whole of the principal Act by Schedule 1 [3].

Schedule 1 [44] inserts a number of savings and transitional provisions consequent on the other amendments contained in Schedule 1. Schedule 1 [43] updates a Schedule heading.

### Schedule 2 Consequential amendments to other Acts

**Schedule 2** contains amendments to other Acts consequential on the change of the name of the principal Act and other amendments contained in Schedule 1.



#### New South Wales

## Property, Stock and Business Agents Amendment (Property Industry Reform) Bill 2017

#### **Contents**

			Page
	1	Name of Act	2
	2	Commencement	2
Schedule 1		Amendment of Property, Stock and Business Agents Act 2002 No 66	3
Schedule 2 Consequential amendments to other Acts		Consequential amendments to other Acts	15



## Property, Stock and Business Agents Amendment (Property Industry Reform) Bill 2017

No , 2017

#### A Bill for

An Act to amend the *Property, Stock and Business Agents Act 2002* to make further provision with respect to the regulation of property and stock agents.

The Legislature of New South Wales enacts:					
1	Name of Act	2			
	This Act is the Property, Stock and Business Agents Amendment (Property Industry Reform) Act 2017.	3 4			
2	Commencement	5			
	This Act commences on a day or days to be appointed by proclamation.	6			

Scl	Schedule 1		Amendment of Property, Stock and Business Agents Act 2002 No 66		
[1]	Long title			3	
	Omit "propert	ty, st	ock and business". Insert instead "property and stock".	4	
[2]	Section 1 Na	me (	of Act	5	
[~]			tock and Business". Insert instead "Property and Stock".	6	
	-		• •		
[3]	Section 3 De			7	
	managing ag salesperson, residential pr	ent, regis oper	ions of agent, business agent, business salesperson, community on-site residential property manager, real estate agent, real estate stered community manager, registered manager, registered on-site ty manager, registered strata manager, regulated functions, stock and n and strata managing agent from section 3 (1).	8 9 10 11 12	
	Insert in alpha	abeti	cal order:	13	
	a	igeni	t means:	14	
		(a)	a real estate agent, or	15	
	,	(b)	a stock and station agent, or	16	
		(c)	a strata managing agent.	17	
			tant agent means:	18	
		(a)	an assistant real estate agent, or	19	
		(b)	an assistant stock and station agent, or	20	
	a e	state	an assistant strata managing agent.  tant real estate agent means a person (other than the holder of a real eagent's licence) who, as an employee of a real estate agent or a pration that carries on the business of a real estate agent:	21 22 23 24	
	(	(a)	exercises any real estate agent function, or	25	
	(	(b)	engages in any other activity that is prescribed by the regulations for the purposes of this definition.	26 27	
	S	tock	tant stock and station agent means a person (other than the holder of a and station agent's licence) who, as an employee of a stock and station agent: or a corporation that carries on the business of a stock and station agent:	28 29 30	
	(	(a)	exercises any of the functions of a stock and station agent, or	31	
	(	(b)	engages in any other activity that is prescribed by the regulations for the purposes of this definition.	32 33	
	S	trata	tant strata managing agent means a person (other than the holder of a managing agent's licence) who, as an employee of a strata managing agent:	34 35 36	
	(	(a)	exercises any of the functions of a strata managing agent, or	37	
	(	(b)	engages in any other activity that is prescribed by the regulations for the purposes of this definition.	38 39	
	n	eigh	ciation means a community association, precinct association or abourhood association constituted under section 25 of the Community Development Act 1989.	40 41 42	
	b	usin	ness agent functions—see section 3A (2).	43	

			class	of licence means a class 1 or a class 2 licence.	1		
			Note.	See sections 17 (1A) and 31. A class 1 licence is required for an individual to be nsee in charge of a business.	2		
			<i>corre</i> decla Act.	esponding Act means an Act of another State or a Territory that is used by the regulations to be a corresponding Act for the purposes of this	4 5 6		
				tion includes a power, authority or duty, and exercise a function includes orm a duty.	7 8		
			on-si	ite residential property manager functions—see section 3A (2).	9		
				ers corporation means an owners corporation constituted under the Strata mes Management Act 2015.	10 11		
			other	estate agent means a person (whether or not the person carries on any business) who, for reward (whether monetary or otherwise), exercises estate agent functions in the course of carrying on a business.	12 13 14		
			real e	estate agent functions—see section 3A (1).	15		
				estate sale or leasing functions—see section 3A (2).	16		
			stock	lated functions means real estate agent functions or the functions of a and station agent or a strata managing agent.	17 18		
			strata	a managing agent—see section 3B.	19		
[4]	Section 3 (1), definition of "stock and station agent"						
	Omit "(a)–(d) of the definition of <i>real estate agent</i> " from paragraph (a).						
		t inste on 3A'		b)-(e) of the definition of <i>real estate sale or leasing functions</i> in	22 23		
[5]	Section 3 (2)						
	Omit	the su	ibsectio	on.	25		
[6]	Section 3 (3) (b1)						
	Insert after section 3 (3) (b):						
			(b1)	business as an agent for the collection of instalments of principal or interest payable under bills of sale given in respect of businesses or professional practices or under contracts for the sale on terms of businesses or professional practices, or	28 29 30 31		
[7]	Sect	ion 3 (	(5)		32		
	Inser	t after	section	1 3 (4):	33		
		(5)	Notes	s included in this Act do not form part of this Act.	34		
[8]	Sect	ions 3	A and	3B	35		
	Inser	t after	section	1 3:	36		
	3A	Real	estate	e agent functions	37		
		(1)	In thi	is Act, <i>real estate agent functions</i> means any of the following functions:	38		
			(a)	business agent functions,	39		
			(b)	on-site residential property manager functions,	40		
			(c)	real estate sale or leasing functions,	41		

	but does not include acting as an auctioneer or agent in respect of any parcel of rural land (unless the regulations otherwise provide) or any other function prescribed by the regulations.						
(2)	For the purposes of this Act:						
	business agent functions means:						
	(a)	selling, buying or exchanging or otherwise dealing with or disposing of businesses or professional practices, or any share or interest in or concerning or the goodwill of, or any stocks connected with, businesses or professional practices, or	6 7 8 9				
	(b)	negotiating for the sale, purchase or exchange or any other dealing with or disposition of businesses or professional practices, or any share or interest in or concerning or the goodwill of, or any stocks connected with, businesses or professional practices, or	10 11 12 13				
	(c)	any other function that is prescribed by the regulations for the purposes of this definition.	14 15				
	on-si	ite residential property manager functions means:	16				
	(a)	acting as an agent for giving possession of residential premises under a lease, licence or other contract, or	17 18				
	(b)	acting as an agent for collecting bonds, deposits, rents, fees or other charges in connection with any such lease, licence or other contract, or	19 20				
	(c)	any other function that is prescribed by the regulations for the purposes of this definition.	21 22				
	real	estate sale or leasing functions means:	23				
	(a)	acting as an auctioneer of land, or	24				
	(b)	acting as agent for a real estate transaction, or	25				
	(c)	acting as agent for inducing or attempting to induce or negotiating with a view to inducing any person to enter into, or to make or accept an offer to enter into, a real estate transaction or a contract for a real estate transaction, or	26 27 28 29				
	(d)	acting as agent for the introduction, or arranging for the introduction, of a prospective purchaser, lessee or licensee of land to another licensed agent or to the owner, or the agent of the owner, of land, or	30 31 32				
	(e)	acting as agent collecting rents payable in respect of any lease of land and otherwise providing property management services in respect of the leasing of any land, or	33 34 35				
	(f)	any other function in connection with land that is prescribed by the regulations for the purposes of this definition.	36 37				
	<b>Note</b> on be	. This definition is not limited to the selling of land and extends to an agent acting shalf of the buyer of land (a buyer's agent).	38 39				
Strat	a mar	naging agents	40				
(1)	(whe	rson is a <i>strata managing agent</i> for the purposes of this Act if the person other or not the person carries on any other business), for reward (whether etary or otherwise), exercises:	41 42 43				
	(a)	any function of an owners corporation, or	44				
	(b)	any function of an association, or	45				
	(c)	any other function that is prescribed by the regulations for the purposes of this definition.	46 47				

3B

	(2)	Subsection (1) (a) does not apply to:				
		(a)	a person who:	2		
			(i) is the owner of a lot to which the strata scheme for which the owners corporation is constituted relates, or	3 4		
			(ii) is the lessee of a lot to which the leasehold strata scheme for which the owners corporation is constituted relates, or	5 6		
			(iii) is the secretary or treasurer of the strata committee of the owners corporation,	7 8		
			and who exercises or performs only functions of the owners corporation required, by the by-laws in force in respect of the strata scheme or leasehold strata scheme for which the owners corporation is constituted, to be exercised or performed by the secretary or treasurer of that strata committee or of the owners corporation, or	9 10 11 12 13		
		(b)	a person who maintains or repairs any property that the owners corporation is required to maintain and keep in repair, or	14 15		
		(c)	a person prescribed by the regulations.	16		
	(3)	Subs	ection (1) (b) does not apply to:	17		
		(a)	the proprietor of a lot within the scheme, or	18		
		(b)	the secretary or treasurer of the association, or	19		
		(c)	a person who is authorised by the management statement for the scheme to exercise the functions of the secretary or treasurer of the association, or	20 21 22		
		(d)	a person who maintains or repairs any property that the association is required to maintain and keep in repair, or	23 24		
		(e)	a person prescribed by the regulations.	25		
[9]	Section 5 E	xemp	otions	26		
	Omit section	and (6). Insert instead:	27			
	(5)		following persons may exercise business agent functions without the need ald a licence or certificate of registration:	28 29		
		(a)	a person who holds an Australian financial services licence under the Corporations Act,	30 31		
		(b)	a person who is an authorised representative of a financial services licensee within the meaning of Chapter 7 of the Corporations Act.	32 33		
[10]	Section 6 N	lotes		34		
	Omit the sec	ction.		35		
[11]	Section 8 A	gents	s required to be licensed	36		
	Omit section	n 8 (1)	)–(3). Insert instead:	37		
	(1)	or sta	ndividual must not act as or carry on the business of (or advertise, notify ate that the individual acts as or carries on the business of, or is willing to s or carry on the business of):	38 39 40		
		(a)	a real estate agent, unless the individual is the holder of a real estate agent's licence, or	41 42		
		(b)	a stock and station agent, unless the individual is the holder of a stock and station agent's licence, or	43 44		

			(c)	a strata managing agent, unless the person is the holder of a strata managing agent's licence.	1 2
			Maxi	mum penalty: 100 penalty units.	3
		(2)	to rec	ndividual is not entitled to bring any proceeding in any court or tribunal cover any commission, fee, gain or reward for any service performed by adividual:	4 5 6
			(a)	as a real estate agent, unless the individual was the holder of a real estate agent's licence, or employed the holder of such a licence, at the time of performing the service, or	7 8 9
			(b)	as a stock and station agent, unless the individual was the holder of a stock and station agent's licence, or employed the holder of such a licence, at the time of performing the service, or	10 11 12
			(c)	as a strata managing agent, unless the individual was the holder of a strata managing agent's licence, or employed the holder of such a licence, at the time of performing the service.	13 14 15
		(3)		section applies to an individual whether or not the individual is a member partnership.	16 17
[12]	Secti	ion 8 (	4)		18
	Omit	"class	of lice	ence". Insert instead "type of licence".	19
[13]	Secti	ion 8 (	5) and	(6)	20
	Omit	section	n 8 (5)	. Insert instead:	21
		(5)	busin	the purposes of this section, an individual is not considered to carry on a mess merely because the individual is a member of a partnership that ses on that business.	22 23 24
		(6)	An aş	gent who holds a licence may be known as a licensed agent.	25
[14]	Secti	ion 10	Assis	tant agents require certificate of registration	26
				tte salesperson, stock and station salesperson, business salesperson or er" wherever occurring in section 10 (1).	27 28
	Inser	t instea	ıd "an	assistant agent".	29
[15]	Secti	ion 10	(3)		30
	Inser	t after	section	n 10 (2):	31
		(3)		ssistant agent who holds a certificate of registration may be known as a tered agent.	32 33
[16]	Secti	ion 10	4		34
	Inser	t after	section	n 10:	35
	10A		tions tratio	that can be exercised by holders of licences and certificates of	36 37
		(1)	The exerc	regulations may prescribe that specified regulated functions may be bised:	38 39
			(a)	only by the holder of a licence or by the holder of a licence of a particular class, or	40 41
			(b)	only under the supervision (direct or otherwise) of the holder of a licence or of the holder of a licence of a particular class.	42 43

	(2)	prov	regulations may provide that a reference to the holder of a licence in a rision of this Act is to be construed as a reference to the holder of a licular class of licence.	1 2 3		
	(3)		authority granted by a licence or certificate of registration is subject to the lations.	4 5		
[17]	Section 11	Assis	stant agents must be employed and supervised by licensee	6		
			ate salesperson, stock and station salesperson, business salesperson or er" wherever occurring in section 11 (1) and (2).	7 8		
	Insert instead	ad "an	assistant agent".	9		
[18]	Section 11	(2) (b	o)	10		
	Omit "a lic	ence".	Insert instead "a class 1 licence".	11		
[19]	Section 11	(4)		12		
	Omit "a sto	ck and	d station salesperson". Insert instead "an assistant stock and station agent".	13		
[20]	Section 14	Eligib	bility for a licence or certificate of registration	14		
	Omit section 14 (1). Insert instead:					
	(1)		ndividual is eligible to hold a licence only if the Secretary is satisfied that ndividual:	16 17		
		(a)	is at least 18 years of age, and	18		
		(b)	is a fit and proper person to hold a licence and each person with whom the individual is in partnership in connection with the business concerned is a fit and proper person to hold a licence, and	19 20 21		
		(c)	has the qualifications required for the issue of the licence or class of licence, and	22 23		
		(d)	is not a disqualified person, and	24		
		(e)	has paid such part of any contribution or levy payable under Part 10 (Compensation Fund) as is due and payable on the granting of the licence.	25 26 27		
[21]	Section 15 Qualifications for licence or certificate of registration					
	Insert after	sectio	n 15 (2) (d):	29		
		(e)	specified working experience.	30		
[22]	Section 15	(5)		31		
	Insert after	sectio	n 15 (4):	32		
	(5)	Diffe	erent qualifications may be approved for different classes of licence.	33		
[23]	Section 16	Disqu	ualified persons	34		
	Omit "corre	espono	ding law" from section 16 (1) (g). Insert instead "corresponding Act".	35		
[24]	Section 16	(3)		36		
	Omit the su	bsecti	ion.	37		

[25]	Section 17 Application of Licensing and Registration (Uniform Procedures) Act 2002					1	
	Omit section 17 (1). Insert instead:						
		(1)			ary may grant the following licences and certificates of registration poses of this Act:	3 4	
			(a)	real e	estate agents' licences,	5	
			(b)	stock	and station agents' licences,	6	
			(c)	strata	managing agents' licences,	7	
			(d)	corpo	pration licences,	8	
			(e)		ficates of registration as an assistant real estate agent,	9	
			(f)		ficates of registration as an assistant stock and station agent,	10	
			(g)	certif	ficates of registration as an assistant strata managing agent.	11	
		(1A)			other than a corporation licence) may be granted as a class 1 licence licence.	12 13	
[26]	Sect	ion 20	Cond	itions-	—general	14	
	Omi	t "a lic	ensee o	or hold	er of a certificate of registration" from section 20 (c).	15	
	Inse	t inste	ad "the	holde	r".	16	
[27]	Sect	ion 20	(d)			17	
	Omit the paragraph and the note to the section. Insert instead:						
			(d)	a con	dition prohibiting the holder:	19	
				(i)	from exercising specified functions, or	20	
				(ii)	from exercising functions in relation to specified activities, or	21	
				(iii)	from exercising functions other than specified functions, or	22	
				(iv)	from exercising functions except in relation to specified activities.	23 24	
[28]			Speci mana		ditions for on-site residential property managers and	25 26	
	Omit the section.						
[29]	Section 25 Duration						
	Omi	t "1 ye	ar" fro	m sect	ion 25 (1).	29	
	Insert instead "the period specified in it (being a period of 1 year or 5 years)".						
[30]	Sect	ion 31				31	
	Omit the section. Insert instead:						
	31	Hold	ler of c	lass 1	licence to be in charge of business	33	
		(1)	licen woul	ce mus d auth	ual who carries on business under a licence other than a class 1 st employ an individual (who holds a class 1 licence of a kind that orise the employed individual to carry on that business) to be in nat business.	34 35 36 37	
		(2)	holds	s a clas	on that holds a corporation licence must employ an individual (who s 1 licence of a kind that would authorise the individual to carry on ss) to be in charge of that business.	38 39 40	

	(3)	accor	ndividual or corporation that employs the holder of a class 1 licence in rdance with this section must notify the Secretary of the following within siness days:	1 2 3				
		(a)	the name and licence number of the holder,	4				
		(b)	the address of each place of business at which the holder will discharge the holder's duties as a licensee in charge of the business.	5				
	(4)	to be	holder of a class 1 licence who is employed in accordance with this section in charge of a business must not exercise functions or provide services ehalf of 2 or more licensees (whether corporations or individuals) unless the licensees are in partnership.	7 8 9 10				
	(5)	section condigrant	Secretary may grant a person an exemption from a provision of this on. The exemption may be granted unconditionally or subject to itions. The Secretary may at any time by notice in writing to a person ted an exemption revoke the exemption or vary the conditions of the aption.	11 12 13 14 15				
	(6)	Secre provi	regulations may specify the matters to be taken into account by the etary in considering whether to grant a person an exemption from a ision of this section.	16 17 18				
			imum penalty:	19				
		(a) (b)	200 penalty units in the case of a corporation, or	20				
		` /	100 penalty units in any other case.	21				
[31]			see not to share commission with certain persons	22				
	Omit the de	efinitio	on of <i>corresponding Act</i> from section 33 (2).	23				
[32]	Section 42	Licen	see to keep records of persons employed as assistant agents	24				
	Omit "a real estate salesperson, stock and station salesperson, business salesperson or registered manager" from section 42 (1).							
	Insert instead "an assistant agent".							
[33]	Section 47	Duty	of disclosure to client and prospective buyer of land	28				
			te salesperson" wherever occurring in paragraph (b) of the definitions of a seller's agent in section 47 (3).	29 30				
	Insert instead "an assistant real estate agent".							
[34]	Section 49	Restr	ictions on licensee obtaining beneficial interest in property	32				
	Omit "A re	al estat	te salesperson" from section 49 (2).	33				
	Insert instead	ad "An	n assistant real estate agent".	34				
[35]	Section 52	Misre	epresentation by licensee or registered person	35				
	Omit section	n 52 (	1). Insert instead:	36				
	(1)	licen	erson (the <i>agent</i> ) who is exercising or performing any function as a see or registered person must not induce any other person to enter into any ract or arrangement by:	37 38 39				
		(a)	any statement, representation or promise that is false, misleading or deceptive (whether to the knowledge of the agent or not), or	40 41				

		(b)	any failure to disclose a material fact of a kind prescribed by the regulations (whether intended or not) that the agent knows or ought reasonably to know.	1 2 3
		Max	ximum penalty: 200 penalty units.	4
[36]	Part 3,	Division	7	5
	Insert at	fter Divis	ion 6 of Part 3:	6
	Divisio	on 7	Gifts	7
	53F L	icensees	s and certificate holders not to receive certain gifts or benefits	8
	(	acce circ inte	holder of a licence or a certificate of registration must not request or ept a gift or other benefit for the holder or for some other person in umstances that may reasonably be considered to give rise to a conflict of rest.	9 10 11 12
			ximum penalty: 20 penalty units.	13
	(2		s section does not apply to the following:	14
		(a)	anything provided by the employer of the holder,	15
		(b)	anything provided in accordance with the terms of an agency agreement or from a client as a gift in gratitude for services provided under an agency agreement,	16 17 18
		(c)	anything of a kind prescribed by the regulations for the purposes of this section,	19 20
		(d)	anything that has a value that is less than an amount prescribed by the regulations for the purposes of this section.	21 22
	(:	bene Mar man	s section does not apply to the requesting or accepting of a gift or other efit by a strata managing agent (within the meaning of the <i>Strata Schemes nagement Act 2015</i> ) in connection with the provision of services as a strata naging agent or the exercise of functions as a strata managing agent.  3. See section 57 of the <i>Strata Schemes Management Act 2015</i> for an offence	23 24 25 26 27
		relat	ing to the requesting or accepting of gifts by strata managing agents.	28
	(4	,	nis section:	29
			has the same meaning as it has in Part 6 of the <i>Election Funding</i> , enditure and Disclosures Act 1981.	30 31
[37]	Section	103 Lic	ensee's records	32
			hich a community managing agent operates on behalf of an association r the Community Land Development Act 1989" from section 103 (3).	33 34
	Insert in	ıstead "oı	r an association".	35
[38]	Section	109 Add	ditional requirements for strata managing agents	36
	Omit "o	r commu	unity managing agent" wherever occurring in section 109 (1).	37
[39]	Section	109 (3)		38
		e subsect	ion.	39
[40]	Section	111 Red	quirement for audit	40
- <b>-</b>	Omit se	ction 111	(1) (b). Insert instead:	41
		(b)		42

[41]	Section 196 Power to suspend licence or certificate of registration when show cause notice served						
	Omi	t sectio	n 196	(3). Insert instead:	3		
		(3)		spension under this section may not be imposed for a period of more than ays after the show cause notice is served unless:	4 5		
			(a)	the suspension relates to a failure to lodge an audit report in contravention of section 111 (1) (b)—in which case the suspension may be imposed until the audit report is lodged, or	6 7 8		
			(b)	the Secretary considers that the grounds for disciplinary action to which the suspension relates are serious—in which case the suspension may be imposed for the period that the Secretary reasonably requires to investigate the matter.	9 10 11 12		
[42]	Sect	ion 19	6 (4)		13		
	pract	Insert "but must afford a person an opportunity to be heard as soon as reasonably practicable after imposing a suspension under subsection (3) (b) for a period of more than 60 days" after "section".					
[43]	Sche	edule 1	I, hea	ding	17		
	Omit "and transitional". Insert instead ", transitional and other".						
[44]	Schedule 1						
	Insert after Part 5:						
	S		Sto	ovisions consequent on enactment of Property, ock and Business Agents Amendment (Property lustry Reform) Act 2017	21 22 23		
	30	Definitio		ion			
			In th	is Part:	25		
				nding Act means the Property, Stock and Business Agents Amendment perty Industry Reform) Act 2017.	26 27		
	31	Reco	very	proceedings for services performed	28		
			Act,	ion 8 (2), as in force immediately before its substitution by the amending continues to apply in respect of proceedings in relation to services to that subsection relates that were performed before that substitution.	29 30 31		
	32		ing licences and certificates of registration—consequences of renaming in certificates of registration				
		(1)	On t	he substitution of section 17 (1) by the amending Act:	34		
			(a)	a certificate of registration as a real estate salesperson is taken to be a certificate of registration as an assistant real estate agent, and	35 36		
			(b)	a certificate of registration as a stock and station salesperson is taken to be a certificate of registration as an assistant stock and station agent, and	37 38		
			(c)	a certificate of registration as a registered manager is taken to be a certificate of registration as an assistant strata managing agent.	39 40		

(2) Nothing in this clause affects any condition to which a certificate of registration is subject on that substitution or the duration for which any such certificate remains in force.

# 33 Existing licences and certificates of registration—consequences of merger of business agents, on-site residential property managers and real estate agents into single class of real estate agents

- (1) On the substitution of section 17 (1) by the amending Act:
  - (a) the holder of a business agent's licence is taken to hold a real estate agent's class 2 licence that is subject to a condition that the holder exercise no real estate agent functions other than business agent functions, and
  - (b) the holder of an on-site residential property manager's licence is taken to hold a real estate agent's class 2 licence that is subject to a condition that the holder exercise no real estate agent functions other than on-site residential property manager functions, and
  - (c) the holder of a real estate agent's licence is taken to hold a real estate agent's class 2 licence that is subject to a condition that the holder exercise no real estate agent functions other than real estate sale or leasing functions or on-site residential property manager functions, and
  - (d) the holder of a certificate of registration as a business salesperson is taken to hold a certificate of registration as an assistant real estate agent that is subject to a condition that the holder exercise no real estate agent functions other than business agent functions, and
  - (e) the holder of a certificate of registration that is taken (because of clause 32 (1) (a)) to be a certificate of registration as an assistant real estate agent is taken to hold that certificate subject to a condition that the holder exercise no real estate agent functions other than real estate sale or leasing functions or on-site residential property manager functions, and
  - (f) the holder of a certificate of registration as a registered manager who is employed by the holder of an on-site residential property manager's licence is taken to hold a certificate of registration as an assistant real estate agent that is subject to a condition that the holder exercise no real estate agent functions other than on-site residential property manager functions.
- (2) If a person holds more than 1 licence or certificate of registration, only the licence or certificate of registration referred to in this clause is affected by any condition imposed by this clause.
- (3) The Secretary may, by notice in writing to the holder of a licence or certificate of registration, remove or modify a condition imposed by this clause in order to permit the person to exercise more real estate agent functions but only if the Secretary is satisfied the person is eligible and qualified to exercise those functions.
- (4) The Secretary may, by notice in writing to a person who, because of this clause, holds more than 1 real estate agent's licence or certificate of registration as an assistant real estate agent, merge those licences or certificates into a single licence or certificate.
- (5) Nothing in this clause prevents a person from exercising a function that the person was lawfully authorised to exercise immediately before the commencement of this clause.

Page 13

34	Requirement for audit	1
	Section 111 (1) (b), as substituted by the amending Act, applies only to an auditor's report completed after that amendment.	2
35	Suspension of licence or certificate of registration	4
	Section 196 (3) as substituted by the amending Act extends to permit the	5
	suspension of a licence or certificate of registration for more than 60 days even	6
	if the grounds for that suspension occurred before that substitution.	7

Schedule 2		Consequential amendments to other Acts	1
2.1	Agricultur	al Livestock (Disease Control Funding) Act 1998 No 139	2
	Section 3 De	efinitions	3
		and station salesperson within the meaning of the <i>Property, Stock and Business</i> 202" from paragraph (a) of the definition of <i>collection agent</i> .	4 5
	Insert instead Stock Agents	1 "assistant stock and station agent within the meaning of the <i>Property and Act 2002</i> ".	6 7
2.2	Civil and A	Administrative Tribunal Act 2013 No 2	8
	Schedules 4	, clause 3 (1) and 5, clause 4 (2)	9
	Omit "Proper	rty, Stock and Business Agents Act 2002" wherever occurring.	10
	Insert instead	"Property and Stock Agents Act 2002".	11
2.3	Civil Proce	edure Act 2005 No 28	12
	Section 122	A Definitions	13
	Omit "Prope agent and tru	rty, Stock and Business Agents Act 2002" from the definitions of real estate ast account.	14 15
	Insert instead	"Property and Stock Agents Act 2002".	16
2.4	Communit	y Land Management Act 1989 No 202	17
	Section 3 De	finitions	18
	Omit "Prope from the defin	rty, Stock and Business Agents Act 2002, the community managing agent" nition of managing agent in section 3 (1).	19 20
	Insert instead	"Property and Stock Agents Act 2002, the strata managing agent".	21
2.5	Conveyan	cers Licensing Act 2003 No 3	22
[1]	Sections 3 (d Account"), 1	definitions of "Compensation Fund or Fund" and "Statutory Interest 0 (1) (q) and (q1), 27 (3), 54 (3), 57, 93 (1) (c) and 105 (2) (c)	23 24
	Omit "Proper	rty, Stock and Business Agents Act 2002" wherever occurring.	25
	Insert instead	"Property and Stock Agents Act 2002".	26
[2]	Section 87 D	efinition	27
		nition of PSBA Act. Insert instead:	28
	1	PASA Act means the Property and Stock Agents Act 2002.	29
[3]	Sections 88	and 89	30
	Omit "PSBA	Act". wherever occurring. Insert instead "PASA Act".	31

2.6	Criminal Procedure Act 1986 No 209	1
	Schedule 1 Indictable offences triable summarily	2
	Omit "Property, Stock and Business Agents Act 2002" wherever occurring in clauses 23AAA in Table 1 and 10E in Table 2.	3 4
	Insert instead "Property and Stock Agents Act 2002".	5
2.7	Fair Trading Act 1987 No 68	6
	Sections 25I (2) and 79S (6) (b)	7
	Omit "Property, Stock and Business Agents Act 2002" wherever occurring.	8
	Insert instead "Property and Stock Agents Act 2002".	9
2.8	Fair Trading Amendment (Commercial Agents) Act 2016 No 52	10
	Schedule 1 Amendment of Fair Trading Act 1987 No 68	11
	Omit "Property, Stock and Business Agents Act 2002" from proposed section 60L (3) in item [1].	12 13
	Insert instead "Property and Stock Agents Act 2002".	14
2.9	Law Enforcement (Powers and Responsibilities) Act 2002 No 103	15
	Schedule 2 Search warrants under other Acts	16
	Omit "Property, Stock and Business Agents Act 2002".	17
	Insert instead "Property and Stock Agents Act 2002".	18
2.10	Licensing and Registration (Uniform Procedures) Act 2002 No 28	19
[1]	Schedule 1 Licences to which Part 2 of Act applies	20
	Omit the matter relating to the Property, Stock and Business Agents Act 2002.	21
	Insert instead:	22
	Property and Stock Agents Act 2002	23
	section 17 (1) (a), real estate agent's licence	24
	section 17 (1) (b), stock and station agent's licence	25
	section 17 (1) (c), strata managing agent's licence	26
	section 17 (1) (d), corporation licence	27
	section 17 (1) (e), certificate of registration as an assistant real estate agent section 17 (1) (f), certificate of registration as an assistant stock and station agent	28
	section 17 (1) (g), certificate of registration as an assistant stock and station agent section 17 (1) (g), certificate of registration as an assistant strata managing agent	29 30
	section 17 (1) (5), certificate of registration as an assistant strata managing agent	30

[2]	Schedule 3A Licences and registration to which Part 4A of Act applies	1
	Omit the matter relating to the Property, Stock and Business Agents Act 2002.	2
	Insert instead:	3
	Property and Stock Agents Act 2002	4
	section 17 (1) (a), real estate agent's licence	5
	section 17 (1) (b), stock and station agent's licence	6
	section 17 (1) (c), strata managing agent's licence	7
	section 17 (1) (d), corporation licence section 17 (1) (e), certificate of registration as an assistant real estate agent	3
	section 17 (1) (e), certificate of registration as an assistant stock and station agent	10
	section 17 (1) (g), certificate of registration as an assistant strata managing agent	11
2.11	Pawnbrokers and Second-hand Dealers Act 1996 No 13	12
	Section 4 Restrictions on operation of this Act	13
	Omit "Property, Stock and Business Agents Act 2002" from section 4 (1).	14
	Insert instead "Property and Stock Agents Act 2002".	15
2.12	Residential (Land Lease) Communities Act 2013 No 97	16
	Section 112 Appointing a selling agent	17
	Omit "Property, Stock and Business Agents Act 2002" from section 112 (4) (a).	18
	Insert instead "Property and Stock Agents Act 2002".	19
2.13	Residential Tenancies Act 2010 No 42	20
	Section 3 Definitions	21
	Omit "Property, Stock and Business Agents Act 2002" from the note to the definition of landlord's agent in section 3 (1).	22 23
	Insert instead "Property and Stock Agents Act 2002".	24
2.14	Retirement Villages Act 1999 No 81	25
	Sections 23 (3) (b), 168 (1), note and 202 (1)	26
	Omit "Property, Stock and Business Agents Act 2002" wherever occurring.	27
	Insert instead "Property and Stock Agents Act 2002".	28
2.15	Rice Marketing Act 1983 No 176	29
	Section 52 Board may act as marketing agent	30
	Omit "Property, Stock and Business Agents Act 2002" from section 52 (3).	31
	Insert instead "Property and Stock Agents Act 2002".	32

2.16	Strata Schemes Management Act 2015 No 50	1
[1]	Section 4 Definitions	2
	Omit the definition of <i>on-site residential property manager</i> from section 4 (1).	3
	Insert instead:	2
	on-site residential property manager means a real estate agent exercising on-site residential property manager functions within the meaning of the Property and Stock Agents Act 2002.	5 7
[2]	Sections 49 (1) and (4), 58 (1), 63, 65, 181 (4) (and note) and 237 (4) (a)	8
	Omit "Property, Stock and Business Agents Act 2002" wherever occurring.	9
	Insert instead "Property and Stock Agents Act 2002".	10
2.17	Unclaimed Money Act 1995 No 75	11
[1]	Sections 6A and 9A	12
	Omit "Property, Stock and Business Agents Act 2002" wherever occurring.	13
	Insert instead "Property and Stock Agents Act 2002".	14
[2]	Part 2A, heading	15
	Omit "Property, Stock and Business Agents Act 2002".	16
	Insert instead "Property and Stock Agents Act 2002".	17